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If you are in any doubt as to any aspect of this circular or as to the action to be taken, you should consult a licensed securities dealer or registered institution in securities, bank manager, solicitor, professional accountants or other professional adviser.

If you have sold or transferred all your shares in the Company, you should at once hand this circular and the accompanying form of proxy to the purchaser(s) or transferee(s) or to the bank, licensed securities dealer, registered institution in securities, or other agent through whom the sale or transfer was effected for transmission to the purchaser(s) or transferee(s).

This circular is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for the securities of the Company and it must not be used for purpose of offering or inviting offers for any securities.

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# 山東晨鳴紙業集團股份有限公司 SHANDONG CHENMING PAPER HOLDINGS LIMITED\*

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1812)

(1) MAJOR TRANSACTION IN RELATION TO
(I) SUBSCRIPTION OF SHARES IN GUANGDONG NANYUE BANK CO., LTD AND
(II) SHARE TRANSFER OF GUANGDONG NANYUE BANK CO., LTD
AND

(2) SUPPLEMENTAL NOTICE OF 2018 THIRD EXTRAORDINARY GENERAL MEETING

Capitalized terms used in this cover page shall have the same meanings as those defined in this circular.

Notice for convening the EGM (as defined below) and the Class Meetings (as defined below) of the Company to be held on 20 July 2018 at the conference room of the research and development centre of the Company, No. 2199 Nongsheng Road East, Shouguang City, Shandong Province, the People's Republic of China (the "PRC"), are set out on pages N-1 to N-2 to this circular.

Whether or not you are able to attend the Meetings in person, you are requested to complete and return the accompanying proxy forms in accordance with the instructions printed thereon. In case of H Shares, the proxy forms shall be lodged with Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong; and in case of A Shares and B Shares, the proxy forms shall be lodged at the capital operation department of the Company at No. 2199 Nongsheng Road East, Shouguang City, Shandong Province, the PRC, as soon as possible and in any event not later than 24 hours before the time scheduled for holding the Meetings (or any adjourned meetings thereof). Completion and delivery of the proxy forms will not preclude you from attending and voting in person at the Meetings or any adjournment if you so desire and completion and return of the reply slip will not affect the right of a shareholder to attend the respective Meeting.

\* for identification purpose only

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#### **DEFINITIONS**

In this circular, the following expressions shall have the following meanings unless the context otherwise requires:

"EGM" the 2018 third extraordinary general meeting of the Company

to be convened on 20 July 2018 at the conference room of the research and development centre of the Company, No 2199 Nongsheng Road East, Shouguang City, Shandgong Province, the People's Republic of China or any adjournment thereof;

"Board" the board of directors;

"Chibi Chenli" Chibi Chenli Paper Co., Ltd. (赤壁晨力紙業有限公司), joint

venture company, as invested by entities of Taiwan, Hong Kong, Macau and the PRC, established in the PRC with

limited liability;

"Company" Shandong Chenming Paper Holdings Limited (山東晨鳴紙業

集團股份有限公司), a joint stock limited liability company incorporated in the PRC whose H shares are listed on the main

board of the Stock Exchange (stock code: 1812);

"connected person(s)" has the same meaning as ascribed to it under the Listing

Rules:

"Delixi" China Delixi Holding Group Co., Ltd. (中國德力西控股集團

有限公司), a limited liability company established in the

PRC;

"Director(s)" the director(s) of the Company;

"Group" the Company and its subsidiaries;

"Guangdong Nanyue Bank Co., Ltd. (廣東南粵銀行股份有限 Bank"/"Target Company" 公司), a non-listed other joint stock company established in

the PRC with limited liability;

"Hong Kong" the Hong Kong Special Administrative Region of the PRC;

"Independent Third Parties" third parties independent of the Company and the connected

persons (has the meaning ascribed to it under the Listing Rules) of the Company, and the term "Independent Third

Party" shall be construed accordingly;

"Latest Practicable Date" 29 June 2018, being the latest practicable date prior to the

printing of this circular for ascertaining information referred

to in this circular

DEFINITIONS				
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange;			
"Nanhai Quanhui"	Foshan Nanhai Quanhui Metal Materials Trading Co., Ltd. (佛山市南海全匯金屬材料貿易有限公司), a limited liability company established in the PRC;			
"PRC"	the People's Republic of China, and for the purpose of this circular, excluding Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;			
"RMB"	Renminbi, the lawful currency of the PRC;			
"Shandong Hexin"	Shandong Hexin Chemical Group Co., Ltd. (山東和信化工集團有限公司), a sino-foreign joint venture established in the PRC with limited liability;			
"Shareholder(s)"	holder(s) of the share capital; and			
"Share Transfer I"	the disposal of 350,000,000 shares in Guangdong Nanyue Bank by Delixi to Zhanjiang Chenming at a consideration of RMB651,000,000 pursuant to the Share Transfer Agreement I;			
"Share Transfer II"	the disposal of 300,820,461 shares in Guangdong Nanyue Bank by Shandong Hexin to Zhanjiang Chenming at a consideration of RMB559,526,057.46 pursuant to the Share Transfer Agreement II;			
"Share Transfer III"	the disposal of 247,585,173 shares in Guangdong Nanyue Bank by Chibi Chenli to Zhanjiang Chenming at a consideration of RMB460,508,421.78 pursuant to the Share Transfer Agreement III;			
"Share Transfer IV"	the disposal of 45,000,000 shares in Guangdong Nanyue Bank by Nanhai Quanhui to Zhanjiang Chenming at a consideration of RMB83,700,000 pursuant to the Share Transfer Agreement IV;			
"Share Transfers"	Share Transfer I, Share Transfer II, Share Transfer III and Share Transfer IV;			
"Share Transfer Agreement I"	the share transfer agreement dated 28 May 2018 entered into between Delixi and Zhanjiang Chenming;			
"Share Transfer Agreement II"	the share transfer agreement dated 28 May 2018 entered into between Shandong Hexin and Zhanjiang Chenming;			
"Share Transfer Agreement III"	the share transfer agreement dated 28 May 2018 entered into between Chibi Chenli and Zhanjiang Chenming;			

DEFINITIONS				
"Share Transfer Agreement IV"	the share transfer agreement dated 28 May 2018 entered into between Nanhai Quanhui and Zhanjiang Chenming;			
"Share Transfer Agreements"	Share Transfer Agreement I, Share Transfer Agreement II, Share Transfer Agreement III and Share Transfer Agreement IV;			
"Subject Share I"	the 350,000,000 shares in Guangdong Nanyue Bank under the Share Transfer Agreement I;			
"Subject Share II"	the 300,820,461 shares in Guangdong Nanyue Bank under the Share Transfer Agreement II;			
"Subject Share III"	the 247,585,173 shares in Guangdong Nanyue Bank under the Share Transfer Agreement III;			
"Subject Share IV"	the 45,000,000 shares in Guangdong Nanyue Bank under the Share Transfer Agreement IV;			
"Subscription"	the private placement of 425,594,366 shares in Guangdong Nanyue Bank to Zhanjiang Chenming by Guangdong Nanyue Bank at a consideration of RMB791,605,520.76 pursuant to the Subscription Agreement;			
"Subscription Agreement"	the subscription agreement dated 28 May 2018 entered into between Guangdong Nanyue Bank and Zhanjiang Chenming;			
"Vendors"	Delixi, Shandong Hexin, Chibi Chenli and Nanhai Quanhui;			
"Zhanjiang Chenming"	Zhanjiang Chenming Pulp & Paper Co., Ltd. (湛江晨鳴漿紙有限公司), a limited liability company established in the PRC, and a wholly-owned subsidiary of the Company;			
"%"	per cent.			



# 山東晨鳴紙業集團股份有限公司 SHANDONG CHENMING PAPER HOLDINGS LIMITED\*

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1812)

Executive Directors

Mr. Chen Hongguo

Mr. Li Feng

Mr. Geng Guanglin

Non-executive Directors

Ms. Zhang Hong

Ms. Yang Guihua

Independent Non-executive Directors

Ms. Wang Fengrong

Mr. Huang Lei

Ms. Liang Fu Ms. Pan Ailing

Headquarters
No. 595 Shengcheng Road
Shouguang City

Shandong Province

29 June 2018

To the Independent Shareholders

Dear Sir or Madam,

#### (1) MAJOR TRANSACTION IN RELATION TO

- (I) SUBSCRIPTION OF SHARES IN GUANGDONG NANYUE BANK CO., LTD AND
  (II) SHARE TRANSFER OF GUANGDONG NANYUE BANK CO., LTD
  AND
- (2) SUPPLEMENTAL NOTICE OF 2018 THIRD EXTRAORDINARY GENERAL MEETING

#### INTRODUCTION

References are made to the overseas regulatory announcement dated 4 May 2018 and the announcement dated 28 May 2018 of the Company in relation to the Subscription and the Share Transfers.

\* for identification purpose only

The purpose of this circular is to provide you with, among other matters, (i) further information in respect of the Subscription and the Share Transfers; (ii) financial and other information of the Group; (iii) financial information of Guangdong Nanyue Bank; (iv) unaudited pro forma financial information of the Enlarged Group; (v) other information as required under the Listing Rules, and to give you supplemental notice of the EGM.

#### I SUBSCRIPTION AND THE SHARE TRANSFERS

#### THE SUBSCRIPTION

On 28 May 2018 (after trading hours), Zhanjiang Chenming, a direct wholly-owned subsidiary of the Company, entered into the Subscription Agreement with Guangdong Nanyue Bank, pursuant to which, Zhanjiang Chenming agreed to subscribe and Guangdong Nanyue Bank agreed to issue 425,594,366 shares through private placement at a total consideration of RMB791,605,520.76 based on the audited net assets per share of Guangdong Nanyue Bank of RMB1.86 as at 31 December 2017. Zhanjiang Chenming did not hold any shares in Guangdong Nanyue Bank before the Subscription and it will hold 4.52% of the total enlarged shares of Guangdong Nanyue Bank upon completion of the Subscription.

#### Principal Terms of the Subscription Agreement

**Date** 28 May 2018

Parties Zhanjiang Chenming (the Subscriber)

Guangdong Nanyue Bank (the Issuer)

**Consideration** RMB791,605,520.76

RMB1.86 per share, of which RMB1.00 will be included in "paid-in capital", RMB0.40 will be included in "capital reserve" and RMB0.46 will be used to write off the

non-performing assets of Guangdong Nanyue Bank

**Size** 425,594,366 shares

Payment method Upon the Regulatory Authority's approval of the

qualifications of Zhanjiang Chenming's shareholders, Guangdong Nanyue Bank will issue a formal payment notice; in case the Regulatory Authority disapproves the qualifications of Zhanjiang Chenming's shareholders, Guangdong Nanyue Bank will inform Zhanjiang Chenming of the approval results in writing and the Subscription

Agreement will be terminated.

Pursuant to the Subscription Agreement, within five business days after receipt of the payment notice from Guangdong Nanyue Bank, Zhanjiang Chenming shall transfer the investment funds to the special account for capital verification of Guangdong Nanyue Bank at RMB1.40 per share.

In case of overdue payment or insufficient payment by Zhanjiang Chenming, the number of shares to be subscribed for by Zhanjiang Chenming shall be calculated based on the contribution actually made by Zhanjiang Chenming and the unit price for the issuance; the subscription application for the shares corresponding to the outstanding payment of Zhanjiang Chenming shall be deemed waived by Zhanjiang Chenming.

Subscription qualifications

To apply for subscription for the Subscription Shares, Zhanjiang Chenming shall comply with relevant regulations including the Implementation Measures for the Administrative Licensing Items Concerning Chinese-Funded Commercial Banks issued by China Banking Regulatory Commission (CBRC) (《中國銀監會關於中資商業銀行行政許可事項實施辦法》), namely the qualifications of shareholders of commercial banks shall be subject to approval by or filing with the CBRC. Therefore, Zhanjiang Chenming shall provide the shares subscription materials to Guangdong Nanyue Bank in accordance with the requirements of Guangdong Bureau of China Banking Regulatory Commission (the "Regulatory Authority") and Guangdong Nanyue Bank shall submit the same to the Regulatory Authority.

Pledge of shares

Zhanjiang Chenming agrees that, upon becoming a shareholder of Guangdong Nanyue Bank after the completion of the Subscription, Guangdong Nanyue Bank will not extend credit to Zhanjiang Chenming by virtue of pledge of shares held by Zhanjiang Chenming in Guangdong Nanyue Bank.

Zhanjiang Chenming agrees that, upon becoming a substantial shareholder of Guangdong Nanyue Bank after the completion of the Subscription, it will not pledge the shares held by it in Guangdong Nanyue Bank for the guarantee in favour of itself or any third party.

Disposal of assets, debts and interests

Upon completion of the Subscription, all the assets, liabilities and interests of Guangdong Nanyue Bank, unless otherwise agreed in the Subscription Agreement, shall be inherited by all the shareholders of Guangdong Nanyue Bank after the Subscription.

#### THE SHARE TRANSFERS

On the same date, Zhanjiang Chenming entered into separate Share Transfer Agreements with Delixi, Shandong Hexin, Chibi Chenli, and Nanhai Quanhui respectively, pursuant to which the Vendors agreed to dispose, and Zhanjiang Chenming agreed to acquire from the Vendors, a total of 943,405,634 shares in Guangdong Nanyue Bank at a total consideration of RMB1,754,734,479.24 based on the audited net assets per share of Guangdong Nanyue Bank of RMB1.86 as at 31 December 2017. Zhanjiang Chenming did not hold any share in Guangdong Nanyue Bank before the Share Transfers and it will hold 10.03% of the total enlarged shares of Guangdong Nanyue Bank to be acquired by Zhanjiang Chenming from the Vendors upon completion of the Share Transfers.

#### SHARE TRANSFER I

Zhanjiang Chenming and Delixi entered into the Share Transfer Agreement I, pursuant to which, Delixi agreed to dispose and Zhanjiang Chenming agreed to acquire 350,000,000 shares in Guangdong Nanyue Bank at a consideration of RMB651,000,000. Before the Share Transfer I, Zhanjiang Chenming did not hold any share in Guangdong Nanyue Bank while Delixi held 4.65% of the total share capital of Guangdong Nanyue Bank before the enlargement. Upon completion of the Share Transfer I, Zhanjiang Chenming will hold 4.52% of the total enlarged share capital of Guangdong Nanyue Bank to be acquired from Chibi Chenli, while Delixi will no longer hold any share in Guangdong Nanyue Bank.

#### Principal Terms of Share Transfer Agreement I

**Date** 28 May 2018

Parties Zhanjiang Chenming (the purchaser)

Delixi (the vendor)

Consideration RMB651,000,000

**Size** 350,000,000 shares

Payment method Zhanjiang Chenming shall make one-off payment for relevant

consideration (i.e. RMB651,000,000) to the designated account of Delixi as agreed under the Share Transfer Agreement I within 3 business days from the date on which the change of industrial and commercial registration for the transfer of the 350,000,000 shares under the Share Transfer Agreement I had completed, with all pledges, freezing and other rights and obligations in respect of relevant shares have

been discharged.

#### Dividend arrangement

Zhanjiang Chenming is entitled to all dividends in respect of the Subject Share I for the year 2017. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividends to Delixi, Delixi shall unconditionally deposit such dividends to the designated bank account of Zhanjiang Chenming within 3 business days.

Delixi and Zhanjiang Chenming are entitled to the dividends in respect of the Subject Share I for the year 2018 on proportional. The dividend entitlement of Delixi is calculated by: the number of calendar days during the period from 1 January 2018 to the date of completion of the Share Transfer (inclusive) ÷ 365 days × dividends in respect of the Subject Share I for the year 2018. The dividend entitlement of Zhanjiang Chenming is calculated by: the number of calendar days during the period from the date of completion of the Share Transfer (exclusive) to 31 December 2018 ÷ 365 days × dividends in respect of the Subject Share I for the year 2018. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividends entitlement of Zhanjiang Chenming to Delixi, Delixi shall unconditionally deposit such dividends to the designated bank account of Zhanjiang Chenming within 3 business days. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividend entitlement of Delixi to Zhanjiang Chenming, Zhanjiang Chenming shall unconditionally deposit such dividends to the designated bank account of Delixi within 3 business days.

Conditions precedent for closing

Unless otherwise agreed by Zhanjiang Chenming in writing, Delixi shall ensure the following matters have completed within one month from the date of execution of the Share Transfer Agreement I. Failure in doing so will result in discharge of obligation of Zhanjiang Chenming for the payment of share transfer consideration to Delixi, while Delixi shall be liable for the default liability as agreed under the Share Transfer Agreement I.

(a) Share Transfer I has been approved by internal departments of Delixi in accordance with relevant laws, regulations and the internal constitutional documents of Delixi.

- (b) The statements, undertakings and guarantees made by Delixi under the Share Transfer Agreement I are true, accurate, complete, effective and do not have any material adverse change from the date of execution of the Share Transfer Agreement I.
- (c) Delixi has not conducted any act in violation of the Share Transfer Agreement I.
- (d) Delixi legally owned Subject Share I, with all pledges, freezing and other rights and obligations in respect of Subject Share I have been discharged.

Zhanjiang Chenming, Delixi and the Target Company shall complete the following closing matters within 15 business days upon the Share Transfer Agreement I becomes in effect, otherwise, Zhanjiang Chenming has the right to refuse making payment for outstanding share transfer consideration while Delixi will be liable for the default liability as agreed under the Share Transfer Agreement I:

- 1. Delixi and the Target Company have signed and processed necessary documents for the industrial and commercial registration for the transfer of Subject Share I to Zhanjiang Chenming, with the change in industrial and commercial registration for the transfer of Subject Share I to Zhanjiang Chenming completed. The aforesaid documents include:
  - (a) Application on change in shareholder(s)/ capital contributor(s) of the Target Company;
  - (b) Amendments to the Articles of Association;
  - (c) The duly signed resignation letter, if applicable, submitted by Xue Quanwei, the director appointed by Delixi, to the Target Company;
  - (d) Other necessary documents for processing the change in industrial and commercial registration.
- 2. The Target Company shall cancel the certificate on on equity ownership of Delixi, and issue the same to Zhanjiang Chenming.

Closing

#### SHARE TRANSFER II

Zhanjiang Chenming and Shandong Hexin entered into the Share Transfer Agreement II, pursuant to which, Shandong Hexin agreed to dispose and Zhanjiang Chenming agreed to acquire 300,820,461 shares in Guangdong Nanyue Bank at a consideration of RMB559,526,057.46. Before the Share Transfer II, Zhanjiang Chenming did not hold any share in Guangdong Nanyue Bank while Shandong Hexin held 4.00% of the total share capital of Guangdong Nanyue Bank before the enlargement. Upon completion of the Share Transfer II, Zhanjiang Chenming will hold 3.20% of the total enlarged share capital of Guangdong Nanyue Bank, while Shandong Hexin will no longer hold any share in Guangdong Nanyue Bank.

#### Principal Terms of Share Transfer Agreement II

**Date** 28 May 2018

Parties Zhanjiang Chenming (the purchaser)

Shandong Hexin (the vendor)

Consideration RMB559,526,057.46

**Size** 300,820,461 shares

Payment method Zhanjiang Chenming shall make one-off payment for relevant

consideration (i.e. RMB559,526,057.46) to the designated account of Shandong Hexin as agreed under the Share Transfer Agreement II within 3 business days from the date on which the change of industrial and commercial registration for the transfer of the 300,820,461 shares under the Share Transfer Agreement II had completed, with all pledges, freezing and other rights and obligations in respect of relevant

shares have been discharged.

**Dividend arrangement** Zhanjiang Chenming is entitled to all dividends in respect of

the Subject Share II for the year 2017. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividends to Shandong Hexin, Shandong Hexin shall unconditionally deposit such dividends to the designated bank account of Zhanjiang Chenming within 3 business days.

Shandong Hexin and Zhanjiang Chenming are entitled to the dividends in respect of the Subject Share II for the year 2018 on proportional. The dividend entitlement of Shandong Hexin is calculated by: the number of calendar days during the period from 1 January 2018 to the date of completion of the Share Transfer (inclusive) ÷ 365 days × dividends in respect of the Subject Share II for the year 2018. The dividend entitlement of Zhanjiang Chenming is calculated by: the number of calendar days during the period from the date of completion of the Share Transfer (exclusive) to 31 December 2018 ÷ 365 days × dividends in respect of the Subject Share II for the year 2018. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividends entitled to Zhanjiang Chenming to Shandong Hexin, Shandong Hexin shall unconditionally deposit such dividends to the designated bank account of Zhanjiang Chenming within 3 business days. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividend entitlement of Shandong Hexin to Zhanjiang Chenming, Zhanjiang Chenming shall unconditionally deposit such dividends to the designated bank account of Shandong Hexin within 3 business days.

Conditions precedent for closing

Unless otherwise agreed by Zhanjiang Chenming in writing, Shandong Hexin shall ensure the following matters are completed within one month from the date of execution of the Share Transfer Agreement II. Failure in doing so will result in discharge of obligation of Zhanjiang Chenming for the payment of share transfer consideration to Shandong Hexin, while Shandong Hexin shall be liable for the default liability as agreed under the Share Transfer Agreement II.

- (a) Share Transfer II has been approved by internal departments of Shandong Hexin in accordance with relevant laws, regulations and the internal constitutional documents of Shandong Hexin.
- (b) The statements, undertakings and guarantees made by Shandong Hexin under the Share Transfer Agreement II are true, accurate, complete, effective and do not have any material adverse change from the date of execution of the Share Transfer Agreement II.
- (c) Shandong Hexin has not conducted any act in violation of the Share Transfer Agreement II.

(d) Shandong Hexin legally owned Subject Share II, with all pledges, freezing and other rights and obligations in respect of Subject Share II have been discharged.

Closing

Zhanjiang Chenming, Shandong Hexin and the Target Company shall complete the following closing matters within 15 business days upon the Share Transfer Agreement II becomes in effect, otherwise, Zhanjiang Chenming has the right to refuse making payment for outstanding share transfer consideration while Shandong Hexin will be liable for the default liability as agreed under the Share Transfer Agreement II:

- 1. Shandong Hexin and the Target Company have signed and processed necessary documents for the industrial and commercial registration for the transfer of Subject Share II to Zhanjiang Chenming, with the change in industrial and commercial registration for the transfer of Subject Share II to Zhanjiang Chenming completed. The aforesaid documents include:
  - (a) Application on change in shareholder(s)/capital contributor(s) of the Target Company;
  - (b) Amendments to the Articles of Association;
  - (c) Other necessary documents for processing the change in industrial and commercial registration.
- 2. The Target Company shall cancel the certificate on equity ownership of Shandong Hexin, and issue the same to Zhanjiang Chenming.

### SHARE TRANSFER III

Zhanjiang Chenming and Chibi Chenli entered into the Share Transfer Agreement III, pursuant to which, Chibi Chenli agreed to dispose and Zhanjiang Chenming agreed to acquire 247,585,173 shares in Guangdong Nanyue Bank at a consideration of RMB460,508,421.78. Before the Share Transfer III, Zhanjiang Chenming did not hold any share in Guangdong Nanyue Bank while Chibi Chenli held 3.29% of the total share capital of Guangdong Nanyue Bank before the enlargement. Upon completion of the Share Transfer III, Zhanjiang Chenming will hold approximately 2.63% of the total enlarged share capital of Guangdong Nanyue Bank to be acquired from Chibi Chenli, while Chibi Chenli will no longer hold any share in Guangdong Nanyue Bank.

#### PRINCIPAL TERMS OF SHARE TRANSFER AGREEMENT III

Date 28 May 2018

**Parties** Zhanjiang Chenming (the purchaser)

Chibi Chenli (the vendor)

Consideration RMB460,508,421.78

Size 247,585,173 shares

Payment method

Zhanjiang Chenming shall make one-off payment for relevant consideration (i.e. RMB460,508,421.78) to the designated account of Chibi Chenli as agreed under the Share Transfer Agreement III within 3 business days from the date on which the change of industrial and commercial registration for the transfer of the 247,585,173 shares under the Share Transfer Agreement III had completed, with all pledges, freezing and other rights and obligations in respect of relevant shares have been discharged.

Dividend arrangement

Zhanjiang Chenming is entitled to all dividends in respect of the Subject Share III for the year 2017. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividends to Chibi Chenli, Chibi Chenli shall unconditionally deposit such dividends to the designated bank account of Zhanjiang Chenming within 3 business days.

Chibi Chenli and Zhanjiang Chenming are entitled to the dividends in respect of the Subject Share III for the year 2018 on proportional. The dividend entitlement of Chibi Chenli is calculated by: the number of calendar days during the period from 1 January 2018 to the date of completion of the share Transfer (inclusive)  $\div$  365 days  $\times$  dividends in respect of the Subject Share III for the year 2018. The dividend entitlement of Zhanjiang Chenming is calculated by: the number of calendar days during the period from the date of completion of the Share Transfer (exclusive) to 31 December 2018 ÷ 365 days × dividends in respect of the Subject Share III for the year 2018. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividends entitled to Zhanjiang Chenming to Chibi Chenli, Chibi Chenli shall unconditionally deposit such dividends to the designated bank account of Zhanjiang Chenming within 3 business days. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividend entitlement of Chibi Chenli to Zhanjiang Chenming, Zhanjiang Chenming shall unconditionally deposit such dividends to the designated bank account of Chibi Chenli within 3 business days.

Conditions precedent for closing

Unless otherwise agreed by Zhanjiang Chenming in writing, Chibi Chenli shall ensure the following matters have completed within one month from the date of execution of the Share Transfer Agreement III. Failure in doing so will result in discharge of obligation of Zhanjiang Chenming for the payment of share transfer consideration to Chibi Chenli, while Chibi Chenli shall be liable for the default liability as agreed under the Share Transfer Agreement III.

- (a) Share Transfer III has been approved by internal departments of Chibi Chenli in accordance with relevant laws, regulations and the internal constitutional documents of Chibi Chenli.
- (b) The statements, undertakings and guarantees made by Chibi Chenli under the Share Transfer Agreement III are true, accurate, complete, effective and do not have any material adverse change from the date of execution of the Share Transfer Agreement III.
- (c) Chibi Chenli has not conducted any act in violation of the Share Transfer Agreement III.
- (d) Chibi Chenli legally owned Subject Share III, with all pledges, freezing and other rights and obligations in respect of Subject Share III have been discharged.

Zhanjiang Chenming, Chibi Chenli and the Target Company shall complete the following closing matters within 15 business days upon the Share Transfer Agreement III becomes in effect, otherwise, Zhanjiang Chenming has the right to refuse making payment for outstanding share transfer consideration while Chibi Chenli will be liable for the default liability as agreed under the Share Transfer Agreement III:

- 1. Chibi Chenli and the Target Company have signed and processed necessary documents for the industrial and commercial registration for the transfer of Subject Share III to Zhanjiang Chenming, with the change in industrial and commercial registration for the transfer of Subject Share III to Zhanjiang Chenming completed. The aforesaid documents include:
  - (a) Application on change in shareholder(s)/capital contributor(s) of the Target Company;
  - (b) Amendments to the Articles of Association;

Closing

- (c) Other necessary documents for processing the change in industrial and commercial registration.
- 2. The Target Company shall cancel the certificate on equity ownership of Chibi Chenli, and issue the same to Zhanjiang Chenming.

#### SHARE TRANSFER IV

Zhanjiang Chenming and Nanhai Quanhui entered into the Share Transfer Agreement IV, pursuant to which, Nanhai Quanhui agreed to dispose and Zhanjiang Chenming agreed to acquire 45,000,000 shares in Guangdong Nanyue Bank at a consideration of RMB83,700,000. Before the Share Transfer IV, Zhanjiang Chenming did not hold any share in Guangdong Nanyue Bank while Nanhai Quanhui held 0.60% of the total share capital of Guangdong Nanyue Bank before the enlargement. Upon completion of the Share Transfer IV, Zhanjiang Chenming will hold approximately 0.48% of the total enlarged share capital of Guangdong Nanyue Bank, while Nanhai Quanhui will no longer hold any share in Guangdong Nanyue Bank.

#### Principal Terms of Share Transfer Agreement IV

**Date** 28 May 2018

Parties Zhanjiang Chenming (the purchaser)

Nanhai Quanhui (the vendor)

Consideration RMB83,700,000

**Size** 45,000,000 shares

Payment method Zhanjiang Chenming shall deposit the share transfer consideration to the designated bank account of Nanhai Quanhui by instalments as agreed under the Share Transfer

Agreement IV.

1. First instalment of the share transfer consideration

Within 5 business days upon the date of execution of the Share Transfer Agreement IV, Zhanjiang Chenming shall deposit 10% of the share transfer consideration as agreed under the Share Transfer Agreement IV (i.e. RMB8,370,000.00) to the designated bank account of Nanhai Quanhui as stated in the Share Transfer

Agreement IV.

2. Second instalment of the share transfer consideration

Within 5 business days upon the approval on the transfer of the subject shares under the Share Transfer Agreement IV by the banking regulatory authority, Zhanjiang Chenming shall deposit 40% of the share transfer consideration as agreed under the Share Transfer Agreement IV (i.e. RMB33,480,000.00) to the designated bank account of Nanhai Quanhui as stated in the Share Transfer Agreement IV.

3. Third instalment of the consideration of the share transfer

Upon the payment of the second instalment of the share transfer consideration and within 5 business days upon the fulfilment or waiver by Zhanjiang Chenming of all conditions precedent for closing as agreed under the Share Transfer Agreement IV, Zhanjiang Chenming shall deposit 20% of the share transfer consideration as agreed under the Share Transfer Agreement IV (i.e. RMB16,740,000.00) to the designated bank account of Nanhai Quanhui as stated in the Share Transfer Agreement IV.

4. Remaining share transfer consideration

Within 5 business days upon the completion of the change of industrial and commercial registration for the transfer of Subject Share IV under the Share Transfer Agreement IV with all pledges, freezing and other rights and obligations in respect of Subject Share IV have been discharged, Zhanjiang Chenming shall deposit 30% of the share transfer consideration as agreed under the Share Transfer Agreement IV (i.e. RMB25,110,000.00) to the designated bank account of Nanhai Quanhui as stated in the Share Transfer Agreement IV.

Dividend arrangement

Zhanjiang Chenming is entitled to all dividends in respect of the Subject Share IV for the year 2017. Guangdong Nanyue Bank shall fully pay the aforesaid dividends to Zhanjiang Chenming on the 2017 dividend distribution date. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividends to Nanhai Quanhui, Nanhai Quanhui shall unconditionally deposit such dividends to the designated bank account of Zhanjiang Chenming within 3 business days.

Nanhai Quanhui and Zhanjiang Chenming are entitled to the dividends in respect of the Subject Share IV for the year 2018 on proportional. The dividend entitlement of Nanhai Quanhui is calculated by: the number of calendar days during the period from 1 January 2018 to the date of completion of the Share Transfer (inclusive) ÷ 360 days × dividends in respect of the Subject Share IV for the year 2018. The dividend entitlement of Zhanjiang Chenming is calculated by: the number of calendar days during the period from the date of completion of the Share Transfer (exclusive) to 31 December 2018 ÷ 360 days × dividends in respect of the Subject Share IV for the year 2018. Guangdong Nanyue Bank shall pay respective dividends to Nanhai Quanhui and Zhanjiang Chenming on the 2018 dividend distribution date in accordance with the aforesaid agreement. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividends entitled to Zhanjiang Chenming to Nanhai Quanhui, Nanhai Quanhui shall unconditionally deposit such dividends to the designated bank account of Zhanjiang Chenming within 3 business days. In the event that Guangdong Nanyue Bank has paid all or partial of the aforesaid dividend entitlement of Nanhai Quanhui to Zhanjiang Chenming, Zhanjiang Chenming shall unconditionally deposit such dividends to the designated bank account of Nanhai Quanhui within 3 business days.

Conditions precedent for closing

Unless otherwise agreed by Zhanjiang Chenming in writing, Nanhai Quanhui shall ensure the following matters have completed within one month from the date of execution of the Share Transfer Agreement IV. Failure in doing so will result in discharge of obligation of Zhanjiang Chenming for the payment of share transfer consideration to Nanhai Quanhui, while Nanhai Quanhui shall be liable for the default liability as agreed under the Share Transfer Agreement IV.

- (a) Share Transfer IV has been approved by the banking regulatory authority;
- (b) Share Transfer IV has been approved by internal departments of Nanhai Quanhui in accordance with relevant laws, regulations and the internal constitutional documents of Nanhai Quanhui.

- (c) The statements, undertakings and guarantees made by Nanhai Quanhui under the Share Transfer Agreement IV are true, accurate, complete, effective and do not have any material adverse change from the date of execution of the Share Transfer Agreement IV.
- (d) Nanhai Quanhui has not conducted any act in violation of the Share Transfer Agreement IV.
- (e) Nanhai Quanhui legally owned Subject Share IV, with all pledges, freezing and other rights and obligations in respect of Subject Share IV have been discharged.

Zhanjiang Chenming, Nanhai Quanhui and the Target Company shall complete the following closing matters within 15 business days upon the fulfilment of all conditions precedent for closing as stipulated under the Share Transfer Agreement IV, otherwise, Zhanjiang Chenming has the right to refuse making payment for outstanding share transfer consideration while Nanhai Quanhui will be liable for the default liability as agreed under the Share Transfer Agreement IV:

- 1. Nanhai Quanhui and the Target Company have signed and processed necessary documents for the industrial and commercial registration for the transfer of Subject Share IV to Zhanjiang Chenming, with the change in industrial and commercial registration for the transfer of Subject Share IV to Zhanjiang Chenming completed. The aforesaid documents include:
  - (a) Application on change in shareholder(s)/capital contributor(s) of the Target Company;
  - (b) Amendments to the Articles of Association;
  - (c) Other necessary documents for processing the change in industrial and commercial registration.
- The Target Company shall cancel the certificates on capital contribution and equity ownership of Nanhai Quanhui, and issue the same to Zhanjiang Chenming.

Closing

#### Completion

Upon fulfillment of the conditions precedent for closing of each of the Subscription Agreement, the Share Transfer Agreement II, the Share Transfer Agreement III and the Share Transfer Agreement IV, the Subscription and the Share Transfers shall be deemed as completed.

Upon completion of the Subscription and the Share Transfers, Zhanjiang Chenming will hold a total of 1,369,000,000 shares in Guangdong Nanyue Bank, representing 14.55% of its total enlarged share capital.

#### Consideration

The Company has made reference to the net asset value of the Target Company for the year 2017 as the basis of consideration for the Subscription and Share Transfers. The Directors also consider that the financial information of Guangdong Nanyue Bank disclosed in Appendix IV in this circular is sufficient, true and accurate for the Shareholders to have informed knowledge of the Target Company and make a decision on the Subscription and Share Transfers.

The transactions are concluded on the basis of equality and mutual benefits, which are fair and reasonable. Upon arm's length negotiations with the parties, Zhanjiang Chenming intends to conduct the Subscription and the Share Transfers with a total subscription amount of RMB2,546,340,000.00 based on the audited net assets per share of Guangdong Nanyue Bank of RMB1.86 as at 31 December 2017 as indicated by the financial information of Guangdong Nanyue Bank in Appendix IV in this circular. The Group will utilise its internal resources and by cash to satisfy the consideration of the Subscription and the Share Transfers.

# FINANCIAL EFFECT OF THE SUBSCRIPTION AND SHARE TRANSFERS ON THE COMPANY

Since the Company will become a minority shareholder by holding 14.55% shares in of Guangdong Nanyue Bank after the Subscription and the Share Transfers, the financial statements of Guangdong Nanyue Bank will not consolidated into the Company's financial statement, there will not be any effect on the Company's earnings, assets and liabilities apart from the cash position of the Company in the unaudited pro forma financial information of the enlarged group as shown in Appendix V of the circular.

### INFORMATION OF THE GROUP

The Group is principally engaged in the making and selling paper products.

# INFORMATION OF DELIXI, SHANDONG HEXIN, CHIBI CHENLI AND NANHAI QUANHUI

Delixi is a limited liability company established in the PRC. Its scope of business includes industrial investment, decoration, sales of chemical materials (excluding dangerous chemicals), sales of low-voltage electrical appliances, high-voltage and low-voltage electrical facilities, building electrical appliances, transportation electrical appliances, instruments and gauges, wires and cables, communication appliances and devices, bus ducts, cable bridges, highway guardrails and garments, as well as import and export of goods (for projects required to be approved by law, operation can only be conducted upon being approved by relevant authorities).

Shandong Hexin is a sino-foreign equity joint venture company established in the PRC with limited liability. Its scope of business includes the production of calcium carbonate, kaolin and papermaking additives, as well as sales of the Company's products (for projects required to be approved by law, operation can only be conducted upon being approved by relevant authorities with validity term set out in relevant permit).

Chibi Chenli is a joint venture company, as invested by entities of Taiwan, Hong Kong, Macau and the PRC, established in the PRC with limited liability. Its scope of business includes the production and sales of paper pulp, paper products and papermaking raw materials, as well as the production, processing, import and export of paper manufacturing machinery.

Nanhai Quanhui is a limited liability company established in the PRC. Its scope of business includes the sales of non-ferrous metals (excluding precious metal and scrap metal) and hardware products, domestic trade, as well as import and export of goods and technologies (for projects required to be approved by law, operation can only be conducted upon being approved by relevant authorities).

#### INFORMATION OF GUANGDONG NANYUE BANK

Guangdong Nanyue Bank is a non-listed other joint stock company established in the PRC with limited liability. Its scope of business includes absorbing public savings, issuing short-term, medium-term and long-term loans, domestic settlement, bill discounting, issuing financial bonds, issuing, cashing and sales of government bonds, inter-bank borrowing, provision of guarantee, acting as an agent for receipts/payments and insurance business, provision of safe deposit box service, undertaking entrusted deposit and loan business for the revolving use of funds in local financial credit, other businesses as approved by People's Bank of China, sales of funds, bank acceptance bills, foreign currency deposits, foreign currency loans, foreign currency exchange, international settlements, inter-bank foreign currency lending, accepting and discounting of foreign exchange instruments, foreign currency borrowing, foreign currency guarantee, settlement and sale of foreign exchange, proprietary foreign exchange trading or foreign exchange trading for customers, credit standing investigation, consultation and witness and other foreign currency businesses as approved by CBRC (for operating businesses approved by CBRC according to relevant laws, administrative regulations and other rules, the scope of business is subject to those listed in the approved documents) (for projects required to be approved by law, operation can only be conducted upon being approved by relevant authorities).

#### FINANCIAL INFORMATION OF GUANGDONG NANYUE BANK

The financial information of Guangdong Nanyue Bank is set out as follows:

Year ended 31 December
2016 2017
(Audited) (Audited)
(RMB'000) (RMB'000)

Net profit before tax for the period Net profit after tax for the period 1,622,682,000 1,716,633,000 1,263,382,000 1,327,501,000

As at 31 December 2017, Guangdong Nanyue Bank had audited total assets of approximately RMB217,897,390,000.

# HISTORICAL FINANCIAL PERFORMANCE AND FUTURE PROSPECT OF GUANGDONG NANYUE BANK

Guangdong Nanyue Bank Co., Ltd. was established in January 1998, which was formerly known as Zhanjiang City Commercial Bank Co., Ltd.

As approved by the China Banking Regulatory Commission in September 2011, it was renamed as "Guangdong Nanyue Bank Co., Ltd.".

During the 19 years of development, Guangdong Nanyue Bank (hereinafter as the "Bank") has continuously unleashed new ideas while adhering to the core values of "diligence pays off and grow harmoniously" and the corporate spirit of "righteousness, responsibility, innovation and transcendences". Through the pursuit of innovation and changes, the Bank successfully transformed itself into a regional commercial bank from a peripheral urban commercial bank. It has achieved leap-forward development, and becoming the mainstay of development of local economic and small, micro and medium enterprises as well as wealth preservation and enhancement of citizens.

As at the end of 2017, the total assets of the Bank amounted to RMB217,500 million, representing an increase of RMB14,300 million.

**The business structure was significantly optimised**: Deposit balance stood firm at the level above RMB130,000 million, reaching RMB133,900 million, representing an increase of RMB7,900 million; Loan balance amounted to RMB90,500 million, representing an increase of RMB9,700 million. Among which, individual loans increased by RMB4,900 million or 40%.

**Profitability remained stable**: The Bank recorded revenue of RMB5,300 million and a net profit of RMB1,320 million.

There was a "double reduction" in non-performing loans. Non-performing loans amounted to RMB1,508 million, down by 0.1% as compared to the previous year. Non-performing loan ratio was 1.67%, down by 0.2 percentage point as compared to the previous year.

The positioning of Nanyue Bank's development in the next five years is: to become an integrated investment and lending partnership bank in the Pan-Pearl Region, a citizen-caring household bank, a trading bank with frequent asset flows and an innovation-oriented digital bank.

Looking forward in 2022, the asset scale of the Bank will exceed RMB500,000 million, with net profit reaching over RMB450 million and proportion of non-interest margin reaching over 20%. Both of the return on assets ratio and the return on net assets ratio will reach an excellent level among other urban commercial banks. Non-performing loan ratio will be effectively controlled, and the total number of employees will approach 5,000. The Bank will continue to improve its network layout, enhance its network efficiency and maintain the regulatory rating of type-2 bank, thereby realising simultaneous development in both employee and corporate values.

#### CONDITION PRECEDENT

Completion of the Subscription and the Share Transfers shall be subject to approval by the Shareholders at the general meeting.

#### REASON FOR AND BENEFIT OF THE SUBSCRIPTION AND THE SHARE TRANSFERS

In 2017, the banking industry in China operated steadily in general with controllable risk. Its contribution to the real economy was further enhanced.

The banking industry continued its steady operating trend. As at the end of 2017, the assets denominated in RMB and foreign currencies of the banking industry in China amounted to RMB252 trillion, representing a year-on-year increase of 8.7%. The growth rate decreased by 7.1 percentage points as compared to the end of the previous year. In particular, various loans amounted to RMB129 trillion, representing a year-on-year increase of 12.4%. Meanwhile, the growth rate of assets was only 8.7%, reflecting that the effects of the banking industry stepped back to its basic operations and focused on primary businesses and the preliminary control over the trend of capital flows towards virtual economy instead of real economy. Total liabilities amounted to RMB233 trillion, representing a year-on-year increase of 8.4%. In particular, various deposits amounted to RMB157 trillion, representing a year-on-year increase of 7.8% and approximately 70% of total deposits. The structure and growth rate of assets and liabilities showed the continuous steady operating trend in the banking industry.

Various liquidity indicators were at healthy levels. As at the end of 2017, the liquidity ratio was 50.03%, the RMB excess reserves rate was 2.02%, the loan-to-deposit ratio was 70.55%, and the liquidity coverage ratio was 123.26%. The minimum regulatory requirement of liquidity ratio was 25%, and the current industry level was twice as high as the regulatory standard. The overall liquidity in the banking industry was abundant, with a relatively high matching between assets and liabilities. The return on assets and the return on capital remained at normal levels. In 2007, the return on assets

and the return on capital of the banking industry in China was 0.92% and 12.56% respectively, which were higher than that of the international counterparts. Although the growth rate was relatively slower than that of the early stage of rapid growth, such return on assets and return on capital were more stable, healthy and sustainable.

The positive trends of capital levels. As at the end of 2017, the core tier 1 capital adequacy ratio of commercial banks in China was 10.75%, basically unchanged from the end of the previous year; Tier 1 capital adequacy ratio was 11.35%, up by 0.1 percentage point as compared to the end of the previous year; Capital adequacy ratio was 13.65%, up by 0.37 percentage points as compared to the end of the previous year. The return on assets was 0.92%, while the return on capital was 12.56%. Despite there was slight decreases in both return on assets and return on capital, the relevant indicators were more stable, healthy and sustainable.

**Non-performing loans and non-performance loan ratio remained stable.** As at the end of 2017, non-performing loans of commercial banks in China amounted to RMB1.71 trillion, and the non-performing loan ratio was 1.74%, broadly unchanged as compared to the end of the previous year; Special-mentioned loans amounted to RMB3.41 trillion, and the special-mentioned loan ratio was 3.49%.

Provision coverage ratio and provision-loan ratio were relatively high, far higher than the minimum regulatory standard. As at the end of 2017, the loan loss reserves of commercial banks in China amounted to RMB3.09 trillion, representing an increase of RMB426,800 million as compared to the end of the previous year; Provision coverage ratio was 181.42%, up by 5.02 percentage points as compared to the end of the previous year; Provision-loan ratio was 3.16%, up by 0.09 percentage point as compared to the end of the previous year.

In the long run, the banking industry in China will continue its development, which is mainly attributable to the relatively favourable external macroeconomic environment, with a greater market demand for financial services as well as a larger room for its transformation and development.

In respect of the macroeconomic conditions, the advantage of aggregate volume and structural adjustment potential still can provide a good external environment for the development of the banking industry. The fundamentals of the economic development of China remain unchanged with higher growth rate in macroeconomic, providing a conducive environment for the development of the banking industry. Regardless the decline in GDP growth of China over the past two years as affected by external and cyclical factors, the growth rate remained at a medium-high level worldwide. As the second largest economy in the world, China contributed approximately 30% of global GDP growth. The advantage of macroeconomic growth was unmatched by any other countries. At the same time, the acceleration of economic transformation resulted in greater demands for merger and acquisition funding and investment banking. Urbanisation and the development of tertiary sector will provide numerous structural opportunities for the banking industry.

In terms of the proportion of the financial sector to GDP, the added value contributed by the financial sector in China accounted for 5.53% of GDP in 2012. Over the same period, from 2000 to 2010, the added value contributed by the financial sector in the United States, the United Kingdom,

Japan, India and Brazil accounted for 7.95%, 7.29%, 6.53%, 5.73% and 5.99% of GDP on average, respectively. This reflected the noticeable gap between the proportion of the added value contributed by the financial sector to GDP in China and those of developed countries. It also paled in comparison other developing countries and emerging economies, such as India. The financial sector in China, with the banking industry as its backbone, was far from saturation that it had a huge room for development.

For the banking industry itself, with the rapid economic development in recent years, the financial service capability in the banking industry of China has improved. Overall financial service quality has fully enhanced, with a greater room for transformation and development. While increasing the volume of financial service offering and improving its quality, there was an expansion in coverage of financial services in the banking industry of China. Large-scale expansions were conducted for financial services for small and micro enterprises and rural areas, featured with development towards the direction of inclusive finance. The banking industry in China has a huge potential for sustainable development. Through the acceleration of innovation and adjustment to the income structure, the banking industry in China has a large room for transformation and development. Currently, the ratio of non-interest income in the banking industry of China is approximately at the level of the banking industry in the United States in the early 1980s, which offers huge room for growth. Moreover, the capital requirement on non-interest income businesses is relatively low for commercial banks, which also offered a greater room for the transformation and development of the banking industry in China.

Since the involvement in the financial sphere by establishing the financial company and the financial leasing company, the Company continuously improved its financial business segment. It has successively established or invested in investment companies, commercial factoring companies, equity investment funds and insurance companies etc. In view of the prosperous outlook of the banking industry in the long run, the Company has also been searching for appropriate bank targets so as to improve the financial industry layout of the Company, coordinate the collaboration between the existing financial businesses of the Company, further promote the diversified development of the Company, continuously enhance the competitiveness of the financial business of the Company, expand financing channels, better facilitate the combination of industry and finance, and promote the development of contribution from financial sector to real economy.

Through investing in Nanyue Bank, the Company can accumulate investment experience in financial sphere, and enhance its capability in preventing and handling financial risks. This will be favourable for the Company to promote diversified development, optimise its asset structure, diversify operating risks, improve assets quality and strengthen its profitability.

Since Guangdong Nanyue Bank is located in Guangdong, in order to facilitate future communication and cooperation and promote business launch, it is concluded that Zhanjiang Chenming, as the purchaser, will acquire and subscribe for 14.55% shares in Guangdong Nanyue Bank. Zhanjiang Chenming is one of the best enterprises in Zhanjiang. The investment in Nanyue Bank to be made by Zhanjiang Chenming will definitely be beneficial to the contribution from financial sector to real economy, thus realising mutual success.

The Board is of the opinion that the Subscription and the Share Transfers are based on the Company's needs for diversified development and long-term strategic planning, and will further extend the scope of business of the Company, integrate the Company's financial resources and enable the Company's advantages as an industrial enterprise and a financial enterprise to coalesce. Upon the completion of the Subscription and the Share Transfers, the Company could better integrate its advantages in relevant financial resources, thus creating greater economic effectiveness and maximising the profit of the Company, which is in the interest of the Company and the Shareholders.

To the best knowledge, information and belief of the Board after making all reasonable enquiries, each of the Vendors and Guangdong Nanyue Bank is an Independent Third Party. In view of the above, the Directors believe that the terms and conditions of the Subscription Agreement and the Share Transfer Agreements are fair and reasonable, and the Subscription and the Share Transfers are in the interests of the Company and the Shareholders as a whole.

None of the Directors is required to abstain from voting for the resolution of the Subscription and the Share Transfers, and therefore required to abstain from voting on the relevant board resolutions of the Company in respect of the Subscription and the Share Transfers.

# WAIVER FROM STRICT COMPLIANCE WITH RULE 14.67(6)(A)(I) OF THE LISTING RULES

#### **Background**

Pursuant to Rule 14.67(6)(a)(i) of the Listing Rules, the Company is required to include in this circular an accountants' report on the Target Company prepared in accordance with Chapter 4 of the Listing Rules. The accounts on which such report is based must relate to a financial period ended six months or less before this circular is issued, and the financial information on the the Target Company must be prepared using accounting policies and accounting standard which should be materially consistent with those of the Company. In this regard, the Company is required under Chapter 4 of the Listing Rules to include an accountants' report on the the Target Company with the financial information of the the Target Company for the three financial years ended 31 December 2015, 2016 and 2017 prepared under the China Accounting Standards.

## Waiver Sought

The Company has applied to the Stock Exchange for waiver from strict compliance with Rule 14.67(6)(a)(i) regarding certain disclosures under Chapter 4 of the Listing Rules on the following grounds:

(a) The shares to be acquired by the Company through the Subscription and Share Transfers merely represents 14.55% of the issued share capital of the Target Company. Upon Completion, the Target Company will not become a subsidiary or associate of the Company and the financial results of the Target Company will not be included in the consolidated financial statements of the Group.

(b) The Company, being a minority investor, was not given access to the underlying books and records of the Target Company. As such, preparing an accountants' report on the Target Company in accordance with Chapter 4 of the Listing Rules would be impractical and unduly burdensome for the Company.

#### **Alternative Disclosure**

The Company has included the following information in Appendix IV of this circular as alternative disclosure to an accountants' report under Chapter 4 of the Listing Rules:

- (a) the extract of the audited consolidated financial statements of the Target Company for the years ended 31 December 2015, 2016 and 2017 prepared under the China Accounting Standards and audited by Pan-China Certified Public Accountants, a Chinese Certified Public Accountant; and
- (b) the view of the Company's auditors, Ruihua Certified Public Accountants (special general partnership), that accounting standards as stated in the accounts under paragraph (a) are not different from the accounting standards adopted by the Company and are in conformity with the China Accounting Standards;
- (c) the view of the Company's auditors, Ruihua Certified Public Accountants (special general partnership), that the accounting policies as stated in the accounts under paragraph (a) are not different from accounting policies adopted by the Company; and
- (d) unqualified opinions were provided by Pan-China Certified Public Accountants, a Chinese Certified Public Accountant for the audited consolidated financial statements of the Target Company for the years ended 31 December 2015, 2016 and 2017.

Based on the information provided by the Company and the alternative disclosure above, the Stock Exchange granted the waiver from strict compliance with Rule 14.67(6)(a)(i) regarding certain disclosures under Chapter 4 of the Listing Rules.

#### RECOMMENDATION

The Board (including the independent non-executive Directors) considers that the above proposed resolutions are in the interests of the Company and the Shareholders as a whole. Therefore, the Board recommends the Shareholders to vote in favour of the above resolutions at the EGM.

### CLOSURE OF REGISTER OF MEMBERS FOR H SHARES

The register of members of the Company is closed from 20 June 2018 to 20 July 2018 (both days inclusive) during which no transfer of H shares of the Company will be registered in order to determine the list of holders of H shares of the Company for attending the EGM. As the last lodgement for the transfer of the H shares of the Company was on 19 June 2018, the holders of H shares of the Company or their proxies being registered at the close of business on 19 June 2018 are entitled to attend the EGM by presenting their identity documents.

#### **EGM**

The resolutions put to vote at the EGM will be decided by way of poll as required by the Listing Rules.

No Shareholder is required to abstain from voting for the Subscription and the Share Transfer as none of them has any material interest in the Subscription and the Share Transfers.

The relevant notice of attendance and form of proxy to be used at the EGM have been despatched to the Shareholders together with the notice of the EGM. The relevant notices dated 29 June 2018 and forms of proxy are also published on the website of the Hong Kong Stock Exchange (www.hkex.com.hk) on 29 June 2018. Shareholders who intend to appoint a proxy to attend the EGM shall complete and return the form of proxy in accordance with the instructions printed thereon not less than 24 hours before the time fixed for holding the meetings or any adjournment thereof (as the case may be). Completion and return of the form of proxy will not preclude you from attending the EGM or any adjourned meeting and voting in person if you so wish.

Yours faithfully,
By Order of the Board

Shandong Chenming Paper Holdings Limited
Chen Hongguo

Chairman

#### 1. RESPONSIBILITY STATEMENT

This circular, for which the Directors collectively and individually accept full responsibility, includes particulars given in compliance with the Listing Rules for the purpose of giving information with regard to the Company. The Directors having made all reasonable enquiries, confirm that to the best of their knowledge and belief, the information contained in this circular is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this circular misleading.

#### 2. DIRECTORS AND SUPERVISORS' INTERESTS

As at the Latest Practicable Date, the interests and short positions of the Directors and chief executives of the Company in the shares, underlying shares and debentures of the Company or its associated corporation (within the meaning of Part XV of the SFO), which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which each of them had taken or was deemed to have taken under the provisions of the SFO); or (b) to be recorded in the register required to be kept by the Company pursuant to section 352 of the SFO; or (c) to be notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers contained in the Listing Rules were as follows:

# (a) Long position in the Company

			Number of	Percentage of issued share capital of the
Name of Director	Type of Shares	Nature of interest	Shares held	Company
Chen Hongguo	A Share	Beneficial owner	6,696,296	0.35%
Chen Hongguo	A Share	Family interest	429,348	0.022%
Li Feng	A Share	Beneficial owner	471,818	0.024%
Geng Guanglin	A Share	Beneficial owner	437,433	0.023%
Li Dong	A Share	Beneficial owner	10,000	0.001%

Saved as disclosed above, as at the Latest Practicable Date, none of the Directors or chief executive of the Company had interests or short positions in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which each of them had taken or deemed to have taken under the provisions of the SFO); or (b) to be recorded in the register required to be kept by the Company pursuant to section 352 of the SFO; or (c) to be notified to the Company and the Stock Exchange pursuant to the Model Code.

#### 3. SUBSTANTIAL SHAREHOLDERS' INTERESTS

As at the Latest Practicable Date and to the best knowledge of the Directors and the chief executive of the Company, persons having interests and short positions in 5% or more in the Shares, underlying Shares and debentures of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, and required to be recorded in the register of interests and short positions required to be kept by the Company pursuant to section 336 of the SFO were as follows:

#### Long Positions:

				Percentage of such shareholding in the same	Percentage of total
Type of shareholding	Name of Shareholder	Capacity and nature of interest	Number of Shares held	type of issued share capital	issued share capital
A Shares	Chenming Holdings	Directly and beneficially owned	293,003,657	26.32%	15.13%
B Shares	Chenming Holdings	Indirectly and beneficially owned	140,478,375	29.83%	7.26%
B Shares	Chenming Holdings (Hong Kong) Limited	Directly and beneficially owned	140,478,375	29.83%	7.26%
H Shares	Chenming Holdings	Indirectly and beneficially owned	102,276,000	29.04%	5.28%
H Shares	Chenming Holdings (Hong Kong) Limited	Directly and beneficially owned	102,276,000	29.04%	5.28%
H Shares	The National Social Security Fund Council	Directly and beneficially owned	31,638,500	8.98%	1.63%

Save as disclosed above, as at the Latest Practicable Date, there were no other parties who had interests or short positions in the Sharers or underlying Shares of the Company which would fall to be recorded in the register required to be kept under section 336 of SFO.

#### 4. SERVICE CONTRACTS

As at the Latest Practicable Date, none of the Directors had entered into any existing or proposed service contract with the Company or any member of the Group which is not terminable within one year without payment of compensation (other than statutory compensation).

#### 5. MATERIAL CHANGE

The Directors confirm that there had been no material change in the financial or trading position or outlook of the Group since 31 December 2017, being the date to which the latest published audited financial statements of the Company were made up, up to the Latest Practicable Date.

#### 6. COMPETING BUSINESS

As at the Latest Practicable Date, so far as the Directors are aware, none of the Directors nor Supervisors nor their respective associates had any interests in other business, which competes or may compete, either directly or indirectly, with the business of the Group.

# 7. DIRECTORS AND SUPERVISORS' INTERESTS IN THE GROUPS ASSETS OR CONTRACTS OR ARRANGEMENTS SIGNIFICANT TO THE GROUP

As at the Latest Practicable Date:

- (a) none of the Directors or Supervisors was materially interested in any contract or arrangement, which was significant in relation to the business of the Group; and
- (b) so far as the Directors are aware, none of the Directors or Supervisors nor their respective associates had any direct or indirect interests in any assets which had been acquired or disposed of by or leased to, or were proposed to be acquired or disposed of by or leased to, any member of the Group since 31 December 2017, being the date to which the latest published audited consolidated financial statements of the Group were made up.

### 8. MATERIAL LITIGATION

As at the Latest Practicable Date, the Company is involved in the following litigation.

litigation Amount lia	Progress of litigation (arbitration)	litig	gment result of the gation (arbitration)	Judgment execution of the litigation (arbitration)	Disclosure date	Disclosure index
Statutory demand and Winding-up Petition USB3.5489 million and the interest thereon, HKS3.3039 million and the interest thereon	injunction order to prohibit the Company from distribution of the 2016 final dividend to the holders of H shares.  4. On 30 June 2017, the	2.	The office address of the Company in Hong Kong received the notice in relation to the injunction order with a case number of HCMP3060/2016 to the legal representative of the Company from the Court of First Instance in the High Court of the HKSAR on 15 June 2017: (1) the amended originating summonses for the injunction order be dismissed; and (2) an order nisi be made on the costs of the legal proceedings. The Company paid the costs to the defendant (including the fees payable to two counsels). The costs shall be taxed if not agreed. The High Court of the HKSAR anticipated the reasons for decision of the case would be handed down or 7 July 2017.  On 15 June 2017, the office address of the Company in Hong Kong received a winding-up petition dated 15 June 2017 filed by the defendant to the High Court of the HKSAR.  The decision was handed down by the Hon Mr. Justice Harris of the High Court of the HKSAR on 7 July 2017.  Having considered the reasons for decision and the consequences to the Company once the winding up petition is given, the Company applied for an appeal against the decision to the High Court of HKSAR at 10:00 a.m. on 11 May 2018.  The High Court of HKSAR at 10:00 a.m. on 11 May 2018.  The High Court of the KSAR at 10:00 a.m. on 11 May 2018.  The High Court of HKSAR granted the Vinding Up Petition (i.e. 15 June 2017) would not be deen would because of the Winding Up Petition (i.e. 15 June 2017) would not be deen would because of the Winding Up Petition in Up Petition		24 February 2017, 16 June 2017, 22 June 2017, 29 June 2017, 17 July 2017, 17 July 2017, 31 July 2017, 24 August 2017, 18 September 2017 19 October 2017	http://www.cninfo.com.cn, announcement number: 2017-015, 2017-067, 2017-069, 2017-070, 2017-071, 2017-076, 2017-084, 2017-108, 2017-106

Disclosure index

Basic information about litigation

litigation Amount (arbitration) (RMB'0,000)

Will liability be Progress of incurred litigation (arbitration) Judgment result of the litigation (arbitration) and its effect

Judgment
execution of
the litigation
(arbitration) Disclosure date

- 7. The Company 6 through its legal adviser applied to the Court of HKSAR for the validation order relating to the transfer of fully paid-up shares of the Company on 19 July 2017 (case no. HCCW175/2017). The hearing of the application of the validation order was scheduled to be heard at 9:30 a.m. on 19 October 2017.
- The winding-up
   petition was heard by
   the Hon Mr. Justice
   Harris of the High
   Court of the HKSAR
   on 28 August 2017.
- 9. On 5 July 2017, the Company initiated legal proceedings for a civil complaint against Arjowiggins HKK2 Limited ("HKK2") and related parties (the "Civil Complaint") at the Intermediate People's Court of Weifang City in Shandong Province of the People's Republic of China ("Weifang Court"). The Civil Complaint was admitted to be heard by Weifang Court on 8 July 2017.

Justice Mimmie Chan of the Court of First Instance of the High Court of the HKSAR on 19 January 2018 in chambers (open to public) ordered that the Company be restrained from further proceeding with the Civil Complaint that it had filed on 5 July 2017 against HKK2 and the related parties before Weifang Court.

The Company withdrew the Civil Complaint from Weifang Court on 22 February 2018.

- The Court ordered an adjournment of the Winding-up Petition, on the Company's undertaking that it would procure a third party to pay into court the amount of the Statutory Demand plus interest to 27 August 2018, totalling approximately HK\$389 million within 14 days. The costs of the Winding-up Petition were kept.
- The Company had procured payment by a third party into the High Court of the HKSAR in the sum of HK\$389,112,432.44 (this sum being the Hong Kong dollar equivalent of the amount set out in the Statutory Demand and interest thereon from 19 October 2016 to 27 August 2018).

#### 9. EXPERT

(a) The following sets out the qualifications of the expert who have given its opinions or advice as contained in this circular:

Name Qualification

Ruihua Certified Public Accountants (Special General Partnership) Chinese Certified Public Accoutant

- (b) Ruihua Certified Public Accountants (Special General Partnership) has given and has not withdrawn its written consent to the issue of this circular with the inclusion therein of its letter and/or reference to its name, in the form and context in which they appear.
- (c) As at the Latest Practicable Date, Chinese Certified Public Accoutant was not beneficially interested in the share capital of any member of the Group nor had any right, whether legally enforceable or not, to subscribe for or to nominate persons to subscribe for securities in any member of the Group, nor did it have any interest, either directly or indirectly, in the assets which have been acquired or disposed of by or leased to any member of the Group since 31 December 2017, being the date to which the latest published audited consolidated financial statements of the Group were made up.

## 10. MATERIAL CONTRACTS

The following contracts (not being contracts in the ordinary course of business of the Group) had been entered into by members of the Group within two years immediately preceding the Latest Practicable Date which are or may be material:

- (a) Huanggang Chenming Pulp & Paper Co., Ltd. ("Huanggang Chenming Pulp & Paper", an indirect wholly-owned subsidiary of the Company) and Huanggang Urban Investment and Asset Management Co., Ltd. ("Huanggang Urban Investment") entered into a joint venture agreement on 31 October 2016 in relation to the joint establishment of Huanggang Chenming Port Co., Ltd. Huanggang Chenming Pulp & Paper and Huanggang Urban Investment contributed RMB503,304,000 and RMB247,896,000, accounting for 67% and 33% of the registered capital, respectively. For details, please refer to the overseas regulatory announcement of the Company dated 25 October 2016.
- (b) The Company and Shanghai Zhongneng Enterprise Development (Group) Co., Ltd. ("Shanghai Zhongneng") entered into a capital increase agreement on 28 December 2016 to increase the capital of Guangdong Dejun Investment Co., Ltd. ("Guangdong Dejun"). The registered capital of Guangdong Dejun would increase to RMB1,850,000,000. Each of the Company and Shanghai Zhongneng would hold 50% shares in Guangdong Dejun respectively. Guangdong Dejun became a joint venture of the Company. For details, please refer to the announcement of the Company dated 28 December 2016.

- (c) The Company entered into a property sale and purchase agreement with Jinrun Fangzhou Science & Technology Co., Ltd. on 24 February 2017 to dispose of a property of the Company with gross floor area of 1,934.87 square metres at RMB82 million. For details, please refer to the overseas regulatory announcement of the Company dated 10 July 2017.
- (d) The Company entered into a partnership agreement with Zhuhai Kaichenxing Investment Advisory Company (General Partnership) ("Zhuhai Kaichenxing"), Beijing Taihe Orient Investment Co., Ltd. ("Beijing Taihe Orient"), Tibet Guangqi Venture Capital Management Co., Ltd. ("Tibet Guangqi"), Shenzhen Pengchong Investment Management Co., Ltd. ("Shenzhen Pengchong"), Wang Chengjiang, Yu Xiaojie and Sui Xinpeng on 15 August 2017 for the joint establishment of an equity investment fund, namely Ningbo Kaichen Huamei Equity Investment Fund Partnership (Limited Partnership) in the form of limited partnership.

The total capital contribution of the investment fund was RMB500.02 million, among which, each of Zhuhai Kaichenxing and Beijing Taihe Orient as general partners and fund managers contributed RMB10,000, accounting for 0.002% of the total capital contribution made by all partners; the Company contributed RMB200.00 million as a limited Partner, accounting for 39.998% of the total capital contribution made by all partners; each of Tibet Guangqi, Shenzhen Pengchong and Wang Chengjiang as limited partners contributed RMB 80.00 million, accounting for 15.999% of the total capital contribution made by all Partners, and each of Yu Xiaojie and Sui Xinpeng as limited Partners contributed RMB 30.00 million, accounting for 6% of the total capital contribution made by all Partners. For details, please refer to the announcement of the Company dated 15 August 2017.

- (e) Shanghai Chenming Industry Co., Ltd. ("Shanghai Chenming"), a wholly-owned subsidiary of the Company, and Shanghai Hongkelong Investment Co., Ltd. ("Shanghai Hongkelong") entered into an equity acquisition agreement on 31 October 2017. Based on the valuation of the total shareholders' equity of Shanghai Hongtai Real Estate Co., Ltd. ("Hongtai Real Estate") of RMB3,908,397,000, Shanghai Chenming acquired 45% shares in and the loan due from Hongtai Real Estate held by Hongkelong at a consideration of RMB1,714,356,217.76, in which the equity transaction amount amounted to RMB1,590,646,717.76 and the loan amounted to RMB123,709,500. For details, please refer to the announcement of the Company dated 31 October 2017.
- (f) On 15 November 2017, Jinan Chenming Investment Management Co., Ltd. ("Jinan Chenming Investment Company", a wholly-owned subsidiary of the Company) and Weifang Haiyue Corporate Management Co., Ltd. (潍坊海悦企業管理有限公司) ("Weifang Haiyue") entered into a joint venture contract, whereby they jointly established Guangzhou Chenming Commercial Factoring Co., Ltd. (廣州晨鳴商業保理有限公司) with registered capital of RMB100 million, among which RMB51 million would be contributed by Jinan Chenming Investment Company, accounting for 51% of its shares; and RMB49 million would be contributed by Weifang Haiyue, accounting for 49% of its shares. For details, please refer to the overseas regulatory announcement of the Company dated 15 November 2017.

- (g) The Company disposed of 30% shares in Xuchang Chenming Paper Co., Ltd. (許昌晨鳴紙業股份有限公司) ("Xuchang Chenming") by way of public tender. Subsequently, on 12 January 2018, the Company entered into an equity transaction contract with Xuchang Chenzhuo Trading Co., Ltd. (許昌市晨卓貿易有限公司) to transfer 30% shares in Xuchang Chenming at a consideration of RMB30 million. For details, please refer to the overseas regulatory announcement of the Company dated 27 November 2017.
- (h) On 29 January 2018, the Company and Guangdong Dejun entered into an equity and loan acquisition agreement, pursuant to which Guangdong Dejun conditionally agreed to dispose of and Shanghai Chenming conditionally agreed to acquire 30% shares in and loan due from Shanghai Hongtai Real Estate Co., Ltd. (上海鴻泰房地產有限公司) at a consideration of RMB1,275,000,000. Upon capital contribution to Guangdong Dejun Investment Co., Ltd. (廣東德駿投資有限公司) ("Guangdong Dejun"), its registered capital increased to RMB1,850,000,000. Prior to the acquisition, the target company was held as to 45% and 30% by Shanghai Chenming and the vendor, respectively. Immediately after the completion of the acquisition, Shanghai Chenming holds 75% shares in the target company. For details, please refer to the overseas regulatory announcement of the Company dated 29 January 2018.
- (i) On 16 April 2018, the Company and Shanghai Zhongneng entered into a share repurchase agreement, pursuant to which the Company disposed of 50% shares in Guangdong Dejun to Shanghai Zhongneng at a consideration of RMB2,634,041,400. For details, please refer to the overseas regulatory announcement of the Company dated 31 October 2017.
- (j) On 26 April 2018, the Company, Beijing Central Finova Fund Management Co., Ltd. ("Central Finova Fund") and Ningbo Zhenghe Zhengxin Hesheng Investment Partnership (Limited Partnership) ("Ningbo Zhenghe") jointly established an equity investment fund, namely Shouguang Central Finova Win-Win Investment Partnership (Limited Partnership) in the form of limited partnership. Total investment for the investment fund would be RMB600.60 million, of which Central Finova Fund (as the general partner and the fund manager), the Company (as a limited partner) and Ningbo Zhenghe (as a limited partner) would contribute RMB0.60 million, RMB150.00 million and RMB450.00 million respectively, representing approximately 0.10%, approximately 24.97% and approximately 74.93% of the total capital contribution to be made by all partners. For details, please refer to the overseas regulatoryannouncement of the Company dated 26 April 2018.

## 10. SECRETARY OF THE COMPANY

Mr. Poon Shiu Cheong is a Fellow Certified Public Accountant of Hong Kong Institute of Certified Public Accountants and CPA Australia. He obtained a master degree in Accounting from Central Queensland University and a master degree in Business Administration from Southern Cross University. He joined the Company in 2008, and is currently the qualified accountant and company secretary of the Company.

#### 11. MISCELLANEOUS

- (a) The registered office of the Company is at No. 595 Shengcheng Road, Shouguang City, Shandong Province, 262700, PRC.
- (b) The company secretary of the Company is Mr. Poon Shiu Cheong, a Fellow Certified Public Accountant of Hong Kong Institute of Certified Public Accountants and CPA Australia. He obtained a master degree in Accounting from Central Queensland University and a master degree in Business Administration from Southern Cross University. He joined the Company in 2008, and is currently the qualified accountant and company secretary of the Company.
- (c) The Company's H Share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited is situated at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong.

#### 12. DOCUMENTS AVAILABLE FOR INSPECTION

Copies of the following documents are available for inspection at the office of Messrs Li and Partners at 22/F, World-Wide House, Central, Hong Kong, during normal office hours on Monday to Friday from the date of this circular up to and including the date of the EGM:

- (a) the audited consolidated accounts of the Company for the last three financial years ended 31 December 2015, 31 December 2016 and 31 December 2017, respectively;
- (b) the extract of accountant's report of the Target Company for the last three financial years ended 31 December 2015, 31 December 2016 and 31 December 2017 from IV-1 on IV-252, the text of which is set out in Appendix IV to this circular;
- (c) the report from Ruzhua Certified Public Accountants (special general partnership) on the unaudited pro forma financial information of the Enlarged Group, the text of which is set out in Appendix V to this circular;
- (d) the letter from the Board, the text of which is set out on pages 1 to 27 of this circular;
- (e) the written consent referred to in the section headed "Expert and consent" in this Appendix;
- (f) the material contracts referred to in the section headed "Material contracts" in this Appendix; and
- (g) a copy of this circular.

Unit: RMB'000

## **Consolidated Balance Sheet**

Prepared by: Guangdong Nanyue Bank Co., Ltd.

Assets	31 December 2017	31 December 2016	31 December 2015
Assets:			
Cash and deposits with central banks	24,808,474	22,325,114	20,087,540
Deposits with banks and other financial institutions	964,607	5,657,550	11,422,579
Placements with banks and other financial institutions	100,000		117,209
Financial assets measured at fair value through profit or loss	7,988,055	4,518,675	9,552,708
Financial assets held under resale agreements	11,966,788	16,687,469	4,720,100
Interest receivable	1,793,941	1,212,286	1,159,297
Loans and advances to customers	86,823,290	77,775,723	68,286,841
Available-for-sale financial assets	7,684,381	8,326,840	7,670,843
Held-to-maturity investments	9,033,650	9,283,963	5,753,126
Investments classified as receivables	60,829,359	52,079,696	31,845,956
Long-term equity investments	250	250	
Fixed assets	601,237	539,040	522,162
Intangible assets	1,955,541	2,012,674	2,070,324
Deferred income tax assets	912,601	710,157	423,563
Other assets	2,435,219	2,730,271	2,452,998
Total assets	217,897,393	203,859,708	166,085,247
Liabilities:			
Due to central banks	1,199,331	257,223	977,486
Deposits from banks and other financial institutions	23,097,961	25,168,199	34,326,427
Placements from banks and other financial institutions	500,000	530,131	97,400
Certificates of deposit issued	37,803,554	14,281,706	4,962,431
Financial assets sold under repurchase agreements	1,136,600	17,968,695	240,000
Deposits from customers	134,658,915	127,316,189	110,913,115
Employee benefits payables	181,676	104,160	15,344
Taxes payable	377,787	396,109	293,282
Interest payable	2,083,403	1,805,534	1,845,743
Bonds payable	1,495,863	1,495,255	1,494,645
Deferred tax liabilities		14,884	90,659
Other liabilities	1,314,788	1,323,059	288,145
Total liabilities	203,849,878	190,661,144	155,544,677
Shareholders' equity:			
Share capital	7,521,476	7,521,476	6,221,476
Other equity instruments			
Including: Preference shares			
Perpetual bonds			
Capital reserves	1,594,768	1,594,768	1,074,768
Less: Treasury shares			
Other comprehensive income	-107,319	-26,022	26,078
Surplus reserves	783,118	650,760	525,282
General risk provisions	2,757,877	2,502,990	1,946,213
Undistributed profit	1,412,169	869,188	663,999
Total equity attributable to shareholders of the company	13,962,089	13,113,160	10,457,817
Minority interest	85,426	85,404	82,753
Total shareholders' equity	14,047,515	13,198,564	10,540,570
Total liabilities and shareholders' equity	217,897,393	203,859,708	166,085,247

Unit: RMB'000

## **Consolidated Income Statement**

Prepared by: Guangdong Nanyue Bank Co., Ltd.

Item	ıs	For the year 2017	For the year 2016	For the year 2015
I.	Revenue	5,369,365	5,572,303	4,843,712
	Net interest income	5,065,475	5,093,526	4,035,609
	Interest income	11,125,705	10,292,657	9,106,093
	Interest expenses	6,060,230	5,199,131	5,070,484
	Net fee and commission income	640,482	627,099	433,544
	Fee and commission income	695,547	731,133	627,162
	Fee and commission expenses	55,065	104,034	193,618
	Investment income ("-"denotes loss)	-177,229	107,754	139,725
	Gain on change of fair value ("-"denotes loss)	-157,761	-268,332	224,452
	Foreign exchange gains ("-"denotes loss)	-5,798	9,825	8,211
	Other operating income	4,196	2,431	2,171
II.	Operating expenses	3,644,093	3,945,561	3,369,538
	Taxes and surcharge	49,070	235,576	480,258
	Business and administrative expenses	2,161,769	2,006,664	1,780,048
	Asset impairment loss	1,433,235	1,702,912	1,108,268
	Other operating costs	19	409	964
III.	Operating profit ("-" denotes total loss)	1,725,272	1,626,742	1,474,174
	Plus: Non-operating income	2,547	2,938	8,918
	Less: Non-operating expenses	11,186	6,998	12,085
IV.	Total profit ("-" denotes net loss)	1,716,633	1,622,682	1,471,007
	Less: Income tax expenses	389,132	359,300	353,151
V.	Net profit ("-" denotes net loss)	1,327,501	1,263,382	1,117,856
	(I) Classified by continuity of operation:			
	<ol> <li>Net profit from continuing operation ("-" denotes net loss)</li> </ol>	1,327,501	1,263,382	1,117,856
	<ol><li>Net profit from discontinued operation ("-" denotes net loss)</li></ol>			
	(II) Classified by ownership:			
	<ol> <li>Net profit attributable to shareholders of the company ("-" denotes net loss)</li> </ol>	1,323,629	1,260,731	1,115,760
	<ol><li>Profit or loss of minority interest ("-" denotes net loss)</li></ol>	3,872	2,651	2,096

# APPENDIX II MANAGEMENT DISCUSSION AND ANALYSIS OF GUANGDONG NANYUE BANK

Item	s	For the year 2017	For the year 2016	For the year 2015
VI.	Net other comprehensive income after tax	-81,297	-52,100	14,010
	Net other comprehensive income after tax attributable to shareholders of the company			
	(1) Other comprehensive income that cannot be reclassified subsequently to profit or loss			
	<ol> <li>Changes in re-measurement on the net defined benefit liability/asset</li> </ol>			
	<ol><li>Share of other comprehensive income of the investees which cannot be reclassified to profit or loss under equity method</li></ol>			
	(2) Other comprehensive income to be reclassified subsequently to profit or loss	-81,297	-52,100	14,010
	<ol> <li>Share of other comprehensive income of the investees which can be reclassified subsequently to profit or loss under equity method</li> </ol>			
	<ol><li>Profit or loss from changes in fair value of available-for-sale financial assets</li></ol>	-81,297	-52,100	14,010
	3. Profit or loss from reclassification of held-to-maturity investments as available-for-sale financial assets			
	4. Effective portion of profit or loss on cash flow hedging			
	<ol><li>Translation difference of foreign currency financial statements</li></ol>			
	6. Others			
	Net other comprehensive income after tax attributable to minority interest			
VII.	Total comprehensive income	1,246,204	1,211,282	1,131,866
	Total comprehensive income attributable to owners of the company	1,242,332	1,208,631	1,129,770
	Total comprehensive income attributable to minority interest	3,872	2,651	2,096
3/111	Farnings nor share:			

## VIII. Earnings per share:

- (1) Basic earnings per share
- (2) Diluted earnings per share

Unit: RMB '000

## **Consolidated Cash Flow Statement**

Prepared by: Guangdong Nanyue Bank Co., Ltd.

Item	s	For the year 2017	For the year 2016	For the year 2015
I.	Cash flows from operating activities:			
	Net increase of customer deposit and interbank			
	deposit	5,185,672	7,149,088	22,811,962
	Net increase in due to central banks	942,109	-720,263	-14,600
	Net increase in placements from banks and other financial institutions	-16,862,225	18,161,426	-6,292,134
	Cash receipts from interest, fee and commission	23,572,108	10,971,703	5,742,058
	Cash receipts from certificates of deposit issued	11,189,213	9,319,275	4,962,431
	Other cash receipts related to operating activities	531,685	1,038,276	12,212
	Subtotal of cash inflows from operating activities	24,558,562	45,919,505	27,221,929
	Net increase of loans and advances to customers	10,263,213	29,956,622	16,760,688
	Net increase of central bank deposit and interbank	, ,	, ,	, ,
	deposit	-4,330,002	-3,648,935	2,569,918
	Net increase of loans to other financial institutions	-2,530,681	11,876,043	-124,145
	Cash payment of fee and commission	5,746,605	5,303,102	4,867,246
	Cash paid to and on behalf of employees	1,096,708	951,829	894,204
	Taxes paid	673,100	1,048,839	811,563
	Other cash payments related to operating activities	818,526	976,185	1,995,009
	Subtotal of cash outflows from operating activities	11,737,469	46,463,685	27,774,483
	Net cash flows from operating activities	12,821,093	-544,180	-552,554
II.	Cash flows from investing activities:			
	Cash received from disinvestments	1,012,227,215	1,355,836,592	1,555,402,350
	Cash received from return on investments		107,754	3,851,964
	Other cash receipts related to investing activities			
	Subtotal of cash inflows from investing activities	1,012,227,215	1,355,944,346	1,559,254,314
	Cash payments for investments	1,024,195,305	1,355,990,025	1,556,502,958
	Cash paid for acquiring fixed assets, intangible assets and other long-term assets	406,322	43,872	167,105
	Other cash payments related to investing activities			
	Subtotal of cash outflows from investing activities	1,024,601,627	1,356,033,897	1,556,670,063
	Net cash flows from investing activities	-12,374,412	-89,551	2,584,251
III.	Cash flows from financing activities:		4 000 000	
	Cash received from absorbing investment		1,820,000	
	Cash received from issuing bonds			
	Other cash receipts related to financing activities		1 020 000	
	Subtotal of cash inflows from financing activities		1,820,000	
	Cash repayments for debts			
	Cash payments for distribution of dividends or profit and interest expenses	484,934	371,744	492,129
	Other cash payments related to financing activities		90,000	90,000
	Subtotal of cash outflows from financing activities	484,934	461,744	582,129
	Net cash flows from financing activities	-484,934	1,358,256	-582,129
IV.	Effect of foreign exchange rate changes on cash and cash equivalents			
V.	Net increase in cash and cash equivalents	-38,254	724,525	1,449,568
	Plus: Opening balance of cash and cash equivalents	10,155,642	9,431,117	7,981,549
VI.	Closing balance of cash and cash equivalents	10,117,388	10,155,642	9,431,117

#### I. PROFILE OF GUANGDONG NANYUE BANK

Guangdong Nanyue Bank Co., Ltd. is established by six urban credit cooperatives including Zhanjiang People Urban Credit Cooperative (湛江市人民城市信用合作社) under the approval of Guangdong Branch of the People's Bank of China. It has registered with Guangdong Administration for Industry and Commerce in Zhanjiang on 27 March 1998, and its headquarters is located in Zhanjiang, Guangdong Cuangdong Nanyue Bank currently holds an enterprise legal person business license with unified social credit code of 9144080019441821X1 and its registered capital is RMB7,521,476,000. Guangdong Nanyue Bank has obtained a financial license with registration number B0200H244080001 under the approval of the China Banking Regulatory Commission.

Guangdong Nanyue Bank belongs to the banking industry. Its business scope mainly include taking public deposits; extending short, medium and long-term loans; conducting domestic settlement and discounting bills; issuance of financial bonds; acting as an agent for the issuance, payment and underwriting of government bonds; trading government bonds; conducting interbank lending; providing guarantees; acting as an agent for collection and payment; acting as an agent for insurance business; providing safe-deposit box services; engaging in the deposit and loan business of the entrusted funds from the local financial credit turnover; conducting other businesses approved by the People's Bank of China; conducting fund sales business; commencing bank acceptance bill business; foreign currency deposits, loans, remittance and exchange; international settlements; interbank foreign currency lending; accepting and discounting foreign currency bills; foreign currency lending; foreign currency guarantee; settlement and sale of foreign exchange; trading foreign currency for its own account or on behalf of customers; credit investigation, consultation and witness business; and other foreign currency businesses approved by the China Banking Regulatory Commission.

## II. PREPARATION BASIS OF THE FINANCIAL STATEMENTS

## (I) Preparation basis

The financial statements of Guangdong Nanyue Bank have been prepared on the basis of going concern.

## (II) Assessment of the ability to continue as a going concern

Guangdong Nanyue Bank has no events or circumstances that may cast significant doubt on the assumption of continuing as a going concern within the 12 months after the end of the reporting period.

# III. SIGNIFICANT ACCOUNTING POLICIES, ACCOUNTING ESTIMATES AND ERROR CORRECTION

#### (I) Statement of compliance with the Accounting Standards for Business Enterprises

The financial statements have been prepared in accordance with the requirements of the Accounting Standards for Business Enterprises, and truly and completely present information relating to the financial position, results of operations and cash flows of the enterprise.

#### (II) Accounting period

The accounting year runs from 1 January to 31 December under the Gregorian calendar.

## (III) Functional currency

The functional currency is Renminbi (RMB) Yuan.

#### (IV) Accounting treatments of business combination under and not under common control

## 1. Accounting treatment of business combination under common control

Assets and liabilities of Guangdong Nanyue Bank arising from business combination are measured at carrying amount of the combined party included in the consolidated financial statements of the ultimate controlling party at the combination date. Difference between share of carrying amount of the owners' equity of the combined party included in the consolidated financial statements of the ultimate controlling party and that of the combination consideration or total par value of shares issued is adjusted to capital reserve, if the capital reserve is insufficient to offset, any excess is adjusted to undistributed profit.

#### 2. Accounting treatment of business combination not under common control

When the combination cost of Guangdong Nanyue Bank is in excess of the share of fair value of identifiable net assets obtained from the acquiree at the acquisition date, the excess is recognised as goodwill; when combination cost is lower than the share of fair value of identifiable net assets obtained from the acquiree, the share of fair value of identifiable assets, liabilities and contingent liabilities, and the measurement of the combination cost are reviewed, and if the reviewed combination cost is still lower than the share of fair value of identifiable net assets obtained from the acquiree, the difference is recognised in profit or loss of the current period.

## (V) Preparation method of consolidated financial statements

The parent company brings all its controlled subsidiaries into the consolidation scope of its consolidated financial statements. The consolidated financial statements are prepared by the parent company according to the Accounting Standard for Business Enterprises No. 33 — Consolidated Financial Statements", based on relevant information and the financial statements of the parent company and its subsidiaries.

#### (VI) Recognition criteria of cash and cash equivalents

Cash as presented in cash flow statement of Guangdong Nanyue Bank refers to cash on hand and deposit on demand for payment of Guangdong Nanyue Bank, including cash on hand, surplus deposit reserves deposited at the central bank, other deposits at the central bank (not including treasury deposits) and interbank deposits and lending with original maturities within three months. Cash equivalents refer to the short-term (generally refer to those with maturities within three months from the date of purchase), highly liquid investments of Guangdong Nanyue Bank that can be readily converted to cash and that are subject to an insignificant risk of changes in value.

### (VII) Foreign currency business translation

Transactions denominated in foreign currency are translated into RMB at the spot exchange rate at the date of transaction/ similar exchange rate to the spot exchange rate at the date of transaction at initial recognition. At the balance sheet date, monetary items denominated in foreign currency are translated at the spot exchange rate at the balance sheet date, with the exchange difference arising from different exchange rates, except for those arising from the principal and interest of exclusive borrowings relating to setup of assets meeting the capitalisation conditions, are included in profit or loss; foreign currency non-monetary items measured at historical cost are translated at the spot exchange rate at the date of transaction, without changing its RMB amount; foreign currency non-monetary items measured at fair value are translated at the spot exchange rate at the date of determination of fair value, with the difference included in profit or loss or other comprehensive income.

## (VIII) Financial instruments

## 1. Classification of financial assets and financial liabilities

Financial assets are classified into the following four categories when initially recognised: financial assets at fair value through profit or loss (including held-for-trading financial assets and financial assets designated at initial recognition as at fair value through profit or loss), held-to-maturity investments, loans and receivables, and available-for-sale financial assets.

Financial liabilities are classified into the following two categories when initially recognised: financial liabilities at fair value through profit or loss (including held-for-trading financial liabilities and financial liabilities designated at initial recognition as at fair value through profit or loss), and other financial liabilities.

# 2. Recognition criteria, measurement method and derecognition conditions of financial assets and financial liabilities

When Guangdong Nanyue Bank becomes a party to a financial instrument contract, it is recognised as a financial asset or financial liability. The financial assets and financial liabilities initially recognised by Guangdong Nanyue Bank are measured at fair value; for the financial assets and liabilities at fair value through profit or loss, the transaction expenses thereof are directly included in profit or loss; for other categories of financial assets or financial liabilities, the transaction expenses thereof are included into the initially recognised amount.

Guangdong Nanyue Bank measures its financial assets at fair value subsequent to initial recognition and does not deduct the transaction expenses that may occur when it disposes of the said financial asset in the future. However, those under the following circumstances are excluded: (1) the held-to-maturity investments as well as loans and receivables are measured at amortised costs using effective interest method; (2) the equity instrument investments for which there is no quotation in the active market and whose fair value cannot be measured reliably, and the derivative financial assets which are linked with the equity instrument and must be settled by the delivery of the equity instrument are measured at their costs.

Guangdong Nanyue Bank measures its financial liabilities at the amortised costs using effective interest method, with the exception of those under the following circumstances: (1) for the financial liabilities at fair value through profit or loss, they are measured at fair value, and none of the transaction expenses may be deducted, which may occur when the financial liabilities are settled in the future; (2) for the derivative financial liabilities, which are linked with the equity instrument for which there is no quotation in the active market and whose fair value cannot be reliably measured, and which must be settled by the delivery of the equity instrument, they are measured at their costs; (3) for the financial guarantee contracts which are not designated as a financial liability at fair value through profit or loss, or for the commitments to grant loans which are not designated as at fair value through profit or loss and which will enjoy an interest rate lower than that of the market, they are measured subsequent to initial recognition at the higher of the following two items: 1) the amount as determined according to the Accounting Standard for Business Enterprises No. 13 — Contingencies; 2) the initially recognised amount deducting the surplus after accumulative amortisation as determined according to the principle of the Accounting Standard for Business Enterprises No. 14 — Revenue.

The gains or losses arising from changes in fair value of financial assets or financial liabilities, if not related to hedging, are measured using the following methods: (1) gains or losses, arising from the changes in fair value of financial asset or liability at its fair value through profit or loss, is included in gains or losses on change in fair value; interests or cash dividends gained during the asset-holding period are recognised as investment income; when disposing of the assets, investment income is recognised at the difference between the actual amount received and the initial recorded amount, at the same time, gains or losses on change in fair value are adjusted accordingly. (2) For available-for-sale financial assets, changes in fair value are recorded as other comprehensive income, interests measured using the effective interest method during the holding period are recorded as investment income; cash dividends from available-for-sale equity instrument investment are recognised as investment income when the investee announces to declare dividend; when disposing of the assets, investment income is recognised at the difference between the actual amount received and the carrying amount deducting the accumulative amount of changes in fair value originally included in other comprehensive income.

Financial assets are derecognised when the contractual rights for collecting the cash flow of the said financial assets expire or substantially all risks and rewards related to the said financial assets have been transferred. Only when the underlying present obligations of a financial liability are relieved totally or partly may the financial liability or any part of it be derecognised accordingly.

## 3. Recognition criteria and measurement method of financial assets transfer

Where Guangdong Nanyue Bank has transferred substantially all of the risks and rewards related to the ownership of the financial asset to the transferee, it derecognises the financial asset. If it retains substantially all of the risks and rewards related to the ownership of the financial asset, it continues recognising the transferred financial asset, and the consideration received is recognised as a financial liability. Where Guangdong Nanyue Bank does not transfer or retain substantially all of the risks and rewards related to the ownership of a financial asset, it is dealt with according to the circumstances as follows respectively: (1) if the control over the financial asset has been given up, it derecognises the financial asset; (2) if the control over the financial asset has not been given up, according to the extent of its continuing involvement in the transferred financial asset, it recognises the related financial asset and recognises the relevant liability accordingly.

If the transfer of an entire financial asset satisfies the conditions for derecognition, the difference between the amounts of the following two items are included in profit or loss for the current period: (1) the carrying amount of the transferred financial asset; (2) the sum of consideration received from the transfer, and the accumulative amount of the changes of the fair value originally included in owners' equity. If the transfer of financial asset partially satisfies the conditions for derecognition, the entire carrying amount of the transferred financial asset is, between the portion which is derecognised and the portion which is not, apportioned according to their respective relative fair value, and the difference between the amounts of the following two items are included in profit or loss for the current period: (1) the carrying amount of the portion which is derecognised; (2) the sum of consideration of the portion which is derecognised, and the portion of the accumulative amount of the changes in the fair value originally included in owners' equity which is corresponding to the portion which is derecognised.

#### 4. Fair value determination method of major financial assets and liabilities

Guangdong Nanyue Bank uses valuation techniques that are appropriate under the prevailing circumstances and are supported by sufficient available data and other information to recognise fair value of relevant financial assets and liabilities. The inputs to valuation techniques are arranged in the following hierarchy and used accordingly:

- (1) Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that Guangdong Nanyue Bank can access at the measurement date;
- (2) Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices of similar assets or liabilities in active markets; quoted prices of identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability, for example, interest rates and yield curves observable at commonly quoted intervals; market-corroborated inputs;
- (3) Level 3 inputs are unobservable inputs for the relevant asset or liability. Level 3 inputs include interest rate that is not observable and cannot be corroborated by observable market data at commonly quoted intervals, historical volatility, future cash flows to be paid to fulfil the disposal obligation assumed in business combination, and financial forecast developed using the company's own data, etc.

#### 5. Impairment test and provision for impairment of financial assets

An impairment test is carried out at the balance sheet date on the financial assets other than those at fair value through profit or loss, and provisions for impairment loss should be made if there is objective evidence indicating impairment loss.

Objective evidence that a financial asset is impaired includes but is not limited to the following: (1) significant financial difficulty of the issuer or obligor; (2) a breach of contract by the borrower, such as a default or delinquency in interest or principal payments; (3) the creditor, for economic or legal reasons relating to the borrower's financial difficulty, granting a concession to the borrower; (4) it becoming probable that the borrower will enter bankruptcy or other financial reorganisations; (5) the disappearance of an active market for that financial asset because of financial difficulties of the issuer; (6) upon an overall assessment of a group of financial assets, observable data indicates that there is a measurable decrease in the estimated future cash flows from the group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, e.g. adverse changes in the payment status of borrower in the group of assets, or an increase in the unemployment rate in the country or region of the borrower, a decrease in property prices for mortgages in the relevant area, or adverse changes in industry conditions that affect the borrower in the group of assets; (7) significant adverse changes in the technological, market, economic or legal environment in which the issuer operates, indicating that the cost of the investment in the equity instrument may not be recovered by the investor; (8) a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost; and (9) other objective evidence indicating there is impairment of a financial asset.

For held-to-maturity investments, borrowings, and receivables, an impairment test is made on an individual basis on financial assets of individually significant amount; with regard to the financial assets of individually insignificant amount, they may be included in a portfolio of financial assets with similar credit risk features so as to carry out an impairment test; where, upon the impairment test on an individual basis, the financial asset (including those financial assets of individually significant amount and of individually insignificant amount) is not impaired, it is included in a portfolio of financial assets with similar credit risk features so as to conduct further impairment test. Where a financial asset is impaired, the carrying amount of the said financial asset is written down to the present value of the predicted future cash flow.

Evidence indicating that available-for-sale equity instrument investment may be impaired includes the fair value of equity instrument investment is suffered from significant or prolonged decline and the technical, market, economic, or legal environment in which the investee operates has significant adverse changes under which Guangdong Nanyue Bank may not be able to recover its investment cost.

Guangdong Nanyue Bank performs review on available-for-sale equity instrument investment on an individual basis at the balance sheet date. For equity instrument investment at fair value, if the balance sheet date fair value is 50% (including 50%) or above lower than the cost, or the balance sheet date fair value has been lower than the cost for a consecutive of 12 months (including 12 months) or longer, it is determined that such equity instrument investment is impaired; if the balance sheet date fair value is 20% (including 20%) or above but not exceeding 50% lower than the cost, or the balance

sheet date fair value has been lower than the cost for a consecutive of 6 months (including 6 months) or longer but not exceeding 12 months, Guangdong Nanyue Bank may take other factors such as price volatility into consideration in determining whether such equity instrument investment is impaired. For equity instrument investment at cost, Guangdong Nanyue Bank considers whether the technical, market, economic, or legal environment in which the investee operates has significant adverse changes to determine whether such equity instrument is impaired.

When an available-for-sale financial asset at fair value is impaired, the cumulative loss arising from decline in fair value that has been recognised directly in other comprehensive income is reclassified to impairment loss. If, after an impairment loss has been recognised on available-for-sale debt instrument investment, there is objective evidence of a recovery in value of the financial asset which can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss. Subsequent fair value increase in available-for-sale debt instrument investment whose impairment loss has been recognised is directly recognised in other comprehensive income.

When an available-for-sale equity instrument at cost is impaired, impairment loss on such equity instrument investment and the excess of its carrying amount over the present value of future cash flows discounted at the then market yield for a similar financial asset are recognised as impairment loss in profit or loss. Such impairment loss is not reversed upon recognition.

# 6. Reclassification of outstanding held-to-maturity investments as available-for-sale financial assets as a basis to show the change in intention or ability:

Pursuant to the management on liquidity risk planning, Guangdong Nanyue Bank intends to realise the outstanding held-to-maturity investments as approved by the risk management committee of Guangdong Nanyue Bank, showing the change in intention or ability of Guangdong Nanyue Bank.

#### 7. Presentation of financial assets and liabilities

Financial assets and liabilities of Guangdong Nanyue Bank are presented separately in the balance sheet without offsetting. However, a financial asset and a financial liability should be offset when, and only when, both of the following conditions are satisfied: (1) Guangdong Nanyue Bank currently has a legally enforceable right to set off the recognised amounts and the legal enforceable right is now executable; (2) Guangdong Nanyue Bank intends either to settle on a net basis, or to liquidate the financial asset and settle the financial liability simultaneously.

## (IX) Accounting method of resale agreements and repurchase agreements

A transaction under a resale agreement refers to purchasing relevant assets from a counterparty at a certain price pursuant to a contract or an agreement and reselling the same financial products at an agreed price on the expiry date of such contract or agreement. Resale agreements are recognised at the actual amount paid when purchasing and reselling the relevant assets and presented in the "financial assets held under resale agreements" item in the balance sheet.

A transaction under a repurchase agreement refers to selling relevant assets to a counterparty at a certain price pursuant to a contract or an agreement and repurchasing the same financial products at an agreed price on the expiry date of such contract or agreement. Repurchase agreements are recognised at the actual amount received when selling and repurchasing the relevant assets and presented under "financial assets sold under repurchase agreements" in the balance sheet. The financial products are listed under the same category in the balance sheet and are accounted for pursuant to the relevant accounting policy.

The interest received and paid under the resale agreements and repurchase agreements are recognised at the effective interest rate during the period of resale or repurchase. The interest received and paid is calculated at the agreed interest rate stipulated in the contracts for those with small difference between the effective interest rate and the agreed interest rate.

## (X) Non-current assets or disposal groups classified as held for sale

## 1. Classification of non-current assets or disposal groups held for sale

The non-current assets or disposal groups of Guangdong Nanyue Bank will be classified as held for sale if they concurrently meet the following conditions: (1) according to the practice of disposing of this type of assets or disposal groups in a similar transaction, a non-current asset or disposal group can be disposed of at its current condition; (2) such sales are very likely to take place, which is, Guangdong Nanyue Bank has made resolutions on the disposal plan and obtained definite purchase commitment from any buyer, and the disposal is estimated to be completed within one year.

Where non-current assets or disposal groups acquired by Guangdong Nanyue Bank for sale satisfy such conditions that "the disposal is estimated to be completed within one year" on the date of acquisition, and may be likely to satisfy other conditions of being categorised as held for sale within a short period (usually three months), such non-current assets or disposal groups shall be classified as held for sale on the date of acquisition.

If the transaction between non-related parties fails to be completed within one year, and Guangdong Nanyue Bank still undertakes to dispose the non-current assets or its disposal groups due to one of the following reasons beyond the control of Guangdong Nanyue Bank, such non-current assets or disposal groups will continue to be classified as held for sale: (1) where any purchaser or other party unexpectedly sets such conditions that result in delaying sales, Guangdong Nanyue Bank have timely taken actions against such conditions and expect that the factors of such delayed sales would be successfully eliminated within one year upon setting such conditions that result in delayed sales; and (2) where any rare condition prevents disposal of non-current assets or disposal groups held for sale from being completed within one year, Guangdong Nanyue Bank has taken necessary measures against these new conditions within the first year and once again satisfies the conditions of being classified as held for sale.

### 2. Measurement of non-current assets or disposal groups held for sale

## (1) Initial measurement and subsequent measurement

When Guangdong Nanyue Bank measures initially or re-measures the non-current assets and disposal groups as held-for-sale on the balance sheet date, its carrying value is written down to its fair value less selling costs if its carrying value is higher than its fair value less selling costs. The reduced amount is recognised as asset impairment loss and charged to profit or loss, with provisions made for the impairment of the held-for-sale assets.

For non-current assets or disposal groups classified as held for sales at the acquisition date, initial measurement shall be based comparing the amounts of the initial measurement should they be not classified as held for sales against the net amount after the fair value less selling costs, whichever is lower. Except for non-current assets or disposal group acquired from business combination, the difference arising from the net amount after fair value less selling costs of the non-current assets or disposal groups as the initial measurement amount is recognised in profit or loss for the current period.

For the amount of impairment loss recognised on disposal groups held for sale, the carrying amount of disposal groups' goodwill shall be offset against first, and then be offset against the carrying amount of non-current assets according to the proportion of the carrying amount of non-current assets.

Non-current assets from non-current assets or disposal groups held for sale shall not be depreciated or amortised, while interest and other expenses from liabilities of the disposal groups held for sale shall continue to be recognised.

## (2) Accounting treatment for reversal of impairment loss on assets

Where the net of the fair value of non-current assets held for sale subsequent to the balance sheet date less selling costs increases, the amount written down previously shall be recovered, and the recognised impairment loss amount of such assets subsequent to being classified held for sale shall be reversed, the reversed amount of which shall be recognised through profit or loss. The recognised impairment loss amount of such assets prior to being classified as held for sale shall not be reversed.

Where the net of the fair value of disposal groups held for sale subsequent to the balance sheet date less selling costs increases, the amount written down previously shall be recovered, and the recognised impairment loss amount of such non-current assets subsequent to being classified held for sale shall be reversed, the reversed amount of which shall be recognised through profit or loss. The carrying amount of goodwill already offset, as well as the recognised impairment loss of non-current assets prior to being classified as held for sale, shall not be reversed.

Subsequently reversed amounts of the recognised impairment loss of disposal groups held for sale shall increase their carrying amounts on a pro rata basis in accordance with proportion of the carrying amounts of various non-current assets other than goodwill in the disposal groups.

## (3) Discontinuation of being classified as held for sale and accounting treatment for de-recognition

Where non-current assets or disposal groups discontinue to be classified as held for sale or non-current assets are removed from the disposal groups held for sale as they no longer satisfy the conditions of being classified as held for sale, calculation shall be based on 1) the carrying amount of such assets or disposal groups after their depreciation, amortisation or impairment that should be recognised is adjusted where such amount prior to being classified as held for sale should they be not classified as held for sale; or 2) the recoverable amount, whichever is lower.

When non-current asset or disposal group held for sale is derecognised, unrecognised gains or loss shall be recognised in profit or loss for the current period.

## (XI) Long-term equity investments

## 1. Judgment of joint control and significant influence

Joint control is identified as the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Significant influence is identified as the power to participate in the financial and operating policy decisions of the investee but is not control or joint control with other parties of these policies.

#### 2. Determination of investment cost

- (1) For business combination under common control, if the consideration of the combining party is that it makes payment in cash, transfers non-cash assets, assumes its liabilities or issues equity securities, on the date of combination, it regards the share of the carrying amount of the equity of the combined party included the consolidated financial statements of the ultimate controlling party as the initial cost of the investment. Adjustment to capital reserve is made based on the difference between the initial cost of the long-term equity investment and the carrying amount of the combination consideration paid or the par value of shares issued; if the balance of capital reserve is insufficient to offset, any excess is adjusted to undistributed profit.
- (2) For business combination not under common control, investment cost is initially recognised at the acquisition-date fair value of considerations paid.
- (3) The initial investment cost obtained through ways other than business combination and by making payment in cash is the purchase cost which is actually paid; that obtained on the basis of issuing equity securities is the fair value of the equity securities issued; that obtained through debt restructuring is determined according to the Accounting Standard for Business Enterprises No. 12 Debt Restructurings; and that obtained through the exchange of non-monetary assets is determined according to the Accounting Standard for Business Enterprises No. 7 Exchange of Non-monetary Assets.

## 3. Subsequent measurement and recognition method of gain or loss

For long-term equity investment with control relationship, it is accounted for with cost method; for long-term equity investment with joint control or significant influence, it is accounted for with equity method.

## 4. Impairment test and provision methods for impairment

For an investment in subsidiaries, associates, and joint ventures, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is objective evidence that the investment is impaired at the balance sheet date.

#### (XII) Fixed assets

## 1. Recognition conditions of fixed assets

Fixed assets are tangible assets held for use in the production or supply of goods or services, for rental to others, or for administrative purposes, and are expected to be used during more than one accounting year. Fixed assets are recognised if, and only if, it is probable that future economic benefits associated with the assets will flow in and the cost of the assets can be measured reliably.

## 2. Depreciation method of different categories of fixed assets

		R	esidual value	Annual
	Depreciation	Useful life	proportion	depreciation
Items	method	(years)	(%)	rate (%)
Buildings and structures	Straight-line method	40	3	2.43
Electronic equipment	Straight-line method	3-5	3	32.33-19.40
Transport facilities	Straight-line method	6	3	16.17
Other equipment	Straight-line method	3-5	3	32.33-19.40

The depreciation method, useful life and residual value proportion of the transport facilities, electronic equipment and other fixed assets under financial lease of Guangdong Nanyue Bank are the same as the fixed assets of Guangdong Nanyue Bank.

## 3. Impairment test methods and impairment provision methods for fixed assets

At the balance sheet date, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is evidence that the fixed assets are impaired.

## (XIII) Construction in progress

- Construction in progress is recognised if it is probable that future economic benefits
  associated with the item will flow in, and the cost of the item can be measured reliably.
  Construction in progress is measured at the actual cost incurred to reach its designated
  usable conditions.
- 2. Construction in progress is transferred into fixed assets at its actual cost when it reaches its designated usable conditions. For project that has reached its intended use but before final accounting for completion, it is transferred to fixed assets using estimated value first, and then adjusted accordingly when the actual cost is settled, but the accumulated depreciation is not to be adjusted retrospectively.
- 3. At the balance sheet date, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is evidence that the construction in progress is impaired.

## (XIV) Intangible assets

- 1. Intangible assets, including land use rights, patent rights and non-patented technologies, are initially measured at cost.
- 2. For intangible assets with finite useful lives, its amortisation amount is amortised within its useful lives systematically and reasonably; if it is unable to determine the expected realisation pattern reliably, intangible assets are amortised by the straight-line method with the specific terms as follows:

Items Amortisation term (years)

Land use rights 40
Software 10

3. For intangible assets with definite useful lives, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is evidence at the balance sheet date that the intangible assets are impaired. For intangible assets with indefinite useful lives and those not ready for use, an impairment test is performed each year, irrespective of whether there is evidence of impairment.

## (XV) Long-term prepaid expenses

Long-term prepaid expenses are recognised as incurred, and evenly amortised within its beneficial period or stipulated period. If items of long-term prepaid expenses fail to be beneficial to the subsequent accounting periods, the residual values of such items are included in profit or loss.

## (XVI) Foreclosed assets

Foreclosed assets are recognised at the fair value at the time of acquisition, and the difference between the fair value and the carrying amount of the relevant assets and the taxes paid is recognised through profit or loss. Guangdong Nanyue Bank regularly examines the recoverable amount of the foreclosed assets. When the recoverable amount of the foreclosed assets is lower than the carrying amount, impairment is provided for the foreclosed assets.

## (XVII) Bonds payable

The bonds payable is initially recognised at its fair value, i.e. the difference between the actual amount received and the transaction costs deducted, and is subsequently measured at the amortised cost. The difference between the actual amount of net borrowed funds received and the amount due for repayment is amortised over the borrowing period using the effective interest method, and the amortised amount is recognised through profit or loss.

#### (XVIII) Entrusted loans and deposits

Entrusted loan business refers to the commissioned business in which Guangdong Nanyue Bank (trustee) distributes, manages and assists in collection of the loans provided by customers (consignor). The risks and benefits associated with the entrusted loan business are borne and enjoyed by the consignor.

#### (XIX) Principle and method of revenue and expense recognition

#### 1. Interest income and expenses

Guangdong Nanyue Bank adopts the effective interest rate method to recognise the interest income and interest expenses of all interest-bearing financial assets and financial liabilities other than held-for-trading financial assets and financial liabilities.

The effective interest rate method is a method of calculating the amortised cost and interest income and expenses for each period in accordance with the effective interest rate of a financial asset or financial liability (including a group of financial assets or financial liabilities). The effective interest rate is the rate that exactly discounts the future cash flow of the financial asset and financial liability through the expected life or, when appropriate, a shorter period, to the current book value of the said financial asset and financial liability.

When calculating the effective interest rate, Guangdong Nanyue Bank shall estimate future cash flows (irrespective of future credit losses) considering all contractual terms of the financial assets and financial liabilities. The calculation includes all fees paid or received between parties to the financial assets and financial liabilities contract that are an integral part of the effective interest rate, transaction costs, and premiums or discounts. When it is not possible to estimate reliably the future cash flows or the expected life of the financial asset or financial liability, Guangdong Nanyue Bank shall use the contractual cash flows over the full contractual term of the said financial asset or financial liability.

## 2. Fee and commission revenue and expenses

For the fee and commission received and paid by Guangdong Nanyue Bank for providing and accepting relevant services at a particular point in time or for a period of time, the relevant revenue and expenses shall be recognised according to the accrual basis.

For the fee and commission received and paid by Guangdong Nanyue Bank for granting of loans, the relevant revenue and expenses shall be recognised upon completion of actual terms agreed upon by the parties to the transaction.

#### 3. Income from the transfer of right of use of assets

Income from the transfer of right of use of assets is recognised if, and only if, it is probable that economic benefits associated with the transaction will flow to Guangdong Nanyue Bank and the amount of the revenue can be measured reliably.

#### (XX) Government grants

## 1. Basis of judgement and accounting treatment of asset-related government grant

Asset-related government grants are government grants, with which Guangdong Nanyue Bank acquires, constructs or otherwise forms long-term assets. Asset-related government grant should be used to offset carrying amount of related assets or recognised as deferred income. Where the asset-related government grant is recognised as deferred income, it shall be recognised as the profit or loss by stages and appropriate and systematic method is used within the useful life of related assets. The government grant measured at a nominal amount shall be recognised through profit or loss directly. Where the relevant assets are sold, transferred, discarded or damaged prior to the expiry of the useful life, the undistributed balance of relevant deferred income shall be transferred into profit or loss in which the disposal of assets occurs.

#### 2. Basis of judgement and accounting method of income-related government grant

Government grants other than those related to assets are classified as income-related government grants. For government grants that include both asset-related component and income-related component, and are difficult to differentiate whether they are asset-related or income-related grants, they are categorised as income-related government grants as a whole. Income-related government grants that are compensation for related expenses or losses in the subsequent periods shall be recognised as deferred income, and recognised in profit or loss or used to offset related costs during the periods in which the related expenses or losses are recognised. Where the grant is a compensation for related expenses or loss already incurred, it shall be recognised in profit or loss directly or used to offset related costs.

3. Government grants related to daily operation activity of Guangdong Nanyue Bank are included in other income or used to offset related expenses based on the nature of business. Government grants not related to daily activity of Guangdong Nanyue Bank are included in non-operating income.

## (XXI) Deferred income tax assets, deferred income tax liabilities

- 1. Deferred income tax assets or deferred income tax liabilities are calculated and recognised based on the difference between the carrying amount and tax base of assets and liabilities (and the difference of the carrying amount and tax base of items not recognised as assets and liabilities but with their tax base being able to be determined according to tax laws) and in accordance with the tax rate applicable to the period during which the assets are expected to be recovered or the liabilities are expected to be settled.
- 2. A deferred income tax asset is recognised to the extent of the amount of the taxable income, which it is most likely to obtain to deduct from the deductible temporary difference. At the balance sheet date, if there is any exact evidence that it is probable that future taxable profits will be available against which deductible temporary differences can be utilised, the deferred tax assets unrecognised in prior periods are recognised.

- 3. At the balance sheet date, the carrying amount of deferred income tax assets is reviewed. The carrying amount of a deferred income tax asset is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the benefit of the deferred income tax asset to be utilised. Such reduction is subsequently reversed to the extent that it becomes probable that sufficient taxable income will be available.
- 4. The income tax and deferred income tax for the period are treated as income tax expenses or income through profit or loss, excluding those arising from the following circumstances:

  (1) business combination; (2) the transactions or items directly recognised in equity.

#### (XXII) Operating lease

When Guangdong Nanyue Bank is the lessee, lease payments are included in cost of relevant asset or recognised in profit or loss with straight-line method over each periods of lease term. Initial expenses are recognised directly in profit or loss. Contingent rents are charged as profit or loss in the periods in which they are actually incurred.

When Guangdong Nanyue Bank is the lessor, rental is recognised as current profit or loss with straight-line method over each period of lease term. Initial expenses, other than those with material amount and eligible for capitalisation which are included in profit or loss by instalments, are recognised directly as current profit or loss. Contingent rents are charged into current profit or loss during the periods in which they are actually incurred.

## (XXIII) General risk reserves

As at the end of the period, Guangdong Nanyue Bank makes provision for general risk reserves pursuant to the "Administrative Measures for Provision of Reserves of Financial Enterprises" to ensure the proportion of the balance of general risk reserves to the balance of risky assets as at the end of the period exceeding 1.50%.

## (XXIV) Segment reporting

Operating segments of Guangdong Nanyue Bank are determined based on the internal organisational structure, management requirements and internal reporting system. An operating segment of Guangdong Nanyue Bank refers to the component satisfying the following conditions:

- 1. The component can generate incomes and incur expenses in daily activities;
- 2. The management can regularly evaluate the operating results of the component to determine its resource allocation and evaluate its performance;
- 3. Accounting information about the component such as financial position, operating results and cash flows can be obtained through analysis.

Guangdong Nanyue Bank determines reportable segments based on the operating segments. The assets and relevant expenses sharing among the segments are allocated between those segments at a certain proportion.

#### (XXV) Changes in critical accounting policies and accounting estimates

Guangdong Nanyue Bank has implemented the Accounting Standard for Business Enterprises No. 42 — Non-current Assets Held for Sale, Disposal Group and Discontinued Operations promulgated by the Ministry of Finance on 28 May 2017 and the revised Accounting Standard for Business Enterprises No. 16 — Government Grants on 12 June 2017. The changes of such accounting policies are subject to prospective application approach. Such change in policy did not have a significant impact on the financial statements for this year.

#### 2. MANAGEMENT DISCUSSION AND ANALYSIS OF THE TARGET GROUP

The management discussion and analysis of the operation and performance of the Target Group for the three years ended 31 December 2017 are set out as follows.

## 1. For the year ended 31 December 2015

#### Business Review

In 2015, amid the continuous adjustment of the industry and industrial structure, the complicated and ever-changing financial condition, the upward tendency of both the non-performing loan ratio and the balance of non-performing loans in the financial industry and the increasing pressure on the management, the board of directors of the Target Company fully acknowledged the difficulties faced by financial institutions. At the beginning of the year, the board of directors introduced the concept of "actively adapt to the new normal in economy, establish a new model for Nanyue Bank, and realise new dreams" and the measures of "ten key areas subject to improvement". Based on the upward tendency of both the non-performing loan ratio and the balance of non-performing loans, the board of directors timely introduced the credit guideline of "eight improvements, eight prevention and eight reductions" and the strategic guidance of "ten returns". Facing the complicated and ever-changing trend, the board of directors facilitated the works throughout the Target Company by retaining its advantages, implementing scientific plans and providing timely guidance with confidence. Hence, the Target Company concurrently made improvement in terms of performance indicators, management standards, service capability and brand image by overcoming four major challenges of "economic downturns, non-performing loans disposal, strict regulation and natural disasters in Zhanjiang". The Target Company made an improvement in regulatory rating, and achieved its business objectives in a better way.

### Financial Review

As at the end of 2015, the total assets of the Target Company amounted to RMB165,205 million, representing a year-on-year increase of 15.72%. Deposit balance amounted to RMB110,039 million, up by 19.11% as compared to the beginning of the year. Loan balance (excluding provision for impairment) amounted to RMB69,981 million, up by 31.13% as compared to the beginning of the year. Net profit for the year reached RMB1,111 million, representing a year-on-year decrease of 5.87%. The capital adequacy ratio was 10.82%. The non-performing loan ratio was 1.76%. The provision coverage ratio was 192%. The return on assets was 0.72%. The return on invested capital was 10.97%. The cost-to-income ratio was 36.47%. Various operating indicators reached or exceeded the target set by the board of directors at the beginning of the year and the regulatory standards.

Profit distribution plan

According to the 2015 Audit Report of the Target Company issued by Pan-China CPA Co., Ltd. and the relevant articles under the Articles of Association, the distributable profit of the Bank for the year amounted to RMB512.0565 million, which was proposed to be allocated as follows: a cash dividend of RMB0.6 (tax inclusive) per 10 shares will be distributed, and the total distribution of cash dividend amounted to RMB373.2886 million.

Increase or decrease in registered capital, division and merger and other matters

During the reporting period, there was no increase or decrease in registered capital, division and merger and other matters of the Target Company.

Material litigation and arbitration and other significant events

During the period, there was no material litigation and arbitration and other significant events of the Target Company.

Acquisition and disposal of assets, merger and other matters

During the reporting period, there was no acquisition and disposal of assets, merger and other matters of the Target Company.

External equity investment

During the reporting period, there was no external equity investment and other matters of the Target Company.

Exchange rate risk

As the Target Company operates in the PRC, only few operations were denominated in foreign currencies. Hence, the Target Company's exposure to fluctuation in foreign exchange market is not significant.

## 2. For the year ended 31 December 2016

Business Review

In 2016, facing the complicated economic and financial trend, the Target Company strictly adhered to the important speech made by Han Chunjian, the chairman of the Target Company, at the work meeting held at the beginning of the year, and various strategic plans. Under the correct guidance of the Zhanjiang Municipal Government, the regulatory guidance of people's banks and banking regulatory departments at different levels, as well as the support from shareholders, customers and the public, all employees actively coped with challenges, strived to make progress in a steady pace, strengthened risk prevention and mitigation, optimised structural adjustment, and implemented the guidance concepts of "three transformation and two establishment", "ten returns", "eight

improvements, eight prevention and eight reductions" and "six key areas subject to improvement" as introduced by Han Chunjian, the chairman of the Target Company. Hence, the Target Company was able to complete various business goals in a better way. The Target Company also won various awards, including the "2016 Top Ten City Commercial Banks (2016年度十佳城市商業銀行)" jointly awarded by the Institute of Finance of the Chinese Academy of Social Science and Financial News. Its brand influence and quality of financial services had gradually enhanced.

The business scale of the Target Company grew at a steady pace. The total assets of the Target Company reached RMB200,000 million for the first time, while a double-digit growth rate was achieved in both deposit balance and loan balance (including discounted loans), which exceeded the goals set by the board of directors.

The profitability gradually enhanced. Firstly, the Target Company recorded revenue of RMB5,781 million (comparable figure taking into consideration of the effects on VAT in lieu of business tax), representing a year-on-year increase of 20%. The total profit before provision amounted to RMB3,310 million, up by 29%. Net profit amounted to RMB1,255 million, up by 13%. Both recorded double-digit growth. Secondly, the cost-to-income ratio (returning to VAT in lieu of business tax) was 34.39%, down by 2.08 percentage points as compared to the beginning of the year, which was below 35% for the first time.

Process reforms of the Target Company proceeded steadily, with the preliminary "customer-oriented" process management formed. Firstly, the Target Company established a professional operation and management mechanism, focusing on corporate finance, retail finance, financial market and online finance. Secondly, the risk-embedded management and control mode was gradually formed. The Target Company did not experience any major risk event during the transformation from "department-oriented bank" to "process-oriented bank". Thirdly, the Target Company established an effective business evaluation mode. Various business segments focused on practical works, such as business expansion and management review. Hence, the Target Company's competitive edges in terms of cost, efficiency, quality, risk and other aspects were gradually unleashed. Fourthly, the Target Company optimised department functions and structural organisation, facilitated strategic transformation and enhanced market competitiveness.

The Target Company facilitated comprehensive risk management, thus improving its asset quality. During the process of transforming itself into a process-oriented bank, the Target Company redefined the administrative departments focusing on eight major risks, including credit risk and market risk. It also optimised the three-tiered risk management structure covering headquarters, financial headquarters and branches (regional). The Target Company implemented expatriate management for key risk management personnel, adopted a double-line reporting mechanism, and established three-line risk prevention measures covering preliminary risk prevention, progress risk control and post-risk supervision. Hence, the Target Company achieved "double reduction" in both overdue loans and overdue loan ratio.

The risk resistance ability of the bank gradually improved. The Target Company continued to meet regulatory standards. Firstly, the Target Company's capital adequacy ratio was 11.7%, which

was 1.2 percentage points higher than the regulatory standard. Secondly, loan provision for the year amounted to RMB1,682 million. The provision coverage ratio was 225%, up by 33 percentage points from the beginning of the year, which exceeded 200% for the first time and was 75 percentage points higher than the regulatory standard.

**Liquidity management was effectively implemented.** Firstly, the asset liquidity structure was enhanced. The proportion of note financing and bonds investment to total assets increased by 5 percentage points. Secondly, the Target Company established the categorised liquidity and active liability management mechanism, which effectively responded to market risk and the "illiquidity" in capital market at the end of the year. Hence, the Target Company did not experience any liquidity risk.

Financial Review

Unit: RMB'000

			Y	ear-on-year
				increase/
				decrease
Item		2016	2015	(%)
Revenue		5,572,303	4,843,712	15.04
	N			
Including:	Net interest income	5,093,526	4,035,609	26.21
	Net fee and commission income	627,099	433,544	44.64
	Investment income	107,754	139,725	-22.88
	Gain on change in fair value	-268,332	224,452	-219.55
	Operating expenses	3,945,561	3,369,538	17.10
Including:	Business and administrative expenses	2,006,664	1,780,048	12.73
	Asset impairment loss	1,702,912	1,108,268	53.66
	Operating profit	1,626,742	1,474,174	10.35
	Total profit	1,622,682	1,471,007	10.31
	Net profit	1,263,382	1,117,856	13.02
Including:	Net profit attributable to shareholders of			
	the company	1,260,731	1,115,760	12.99

## ① Net interest income

During the reporting period, the Target Company recorded consolidated net interest income of RMB5,094 million, which increased by RMB1,058 million or 26.21% year-on-year, and was the major component of its revenue. The growth in net interest income was attributable to the increase in interest-generating assets.

#### 2 Net fee and commission income

During the reporting period, the Target Company recorded consolidated net fee and commission income of RMB627 million, which increased by RMB194 million or 44.64% as compared to the previous year. The increase was primarily attributable to the increase in fees and commissions from entrusted operation and transactional operation.

## 3 Business and administrative expenses

During the reporting period, the Target Company recorded consolidated business and administrative expenses of RMB2,007 million, which increased by RMB227 million or 12.73% as compared to the previous year, which was primarily attributable to business expansion. The cost-to-income ratio (returning to VAT in lieu of business tax) was 34.39%, which decreased by 2.08 percentage points as compared to the previous year. Operation management efficiency was enhanced accordingly.

## Asset impairment loss

During the reporting period, the Target Company recorded consolidated provision for asset impairment loss of RMB1,703 million, which increased by RMB595 million or 53.66% as compared to the previous year. Firstly, in view of rapid growth in asset scale, the Target Company prudently made greater provision so as to strengthen its asset quality and enhance its risk resistance ability. Secondly, the pressure on a rebound of non-performing loans had increased due to economic downturn. Hence, the balance of non-performing loans as at the end of the year increased as compared to the previous year.

#### 2016 profit distribution plan

According to the 2016 Audit Report of the Bank issued by Pan-China CPA Co., Ltd. and the relevant articles under the Articles of Association, the distributable profit of the Target Company for the year amounted to RMB850.3045 million, which was proposed to be allocated as follows: a cash dividend of RMB0.6 (tax inclusive) per 10 shares will be distributed, and the total distribution of cash dividend amounted to RMB393.4039 million.

Increase or decrease in registered capital, division and merger and other matters

During the reporting period, the Target Company completed a capital increase of RMB1,300 million, and the contribution was examined by Guangzhou Rui Qin Accounting Firm (廣州瑞勤會計師事務所), who issued Capital Verification Report (Rui Qin Yan Zi [2016] No. A017) on 20 October 2016. According to the Reply in relation to Changes of Registered Capital of Guangdong Nanyue Bank (Yue Yin Jian Fu [2016] No. 366), the registered capital of the Target Company changed from RMB6,221,476,009 to RMB7,521,476,009, and the change of industrial and commercial registration was completed. Except for this, there was no other decrease of registered capital, division and merger and other matters.

Material litigation and arbitration and other significant events

During the period, there was no material litigation and arbitration and other significant events of the Target Company.

Acquisition and disposal of assets, merger and other matters

During the reporting period, there was no acquisition and disposal of assets, merger and other matters of the Target Company.

#### External equity investment

During the reporting period, there was no external equity investment and other matters of the Target Company.

Staff

As at 31 December 2016, the total number of staff of the Target Company was 3,830. According to the relevant requirements of social insurance premiums for employees, adhering to the principle of "contributing all as practicable", the Target Company made monthly contribution to pension insurance, medical insurance, unemployment insurance, work-related injury insurance, maternity insurance and other statutory insurance for its staff in full. During the reporting period, all employees of the Target Company were insured.

## Exchange rate risk

As at the end of 2016, the Target Company's accumulative foreign exchange exposure amounted to RMB26.4431 million, with US Dollar being its major foreign currency. The ratio of accumulative foreign exchange positions was 0.20%, far below the regulatory requirement of 5%. On the whole, the overall scale of the foreign exchange business of the Target Company was relatively small, and the risk was basically controllable.

#### 3. For the year ended 31 December 2017

## Business Review

2017 was an important year for Chinese economic and social development. The 19th National Congress of the Communist Party of China was held successfully. At the meeting, Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era was marked as the long-term guiding ideology to be obeyed by all party members, which started a new chapter for establishing a modern socialism China. 2017 was also a critical year for the reform and development of the Target Company. The Target Company formulated the strategic guidance concept of "ten general concepts" and the new plan and blueprint for the development in coming three years, which defined new goals and models for operation. This was a milestone for the development of Guangdong Nanyue Bank. Amid the complicated economic conditions and stricter regulatory policy, the Target Company was able to achieve satisfactory result in general by tackling both the problem and its cause, implementing the "ten general concepts", establishing the "four defensive lines" and accelerating business transformation and upgrade. Moreover, the Target Company strengthened its risk prevention and control on a continuous basis, which had been recognised by regulatory departments.

In terms of operating indicators, the Target Company continued to maintain a steady development trend in 2017. The total assets as at the end of the year amounted to RMB217,000 million, which increased by RMB14,000 million. The business structure improved significantly: deposit balance was kept steady at the level of RMB130,000 million and reached RMB133,800 million, which increased by RMB74,000 million; Loan balance reached RMB90,300 million, which increased by RMB9,600 million. In particular, personal loans increased by RMB4,900 million or 40%.

Profitability remained steady: the Target Company recorded revenue of RMB5,300 million and net profit of RMB1,320 million, which exceeded the target set by the board of directors. The Target Company basically met the regulatory requirements, and major indicators improved significantly as compared to the previous year.

There were numerous highlights and innovation in various business segments. For corporate finance segment, the Target Company improved its asset allocation ratio through products and business models such as interbank agency, gold leasing, forfeiting under letter of credit. For retail segment, profitability was greatly enhanced with significantly improved income structure. Income from intermediary business significantly increased as compared to the previous year. For financial market segment, the Target Company resolved the issue of centralised accounting for deposits from banks, thus improving business efficiency while meeting regulatory requirements. For online finance segment, the Target Company enhanced the standards and efficiency of "Sannong" services by leveraging internet and big data. The Target Company provided funds exceeding RMB230 million to the society, thus gaining recognition from the public. In addition, the Target Company launched the innovative cross-border RMB payment business, thus creating a new source of profit.

Risk prevention and control was highly effective. Under the new organisational structure, the Target Company introduced the "four defensive lines" for risk prevention, which are also the long-term general strategic direction. Hence, the awareness of risk prevention and compliance operation was strengthened. With the effective non-performing loan disposal and continuous improvement in asset quality, the Target Company realised "five reductions" in its non-performing loans. Non-performing loans amounted to RMB1,508 million, down by 0.1 percentage point as compared to the previous year. Non-performing loan ratio was 1.67%, down by 0.2 percentage point as compared to the previous year. The balance of 90+ loans was RMB2,260 million, representing a decrease of RMB740 million or 25% as compared to the previous year. The proportion of 90+ loans was 2.49%, down by 1.22 percentage points as compared to the previous year. The Non-performing loan deviation was 150%, down by 49 percentage points as compared to the previous year.

The brand influence and credibility were also gradually enhanced. Attributable to the efforts made by Guangdong Nanyue Bank, the Target Company's performance was recognised and acknowledged by its industry peers. The Target Company won several influential honours, including the 2017 Top Ten City Commercial Banks (2017年度十佳城市商業銀行), the 2017 Best Employee in Guangdong (2017廣東最佳僱主企業), the 2017 Golden Shell Award of the Most Competitive Asset Management and City Commercial Bank (2017年最具競爭力資產管理城商行金貝獎) and the first batch of "Advanced Volunteering Organisation (先進志願服務組織)" in Zhanjiang. During the reporting period, the Target Company successfully became one of the Global 500 Banks.

Financial Review

Unit: RMB'000

Year-on-vear

				cai-on-year
				increase/
				decrease
Item		2017	2016	(%)
Revenue		5,369,365	5,572,303	-3.64
Including:	Net interest income	5,065,476	5,093,526	-0.55
	Net fee and commission income	640,482	627,099	2.13
	Investment income	-177,229	107,754	-264.48
	Gain on change in fair value	-157,761	-268,332	-41.21
	Operating expenses	3,644,068	3,945,561	-7.64
Including:	Business and administrative expenses	2,161,770	2,006,664	7.73
	Asset impairment loss	1,433,235	1,702,912	-15.84
	Operating profit	1,725,298	1,626,742	6.06
	Total profit	1,716,659	1,622,682	5.79
	Net profit	1,327,527	1,263,382	5.08
Including:	Net profit attributable to shareholders of			
	the company	1,323,647	1,260,731	4.99

#### Net interest income

During the reporting period, amid the unfavourable environment such as the continuous macroeconomic downturn, ongoing deepening of financial reforms and stricter regulatory policies, the Target Company recorded consolidated net interest income of RMB5,065 million, which slightly decreased by RMB28 million or 0.55% year on year and basically remained steady, and was the major component of the revenue.

#### ② Net fee and commission income

During the reporting period, the Target Company recorded consolidated net fee and commission income of RMB640 million, which increased by RMB13 million or 2.13% as compared to the previous year. The increase was primarily attributable to the Target Company's greater efforts in the development of light-capital intermediate business such as investment consultation and payment settlement.

## 3 Business and administrative expenses

During the reporting period, the Target Company recorded consolidated business and administrative expenses of RMB2,162 million, which increased by RMB155 million or 7.73% as compared to the previous year, and was primarily attributable to the increase in the number of staff and overall payroll, as well as the provision of year-end bonus for the year.

## Asset impairment loss

During the reporting period, the Target Company recorded consolidated provision for asset impairment loss of RMB1,433 million, which decreased by RMB20 million or 15.84% as compared to the previous year. In order to enhance the risk resistance ability, provided that relatively adequate provision for risk exposures was made in the previous year, the management continued to make moderate provision.

## 2017 profit distribution plan

According to the 2017 Audit Report of the Target Company issued by Pan-China CPA Co., Ltd. and the relevant articles under the Articles of Association, the Bank achieved a net profit of RMB1,324 million in 2017, with earnings per share of RMB0.18, which was proposed to be allocated as follows: transferring RMB132.3580 million, i.e. 10% of the audited net profit, to the statutory surplus reserve; transferring RMB254.8875 million, i.e. difference of 1.5% in risk asset, to the general risk reserves; a cash dividend of RMB0.6 (tax inclusive) per 10 shares will be distributed, with total cash dividends to be distributed amounted to RMB451.2886 million.

Increase or decrease in registered capital, division and merger and other matters

During the reporting period, there was no increase or decrease in registered capital, division and merger and other matters of the Target Company.

Material litigation and arbitration and other significant events

During the period, there was no material litigation and arbitration and other significant events of the Target Company.

Acquisition and disposal of assets, merger and acquisition

During the reporting period, there was no acquisition and disposal of assets, merger and acquisition of the Target Company.

External equity investment

During the reporting period, there was no external equity investment of the Target Company.

Staff

As at 31 December 2017, the total number of staff of the Target Company was 4,101. According to the relevant requirements of social insurance premiums for employees, adhering to the principle of "contributing all as practicable", the Target Company made monthly contribution to pension insurance, medical insurance, unemployment insurance, work-related injury insurance, maternity insurance and other statutory insurance for its staff in full. During the reporting period, all employees of the Target Company were insured.

Exchange rate risk

As at the end of December 2017, the ratio of accumulative foreign exchange positions was 0.14%. On the whole, the overall scale of the foreign exchange business of the Target Company was relatively small, and the risk was basically controllable.

## 4. Liquidity, Financial Resources and Capital Structure

The cash inflows from operating activities of the group of the Target Company primarily include the net increase in customer deposits and amount due from banks, interest received and cash from fees and commissions. The business of the group of the Target Company is financed by interest received, cash from fees and commissions, customer deposits, amount due from banks and placements with banks and other financial institutions, due to central banks, certificates of deposit issued, financial assets held under resale agreements and issuance of bonds. As at 31 December 2015, 31 December 2016 and 31 December 2017, the funds of the group of the Target Company from customer deposits, amount due from banks and placements with banks and other financial institutions, amount due to central banks, certificates of deposit issued and bonds payable amount to RMB152,911.50 million, RMB187,017.40 million and RMB199,892.22 million respectively. As at 31 December 2017, the working capital of the group of the Target Company is mainly financed by cash and deposits with central banks of approximately RMB 24,808.47 million.

## Due to central banks

Unit: RMB'0000

Items	31 December 2017	31 December 2016	31 December 2015
Due to central banks	_	19,000	14,128
Rediscounting	119,933	6,722	83,620
Total	119,933	25,722	97,749

## Amount due from banks and other financial institutions

Unit: RMB'0000

Items	31 December 2017	31 December 2016	31 December 2015
Amount due from banks  Amount due from insurance companies and other	1,418,995	995,714	2,208,851
companies	890,801	1,521,106	1,223,791
Total	2,309,796	2,516,820	3,432,643

# APPENDIX II MANAGEMENT DISCUSSION AND ANALYSIS OF GUANGDONG NANYUE BANK

## Certificate of deposits issued

Unit: RMB'0000

Items	31 December 2017	31 December 2016	31 December 2015
Interbank deposits Total	3,780,355	1,428,171	496,243
	3,780,355	1,428,171	496,243

## Placements from banks and other financial institutions

Unit: RMB'0000

Items	31 December 2017	31 December 2016	31 December 2015
Placements from banks	50,000	53,013	9,740
Total	50,000	53,013	9,740

# Financial assets sold under repurchase agreements

Unit: RMB'0000

Items	31 December 2017	31 December 2016	31 December 2015
Financial bonds	20,000	966,024	24,000
Other bonds	63,900	315,986	_
Sovereign bonds	29,760	514,860	_
Total	113,660	1,796,870	24,000

## **Deposits**

Unit: RMB'0000

Items	31 December 2017	31 December 2016	31 December 2015
Demand deposits:	4,025,293	3,595,183	2,906,352
Including: Companies	3,161,494	2,812,454	2,196,149
Individuals	863,799	782,730	710,203
Term deposits	5,821,368	6,179,097	6,454,174
Including: Companies	5,094,271	5,519,175	5,865,589
Individuals	727,097	659,922	588,585
Call deposits	161,002	208,520	36,560
Guarantee deposits	1,797,561	1,387,156	982,384
Inward remittance and temporary deposits	17,402	17,070	12,295
Credit card deposits	115	108	92
Wealth management deposits	282,172	504,348	661,151
Structured deposits	1,347,503	799,830	_
Other deposits	13,477	40,306	28,305
Total	13,465,892	12,731,619	11,081,312

As at 31 December 2016, the qualified quality current assets of the group of the Target Company amounted to RMB20,739.85 million, the liquidity coverage ratio was 118.37% and the liquidity ratio was 62.95%. As at 31 December 2017, the qualified quality current assets of the group of the Target Company amounted to RMB25,454.09 million, the liquidity coverage ratio was 128.19% and the liquidity ratio was 63.38%. (Liquidity ratio=current assets/current liabilities  $\times 100\%$ , and liquidity coverage ratio=(current assets/net cash outflow within coming  $30 \text{ days}) \times 100\%$ ).

As at 31 December 2015, 31 December 2016 and 31 December 2017, the gearing ratio of the group of the Target Company was 93.65%, 93.53% and 93.55% respectively; the provision coverage ratio was 192%, 225% and 269% respectively and the loan-to-deposit ratio was 63.75%, 64.07% and 67.55%. (Gearing ratio=total liabilities/total assets  $\times$  100%, and provision coverage ratio=allowances for impairment losses on loans/balance of non-performing loans  $\times$  100%).

# Capital indicators

Consolidated items	At the end of 2017	At the end of 2016	At the end of 2015
Capital adequacy ratio	11.05%	11.82%	10.95%
Tier 1 capital adequacy ratio	8.99%	9.63%	8.83%
Core Tier 1 capital adequacy ratio	8.98%	9.63%	8.82%
Leverage ratio	5.56%	5.62%	5.13%

Capital adequacy ratio = Net capital/Risk-weighted assets × 100%

Tier 1 capital adequacy ratio = Net tier 1 capital/Risk-weighted assets × 100%

Core tier 1 capital adequacy ratio = Net core tier 1 capital/ Risk-weighted assets × 100%

Leverage ratio = (Tier capital — Tier 1 capital deductions)/Balance of adjusted off-and-on balance sheet assets  $\times 100\%$ 

## 5. Outlook and Prospects

Guangdong Nanyue Bank Co., Ltd. was established in January 1998, which was formerly known as Zhanjiang City Commercial Bank Co., Ltd. As approved by the China Banking Regulatory Commission in September 2011, it was renamed as "Guangdong Nanyue Bank Co., Ltd.". During the 19 years of development, Guangdong Nanyue Bank (hereinafter as the "Bank") has continuously unleashed new idea while adhering to the core values of "diligence pays off and grow harmoniously" and the corporate spirit of "righteousness, responsibility, innovation and transcendences". Through the pursuit of innovation and changes, the Bank successfully transformed itself into a regional commercial bank from a peripheral urban commercial bank. It has achieved leap-forward development, and becoming the mainstay of development of local economic and small, micro and medium enterprises as well as wealth preservation and enhancement of citizens.

As at the end of 2017, the total assets of the Bank amounted to RMB217,500 million, representing an increase of RMB14,300 million. The business structure was significantly optimised: Deposit balance stood firm at the level above RMB130,000 million, reaching RMB133,900 million, representing an increase of RMB7,900 million; Loan balance amounted to RMB90,500 million, representing an increase of RMB9,700 million. Among which, individual loans increased by RMB4,900 million or 40%. Profitability remained stable: The Bank recorded revenue of RMB5,300 million and a net profit of RMB1,320 million. There was a "double reduction" in non-performing loans. Non-performing loans amounted to RMB1,508 million, down by 0.1% as compared to the previous year. Non-performing loan ratio was 1.67%, down by 0.2 percentage point as compared to the previous year.

The positioning of Nanyue Bank's development in the next five years is: to become an integrated investment and lending partnership bank in the Pan-Pearl Region, a citizen-caring household bank, a trading bank with frequent asset flows and an innovation-oriented digital bank. Looking forward in 2022, the asset scale of the Bank will exceed RMB500,000 million, with net profit reach over RMB450 million and proportion of non-interest margin reach over 20%. Both of the return rate on assets and return rate on net assets will reach an excellent level among other urban commercial banks. Non-performing loan ratio will be effectively controlled, and the total number of employees will approach 5,000. The Bank will continue to improve its network layout, enhance its network efficiency and maintain the regulatory rating of type-2 bank, thereby realising simultaneous development in both employee and corporate values.

# 1. CONSOLIDATED FINANCIAL INFORMATION OF THE GROUP FOR THE THREE YEARS ENDED 31 DECEMBER 2015, 2016 AND 2017

Details of the consolidated financial information of the Group for the three financial years ended 31 December 2015, 2016 and 2017 are disclosed in the following documents:

- (a) the annual report of the Company for the year ended 31 December 2015 dated 30 March 2016 which can be accessed on the website of the Stock Exchange (http://www.hkexnews.hk/listedco/listconews/SEHK/2016/0331/LTN20160331399.pdf)
- (b) the annual report of the Company for the year ended 31 December 2016 published on 17 February 2017. which can be accessed on the website of the Stock Exchange (http://www.hkexnews.hk/listedco/listconews/SEHK/2017/0219/LTN20170219005.pdf)
- (c) the annual report of the Company for the year ended 31 December 2017 published on 27 March 2018 which can be accessed on the website of the Stock Exchange (http://www.hkexnews.hk/listedco/listconews/SEHK/2018/0328/LTN20180328031.pdf)
- (d) the 2018 26 April 2018 which first quarterly report announcement dated of Stock Exchange can be accessed on the website the (http://www.hkexnews.hk/listedco/listconews/SEHK/2018/0426/LTN201804262733.pdf)

#### 2. INDEBTEDNESS

As at the close of business on 30 April 2018, being the latest practicable date for the purpose of ascertaining the indebtedness of the Company prior to the printing of this circular, the Company had outstanding debts of approximately RMB69,008.2668 million, of which credit borrowings, pledged borrowings, secured borrowings, discounted borrowings and guaranteed borrowings amounted to approximately RMB25,315.2936 million, RMB2,486.2519 million, RMB4,231.2855 million, RMB16,240.5700 million and RMB20,734.8658 million, respectively.

For the purpose of compiling this indebtedness statement, debts denominated in foreign currency were translated into RMB at the applicable exchange rate as at the close of business on 30 April 2018.

Save as the aforesaid or as otherwise disclosed herein, and apart from intra-group liabilities, there was no outstanding loan capital issued and outstanding or agreed to be issued, bank overdrafts, loans or other similar indebtedness, liabilities under acceptances or acceptable credits, debentures, mortgages, charges or hire purchase commitments as at the close of business on 30 April 2018.

As there is an outstanding litigation, the Company had provided provision on expected liabilities of RMB325.2591 million for such litigation as at the close of business on 30 April 2018. Since no judgement has been made by the Hong Kong court, the amount of expected loss is uncertain.

Except for guarantees provided for controlling subsidiaries and joint venture, there was no other external guarantee as at the close of business on 30 April 2018.

#### 3. WORKING CAPITAL

The Directors are of the opinion that, taking into account the internal resources, the present banking facilities available to the Enlarged Group and also the effect of the Acquisition, the Enlarged Group will have sufficient working capital for its present requirements, that is for at least the next 12 months from the date of this circular in the absence of unforesseen circumstances.

#### 4. FINANCIAL AND TRADING PROSPECTS OF THE GROUP

#### (I) New breakthroughs in operation management

Facing the complex and ever-changing market conditions, the sales system persistently executed the decision and planning made by the management of the Company in spite of challenges with a pioneering attitude, thus opening up an unprecedented new era. By adopting measures such as strengthening business training, enhancing appraisal methods and incentive measures, focusing on performance and caring for employees' living, the sales team significantly improved its capability with refreshed spirits. Under strengthened market operations and the regulated market order, the marking strategies were useful and highly effective. The market construction was steadily enhanced through strengthened management on accounts receivable and channel construction.

## (II) New progress in production management

Benefiting from the strengthened basic management, the progress made in team building and improved operation skills of employees, the production system was stable and under control and continued to perform well as a whole. The machines were under stable and efficient operation during the year through strengthened management, control and appraisal. The Company also conducted production capacity enhancement in its own pulp production, adjusted product structure, focused on the development of products with high efficiency, optimised techniques and promoted the application of new technologies and raw materials to improve efficiency.

## (III) Stable operation in the financial segment

For the financial segment, the Company constructed a financial business system with a more reasonable structure through active business expansion and strict risk control. In order to strengthen the centralised management of its financial business, the Company set up the headquarters for the management of financial leasing and also established two financial leasing companies in Shanghai and Guangzhou, and two commercial factoring companies in Shandong and Guangzhou to further mitigate business risks and improve internal management and profitability. By issuing perpetual bonds of RMB3.0 billion and corporate bonds of RMB1.2 billion, the Company reduced its gearing ratio and improved its debt structure. The Company also stepped up efforts in cooperation between banks and enterprises by reaching a strategic cooperation with Qilu Bank and expanding the scope of cooperation with Industrial Bank, Postal Savings Bank and other banks, and obtained additional credit facilities of over RMB18.0 billion.

#### (IV) Flourishing project construction in full swing

The phase I of the magnesite mining project of Haiming Mining commenced operation in January 2018. The 400,000-tonne chemical pulp project and 510,000 tonne high-end culture paper project of Shouguang Meilun and the 300,000 tonne wood pulp project of Huanggang Chenming progressed smoothly according to the schedule. After being put into production, these projects will play a very important role in enhancing the sustainable development and achieving the strategic objectives of the Company.

#### (V) Effective corporate management

The Company fully implemented the adjustments in the organisational structure and the remuneration system as planned to further enhance the functional management as well as the effectiveness of remuneration as incentives. The Company promoted reform on management and system upgrade through the construction of process and information technology. The Company also further improved its management system to keep track of the basic management. By focusing on strengthening level management, formulating management measures and specifying management duties, the capabilities of discovering and solving problems at all levels were enhanced with stronger team execution. The Company motivated its team by enhancing remuneration and incentives and providing more positive incentives, thus significantly improving the enthusiasm and creativity of its management personnel.

#### Outlook on the future development of the Company

#### (I) Competition overview and development trend of the industry

#### Paper making industry

The growth in production and consumption in the paper making industry is closely related to the domestic economic development. Benefiting from the continuous stable macroeconomic growth, the development of the paper making industry will maintain stable growth in the long run. In recently years, the central government has been introducing various industry policies such as production capacity reduction, the supply-side reform, ten rules regarding water pollution and ten rules regarding air pollution. Different measures such as setting higher emission standards and strictly restricting corporate size and structure put stricter restrictions on the enterprises in the paper making industry and force those enterprises with backward production capacity to actively exit the paper making market. With the continuous introduction of production capacity reduction, the supply-side reform and other policies, the environmental protection policies have becoming stricter. The elimination of backward production capacity in the paper making industry has been progressing smoothly. New production capacity mainly comes from large enterprises. It is expected that the industry concentration ratio will further increase. The improvement in the supply in the industry has effectively boosted the dual growth in revenue and profitability of the enterprises in the paper making industry. The downstream demand in the paper making industry will continue to grow along with the domestic economic growth. The turning point in the supply and demand structure in the industry has gradually developed with a boom in the industry to be prolonged.

#### Financial leasing industry

As the financial reforms advance further, the integration of industrial capital and financial capital gradually accelerate in China. The financial leasing industry as a favoured supplementary corporate financing channel and an effective tool to use assets at hand embraces continuously mounting market demand. Since the implementation of the "Thirteenth Five Year Plan", the accelerated urbanisation and industrialisation in China, the change in drivers of economic growth, upgrade of traditional industries, development of emerging industries, and continuous infrastructure construction require substantial investment in fixed assets. China will become the largest leasing market in the world. According to the Research Report on Business Prospects Survey of and Investment Strategies in the China Financial Leasing Industry 2016-2021 issued by ASKCI Consulting Co. Ltd, the financial leasing industry will grow at a compound annual growth rate of over 20% in the future and it is expected that the outstanding leasing contracts of the financial leasing industry in China will amount to RMB20.79 trillion by 2021.

In view of the establishment and optimisation of trading rules, accounting standards, industry regulation and tax policies for the financial leasing industry, the financial leasing in China will present a development trend with stable growth in scale, in-depth expansion of scope of business, further enlarged agglomeration, improving professionalism, further strengthening risk prevention and control, and consolidating foundation for development in the future. The size of the financial leasing business in China will expand significantly. Financial leasing will become an important alternative of financing for enterprises, especially small and medium-sized enterprises. The business prospects of the financial leasing industry in China are promising.

#### (II) Development strategy

Looking forward, the Company will adhere to the principal of emphasising on environmental protection, low carbon, recycling and sustainable development. Following the "Made in China 2025 Plan" and the principles of scientific development and quality and efficiency enhancement, it will comprehensively improve its quality and efficiency, management level, technology application, sense of happiness and brand image through the integration between its production and manufacture segment and financial services segment, incorporation of smart technology into its industrial activities, reorganised methodology and restructuring so as to expand and improve itself and strive to achieve taxable profit over RMB10 billion and strive to become one of the world-class companies with the highest growth rate during the "Thirteenth Five Year Plan" period.

Transformation and upgrade strategy: The Company will comprehensively improve the industrial structure and regional layout; emphasise on the development of the five leading businesses, namely paper making, finance, fibre yarn, forestry and so on; and construct an efficient industrial system with synergies.

Green development strategy: Remaining steadfast in the operation philosophy of "forestry-pulp-paper-fibre-yarn integration"; with technical progress, advanced equipment and strict and prudent management, the Company will promote clean production and recycling economy, become

a low-energy consumption and environmentally-friendly enterprise. The Company seeks for development while protecting the environment and maintains higher environmental protection standards while seeking for scientific development, thus achieving a "win-win" situation in economic development and environmental protection.

International operation strategy: The Company, based in China with a global reach, will follow the national strategy of the "Belt and Road" initiative, accelerate its pace of "going global", reinforce global exchanges and communication and gradually expand its overseas market.

Operational excellence strategy: By adhering to the management policy of "management enhancement, team building, outstanding business performance and good results", the Company will constantly heighten its whole process management including production and operation, marketing, financial costs and project construction, effectively integrate its systems and resources, and strive to upgrade the Company's management capacity and profitability.

Strengthening the Company through talent strategy: By improving talent development, introduction, application and incentive mechanisms, and nurturing high-end, versatile, innovative and international talents, Chenming will become one of the world-class companies with the highest growth rate.

Harmonious development strategy: By comprehensively enhancing enterprise culture building, caring for the employees, acting on its corporate social responsibilities, and elevating its integrated value-creating ability in terms of economy, society and environment, Chenming will create a positive corporate image for itself and strive to become a harmonious enterprise.

#### (III) Operation plans for 2018

In 2018, the main goal of the Company is adherence to the main theme of achieving growth amid stability, the general goal of "developing into an enterprise with hundreds of billions in value and forging Chenming into a centennial brand" and the guiding principal of work of "team building, management enhancement, outstanding business performance and good results". The Company will fully carry forward its corporate style of "tackling problems once discovered" and strive to enhance management and efficiency while emphasising project construction and committing itself to, among other things, operating steadily, boosting growth, adjusting the structure, preventing risks and benefiting the employees, so as to take corporate development to a new level. The major measures are as follows:

#### 1. Determined to upgrade corporate management

The guiding ideology of the Company's management in 2018 is "solid foundation, new talents, guaranteed implementation and strict evaluation".

(1) Enhance team building: 1. The Company will focus on staff training, training system building, hierarchical training material preparation and overall elevation of all employees' comprehensive capabilities and management capacity of each level, ensuring qualified

work. 2. The Company will further nurture young management personnel, revitalise the management, and introduce high-end talents to effectively support the Company's development. 3. The Company will further improve its performance appraisal, widen the gap in distribution hierarchy and motivate the entire staff.

(2) Solidify basic management: 1. The Company will apply a firmer grip on systematic and procedural early warning and feasibly elevate the scientific and standardised level. 2. The Company will perform supervision and inspection on the implementation of policies and performance of functions of each department, provide assistance and rewards as appropriate and further promote the management capacity of the Company.

#### 2. Determined to strengthen operations management and innovation

In 2018, with new projects going into production, the Company, facing tougher market conditions, will march on with "confidence, courage, positiveness and initiative".

- (1) Enhance basic management: 1. The Company will dedicate itself to the information technology development for the sales and full mechanical operation. 2. The Company will increase its efforts into market survey, and conduct comprehensive follow-up inspections and appraisal for basic management and business priorities on a monthly basis.
- (2) Focus on return management: 1. With confidence, the Company will increase the selling prices in a timely manner based on the actual market conditions and reap the returns on higher prices. 2. The Company will promote its returns through product structure adjustments and launch of products of higher returns. 3. The Company will standardise channel management and deepen its cooperation with the major customers. ö' The Company will increase its investments in markets of close proximity to realise returns.
- (3) Determined to enhance risk management: 1. Collection of past due accounts, being a critical part of our marketing, must be personally handled by the management. The Company will tighten its assessment procedure and increase its efforts into preventing new past due accounts and past due collection. 2. The Company will standardise its credit management by extending credit based on effective assets of customers and reduce the payment period and credit extended to customers in default. 3. The Company will continue to promote real estate mortgage with certain customers. 4. The Company will heighten prepayment operations.

#### 3. Determined to enhance production management, innovation and efficiency

(1) Enhance basic management: 1. The Company will comprehensively streamline the control procedure of its subsidiaries and enhance supervision and appraisal. 2. The Company will add talents to the teams and break through barriers currently suppressing its efficiency and elevate the management capacity.

- (2) Promote technological innovations: 1. The Company will recruit technicians of high calibre, advance the industry-university-research cooperation, accelerate the introduction and integration of international advanced technologies such as high-efficient production and water saving while upgrading its own independent capability of research and development. 2. The Company will continue to optimise its product structure and increase its returns by focusing on the development of new products such as pure texture paper, super electro-static paper and food package board as well as increasing the production of high-margin products. 3. The Company will introduce new technologies and new materials such as dipropylene latex, mechanical pulp penetrant and surface enhancement to increase its returns.
- (3) Enhance safety and environmental protection: 1. The Company will implement safety standardisation management and provide basic safety educational training to enhance awareness and capabilities on safety protection of the employees, sparing no efforts in the prevention of major accidents. 2. The Company will continue to invest in environmental protection with new projects such as membrane treatment for reclaimed water recycling and comprehensive utilisation of solid waste, becoming a first-rate company in the industry. 3. The Company will identify, rectify and assess potential hazards with zero tolerance, ensuring rectification rate of 100%.
- (4) Step up in project management: 1. The Company will strengthen monthly inspections and appraisals and delegate more power to the management to enhance project supplies and progress management, prevent any issue from arising in project management and provide rewards in cases of timely or early completion. 2. The Company will build a production team with sound personnel allocation with proper training to design mechanical production plans, striving for production that excels in efficiency, quantity and quality.

#### 4. Determined to enhance financial management and achieve steady growth

- (1) Enhance risk management in the finance sector: 1. The Company will be professionally equipped, improve and strictly implement its risk management system and realise mechanical control with information technology system, preventing business risks. 2. The Company will standardise the finance leasing business and reinforce the post-lease management for existing projects.
- (2) Strengthen financing management: 1. The Company will advance the issuance of privately placed bonds, renewable corporate bonds, perpetual medium-term notes and private placement to improve its debt structure and reduce the gearing ratio. 2. The Financial Leasing Company and the Finance Company will together form a complete financing system and gradually achieve a virtuous financing circle.

#### 5. Determined to enhance supply chain building and increase business value

- (1) Enhance basic management: The Company, by virtue of information technology platforms such as process building, international tender network and contract management, will strengthen its control over suppliers and business processes, comprehensively enhancing the level of information management for procurement.
- (2) Focus on procurement efficiency: The Company will focus on and rely on the sources of procurement of bulk materials, optimise its supplier teams and procurement channels and strengthen market analysis to keep abreast of market conditions and reduce procurement costs.
- (3) Extend the scope of business: 1. The Company will conduct the financing business relating to the supply chain to ensure zero risk and improve efficiency. 2. The Company will extend the channels of raw materials to deepen the development of high-quality source customers and establish strategic cooperation relationship with quality suppliers. The Company will also set up a dedicated team to ensure the supply of raw materials for the production of new projects and the sustainable development of the Company.
- (4) Strengthen logistics construction: 1. The Company will introduce logistics professionals for the construction of a logistics information platform to establish an intelligent logistics system and facilitate the logistics construction of the Group. 2. The Company will promote the construction of the Shouguang Chenming International Logistics Centre project and the Qingdao Innovative Industrial Park project.

#### 6. Caring for employees and sharing the results of development

Firstly, the Company will establish a scientific training system to provide a smooth promotion channel, strengthen internal training, helping its employees grow quickly and provide them with more development opportunities and a promotion platform. Secondly, the Company will redesign and change the work uniform for employees to showcase the brand new spirits of the employees, which will greatly improve the image and satisfaction of employees. Thirdly, the Company will continue to build more garden-like factories to create a beautiful Chenming and a more pleasant working environment for the employees. Fourthly, the Company will rationalise the salary increment mechanism to improve the staff's income in real terms so as to make sure the salary level of its staff is relatively higher than those of its local counterparts and industry peers.

#### (IV) Future capital requirements, source of funds and plan for use

The Company has established a conglomerate principally engaged in paper making, finance, pulp and fibre and mining businesses, etc.. With the further development of the existing principal businesses of the Company, the future capital requirements of the Company will be: (1) investment in the existing projects under construction and proposed new projects; (2) consistent investment in the existing production facilities because of technological transformation or production expansion; and

(3) business expansion and general working capital requirements. As the demand for capital has been growing for the Company's production and operation, there is a strong need to replenish the working capital to enhance the Company's capability for sustainable operations.

In order to meet the business development requirements of the Company and further extend and expand the industry chain, the Company will establish diversified financing channels and increase the proportion of direct financing through diversified financing channels such as private placement, corporate bonds, perpetual bonds, short-term commercial paper and cross-border financing so as to improve the debt structure of the Company and provide stable financial support for the operation and development of the Company.

Diversified financing channels to meet the Company's capital requirements: (1) The Company will use RMB3.7 billion from private placement to reduce the cost of paper making. The investment in the 400,000-tonne chemical pulp project through private placement will improve the self-sufficiency of pulp of the Company and the raw materials structure of the paper making segment, in the expectation of reducing the production costs of paper making and enhancing profitability of paper making business. At the same time, non-public issuance of shares will optimise the debt structure and reduce financial costs as well as the gearing ratio. (2) The Company will reduce the financing costs and optimise the capital structure by issuing corporate bonds, medium-term notes, short-term financing, super short-term financing, perpetual bonds and other means for financing so as to provide financial support for the Company's long-term healthy development. (3) The Company will facilitate cross-border financing by making full use of the financing platform in Hong Kong market to increase its credit facilities. Besides, the Company will also mitigate exchange rate risk through multi-currency financing and improve the efficiency of use of capital to reduce financial costs. As at the end of December 2017, the credit facilities utilised by the Company amounted to RMB47.7 billion and the banking credit facilities obtained by the Company amounted to RMB75.6 billion with an utilisation rate of 63.07%. (4) The Company will make use of the advantages of the Finance Company and the Financial Leasing Company in the financial industry to expand the financing channels for the Group, bring new momentum for business development.

#### (V) Risk factors likely to be faced and the measures to be taken

#### 1. Risk on paper making industry

Policy risk

Paper making industry is a basic raw materials industry and its growth has been faster than the average growth of the national economy in recent years. However, the paper making industry's profitability is closely correlated to the economic cycle, and the industry is therefore a cyclical industry fluctuating with the national macroeconomic performance, which will further affect the profitability of the Company.

Hence, following the principles of scientific development and quality and efficiency enhancement, the Company will comprehensively improve its industrial structure and regional layout through the integration between its production and manufacture segment and financial services segment, and incorporation of smart technology into its industrial activities. The Company will emphasise on the development of leading businesses including paper making, finance, pulp and fibre and mining so as to construct an efficient industrial system with synergies.

#### Market fluctuation risk

With the rapid growth of the national economy, economic globalisation and China's accession to the WTO, China's paper making industry has been facing increasingly fierce competition. Leveraging the strength and capital accumulated over the years, domestic enterprises have further expanded their size and improved their technological levels and product quality. Well-known paper making enterprises overseas have also directly set up production bases in China through sole proprietorship or joint ventures so as to participate in the domestic market competition by virtue of their advantages in size and technology. Besides, tariff reduction on China after accession to the WTO has also further intensified the impact on the international market.

Hence, the Company will strive to enhance the quality of paper products and achieve the target of establishing a layout for high-end paper industry so as to increase the proportion of high-end paper. In recent years, the Company has been expanding its business size and optimising its product mix and has set up a few production lines for high-end paper. A diversified and high-end product mix enables the Company to spread market risk and strengthen the resistance towards market volatility. Besides, as high-end products have better profit margins, the Company can increase the proportion of high-end products through consistent improvement in product mix, thereby enhancing its profitability and comprehensive competitiveness.

#### Risk of overcapacity and slowdown in demand

Overcapacity is a prominent problem in the paper making and paper product industry in China such that there has been fierce competition among enterprises. Since 2013, affected by slowdown in macroeconomic growth, the demand in paper making industry has been weak. At the same time, China has been encouraging energy conservation and emission reduction. The obsolete production capacity will be phased out, and thus the new projects will be on a large scale. By virtue of the economies of scale in the paper making industry, the production capacity of individual paper making projects which are under construction or planning for construction in China is large, which affects the demand and supply relationship in the whole paper making industry.

Hence, the Company will make advancements in equipment and technological level, expand its product mix, improve the grading of products and focus on the research and development of high-end products so as to improve competitiveness.

#### Risk of price fluctuation of raw materials

The major raw materials used by the Company are wood pulp and waste paper. The market prices of wood pulp and waste paper fluctuate significantly. The market price fluctuation of raw material has

significantly affected the production costs of the Company. In addition to intensified market competition resulting from surging capacity in the industry in recent years, the increases in prices of a number of paper products were not in line with the increases in prices of raw materials. The market price fluctuation of raw materials will have an impact on the performance of the Company.

Hence, the Company will remain steadfast in the "forestry-pulp-paper integration" development path and focus on the construction of the Zhanjiang Chenming pulp project, the Huanggang Chenming pulp project and the Shouguang chemical pulp project, thereby eliminating the limitations of upstream resources on the Company's development and enhancing the Company's sustainable development.

Risk of change in environmental protection policies

China has been raising the standards for environmental protection in recent years. More stringent environmental protection policies have been implemented in the paper making industry with successive implementation of environmental inspections and licensing system for pollutant discharge. A multi-pronged approach has been adopted to promote industrial restructuring, and the paper making industry has entered into an important transitional period of development. A higher emission standard is bound to increase the Company's environmental protection costs and a high entry standard may result in the slowdown of scale expansion.

The Company always strives to achieve harmonious development with energy conservation and emission reduction. The Company will endeavour to develop the recycling economy through waste exchange and recycling and strive to maximise its resource utilisation. Meanwhile, the Company will make greater efforts to construct environment friendly projects and strive to achieve its waste emission target.

#### 2. Risk on financial leasing business

Policy risk

Recently, the financial leasing business is regulated by the commerce departments at different levels instead of being directly regulated by the People ¡¥s Bank of China or China Banking Regulatory Commission. The financial leasing industry in China is still at the exploration stage with incomplete laws and regulations. If there is any material adjustment or change in national or local policies for the financial leasing industry, the Company's financial leasing business may be adversely affected, in turn harming the Company's profitability.

In September 2015, the General Office of the State Council promulgated the Guiding Opinions on Accelerating the Development of Financial Leasing Industry, which formulated comprehensive systematic planning on accelerating the development of the financial leasing industry. The financial leasing industry embraced a rare opportunity for leap-forward development. In February 2016, the General Office of People's Government of Shandong Province promulgated the Opinions of the General Office of People's Government of Shandong Province on Accelerating the Development of

Financial Leasing Industry by Implementing Document Guo Ban Fa [2015] No. 68, formulating specific measures to refine policy measures and ensure the measures being carries out properly, which provided actual policy support for the development of the financial leasing industry in Shandong Province.

#### Liquidity risk

In a market economy, the macroeconomic operation tends to be in cycles and the Company is inevitably affected by those cycles. At the same time, there is fierce competition in the financial industry and the interest margin is a main source of income for the financial leasing business. The market interest rate is affected by the benchmark interest rate of the People's Bank of China, the macroeconomic environment, market demand and supply and other factors, bringing uncertainties to the fluctuation of the market interest rate, which in turn causes uncertainties in revenue from the financial leasing business.

Hence, following the principles of scientific development and quality and efficiency enhancement, the Company will comprehensively improve its industrial structure and regional layout through the integration between its production and manufacture segment and financial services segment, and incorporation of smart technology into its industrial activities. The Company will emphasise on the development of leading businesses including paper making, finance, pulp and fibre, real estate and mining so as to construct an efficient industrial system with synergies.

#### Credit risk

The Company may suffer from loss if the lessees of its financial leasing business cannot make full rental payment on time due to any reason and there are abuses on equipment or any other short-term behaviour. Although the risk of such rental being unrecoverable is minimal, the Company will also make bad debt provision as required under its accounting policy. If such amounts cannot be recovered on time, the Company may be exposed to risk of bad debts.

The stringent risk management measures of Chenming Leasing provide comprehensive risk prevention and management for the Company's projects. Besides, the Company usually cooperates with state-owned enterprises and local governments, so it has strong risk resistance and low risk of default. The Company does not have any non-performing or overdue loans so far. Chenming Leasing will develop quality customers and strengthen risk management so as to enhance risk resistance and maintain high quality services.

#### Operation risk

Recently, there is still a gap between the practitioners working in the financial leasing industry and those working in traditional financial institutions such as banks in terms of their expertise and experience in financial profession in China. There is also a large gap in terms of investment in infrastructure. If internal control procedures are not implemented properly and involve operation risk as a result of operation errors, violations or non-standard execution, the Company may suffer from loss.

Learning from the risk management experience of outstanding financial leasing companies at home and abroad, the leasing company has formulated and optimised the internal management system of the leasing business and established an effective system for risk assessment, risk control and risk tracking. The Company has also exercised proper control on business risk by regulating the key business procedures including quotation, guarantee review, contract signing, leased assets management and archives management.

According to the Company's annual report for the year ended 31 December 2017, during the 2017, machine-made paper sector delivered a total revenue of RMB26,280,449,337.82 (2016: RMB19,536,639,601.47), which accounted for 88.04% (2016: 85.29%) of the Group's revenue. The Directors are of the view that the machine-made paper sector will continue to be an important source of income to the Group and create value and benefit the Shareholders.

Therefore, the Company will continue its focus and effort to develop the Group's machine-made paper sector and continue to explore potential investment and cooperation opportunities in the PRC.

#### 5. MATERIAL ADVERSE CHANGE

The Directors were not aware of any material adverse change in the financial or trading position of the Group since 31 December 2017 (being the date to which the latest published audited financial statements of the Group were made up and up to and including the Latest Practicable Date.

#### A. AUDIT OPINION

The following audit opinions are extracted from the Independent Auditors' Report of Guangdong Nanyue Bank issued by Pan-China Certified Public Accountants, a Chinese Certified Public Accountant, for the years ended 31 December 2015, 2016 and 2017:

#### Year ended 31 December 2015

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of Guangdong Nanyue Bank and subsidiaries as of 31 December 2015, and their consolidated financial performance and their consolidated cash flows for the year then ended in accordance with China Accounting Standards.

#### Year ended 31 December 2016

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Guangdong Nanyue Bank and subsidiaries as of 31 December 2016, and their consolidated financial performance and their consolidated cash flows for the year then ended in accordance with China Accounting Standards.

#### Year ended 31 December 2017

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Guangdong Nanyue Bank and subsidiaries as of 31 December 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with China Accounting Standards.

#### B. VIEW FROM COMPANY'S AUDITORS

The view of the Company's auditors, Ruihua Certified Public Accountants (Special General Partnership) that the accounting policies adopted by Guangdong Nanyue Bank as shown in the audited consolidated financial statements in Appendix IV for the years ended 31 December 2015, 2016 and 2017, are not different from accounting policies adopted by the Company and are in conformity with the China Accounting Standards.

## CONSOLIDATED FINANCIAL STATEMENTS OF THE GROUP OF GUANGDONG NANYUE BANK

The following text are extracted from the audited consolidated financial statements of Guangdong Nanyue Bank audited by Pan-China Certified Public Accountants, a Chinese Certified Public Accountant for the years ended 31 December 2017:

## Consolidated Balance Sheet 31 December 2017

Prepared by: Guangdong Nanyue Bank Co., Ltd. Hui Shang Yin He 01 Biao

Unit: RMB'000

Assets	Note	Closing balance		Liabilities and shareholders' equity	Note	Closing balance	Opening balance
Assets:				Liabilities:			
Cash and deposits with central banks	1	24,808,474	22,325,114	Due to central banks	17	1,199,331	257,223
Deposits with banks and other financial institutions	2	964,607	5,657,550	Deposits from banks and other financial institutions	18	23,097,961	25,168,199
Precious metal				Placements from banks and other financial institutions	19	500,000	530,131
Placements with banks and other financial institutions	3	100,000		Certificates of deposit issued	20	37,803,554	14,281,706
Financial assets measured at fair value through profit or loss	4	7,988,055	4,518,675	Financial liabilities measured at fair value through profit or loss			
Derivative financial assets				Derivative financial liabilities			
Financial assets held under resale agreements	5	11,966,788	16,687,469	Financial assets sold under repurchase agreements	21	1,136,600	17,968,695
Interest receivable	6	1,793,941	1,212,286	Deposits from customers	22	134,658,915	127,316,189
Loans and advances to customers	7	86,823,290	77,775,723	Employee benefits payables	23	181,676	104,160
Assets classified as held for sale				Taxes payable	24	377,787	396,109
Available-for-sale financial assets	8	7,684,381	8,326,840	Interest payable	25	2,083,403	1,805,534
Held-to-maturity investments	9	9,033,650	9,283,963	Liabilities classified as held for sale			
Investments classified as receivables	10	60,829,359	52,079,696	Provisions			
Long-term equity investments	11	250	250	Bonds payable	26	1,495,863	1,495,255
Investment properties				Including: Preference shares			
Fixed assets	12	601,237	539,040	Perpetual bonds			
Intangible assets	13	1,955,541	2,012,674	Long-term employee benefits payable			
Deferred income tax assets	14	912,601	710,157	Deferred income			

Assets	Note	Closing balance		Liabilities and shareholders' equity	Note	Closing balance	Opening balance
Other assets	15	2,435,219	2,730,271	Deferred income tax liabilities			14,884
				Other liabilities	27	1,314,788	1,323,059
				Total liabilities		203,849,878	190,661,144
				Shareholders' equity			
				Share capital		7,521,476	7,521,476
				Other equity instruments			
				Including: Preference shares			
				Perpetual bonds			
				Capital reserves		1,594,768	1,594,768
				Less: Treasury shares			
				Other comprehensive income		-107,319	-26,022
				Surplus reserves		783,118	650,760
				General risk reserves		2,757,877	2,502,990
				Undistributed profit		1,412,169	869,188
				Total shareholders' equity attributable to shareholders of the company		13,962,089	13,113,160
				Minority interest		85,426	85,404
				Total shareholders' equity		14,047,515	13,198,564
Total assets		217,897,393	203,859,708	Total liabilities and shareholders' equity		217,897,393	203,859,708

Legal representative: Person in charge of accounting: Head of the accounting department:

# Consolidated Income Statement For the year 2017

Prepared by: Guangdong Nanyue Bank Co., Ltd.

Hui Shang Yin He 02 Biao

Unit: RMB'000

Iten	15	Note	Amount for the current period	Amount for the corresponding period of last year
I.	Revenue		5,369,365	5,572,303
	Net interest income	1	5,065,475	5,093,526
	Interest income		11,125,705	10,292,657
	Interest expenses		6,060,230	5,199,131
	Net fee and commission income	2	640,482	627,099
	Fee and commission income		695,547	731,133
	Fee and commission expenses		55,065	104,034
	Net profit or loss on hedging exposure ("-"denotes loss)			
	Investment income ("-"denotes loss)	3	-177,229	107,754
	Including: Income from investment in associates and joint ventures			
	Gain on change of fair value ("-"denotes loss)	4	-157,761	-268,332
	Foreign exchange gains ("-"denotes loss)		-5,798	9,825
	Other operating income	5	4,196	2,431
	Gain on disposal of assets ("-"denotes loss) Other income			
II.	Operating expenses		3,644,093	3,945,561
	Taxes and surcharges	6	49,070	235,576
	Business and administrative expenses	7	2,161,769	2,006,664
	Asset impairment loss	8	1,433,235	1,702,912
	Other operating costs	9	19	409
III.	Operating profit ("-"denotes total loss)		1,725,272	1,626,742
	Plus Non-operating income	10	2,547	2,938
	Less: Non-operating expenses	11	11,186	6,998
IV.	Total profit ("-"denotes net loss)		1,716,633	1,622,682
	Less: Income tax expenses	12	389,132	359,300

					Amount for the current	Amount for the corresponding period of last
Iten	ıs			Note	period	year
V.			t ("-"denotes net loss)		1,327,501	1,263,382
	(I)	Clas	Net profit from continuing operation  ("-"denotes net loss)  Net profit from discontinued operation			
			("-"denotes net loss)		1,327,501	1,263,382
	(II)	Clas	sified by ownership:  Net profit attributable to the company			
		2.	("-"denotes net loss)  Profit or loss of minority interest		1,323,629	1,260,731
			("-"denotes net loss)		3,872	2,651
VI.			comprehensive income after tax	13	-81,297	-52,100
	(I)		er comprehensive income that cannot be assified subsequently to profit or loss  Changes in re-measurement on the net defined benefit liabilities/assets		-81,297	-52,100
		2.	Share of other comprehensive income of the investees which cannot be reclassified to profit or loss under equity method			
	(II)		er comprehensive income to be			
		recla	Share of other comprehensive income of the investees which can be reclassified subsequently to profit or loss under			
		2.	equity method  Profit or loss from changes in fair value of available-for-sale financial assets		-81,297	-52,100
		3.	Profit or loss from reclassification of held-to-maturity investments as available-for-sale financial assets		-81,297	-52,100
		4.	Effective portion of profit or loss on cash flow hedging		01,277	32,100
		5.	Translation difference of foreign currency financial statements			
		6.	Others			

			Amount		
			for the		
		Amount for	corresponding		
		the current	period of last		
Items	Note	period	year		
VII. Total comprehensive income		1,246,204	1,211,282		
Total comprehensive income attributable to owners					
of the company		1,242,332	1,208,631		
Total comprehensive income attributable to					
minority interest		3,872	2,651		
VIII. Earnings per share:					
(I) Basic earnings per share					
(II) Diluted earnings per share					

Legal representative: The person in charge of accounting: Head of the accounting department:

# Consolidated Cash Flow Statement For the year 2017

Prepared by: Guangdong Nanyue Bank Co., Ltd. Hui Shang Yin Sheet 03

Unit: RMB'000

			Amount for the current	Amount for the corresponding period of last
Iten	18	Note	period	year
I.	Cash flows from operating activities:			
1.	Net increase of customer deposit and interbank			
	deposit		5,185,672	7,149,088
	Net increase in due to central banks		942,109	-720,263
	Net increase in placements from other financial		,	,
	institutions		-16,862,225	18,161,426
	Cash receipts from interest, fee and commission		23,572,108	10,971,703
	Cash receipts from issued certificates of deposit		11,189,213	9,319,275
	Other cash receipts related to operating activities	1	531,685	1,038,276
	Subtotal of cash inflows from operating activities		24,558,562	45,919,505
	Net increase of loans and advances to customers		10,263,213	29,956,622
	Net increase of central bank deposit and interbank			
	deposit		-4,330,002	-3,648,935
	Net increase in placements with other financial			
	institutions		-2,530,681	11,876,043
	Cash payment of fee and commission		5,746,605	5,303,102
	Cash paid to and on behalf of employees		1,096,708	951,829
	Taxes paid		673,100	1,048,839
	Other cash payments related to operating activities	2	818,526	976,185
	Subtotal of cash outflows from operating			
	activities		11,737,469	46,463,685
	Net cash flows from operating activities		12,821,093	-544,180
II.	Cash flows from investing activities:			
11.	Cash received from disinvestments		1 012 227 215	1,355,836,592
	Cash received from return on investments		1,012,227,213	107,754
	Other cash receipts related to investing activities			107,754
	Subtotal of cash inflows from investing activities		1,012,227,215	1,355,944,346
	Cash payments for investments		1,012,227,213	1,355,990,025
	Cash paid for acquiring fixed assets, intangible		1,021,100,000	1,555,770,025
	assets and other long-term assets		406,322	43,872

Iten	18	Note	Amount for the current period	Amount for the corresponding period of last year
	Other cash payments related to investing activities Subtotal of cash outflows from investing activities		1,024,601,628	1,356,033,897
	Net cash flows from investing activities		-12,374,413	-89,551
III.	Cash flows from financing activities: Cash received from investment Cash received from issuing of bonds			1,820,000
	Other cash receipts related to financing activities Subtotal of cash inflows from financing activities Cash repayments for debts Cash payments for distribution of dividends or			1,820,000
	profit and interest expenses		484,934	371,744
	Other cash payments related to financing activities			90,000
	Subtotal of cash outflows from financing activities		484,934	461,744
	Net cash flows from financing activities		-484,934	1,358,256
IV.	Effect of foreign exchange rate changes on cash and cash equivalents			
V.	Net increase in cash and cash equivalents		-38,254	724,525
	Plus: Opening balance of cash and cash equivalents		10,155,642	9,431,117
VI.	Closing balance of cash and cash equivalents		10,117,388	10,155,642

Legal representative: Person in charge of accounting: Head of the accounting department:

Consolidated Statement of Changes in Equity For the year 2017

Prepared by: Guangdong Nanyue Bank Co., Ltd.	Guangdor	ng Nanyue	Bank	Co., Lt	Ed.										Hui Sl	Hui Shang Yin 04 Biao Unit: RMB'000	in 04 · <i>RM</i>	ng Yin 04 Biao Unit: RMB'000	
		Equity attri	ibutable to s	Amount for current period Equity attributable to shareholders of the company	rent period company							A Aguity attributa	mount for th ible to sharel	Amount for the corresponding period of last year Equity attributable to shareholders of the company	of last year				
Items	Other equity instra Share Preference Perpetual capital shares bonds	iity instru erpetual bonds	Capital 7	Less: Other Capital Treasury comprehensive reserves shares income	Other ehensive S income re	General Surplus risk reserves reserves	Undist	ributed Minority profit interest	rity shareho rest (	Total eholders' equity Shareholder	Other equity instr Preference Perpetual shares bonds	nents Others	Capital Tre- reserves s	Less: Other Capital Treasury Comprehensive reserves shares income	Surplus reserves n	rick Undistributed Minority shareholders' eserves profit interest equity	ibuted Minority s profit interest	Total hareholders' equity	
Balance at the end of prior year Plus: Changes of accounting policies Error correction of prior period Business combination under common control Others Others	7,521,476 B		1,594,768	•	-26,022 6.	650,760 2,502,990		869,188 85,4	85,404 13,15	13,198,364 6,221,476	9 <sup>1</sup> 76	)'I	1,074,768	26,078	525,282 2,085,228	524,985	82,753	10,540,570	
<ol> <li>Balance at the beginning of current year</li> </ol>	7,521,476		1,594,768	~	-26,022 6	650,760 2,502,990		881,698	85,404 13,19	13,198,564 6,221,476	,476	)'1	1,074,768	26,078	26,078 525,282 2,085,228	524,985	82,753	10,540,570	
				7	-81,297	132,358 254	254,887 542	542,981	75 87	848,951 1,300,000	000'.	ζ,	520,000	-52,100	125,478 417,762	344,203	2,651	2,657,994	
(I) Total comprehensive income					-81,297		1,323	1,323,629 3,8	3,872 1,24	1,246,204				-52,100		1,260,731	2,651	1,211,282	
										1,300	1,300,000	σ,	520,000					1,820,000	
Capital paid by     shareholders	<b>-</b> -									1,300	1,300,000	,	520,000					1,820,000	
Capital paid by holders of other equity instruments	×-																		
3. Amount of share-based																			
payment recognised in owners' equity																			
4. Others																			

			Amount f	Amount for current period	riod						Y	nount for th	Amount for the corresponding period of last year	of last year				
	Equity	Equity attributable to shareholders of the company	shareholders	s of the compa	ıny					Equ	iity attributa	ble to share	Equity attributable to shareholders of the company					
			Less: Treasury o	Less: Other Capital Treasury comprehensive	Surplus	General risk U	ndistributed	Minority	neral Total risk Undistributed Minority shareholders'	Other equity instruments Preference Perpetual		apital Tre	Less: Other Capital Treasury Comprehensive	Surplus	General risk Un	Total risk Undistributed Minority shareholders'	ority share	Total holders'
ltems		Others reserves	shares	income		16	profit	interest	equity	Shareholder shares bonds	Others r	reserves	shares income		reserves	profit in	interest	equity
(III) Profit distribution					132,358	254,887	-780,648	-3,850	-397,253					125,478	417,762	-916,528		-373,288
<ol> <li>Appropriation of surplus</li> </ol>																		
reserves					132,358		-132,358							125,478		-125,478		
2. Appropriation of general risk																		
Teserves						254,887	-254,887								417,762	-417,762		
3. Distribution to																		
shareholders							-393,403	-3,850	-397,253							-373,288		-373,288
4. Others																		
(IV) Transfer within																		
shareholders' equity																		
<ol> <li>Transfer of</li> </ol>																		
capital reserves																		
<ol><li>Transfer of</li></ol>																		
surblus																		
reserves to																		
<ol><li>Loss made up</li></ol>																		
by surplus																		
4. Loss made up																		
oy general risk reserves																		
5. Others																		
(V) Others																		
<ol> <li>Balance at the end of current period</li> </ol>	7.521.476	1.594.768		-107.319	783.118 2,757.877	2.757.877	1.412.169	85.426	14.047.515	7.521.476	5.1	1.594.768	-26.022	650,760 2,502,990	2.502,990	869.188	85.404 13	13.198.564
-						,				-			-	,				
Legal representative:	ative:			Pe	rson	in cha	rrge o	f acc	Person in charge of accounting:				Head of the accounting department:	the ac	ccount	ing dep	artmo	ent:

Guangdong Nanyue Bank Co., Ltd. Notes to Financial Statements For the year 2017

Unit: RMB'000

#### I. COMPANY PROFILE

Guangdong Nanyue Bank Co., Ltd. (hereinafter as the "Bank") is established by six urban credit cooperatives including Zhanjiang People Urban Credit Cooperative (湛江市人民城市信用合作社) under the approval of Guangdong Branch of the People's Bank of China. The Bank registered at Guangdong Administration for Industry and Commerce in Zhanjiang on 27 March 1998, and its headquarters is located in Zhanjiang, Guangdong. The Bank currently holds an enterprise legal person business license with unified social credit code of 9144080019441821X1 and its registered capital is RMB7,521,476,000. The Bank has obtained a financial license with registration number B0200H244080001 under the approval of the China Banking Regulatory Commission.

The Bank belongs to the banking industry. The business scope of the Bank mainly include taking deposits from customers; extending short, medium and long-term loans; conducting domestic settlement and discounting bills; issuance of financial bonds; acting as an agent for the issuance, payment and underwriting of government bonds; trading government bonds; conducting interbank lending; providing guarantees; acting as an agent for collection and payment; acting as an agent for insurance business; providing safe-deposit box services; engaging in the deposit and loan business of the entrusted funds from the local financial credit turnover; conducting other businesses approved by the People's Bank of China; conducting fund sales business; commencing bank acceptance bill business; foreign currency deposits, loans, remittance and exchange; international settlements; foreign currency placements with and from banks and other financial institutions; accepting and discounting foreign currency bills; foreign currency lending; foreign currency guarantee; settlement and sale of foreign exchange; trading foreign currency for its own account or on behalf of customers; credit investigation, consultation and witness business; and other foreign currency businesses approved by the China Banking Regulatory Commission.

The financial statements were approved and authorised for issue by the seventh meeting of the seventh session of the board of directors of the Bank on 16 April 2018.

#### II. PREPARATION BASIS OF THE FINANCIAL STATEMENTS

#### (I) Preparation basis

The financial statements of the Bank have been prepared on the basis of going concern.

#### (II) Assessment of the ability to continue as a going concern

The Bank has no events or circumstances that may cast significant doubt on the assumption of continuing as a going concern within the 12 months after the end of the reporting period.

## III. SIGNIFICANT ACCOUNTING POLICIES, ACCOUNTING ESTIMATES AND ERROR CORRECTION

#### (I) Statement of compliance with the Accounting Standards for Business Enterprises

The financial statements have been prepared in accordance with the requirements of the Accounting Standards for Business Enterprises, and truly and completely present information relating to the financial position, results of operations and cash flows of the Bank.

#### (II) Accounting period

The accounting year runs from January 1 to December 31 under the Gregorian calendar.

#### (III) Functional currency

The functional currency is Renminbi (RMB) Yuan.

#### (IV) Accounting treatments of business combination under and not under common control

#### 1. Accounting treatment of business combination under common control

Assets and liabilities of the Bank arising from business combination are measured at carrying amount of the combined party included in the consolidated financial statements of the ultimate controlling party at the combination date. Difference between share of carrying amount of the owners' equity of the combined party included in the consolidated financial statements of the ultimate controlling party and that of the combination consideration or total par value of shares issued is adjusted to capital reserves, if the capital reserves is insufficient to offset, any excess is adjusted to undistributed profit.

#### 2. Accounting treatment of business combination not under common control

When combination cost of the Bank is in excess of the share of fair value of identifiable net assets obtained from the acquiree at the acquisition date, the excess is recognised as goodwill; when combination cost is lower than the share of fair value of identifiable net assets obtained from the acquiree, the share of fair value of identifiable assets, liabilities and contingent liabilities, and the measurement of the combination cost are reviewed, and if the reviewed combination cost is still lower than the share of fair value of identifiable net assets obtained from the acquiree, the difference is recognised in profit or loss of the current period.

#### (V) Preparation method of consolidated financial statements

The parent company brings all its controlled subsidiaries into the consolidation scope of its consolidated financial statements. The consolidated financial statements are prepared by the parent company according to the Accounting Standard for Business Enterprises No. 33 — Consolidated Financial Statements, based on relevant information and the financial statements of the parent company and its subsidiaries.

#### (VI) Recognition criteria of cash and cash equivalents

Cash as presented in cash flow statement of the Company refers to cash on hand and deposit on demand for payment of the Company, including cash on hand, excess reserves with central banks, other deposits at the central bank (not including treasury deposits) and interbank deposits and lending with original maturities within three months. Cash equivalents refer to the short-term (generally refer to those with maturities within three months from the date of purchase), highly liquid investments of the Company that can be readily converted to cash and that are subject to an insignificant risk of changes in value.

#### (VII) Foreign currency business translation

Transactions denominated in foreign currency are translated into RMB at the spot exchange rate at the date of transaction/similar exchange rate to the spot exchange rate at the date of transaction at initial recognition. At the balance sheet date, monetary items denominated in foreign currency are translated at the spot exchange rate at the balance sheet date, with the exchange difference arising from different exchange rates, except for those arising from the principal and interest of exclusive borrowings relating to setup of assets meeting the capitalisation conditions, are included in profit or loss; foreign currency non-monetary items measured at historical cost are translated at the spot exchange rate at the date of transaction, without changing its RMB amount; foreign currency non-monetary items measured at fair value are translated at the spot exchange rate at the date of determination of fair value, with the difference included in profit or loss or other comprehensive income.

#### (VIII) Financial instruments

#### 1. Classification of financial assets and financial liabilities

Financial assets are classified into the following four categories when initially recognised: financial assets measured at fair value through profit or loss (including held-for-trading financial assets and financial assets designated at initial recognition as measured at fair value through profit or loss), held-to-maturity investments, loans and receivables, and available-for-sale financial assets.

Financial liabilities are classified into the following two categories when initially recognised: financial liabilities measured at fair value through profit or loss (including held-for-trading financial liabilities and financial liabilities designated at initial recognition as at fair value through profit or loss), and other financial liabilities.

## 2. Recognition criteria, measurement method and derecognition conditions of financial assets and financial liabilities

When the Bank becomes a party to a financial instrument contract, it is recognised as a financial asset or financial liability. The financial assets and financial liabilities initially recognised by the Bank are measured at fair value; for the financial assets and liabilities measured at fair value through profit or loss, the transaction expenses thereof are directly included in profit or loss; for other categories of financial assets or financial liabilities, the transaction expenses thereof are included into the initially recognised amount.

The Bank measures its financial assets measured at fair value subsequent to initial recognition and does not deduct the transaction expenses that may occur when it disposes of the said financial asset in the future. However, those under the following circumstances are excluded: (1) the held-to-maturity investments as well as loans and receivables are measured at amortised costs using effective interest method; (2) the equity instrument investments for which there is no quotation in the active market and whose fair value cannot be measured reliably, and the derivative financial assets which are linked with the equity instrument and must be settled by the delivery of the equity instrument are measured at their costs.

The Bank measures its financial liabilities at the amortised costs using effective interest method, with the exception of those under the following circumstances: (1) for the financial liabilities measured at fair value through profit or loss, they are measured at fair value, and none of the transaction expenses may be deducted, which may occur when the financial liabilities are settled in the future; (2) for the derivative financial liabilities, which are linked with the equity instrument for which there is no quotation in the active market and whose fair value cannot be reliably measured, and which must be settled by the delivery of the equity instrument, they are measured at their costs; (3) for the financial guarantee contracts which are not designated as a financial liability measured at fair value through profit or loss, or for the commitments to grant loans which are not designated as at fair value through profit or loss and which will enjoy an interest rate lower than that of the market, they are measured subsequent to initial recognition at the higher of the following two items: 1) the amount as determined according to the Accounting Standard for Business Enterprises No. 13 — Contingencies; 2) the initially recognised amount deducting the surplus after accumulative amortisation as determined according to the principle of the Accounting Standard for Business Enterprises No. 14 — Revenue.

The gains or losses arising from changes in fair value of financial assets or financial liabilities, if not related to hedging, are measured using the following methods: (1) gains or losses, arising from the changes in fair value of a financial asset or liability measured at its fair value through profit or loss, is included in profit or loss from change in fair value; interests or cash dividends gained during the asset-holding period are recognised as investment income; when disposing of the assets, investment income is recognised at the difference between the actual amount received and the initial recorded amount, at the same time, profit or loss from change in fair value is adjusted accordingly. (2) For available-for-sale financial assets, changes in fair value are recorded as other comprehensive income, interests measured using the effective interest method during the holding period are recorded as investment income; cash dividends from available-for-sale equity instrument investment are recognised as investment income when the investee announces to declare dividend; when disposing of the assets, investment income is recognised at the difference between the actual amount received and the carrying amount deducting the accumulative amount of changes in fair value originally included in other comprehensive income.

Financial assets are derecognised when the contractual rights for collecting the cash flow of the said financial assets expire or substantially all risks and rewards related to the said financial assets have been transferred. Only when the underlying present obligations of a financial liability are relieved totally or partly may the financial liability or any part of it be derecognised accordingly.

#### 3. Recognition criteria and measurement method of financial assets transfer

Where the Bank has transferred substantially all of the risks and rewards related to the ownership of the financial asset to the transferee, it derecognises the financial asset. If it retains substantially all of the risks and rewards related to the ownership of the financial asset, it continues recognising the transferred financial asset, and the consideration received is recognised as a financial liability. Where the Bank does not transfer or retain substantially all of the risks and rewards related to the ownership of a financial asset, it is dealt with according to the circumstances as follows respectively: (1) if the control over the financial asset has been given up, it derecognises the financial asset; (2) if the control over the financial asset has not been given up, according to the extent of its continuing involvement in the transferred financial asset, it recognises the related financial asset and recognises the relevant liability accordingly.

If the transfer of an entire financial asset satisfies the conditions for derecognition, the difference between the amounts of the following two items are included in profit or loss: (1) the carrying amount of the transferred financial asset; (2) the sum of consideration received from the transfer, and the accumulative amount of the changes in the fair value originally included in owners' equity. If the transfer of financial asset partially satisfies the conditions for derecognition, the entire carrying amount of the transferred financial asset is, between the portion which is derecognised and the portion which is not, apportioned according to their respective relative fair value, and the difference between the amounts of the following two items are included in profit or loss: (1) the carrying amount of the portion which is derecognised; (2) the sum of consideration of the portion which is derecognised, and the portion of the accumulative amount of the changes in the fair value originally included in owners' equity which is corresponding to the portion which is derecognised.

#### 4. Fair value determination method of major financial assets and liabilities

The Bank uses valuation techniques that are appropriate under the prevailing circumstances and are supported by sufficient available data and other information to recognise fair value of relevant financial assets and liabilities. The inputs to valuation techniques are arranged in the following hierarchy and used accordingly:

- (1) Level 1 inputs are quoted prices (unadjusted) in the active market for identical assets or liabilities that the Bank can access at the measurement date;
- (2) Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices of similar assets or liabilities in active markets; quoted prices of identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability, for example, interest rates and yield curves observable at commonly quoted intervals; market-corroborated inputs;
- (3) Level 3 inputs are unobservable inputs for the relevant asset or liability. Level 3 inputs include interest rate that is not observable and cannot be corroborated by observable market data, historical volatility, future cash flows to be paid to fulfil the disposal obligation assumed in business combination, and financial forecast developed using the company's own data, etc.

#### 5. Impairment test and provision for impairment of financial assets

An impairment test is carried out at the balance sheet date on the carrying values of financial assets other than those at fair value through profit or loss, and provisions for impairment loss should be made if there is objective evidence indicating impairment loss.

Objective evidence that a financial asset is impaired includes but is not limited to the following: (1) significant financial difficulty of the issuer or obligor; (2) a breach of contract by the borrower, such as a default or delinquency in interest or principal payments; (3) the creditor, for economic or legal reasons relating to the borrower's financial difficulty, granting a concession to the borrower; (4) it becoming probable that the borrower will enter bankruptcy or other financial reorganisations; (5) the disappearance of an active market for that financial asset because of financial difficulties of the issuer; (6) upon an overall assessment of a group of financial assets, observable data indicates that there is a measurable decrease in the estimated future cash flows from the group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, e.g. adverse changes in the payment status of borrower in the group of assets, or an increase in the unemployment rate in the country or region of the borrower, a decrease in property prices for mortgages in the relevant area, or adverse changes in industry conditions that affect the borrower in the group of assets; (7) significant adverse changes in the technological, market, economic or legal environment in which the issuer operates, indicating that the cost of the investment in the equity instrument may not be recovered by the investor; (8) a significant or prolonged decline in the fair value of an investment in an equity instrument; and (9) other objective evidence indicating there is an impairment of a financial asset.

For held-to-maturity investments, loans and receivables, financial assets of individually significant amounts are to be separated and tested for impairment on an individual basis; with regard to financial assets of individually insignificant amount, they may be tested for impairment on an individual basis or within a portfolio of financial assets with similar credit risk features; where, upon the impairment test on an individual basis, the financial asset (including those financial assets of individually significant amount and of individually insignificant amount) is not impaired, it is included in a portfolio of financial assets with similar credit risk features so as to conduct further impairment test. Where a financial asset is impaired, the carrying amount of the said financial asset is written down to the present value of the predicted future cash flow.

Objective evidence indicating that available-for-sale equity instrument investment may be impaired includes the fair value of equity instrument investment is suffered from significant or prolonged decline and the technical, market, economic, or legal environment in which the investee operates has significant adverse changes under which the Bank may not be able to recover its investment cost.

The Bank performs review on available-for-sale equity instrument investment on an individual basis at the balance sheet date. For equity instrument investment at fair value, if the balance sheet date fair value is 50% (including 50%) or above lower than the cost, or the balance sheet date fair value has been lower than the cost for a consecutive of 12 months (including 12 months) or longer, it is determined that such equity instrument investment is impaired; if the balance sheet date fair value is 20% (including 20%) or above but not exceeding 50% lower than the cost, or the balance sheet date fair value has been lower than the cost for a consecutive of 6 months (including 6 months) or longer but not exceeding 12 months, the Bank may take other factors such as price volatility into consideration in determining whether such equity instrument investment is impaired. For equity instrument investment at cost, the Bank considers whether the technical, market, economic, or legal environment in which the investee operates has significant adverse changes to determine whether such equity instrument is impaired.

When an available-for-sale financial asset at fair value is impaired, the cumulative loss arising from decline in fair value that has been recognised directly in other comprehensive income is reclassified to impairment loss. If, after an impairment loss has been recognised on available-for-sale debt instrument investment, there is objective evidence of a recovery in value of the financial asset which can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss. Subsequent fair value increase in available-for-sale debt instrument investment whose impairment loss has been recognised is directly recognised in other comprehensive income.

When an available-for-sale equity instrument at cost is impaired, impairment loss on such equity instrument investment and the excess of its carrying amount over the present value of future cash flows discounted at the then market yield for a similar financial asset are recognised as impairment loss in profit or loss. Such impairment loss is not reversed upon recognition.

## 6. Reclassification of outstanding held-to-maturity investments as available-for-sale financial assets as a basis to show the change in intention or ability:

Pursuant to the management on liquidity risk planning, the Bank intends to realize the outstanding held-to-maturity investments before its maturity, as approved by the risk management committee of the Bank, showing the change in intention or ability of the Bank.

#### 7. Presentation of financial assets and liabilities

Financial assets and liabilities of the Bank are presented separately in the balance sheet without offsetting. However, a financial asset and a financial liability should be offset when, and only when, both of the following conditions are satisfied: (1) the Bank currently has a legally enforceable right to set off the recognised amounts and the legal enforceable right is now executable; (2) the Bank intends either to settle on a net basis, or to liquidate the financial asset and settle the financial liability simultaneously.

#### (IX) Accounting method of resale agreements and repurchase agreements

A transaction under a resale agreement refers to purchasing relevant assets from a counterparty at a certain price pursuant to a contract or an agreement and reselling the same financial products at an agreed price on the expiry date of such contract or agreement. Resale agreements are recognised at the actual amount paid when purchasing and reselling the relevant assets and presented in the "financial assets held under resale agreements" item in the balance sheet.

A transaction under a repurchase agreement refers to selling relevant assets to a counterparty at a certain price pursuant to a contract or an agreement and repurchasing the same financial products at an agreed price on the expiry date of such contract or agreement. Repurchase agreements are recognised at the actual amount received when selling and repurchasing the relevant assets and presented under "financial assets sold under repurchase agreements" in the balance sheet. The financial products are listed under the same category in the balance sheet and are accounted for pursuant to the relevant accounting policy.

The interest received and paid under the resale agreements and repurchase agreements are recognised at the effective interest rate during the period of resale or repurchase. The interest received and paid is calculated at the agreed interest rate stipulated in the contracts for those with small difference between the effective interest rate and the agreed interest rate.

#### (X) Non-current assets or disposal groups classified as held for sale

#### 1. Classification of non-current assets or disposal groups held for sale

The non-current assets or disposal groups of the Bank will be classified as held for sale if they concurrently meet the following conditions: (1) according to the practice of disposing of this type of assets or disposal groups in a similar transaction, a non-current asset or disposal group can be disposed of at its current condition; (2) such sales are very likely to take place, which is, the Bank has made resolutions on the disposal plan and obtained definite purchase commitment from any buyer, and the disposal is estimated to be completed within one year.

Where non-current assets or disposal groups acquired by the Bank for sale satisfy such conditions that "the disposal is estimated to be completed within one year" on the date of acquisition, and may be likely to satisfy other conditions of being categorised as held for sale within a short period (usually three months), such non-current assets or disposal groups shall be classified as held for sale on the date of acquisition.

If the transaction between non-related parties fails to be completed within one year, and the Bank still undertakes to dispose the non-current assets or its disposal groups due to one of the following reasons beyond the control of the Bank, such non-current assets or disposal groups will continue to be classified as held for sale: (1) where any purchaser or other party unexpectedly sets such conditions that result in delaying sales, the Bank have timely taken actions against such conditions and expect that the factors of such delayed sales would be successfully eliminated within one year upon setting such conditions that result in delayed sales; and (2) where any rare condition prevents disposal of non-current assets or disposal groups held for sale from being completed within one year, the Bank has taken necessary measures against these new conditions within the first year and once again satisfies the conditions of being classified as held for sale.

#### 2. Measurement of non-current assets or disposal groups held for sale

#### (1) Initial measurement and subsequent measurement

When the Bank measures initially or re-measures the non-current assets and disposal groups as held-for-sale on the balance sheet date, its carrying value is written down to its fair value less selling costs if its carrying value is higher than its fair value less selling costs. The reduced amount is recognised as asset impairment loss and charged to profit or loss, with provisions made for the impairment of the held-for-sale assets.

For non-current assets or disposal groups classified as held for sales at the acquisition date, initial measurement shall be based comparing the amounts of the initial measurement should they be not classified as held for sales against the net amount after the fair value less selling costs, whichever is lower. Except for non-current assets or disposal group acquired from business combination, the difference arising from the net amount after fair value less selling costs of the non-current assets or disposal groups as the initial measurement amount is recognised in profit or loss for the current period.

For the amount of impairment loss recognised on disposal groups held for sale, the carrying amount of disposal groups' goodwill shall be offset against first, and then be offset against the carrying amount of non-current assets according to the proportion of the carrying amount of non-current assets.

Non-current assets from non-current assets or disposal groups held for sale shall not be depreciated or amortised, while interest and other expenses from liabilities of the disposal groups held for sale shall continue to be recognised.

#### (2) Accounting treatment for reversal of impairment loss on assets

Where the net of the fair value of non-current assets held for sale subsequent to the balance sheet date less selling costs increases, the amount written down previously shall be recovered, and the recognised impairment loss amount of such assets subsequent to being classified held for sale shall be reversed, the reversed amount of which shall be recognised through profit or loss. The recognised impairment loss amount of such assets prior to being classified as held for sale shall not be reversed.

Where the net of the fair value of disposal groups held for sale subsequent to the balance sheet date less selling costs increases, the amount written down previously shall be recovered, and the recognised impairment loss amount of such non-current assets subsequent to being classified held for sale shall be reversed, the reversed amount of which shall be recognised through profit or loss. The carrying amount of goodwill already offset, as well as the recognised impairment loss of non-current assets prior to being classified as held for sale, shall not be reversed.

Subsequently reversed amounts of the recognised impairment loss of disposal groups held for sale shall increase their carrying amounts on a pro rata basis in accordance with proportion of the carrying amounts of various non-current assets other than goodwill in the disposal groups.

# (3) Discontinuation of being classified as held for sale and accounting treatment for de-recognition

Where non-current assets or disposal groups discontinue to be classified as held for sale or non-current assets are removed from the disposal groups held for sale as they no longer satisfy the conditions of being classified as held for sale, calculation shall be based on 1) the carrying amount of such assets or disposal groups after their depreciation, amortisation or impairment that should be recognised is adjusted where such amount prior to being classified as held for sale should they be not classified as held for sale; or 2) the recoverable amount, whichever is lower.

When non-current asset or disposal group held for sale is derecognised, unrecognised gains or loss shall be recognised in profit or loss for the current period.

#### (XI) Long-term equity investments

#### 1. Judgment of joint control and significant influence

Joint control is identified as the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Significant influence is identified as the power to participate in the financial and operating policy decisions of the investee but is not control or joint control with other parties of these policies.

#### 2. Determination of investment cost

- (1) For business combination under common control, if the consideration of the combining party is that it makes payment in cash, transfers non-cash assets, assumes its liabilities or issues equity securities, on the date of combination, it regards the share of the carrying amount of the equity of the combined party included the consolidated financial statements of the ultimate controlling party as the initial cost of the investment. Adjustment to capital reserve is made based on the difference between the initial cost of the long-term equity investment and the carrying amount of the combination consideration paid or the par value of shares issued; if the balance of capital reserve is insufficient to offset, any excess is adjusted to undistributed profit.
- (2) For business combination not under common control, investment cost is initially recognised at the acquisition-date fair value of considerations paid.
- (3) The initial investment cost obtained through ways other than business combination and by making payment in cash is the purchase cost which is actually paid; that obtained on the basis of issuing equity securities is the fair value of the equity securities issued; that obtained through debt restructuring is determined according to the Accounting Standard for Business Enterprises No. 12 Debt Restructurings; and that obtained through the exchange of non-monetary assets is determined according to the Accounting Standard for Business Enterprises No. 7 Exchange of Non-monetary Assets.

#### 3. Subsequent measurement and recognition method of gain or loss

For long-term equity investment with control relationship, it is accounted for with cost method; for long-term equity investment with joint control or significant influence, it is accounted for with equity method.

#### 4. Impairment test and provision methods for impairment

For an investment in subsidiaries, associates, and joint ventures, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is objective evidence that the investment is impaired at the balance sheet date.

#### (XII) Fixed assets

#### 1. Recognition conditions of fixed assets

Fixed assets are tangible assets held for use in the production or supply of goods or services, for rental to others, or for administrative purposes, and are expected to be used during more than one accounting year. Fixed assets are recognised if, and only if, it is probable that future economic benefits associated with the assets will flow in and the cost of the assets can be measured reliably.

#### 2. Depreciation method of different categories of fixed assets

		R	Residual value	Annual
Items	Depreciation method	Useful life (years)	proportion (%)	depreciation rate (%)
Buildings and structures	Straight-line method	40	3	2.43
Electronic equipment	Straight-line method	3-5	3	32.33-19.40
Transport facilities	Straight-line method	6	3	16.17
Other equipment	Straight-line method	3-5	3	32.33-19.40

The depreciation method, useful life and residual value proportion of the transport facilities, electronic equipment and other fixed assets under financial lease of the Bank are the same as the fixed assets of the Bank.

#### 3. Impairment test methods and impairment provision methods for fixed assets

At the balance sheet date, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is evidence that the fixed assets are impaired.

#### (XIII) Construction in progress

- 1. Construction in progress is recognised if it is probable that future economic benefits associated with the item will flow in, and the cost of the item can be measured reliably. Construction in progress is measured at the actual cost incurred to reach its designated usable conditions.
- 2. Construction in progress is transferred into fixed assets at its actual cost when it reaches its designated usable conditions. For project that has reached its intended use but before final accounting for completion, it is transferred to fixed assets using estimated value first, and then adjusted accordingly when the actual cost is settled, but the accumulated depreciation is not to be adjusted retrospectively.
- 3. At the balance sheet date, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is evidence that the construction in progress is impaired.

#### (XIV) Intangible assets

1. Intangible assets, including land use rights, patent rights and non-patented technologies, are initially measured at cost.

2. For intangible assets with finite useful lives, its amortisation amount is amortised within its useful lives systematically and reasonably; if it is unable to determine the expected realisation pattern reliably, intangible assets are amortised by the straight-line method with the specific terms as follows:

	Amortisation term
Items	(years)
Land use rights	40
Software	10

3. For intangible assets with definite useful lives, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is evidence at the balance sheet date that the intangible assets are impaired. For intangible assets with indefinite useful lives and those not ready for use, an impairment test is performed each year, irrespective of whether there is evidence of impairment.

#### (XV) Long-term prepaid expenses

Long-term prepaid expenses are recognised as incurred, and evenly amortised within its beneficial period or stipulated period. If items of long-term prepaid expenses fail to be beneficial to the subsequent accounting periods, the residual values of such items are included in profit or loss.

#### (XVI) Foreclosed assets

Foreclosed assets are recognised at the fair value at the time of acquisition, and the difference between the fair value and the carrying amount of the relevant assets and the taxes paid is recognised through profit or loss. The Bank regularly examines the recoverable amount of the foreclosed assets. When the recoverable amount of the foreclosed assets is lower than the carrying amount, impairment is provided for the foreclosed assets.

#### (XVII) Bonds payable

The bonds payable is initially recognised at its fair value, i.e. the difference between the actual amount received and the transaction costs deducted, and is subsequently measured at the amortised cost. The difference between the actual amount of net borrowed funds received and the amount due for repayment is amortised over the borrowing period using the effective interest method, and the amortised amount is recognised through profit or loss.

#### (XVIII) Entrusted loans and deposits

Entrusted loan business refers to the commissioned business in which the Bank (trustee) distributes, manages and assists in collection of the loans provided by customers (consignor). The risks and benefits associated with the entrusted loan business are borne and enjoyed by the consignor.

#### (XIX) Principle and method of revenue and expense recognition

#### 1. Interest income and expenses

The Bank adopts the effective interest rate method to recognise the interest income and interest expenses of all interest-bearing financial assets and financial liabilities other than held-for-trading financial assets and financial liabilities.

The effective interest rate method is a method of calculating the amortised cost and interest income and expenses for each period in accordance with the effective interest rate of a financial asset or financial liability (including a group of financial assets or financial liabilities). The effective interest rate is the rate that exactly discounts the future cash flow of the financial asset and financial liability through the expected life or, when appropriate, a shorter period, to the current book value of the said financial asset and financial liability.

When calculating the effective interest rate, the Bank shall estimate future cash flows (irrespective of future credit losses) considering all contractual terms of the financial assets and financial liabilities. The calculation includes all fees paid or received between parties to the financial assets and financial liabilities contract that are an integral part of the effective interest rate, transaction costs, and premiums or discounts. When it is not possible to estimate reliably the future cash flows or the expected life of the financial asset or financial liability, the Bank shall use the contractual cash flows over the full contractual term of the said financial asset or financial liability.

#### 2. Fee and commission revenue and expenses

For the fee and commission received and paid by the Bank for providing and accepting relevant services at a particular point in time or for a period of time, the relevant revenue and expenses shall be recognised according to the accrual basis.

For the fee and commission received and paid by the Bank for providing and accepting particular transaction services, the relevant revenue and expenses shall be recognised upon completion of actual terms agreed upon by the parties to the transaction.

#### 3. Income from the transfer of right of use of assets

Income from the transfer of right of use of assets is recognised if, and only if, it is probable that economic benefits associated with the transaction will flow to the Bank and the amount of the revenue can be measured reliably.

#### (XX) Government grants

#### 1. Basis of judgement and accounting treatment of asset-related government grant

Asset-related government grants are government grants, with which the Bank acquires, constructs or otherwise forms long-term assets. Asset-related government grant should be used to offset carrying amount of related assets or recognised as deferred income. Where the asset-related

government grant is recognised as deferred income, it shall be recognised as the profit or loss by stages and appropriate and systematic method is used within the useful life of related assets. The government grant measured at a nominal amount shall be recognised through profit or loss directly. Where the relevant assets are sold, transferred, discarded or damaged prior to the expiry of the useful life, the undistributed balance of relevant deferred income shall be transferred into profit or loss in which the disposal of assets occurs.

#### 2. Basis of judgement and accounting method of income-related government grant

Government grants other than those related to assets are classified as income-related government grants. For government grants that include both asset-related component and income-related component, and are difficult to differentiate whether they are asset-related or income-related grants, they are categorised as income-related government grants as a whole. Income-related government grants that are compensation for related expenses or losses in the subsequent periods shall be recognised as deferred income, and recognised in profit or loss or used to offset related costs during the periods in which the related expenses or losses are recognised. Where the grant is a compensation for related expenses or loss already incurred, it shall be recognised in profit or loss directly or used to offset related costs.

3. Government grants related to daily operation activity of the Bank are included in other income or used to offset related expenses based on the nature of business. Government grants not related to daily activity of the Bank are included in non-operating income.

#### (XXI) Deferred income tax assets, deferred income tax liabilities

- 1. Deferred income tax assets or deferred income tax liabilities are calculated and recognised based on the difference between the carrying amount and tax base of assets and liabilities (and the difference of the carrying amount and tax base of items not recognised as assets and liabilities but with their tax base being able to be determined according to tax laws) and in accordance with the tax rate applicable to the period during which the assets are expected to be recovered or the liabilities are expected to be settled.
- 2. A deferred income tax asset is recognised to the extent of the amount of the taxable income, which it is most likely to obtain to deduct from the deductible temporary difference. At the balance sheet date, if there is any exact evidence that it is probable that future taxable profits will be available against which deductible temporary differences can be utilised, the deferred tax assets unrecognised in prior periods are recognised.
- 3. At the balance sheet date, the carrying amount of deferred income tax assets is reviewed. The carrying amount of a deferred income tax asset is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the benefit of the deferred income tax asset to be utilised. Such reduction is subsequently reversed to the extent that it becomes probable that sufficient taxable income will be available.

4. The income tax and deferred income tax for the period are treated as income tax expenses or income through profit or loss, excluding those arising from the following circumstances: (1) business combination; (2) the transactions or items directly recognised in equity.

#### (XXII) Operating lease

When the Bank is the lessee, lease payments are included in cost of relevant asset or recognised in profit or loss with straight-line method over each periods of lease term. Initial expenses are recognised directly in profit or loss. Contingent rents are charged as profit or loss in the periods in which they are actually incurred.

When the Bank is the lessor, rental is recognised as current profit or loss with straight-line method over each period of lease term. Initial expenses, other than those with material amount and eligible for capitalisation which are included in profit or loss by instalments, are recognised directly as current profit or loss. Contingent rents are charged into current profit or loss during the periods in which they are actually incurred.

#### (XXIII) General risk reserves

As at the end of the period, the Bank makes provision for general risk reserves pursuant to the "Administrative Measures for Provision of Reserves of Financial Enterprises" to ensure the proportion of the balance of general risk reserves to the balance of risky assets as at the end of the period exceeding 1.50%.

#### (XXIV) Segment reporting

Operating segments of the Bank are determined based on the internal organisational structure, management requirements and internal reporting system. An operating segment of the Bank refers to the component satisfying the following conditions:

- 1. The component can generate incomes and incur expenses in daily activities;
- 2. The management can regularly evaluate the operating results of the component to determine its resource allocation and evaluate its performance;
- 3. Accounting information about the component such as financial position, operating results and cash flows can be obtained through analysis.

The Bank determines reportable segments based on the operating segments. The assets and relevant expenses sharing among the segments are allocated between those segments at a certain proportion.

#### (XXV) Changes in critical accounting policies and accounting estimates

The Bank has implemented the Accounting Standard for Business Enterprises No. 42 — Non-current Assets Held for Sale, Disposal Group and Discontinued Operations promulgated by the Ministry of Finance on 28 May 2017 and the revised Accounting Standard for Business Enterprises No. 16 — Government Grants on 12 June 2017. The changes of such accounting policies are subject to prospective application approach. Such change in policy did not have a significant impact on the financial statements for this year.

#### IV. TAXES

#### (I) Main taxes and tax rates

Items	Tax bases	Tax rat	tes (%)
		The Company	Subsidiaries
Business tax	Taxable revenue	5	3
Value-added tax (VAT)	Taxable revenue	6	3
Urban maintenance and			
construction tax	Turnover tax payable	7	5
Education surcharges	Turnover tax payable	3	3
Local education surcharges	Turnover tax payable	2	2
Enterprise income tax	Taxable income	25	25

The Bank started to implement the Notice on the Full Implementation of the Pilot Reform for Transition from Business Tax to Value-added Tax (Circular No. 36) on 1 May 2016. The major turnover tax was changed from 5% business tax to 6% VAT.

#### (II) Income exempted from tax

Pursuant to Article 26 of the Enterprise Income Tax Law of the People's Republic of China, the following enterprise income shall be exempted from tax: the interest income from government debts; the income from equity investment such as dividend and bonus between qualified resident enterprises; the income from equity investment such as dividend and bonus obtained from resident enterprises by non-resident enterprises that have set up institutions or offices in China with an actual relationship with such institutions or offices; the income from qualified non-profit organisations.

The interest income from government debts of the Bank is not included in taxable income pursuant to the above requirements.

#### (III) Preferential tax

Pursuant to the Notice on Further Specifying the Policies on Financial Industry under the Full Implementation of the Pilot Reform for Transition from Business Tax to Value-added Tax (Cai Shui [2016] No. 46), income from financial services provided by rural credit cooperatives, village and town banks, rural mutual cooperatives as well as the rural cooperative banks and rural commercial banks in counties (county-level cities, districts and banners) of loan companies and corporate bodies wholly funded and established by banking institutions shall be subject to a 3% VAT if the applicable simplified tax calculation method is adopted.

# V. BUSINESS COMBINATIONS, SCOPE OF CONSOLIDATED FINANCIAL STATEMENTS AND INTERESTS IN OTHER ENTITIES

#### (I) Major subsidiaries under control

Full	name of subsidiary	Business nature	Registered capital	Scope of operation
1.	Acquired through establishment or investment			
	Zhongshan Guzhen Nanyue County Bank Co., Ltd. (中山古鎮南 粵村鎮銀行股份有限 公司)	Banking and securities	250,000	Taking in deposits from the general public, granting short-term, mid-term and long-term loans, handling domestic settlements, handling the acceptance and discounting of notes; interbank lending; bank cards (debit cards) business, issuing, paying and underwriting government bonds as an agent; receipt and payment of money as an agent; and other business approved by the banking regulatory authority.

(Continued)

	ll name of ubsidiary	Actual contribution amount as at the end of the period	Balance of other projects that actually constitutes the net investment to subsidiary	Shareholding (%)	Voting rights ratio (%)
1.	Acquired through establishment or investment				
	Zhongshan Guzhen Nanyue County Bank Co., Ltd. (中 山古鎮南粵村鎮銀 行股份有限公司)	173,000		69.20	69.20

#### (II) Changes in the scope of consolidation

There was no change in the scope of consolidation of the Bank during the current period.

#### VI. NOTES TO ITEMS OF FINANCIAL STATEMENTS

Note: The opening balance in the notes to the financial statements refers to the balance of financial statements as at 1 January 2017. The closing balance refers to the balance of financial statements as at 31 December 2017. The current period refers to 1 January 2017 to 31 December 2017. The corresponding period of last year refers to 1 January 2016 to 31 December 2016.

#### (I). Notes to items of the balance sheet

#### 1. Cash and deposits with central banks

#### (1) Details

Items	Consolidation		Parent Company		
	Closing	Opening	Closing	Opening	
	balance	balance	balance	balance	
Cash on hand	352,201	451,980	350,045	445,628	
Statutory reserve deposited with					
central banks	18,118,000	16,857,486	18,064,900	16,608,767	
Excess deposit reserve deposited					
with central banks	6,180,073	4,351,116	6,163,858	4,341,252	
Other deposits with central banks	158,200	664,532	158,200	664,532	
Total	24,808,474	22,325,114	24,737,003	22,060,179	

(2) Instructions for using reserve which is limited, overseas deposited with potential recovery risks

Statutory reserve deposited with central banks is the legal deposit reserve deposited to the People's Bank of China in accordance with regulations, and such reserve shall not be used for day-to-day business.

#### 2. Deposits with banks and other financial institutions

Items	Consolidation		Parent Company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Deposits with domestic banks	834,777	5,572,239	393,490	5,267,235	
Deposits with overseas banks	129,830	85,311	129,830	85,311	
Subtotal	964,607	5,657,550	523,320	5,352,546	
Less: Provision for bad debts					
Total	964,607	5,657,550	523,320	5,352,546	

#### 3. Placements with banks and other financial institutions

Items	Consol	idation	Parent Company		
	Closing balance	Opening Balance	Closing balance	Opening Balance	
Placements with domestic banks	111,884	11,884	111,884	11,884	
Subtotal	111,884	11,884	111,884	11,884	
Less: Provision for bad debts	11,884	11,884	11,884	11,884	
Total	100,000	_	100,000	_	

# 4. Financial assets measured at fair value through profit or loss

Items	Consolidation		Parent Company	
	Closing	Opening	Closing	Opening
	balance	balance	balance	balance
Bond investments held for trading				
Including: Sovereign bonds	404,389	462,110	404,389	462,110
Bank financial bonds	1,259,988	1,520,440	1,259,988	1,520,440
Non-bank financial				
institution bonds	_	200,604	_	200,604
Corporate bonds	3,840,642	2,044,364	3,840,642	2,044,364
Negotiable certificates of				
deposit	2,483,036	291,157	2,483,036	291,157
Total	7,988,055	4,518,675	7,988,055	4,518,675

## 5. Financial assets held under resale agreements

Items	Consolidation		Parent Company	
	Closing balance	Opening balance	Closing balance	Opening balance
Securities	11,462,189	16,014,699	11,462,189	16,014,699
Negotiable certificates of deposit	504,599	686,770	504,599	686,770
Subtotal	11,966,788	16,701,469	11,966,788	16,701,469
Less: Provision for bad debts		14,000		14,000
Total	11,966,788	16,687,469	11,966,788	16,687,469

#### 6. Interest receivable

Items	Conso	lidation	Parent Company		
	Closing	Opening	Closing	Opening	
	balance	balance	balance	balance	
Interest on loan	839,016	325,310	837,804	322,133	
Interest on loan  Interest receivable on deposits with	037,010	323,310	037,004	322,133	
central banks	10,858	9,815	10,815	9,771	
Interest receivable on deposits with	10,030	7,013	10,013	2,771	
banks	3,447	6,765	674	4,759	
Interest receivable on financial	5,447	0,703	074	7,737	
assets measured at fair value					
through profit or loss	203,200	152,369	203,200	152,369	
Interest receivable on financial	203,200	132,30)	203,200	152,507	
assets held under resale					
agreements	24,049	31,427	24,049	31,427	
Interest receivable on investment	21,019	31,127	21,019	31,127	
classified as receivables	375,549	281,846	375,549	281,846	
Interest receivable on	676,619	201,010	0,0,0.5	201,010	
available-for-sale financial assets	165,465	216,681	165,465	216,681	
Interest receivable on	,	,	,	,	
held-to-maturity investments	172,357	188,073	172,357	188,073	
Total	1,793,941	1,212,286	1,789,913	1,207,059	
Less: Bad debt provision for interest	1,7,0,7,1	1,212,200	1,700,010	1,207,000	
receivable					
Total	1,793,941	1,212,286	1,789,913	1,207,059	
	, ,	, ,	, , -	,,	

#### 7. Loans and advances to customers

#### (1) Distribution by individual and company

Items	Consolidation		Parent Company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Loans and advances to individuals	17,488,264	12,549,365	17,182,968	12,297,064	
Including: Credit card	68,386	84,590	68,386	84,590	
Personal housing loans	4,189,314	1,353,511	4,189,314	1,353,511	
Personal business Loans	5,620,562	4,196,836	5,360,482	4,049,904	
Personal consumption					
loans	7,610,002	6,835,045	7,564,786	6,809,059	
Others	79,383				
Loans and advances to companies	73,399,487	68,632,618	73,119,055	68,377,327	
Including: Loans	67,856,514	61,960,380	67,576,082	61,706,289	
Discount	4,883,597	5,892,528	4,883,597	5,891,328	
Advances	659,376	779,710	659,376	779,710	
Less: Provision for loan loss	4,064,461	3,406,260	4,049,729	3,393,180	
Total	86,823,290	77,775,723	86,252,294	77,281,211	

#### (2) Distribution by types of guarantee

Items	Consolidation		Parent Company		
	Closing	Opening	Closing	Opening	
	balance	balance	balance	balance	
Unsecured loans	14,160,091	13,599,145	14,150,823	13,579,507	
Guaranteed loans	15,903,095	16,236,734	15,685,089	16,108,549	
Mortgage loans	45,877,779	40,112,728	45,640,426	39,842,562	
Pledged loans	14,946,786	11,233,376	14,825,685	11,143,773	
Subtotal	90,887,751	81,181,983	90,302,023	80,674,391	
Less: Provision for loan loss	4,064,461	3,406,260	4,049,729	3,393,180	
Total	86,823,290	77,775,723	86,252,294	77,281,211	

## (3) Distribution by industry

Items	Consolidation				
	Closing	balance	Opening	g Balance	
		Percentage		Percentage	
	Amount	(%)	Amount	(%)	
Wholesale and retail trade	39,386,491	43.34	33,350,227	41.08	
Manufacturing industry	15,657,653	17.23	16,885,211	20.80	
Real estate industry	6,684,082	7.35	4,939,520	6.08	
Construction industry	4,121,850	4.54	4,697,188	5.79	
Agriculture, forestry, animal husbandry and fishery	2,401,731	2.64	2,522,824	3.11	
Information transmission, computer	, ,		, ,		
service and software industry	819,311	0.90	321,778	0.40	
Transportation, warehousing and					
postal industry	783,948	0.86	950,110	1.17	
Accommodation and Catering					
Industry	1,970,060	2.17	2,063,741	2.54	
Water conservancy, environment and					
public facility management	754,929	0.83	877,316	1.08	
Leasing and commercial service					
industry	1,878,140	2.07	1,871,448	2.31	
Production and supply of electricity,					
gas and water	438,565	0.48	351,451	0.43	
Public management and social					
organisation	37,405	0.04	38,784	0.05	
Culture, sports and entertainment					
industry	475,148	0.52	463,703	0.57	
Education	611,960	0.67	226,854	0.28	
Health, social security and social					
welfare	248,636	0.27	221,505	0.27	
Mining industry	16,164	0.02	25,896	0.03	
Financial industry	0.00	50,000	0.06		
Resident service and other services	344,857	0.38	181,007	0.22	
Scientific research and technology					
service industry	81,374	0.09	19,805	0.02	
Other loans	14,175,447	15.60	11,123,615	13.71	
Subtotal	90,887,751	100	81,181,983	100.00	
Less: Provision for loan loss	4,064,461		3,406,260		
Total	86,823,290		77,775,723		

(Continued)

Items	Parent Company				
	Closing	g balance	Openin	g balance	
		Percentage		Percentage	
	Amount	(%)	Amount	(%)	
Wholesale and retail trade	39,333,491	43.55	33,309,727	41.29	
Manufacturing industry	15,541,391	17.20	16,736,781	20.75	
Real estate industry	6,669,082	7.39	4,939,520	6.12	
Construction industry	4,113,480	4.56	4,672,818	5.79	
Agriculture, forestry, animal					
husbandry and fishery	2,391,930	2.65	2,518,824	3.12	
Information transmission, computer					
service and software industry	819,311	0.91	321,778	0.40	
Transportation, warehousing and					
postal industry	783,948	0.87	950,110	1.18	
Accommodation and Catering					
Industry	1,967,060	2.18	2,063,741	2.56	
Water conservancy, environment and					
public facility management	754,929	0.84	877,316	1.09	
Leasing and commercial service					
industry	1,868,140	2.07	1,871,448	2.32	
Production and supply of electricity,					
gas and water	418,565	0.46	351,451	0.44	
Public management and social					
organisation	37,405	0.04	38,784	0.05	
Culture, sports and entertainment					
industry	470,148	0.52	463,703	0.57	
Education	611,960	0.68	226,854	0.28	
Health, social security and social					
welfare	238,636	0.26	221,505	0.27	
Mining industry	16,164	0.02	25,896	0.03	
Financial industry	0	0	50,000	0.06	
Resident service and other services	314,857	0.35	158,007	0.20	
Scientific research and technology					
service industry	81,374	0.09	19,805	0.02	
Other loans	13,870,152	15.36	10,856,323	13.46	
Subtotal	90,302,023	100.00	80,674,391	100.00	
Less: Provision for loan loss	4,049,729		3,393,180		
Total	86,252,294		77,281,211		

# (4) Overdue loans (by types of guarantee)

## 1) Consolidation

Items			Closing bala	nce	
	1 to 90 days overdue	90 to 360 days overdue	360 days to 3 years overdue	Over 3	
	(including	(including	(including	years	
	90 days)	<b>360 days</b> )	3 years)	overdue	Total
Unsecured loans	26,550	55,877	66,251	750	149,428
Guaranteed loans	81,549	166,818	494,849	11,701	754,917
Mortgage loans	173,615	182,236	696,087	199,477	1,251,415
Pledged loans	23,203	1,500	272,733	118,672	416,108
Subtotal	304,917	406,431	1,529,920	330,600	2,571,868
Items			Opening bala	ance	
	1 to 90	90 to 360	360 days		
	days	days	to 3 years		
	overdue	overdue	overdue	Over 3	
	(including	(including	(including	years	
	90 days)	<b>360 days</b> )	3 years)	overdue	Total
Unsecured loans	29,441	38,269	27,622	112	95,444
Guaranteed loans	285,916	441,473	459,630	8,077	1,195,096
Mortgage loans	108,030	438,458	1,080,634	664	1,627,786
Pledged loans	15,331	159,951	351,498	7,750	534,530
Subtotal	438,718	1,078,151	1,919,384	16,603	3,452,856

## (5) Provision for loan loss

Items	Conso	lidation	Parent Company		
	Closing	Opening	Closing	Opening	
	balance	Balance	balance	Balance	
At the beginning of the period	3,406,260	2,227,570	3,393,180	2,219,527	
Provision	1,216,559	1,686,982	1,214,552	1,681,599	
Reversal	154,118	90,596	154,118	90,596	
Write-offs	437,675	447,540	437,320	447,194	
Recovery	33,435	29,844	33,435	29,844	
At the end of the period	4,064,461	3,406,260	4,049,729	3,393,180	

#### 8. Available-for-sale financial assets

Items	Conso	lidation	Parent Company		
	Closing	Opening	Closing	Opening	
	balance	balance	balance	balance	
Bonds	5,012,925	3,447,480	5,012,925	3,447,480	
Including: Financial institution bonds	2,804,991	2,327,172	2,804,991	2,327,172	
Sovereign bonds	981,220	1,120,308	981,220	1,120,308	
Corporate bonds	1,226,714		1,226,714		
Trust investments and others	2,700,277	4,879,360	2,700,277	4,879,360	
Subtotal	7,713,202	8,326,840	7,713,202	8,326,840	
Less: Provision for impairment	28,821		28,821		
	7,684,381	8,326,840	7,684,381	8,326,840	

## 9. Held to maturity investment

Items	Consolidation						
	Closing balance Opening Balance						
		Provision			Provision		
	Book	for	Book	Book	for	Book	
	balance	impairment	value	balance	impairment	value	
Sovereign bonds	4,113,015		4,113,015	3,761,292		3,761,292	
Bank bonds	4,401,240		4,401,240	5,004,843		5,004,843	
Corporate bonds	519,395		519,395	517,828		517,828	
Total	9,033,650		9,033,650	9,283,963		9,283,963	
Items			Parei	nt Company	ī		
	Clo	sing balance		Ope	ning balance		
		Provision		-	Provision		
	Book	for	Book	Book	for	Book	
	balance	impairment	value	balance	impairment	value	
Sovereign bonds	4,113,015		4,113,015	3,761,292		3,761,292	
Bank bonds	4,401,240		4,401,240	5,004,843		5,004,843	
Corporate bonds	519,395		519,395	517,828		517,828	
Total	9,033,650		9,033,650	9,283,963		9,283,963	

#### 10. Investments classified as receivables

Items	Conso	olidation	Parent Company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Financial bonds					
Debt financing instruments of					
non-financial enterprises	350,000	450,000	350,000	450,000	
Trust investments	28,419,435	11,879,208	28,419,435	11,879,208	
Others	32,410,068	39,903,921	32,410,068	39,903,921	
Subtotal	61,179,503	52,233,129	61,179,503	52,233,129	
Less: Provision for impairment of					
investments classified as					
receivables	350,144	153,433	350,144	153,433	
Total	60,829,359	52,079,696	60,829,359	52,079,696	

## 11. Long-term equity investment

Investee		ccounting nethod	Cost of investment			Closing balance
Zhongshan Guzhen County Bank Co., Clearing Center For	Ltd. C	ost method	173,000	173,000		173,000
Commercial Bank	s C	ost method	250	250		250
Total			173,250	173,250		173,250
Investee	Shareholding ratio (%)	Voting rights ratio	Explanation of inconsistency in the ratio of shareholdings and voting rights	Provision for impairment	Provision for impairment made in current period	Cash bonus in current period
Zhongshan Guzhen Nanyue County Bank Co., Ltd.	69.20	69.20				8,650
Clearing Center For City Commercial Banks	<5	<5				
Total						8,650

## 12. Fixed assets

#### (1) Details

## 1) Consolidation

	Opening			Closing
Items	balance	Increase	Decrease	balance
① Subtotal of original book value	842,899	124,912	10,784	957,027
Buildings and structures	464,437	98,741	45	563,133
Transport facilities	32,753	3,687	2,537	33,903
Electronic equipment	254,260	16,458	7,314	263,404
Other equipment	91,415	6,026	888	96,553
Electronic equipment under finance				
leases	34			34

	Increase					
	Opening	Opening Transferred			Closing	
	balance	Provision	out	Decrease	balance	
② Subtotal of accumulated						
depreciation	303,859	61,811	252	10,132	355,790	
Buildings and structures	56,858	13,116			69,974	
Transport facilities	23,881	4,563	2,334	26,110		
Electronic equipment	163,873	32,176	165	7,033	189,181	
Other equipment	59,215	11,956	87	765	70,493	
Electronic equipment under						
finance leases	32				32	
3 Subtotal of net book value	539,040				601,237	
Buildings and structures	407,579				493,159	
Transport facilities	8,872				7,793	
Electronic equipment	90,387				74,223	
Other equipment	32,200				26,060	
Electronic equipment under						
finance leases	2				2	
Subtotal of provision for						
impairment						
Buildings and structures						
Transport facilities						
Electronic equipment						
Other equipment						
Electronic equipment under						
finance leases						
⑤ Total book value	539,040				601,237	
Buildings and structures	407,579				493,159	
Transport facilities	8,872				7,793	
Electronic equipment	90,387				74,223	
Other equipment	32,200				26,060	
Electronic equipment under						
finance leases	2				2	

The depreciation amount for the current period was RMB61,811,000; and the original value of fixed assets transferred from construction in progress was RMB98,741,000 for the current period.

# (2) Fixed assets under finance leases

#### 1) Consolidation

Items	Original book value	Accumulated depreciation	Net book value
Electronic equipment	34	32	2
Subtotal	34	32	2

#### 13. Intangible assets

#### 1) Consolidation

	Opening			Closing
Items	balance	Increase	Decrease	balance
① Subtotal of original book value	2,157,837	555		2,158,392
Software license	53,140	427		53,567
Land use rights	2,104,116			2,104,116
Other intangible assets	581	128		709
② Subtotal of accumulated				
amortisation	145,163	57,688		202,851
Software license	34,686	5,021		39,707
Land use rights	110,217	52,604		162,821
Other intangible assets	260	63		323
3 Subtotal of net book value	2,012,674			1,955,541
Software license	18,454			13,860
Land use rights	1,993,899			1,941,295
Other intangible assets	321			386
Subtotal of provision for				
impairment				
Software license				
Land use rights				
Other intangible assets				
⑤ Total book value	2,012,674			1,955,541
Software license	18,454			13,860
Land use rights	1,993,899			1,941,295
Other intangible assets	321			386

The amortisation amounted to RMB57,688,000 for the current period.

## 14. Deferred income tax assets and deferred income tax liabilities

## (1) Recognised deferred income tax assets and deferred income tax liabilities

Items	Consol	idation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Deferred income tax assets					
Provision for impairment of assets	792,901	699,909	792,447	699,453	
Changes in fair value of available-for-sale financial					
assets	35,773	8,674	35,773	8,674	
Changes in fair value of financial assets measured at fair value through profit or loss for the					
current period	24,557		24,557		
Provision for impairment of					
investments classified as					
receivables	56,383		56,383		
Others	2,987	1,574	2,987	1,574	
Total	912,601	710,157	912,147	709,701	
Deferred income tax liabilities					
Changes in fair value of financial assets measured at fair value through profit or loss for the					
current period		14,884		14,884	
Changes in fair value of available-for-sale financial		,		,	
assets Total		14,884		14,884	
iviai		14,004		14,004	

## (2) Details of taxable differences and deductible differences

Items	Amount		
	Consolidation	Parent Company	
Taxable differences			
Provision for impairment of assets	3,171,604	3,169,788	
Changes in fair value of available-for-sale financial			
assets	143,092	143,092	
Changes in fair value of financial assets measured at			
fair value through profit or loss for the current			
period	98,228	98,228	
Provision for impairment of investments classified as			
receivables	225,532	225,532	
Others	11,948	11,948	
Subtotal	3,650,404	3,648,588	

#### 15. Other assets

# (1) Details

Items	Consolidation		Parent company		
	Closing	Closing Opening		Opening	
	balance	balance	balance	balance	
Other receivables	1,248,627	1,532,017	1,246,910	1,530,885	
Construction in progress	707,250	574,733	707,250	574,733	
Long-term deferred expenses	261,558	416,461	257,833	412,154	
Research and development					
expenditure	180,008	135,358	180,008	135,358	
Foreclosed assets	21,746	21,547	20,658	20,501	
Other current assets	16,030	50,155	16,030	50,152	
Total	2,435,219	2,730,271	2,428,689	2,723,783	

#### (2) Other receivables

#### 1) Details

#### ① Consolidation

Nature	Closing balance			Opening balance		
		Provision			Provision	
	Book	for bad	Book	Book	for bad	Book
	balance	debts	value	balance	debts	value
Asset disposal receivables	465,867		465,867	860,740		860,740
Wealth management						
receivables	351,979		351,979	260,321		260,321
Prepayments	113,557		113,557	217,125		217,125
Other operating receivables	355,940	38,716	317,224	227,403	33,572	193,831
Total	1,287,343	38,716	1,248,627	1,565,589	33,572	1,532,017

#### 2) Receivables due from related parties

At the end of the current period, there were no receivables due from related parties.

#### (3) Long-term deferred expenses

Items	Consol	idation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Leased fixed asset improvements	210,533	233,181	206,808	229,020	
Software system upgrade expenditure	36,047	135,358	36,047	135,358	
Others	14,978	47,922	14,978	47,776	
Total	261,558	416,461	257,833	412,154	

#### (4) Construction in progress

Items	Consol	idation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Office building under construction Operating lease asset improvement	673,420	560,434	673,420	560,434	
expenses	31,902	14,219	31,902	14,219	
Other constructions in progress	1,928	80	1,928	80	
Total	707,250	574,733	707,250	574,733	

## 16. Detailed statement for asset impairment provision

## (1) Consolidation

	Opening			I	Decrease	Closing
Items	balance	Provision	Recovery	Reversal	Write-offs	balance
Impairment provision for placements with banks and other financial institutions	11,884					11,884
Impairment provision for financial assets held under						
resale agreements	14,000	-14,000				
Impairment provision for loans	3,406,260	1,216,559	33,435	154,118	437,675	4,064,461
Impairment provision for investments classified as receivables	153,433	196,711				350,144
Impairment provision for long-term equity	,	170,711				ŕ
investments	9,210					9,210
Bad debt provision for other receivables	33,572	5,114				38,716
Impairment provision for						
foreclosed assets	157					157
Impairment provision for available-for-sale financial						
assets		28,821				28,821
Total	3,628,516	1,433,235	33,435	154,118	437,675	4,503,393

#### 17. Due to central banks

Items	Consolidation			company
	Closing balance	Opening balance	Closing balance	Opening balance
Due to central banks		190,000		190,000
Rediscount	1,199,331	67,223	1,199,331	67,223
Total	1,199,331	257,223	1,199,331	257,223

#### 18. Deposits from banks and other financial institutions

Items	Conso	olidation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Deposits from banks	14,189,948	9,957,144	14,220,706	10,043,963	
Deposits from insurance companies					
and other companies	8,908,013	15,211,055	8,908,013	15,211,054	
Total	23,097,961	25,168,199	23,128,719	25,255,017	

## 19. Issued certificates of deposit

Items	Conso	lidation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Negotiable certificates of deposit	37,803,554	14,281,706	37,803,554	14,281,706	
Total	37,803,554	14,281,706	37,803,554	14,281,706	

#### 20. Placements from banks and other financial institutions

Items	Consol	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance
Placements from banks	500,000	530,131	500,000	530,131
Total	500,000	530,131	500,000	530,131

#### 21. Financial assets sold for repurchase

Items	Conso	lidation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Financial bonds	200,000	9,660,235	200,000	9,660,235	
Other bonds	639,000	3,159,860	639,000	3,159,860	
Sovereign bonds	297,600	5,148,600	297,600	5,148,600	
Total	1,136,600	17,968,695	1,136,600	17,968,695	

## 22. Deposits from customers

## (1) Details

Items	Consolidation		Parent company	
	Closing	Opening	Closing	Opening
	balance	balance	balance	balance
Demand deposits:	40,252,929	35,951,833	39,914,042	35,697,814
Including: Companies	31,614,936	28,124,537	31,332,997	27,900,608
Individuals	8,637,993	7,827,296	8,581,045	7,797,206
Term deposits	58,213,678	61,790,974	57,797,604	61,225,721
Including: Companies	50,942,712	55,191,754	50,799,831	54,977,951
Individuals	7,270,966	6,599,220	6,997,773	6,247,770
Call deposits	1,610,019	2,085,204	1,604,019	2,085,204
Guarantee deposits	17,975,612	13,871,557	17,942,752	13,822,865
Inward remittance and temporary				
deposits	174,020	170,698	122,999	165,998
Credit card deposits	1,149	1,083	1,149	1,083
Wealth management deposits	2,821,716	5,043,479	2,821,716	5,043,479
Structured deposits	13,475,026	7,998,300	13,475,026	7,998,300
Other deposits	134,766	403,061	134,766	403,061
Total	134,658,915	127,316,189	133,814,073	126,443,525

## 23. Employee benefits payable

# (1) Details

#### 1) Consolidation

Items	Opening balance	Increase	Decrease	Closing balance
Short-term employee benefits	104,010	1,104,778	1,027,307	181,481
Post-employment benefits—defined				
contribution plans	150	62,429	62,384	195
Termination benefits		7,017	7,017	
Total	104,160	1,174,224	1,096,708	181,676

## (2) Details of short-term employee benefits

#### 1) Consolidation

	Opening			Closing
Items	balance	Increase	Decrease	balance
Wage, bonus, allowance and subsidy	88,206	932,610	860,795	160,021
Employee welfare fund		57,714	57,714	
Social insurance premium	65	33,402	33,383	84
Including: Medical insurance				
premium	58	26,844	26,831	71
Work-related injury				
insurance premium	2	949	948	3
Maternity insurance				
premium	5	2,361	2,356	10
Other social insurance		3,248	3,248	
Housing funds		57,891	57,852	39
Labour union fund and employee				
education fund	15,739	30,178	24,580	21,337
Subtotal	104,010	1,111,795	1,034,324	181,481

## (3) Details of defined contribution plans

## 1) Consolidation

Items	Opening balance	Increase	Decrease	Closing balance
Basic pension insurance premium	143	60,208	60,164	187
Unemployment insurance premium	7	2,221	2,220	8
Subtotal	150	62,429	62,384	195

#### 24. Taxes payable

#### (1) Details

Items	Consolidation		Parent company	
	Closing balance	Opening balance	Closing balance	Opening balance
Taxes and surcharges, etc.	12,270	7,052	12,220	6,773
Corporate income tax	272,461	386,017	271,685	385,212
Withholding tax	3,732	3,040	3,678	2,989
Value-added tax (VAT)	89,324		89,003	
Total	377,787	396,109	376,586	394,974

## 25. Interest payable

## (1) Details

Items	Consolidation		Parent company	
	Closing balance	Opening balance	Closing balance	Opening balance
Interest payable to deposits from customers Interest payable to deposits from	1,672,911	1,503,985	1,670,428	1,499,766
banks	404,821	277,669	404,821	277,669
Interest payable to issuing bonds	5,671	5,671	5,671	5,671
Other interest payables		18,209		18,209
Total	2,083,403	1,805,534	2,080,920	1,801,315

#### 26. Bonds payable

## 1) Consolidation

Bond type	Issue date	Maturity date	Interest rate	Opening balance	Increase	Decrease	Closing balance
Tier-2 capital bonds	2014-12-9	2024-12-8	6%	1,495,255	608		1,495,863
Total				1,495,255	608		1,495,863

#### 27. Other liabilities

#### (1) Details

Items	Consolidation		Parent company	
	Closing balance	Opening balance	Closing balance	Opening balance
Dividends payable	25,332	23,012	25,332	23,012
Other payables	1,289,456	1,300,047	1,288,906	1,290,536
Total	1,314,788	1,323,059	1,314,238	1,313,548

## (2) Dividends payable

Items	Consolidation		Parent company	
	Closing balance	Opening balance	Closing balance	Opening balance
Dividends payable	25,332	23,012	25,332	23,012
Total	25,332	23,012	25,332	23,012

# (3) Other payables

Items	Consolidation		Parent company	
	Closing	Opening	Closing	Opening
	balance	balance	balance	balance
Entrusted agency business	233,698	105,256	233,698	105,256
Funds clearing payables	438,020	605,496	438,020	605,496
Transfer of credit assets	329,596	418,970	329,596	418,970
Dormant funds	22,839	21,788	22,512	21,788
Deferred income	81,901	21,000	81,901	21,000
Others	183,402	127,537	183,179	118,026
Total	1,289,456	1,300,047	1,288,906	1,290,536

# 28. Paid-in capital/share capital

## (1) Details

	Opening			Closing
Name of investor	balance	Increase	Decrease	balance
Neoglory Holdings Group Co., Ltd.				
(新光控股集團有限公司)	1,300,000			1,300,000
Shenzhen Gionee Communication				
Equipment Co., Ltd. (深圳市金立				
通信設備有限公司)	699,780			699,780
Guangdong Dahua Sugar Co., Ltd.				
(廣東大華糖業有限公司)	555,608			555,608
Heung Kong Group Limited	547,830			547,830
Guangdong Hengxing Group Co.,				
Ltd. (廣東恒興集團有限公司)	504,475			504,475
Guangdong Rising Assets				
Management Co., Ltd.	407,818			407,818
Zhanjiang Infrastructure Construction				
Investment Group Co., Ltd. (湛江				
市基礎設施建設投資集團有限公司)	370,370			370,370
China Delixi Holding Group Co.,				
Ltd.	350,000			350,000
Shandong Hexin Chemical Group				
Co., Ltd. (山東和信化工集團有限				
公司)	300,820			300,820
Guangdong Huaxiang Industrial				
Group Co., Ltd. (廣東華翔實業集				
團有限公司)	262,150			262,150
Other investors	2,222,625			2,222,625
Total	7,521,476			7,521,476

## (2) Shareholding structure at the end of the period

## Type of shareholders Closing balance

	Number of shareholders	Amount	Shareholding Proportion (%)
State-owned shares/State-owned legal			
person shares	8	839,250	11.16
Social legal person shares	29	6,674,653	88.74
Natural person shares	15	7,573	0.10
Total	52	7,521,476	100

## 29. Capital reserve

#### (1) Consolidation

	Opening			Closing
Items	balance	Increase	Decrease	balance
Share premium	1,594,357			1,594,357
Other capital reserves	411			411
Total	1,594,768			1,594,768

#### 30. Other comprehensive income

#### 1) Consolidation

Items	Opening balance		•	During the policy of the polic	Attributable to the company, net of tax	Attributable to minority interest, net of tax	Closing balance
Other comprehensive income to be reclassified subsequently to profit or loss							
Including: Gain or loss from changes in fair value of available-for-sale financial							
assets	-26,022	-108,396		-27,099	-81,297		-107,319
Total other comprehensive							
income	-26,022	-108,396		-27,099	-81,297		-107,319

#### 31. Surplus reserve

#### (1) Details

#### 1) Consolidation

Items	Opening balance	Increase	Decrease	Closing balance
Statutory surplus reserves	649,981	132,358		782,339
Discretionary surplus reserves	779			779
Total	650,760	132,358		783,118

(2) The reason for the increase and decrease in surplus reserves during the current period, and the basis thereof

The increase in surplus reserves during the current period is due to the appropriation of statutory surplus reserves at 10% of the net profit of the company realised for the current period.

#### 32. General risk reserves

#### (1) Details

#### 1) Consolidation

Items	Opening balance	Increase	Decrease	Closing balance
General risk reserves	2,502,990	254,887		2,757,877
Total	2,502,990	254,887		2,757,877

#### (2) Other remarks

At the end of the period, the Bank appropriated the general risk reserves in accordance with the "Administrative Measures for Provision of Reserves of Financial Enterprises" to ensure that the balance of general risk reserves accounted for more than 1.50% of the balance of risk assets at the end of the period.

# 33. Undistributed profit

# 1) Consolidation

		Proportion of appropriation or
Items	Amount	distribution
Balance at the end of the previous period before adjustment	869,188	
Adjustment of total balance at the beginning of the period (Increase +, decrease -)		
Balance at the beginning of the period after adjustment	869,188	
Plus: Net profit attributable to owners of the company for the current period	1,323,629	
Less: Appropriation of statutory surplus reserves Appropriation of discretionary surplus reserves	132,358	10%
Appropriation of general risk reserves  Dividend payable on ordinary shares	254,887 393,403	
Dividend on ordinary share converted to share capital	373,403	
Undistributed profit at the end of the period	1,412,169	

# (II) Notes to the items of the income statement

#### 1. Net interest income

Items	Consolidation  Amount for the		Parei	Amount for
		corresponding period of last year		corresponding
Interest income	11,125,705	10,292,657	11,076,645	10,247,379
Loans and advances to customers	5,215,820	4,983,387	5,182,853	4,947,951
Deposits with banks	103,144	205,275	88,140	196,462
Deposits with central banks	306,724	267,361	305,635	266,332
Placements with banks and other financial institutions	118			118
Financial assets measured at fair value through profit or loss Financial assets held under resale	688,275	513,584	688,275	513,584
agreements	269,201	149,127	269,201	149,127
Available-for-sale financial assets	510,668	631,125	510,668	631,125
Held-to-maturity investments	280,142	215,361	280,142	215,361
Investments classified as				
receivables	3,550,256	3,121,507	3,550,256	3,121,507
Discounting and rediscounting	197,659	204,469	197,659	204,469
Others	3,816	1,343	3,816	1,343
Interest expenses	6,060,230	5,199,131	6,050,142	5,189,491
Deposits from banks	1,308,939	1,182,667	1,308,519	1,182,787
Placements from bank and other				
financial institutions	63,450	49,591	63,450	49,591
Deposits from customers	1,827,515	1,647,051	1,817,847	1,637,291
Agreement deposits	1,001,921	1,257,286	1,001,921	1,257,286
Financial assets sold under				
repurchase agreements	352,250	229,258	352,250	229,258
Issued certificates of deposit	1,238,178	484,685	1,238,178	484,685
Issue of bonds	90,608	90,857	90,608	90,857
Wealth management deposits	151,084	224,211	151,084	224,211
Rediscounting	11,455	15,087	11,455	15,087
Other interest expenses	14,830	18,438	14,830	18,438
Net interest income	5,065,475	5,093,526	5,026,503	5,057,888

## 2. Net fee and commission income

Items	Consolidation Amount for		Parent company Amount for	
		the corresponding period of last year		
Fee and commission income	695,547	731,133	695,422	731,072
Including: Income from settlement				
and clearing	2,182	2,248	2,182	2,248
Income from bank card				
businesses	23,325	27,440	23,292	27,440
Income from agency				
businesses	18,462	93,316	18,462	93,316
Income from				
entrustment				
businesses	463,456	390,862	463,456	390,862
Income from				
commitment				
businesses	50,832	60,515	50,813	60,486
Income from transaction				
businesses	135,102	136,849	135,032	136,849
Other fee income	2,188	19,903	2,185	19,871
Fee and commission expenses	55,065	104,034	54,728	103,917
Including: Expenses of settlement				
and clearing	5,682	10,110	5,677	10,107
Expenses of bank card				
businesses	13,580	18,933	13,275	18,876
Expenses of agency				
businesses	10,732	16,218	10,732	16,218
Expenses of transaction				
businesses	11,866	37,970	11,866	37,970
Other fee expenses	13,205	20,803	13,178	20,746
Net fee and commission income	640,482	627,099	640,694	627,155

#### 3. Investment income

Items	Con	solidation	Parent company		
	Amount for		Amount f		
		the		the	
	Amount for	corresponding	Amount for	corresponding	
	the current	period of last	the current	period of last	
	period	year	period	year	
Investment gain on holding financial assets measured at fair					
value through profit or loss	-90,637	131,935	-90,637	131,935	
Investment gain on holding					
held-to-maturity investments	-3	-150	-3	-150	
Income from long-term equity					
investments		375	8,650	375	
Investment gain on holding					
available-for-sale financial assets	-75,414	-47,403	-75,414	-47,403	
Gain on disposal of discounted					
assets	-18,292	37,640	-18,292	37,640	
Others	7,117	-14,643	7,117	-14,643	
Total	-177,229	107,754	-168,579	107,754	

# 4. Gains on change of fair value

Items	Con	solidation	Parei	nt company	
		Amount for		Amount for	
		the		the	
	Amount for	corresponding	Amount for	corresponding	
	the current	period of last	the current	period of last	
	period	year	period	year	
Financial assets measured at fair					
value through profit or loss	-157,761	-268,332	-157,761	-268,332	
Total	-157,761	-268,332	-157,761	-268,332	

#### 5. Other operating income

Items	Consolidation		Parent company	
		Amount for		Amount for
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Other income	1,046	1,883	1,046	1,883
Rental income	791	329	791	329
Resale of forfeiting	2,359	219	2,359	219
Total	4,196	2,431	4,196	2,431

#### 6. Taxes and surcharges

Items	Con	solidation	Parent company		
		Amount for		Amount for	
		the		the	
	Amount for	corresponding	Amount for	corresponding	
	the current	period of last	the current	period of last	
	period	year	period	year	
Business tax		152,797		152,172	
City maintenance and					
construction tax	21,205	34,571	21,157	34,505	
Other surcharges [Note]	16,859	36,511	16,786	36,427	
Other taxes [Note]	11,006	11,697	10,973	11,697	
Total	49,070	235,576	48,916	234,801	

[Note]: According to the Provisions on the Accounting Treatment of Value Added Tax (Cai Kuai [2016] No. 22) and Interpretations of Issues Relating to the Provisions on the Accounting Treatment of Value Added Tax issued by the Ministry of Finance, the amount of housing property tax, land use tax and stamp duty incurred from May to December 2016 and the year of 2017 is stated under the "taxes and surcharges" by the Bank, while the amount incurred before May 2016 continues to be stated under the "business and administrative expenses".

# 7. Business and administrative expenses

Items	Consolidation		Parent company	
		Amount for	r Amoun	
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Business promotion expenditure	111,732	113,250	109,749	112,202
Business entertainment expenditure	93,857	83,798	93,373	83,458
Office expenses	244,124	275,588	241,672	274,071
Rental and utility expenses	266,667	253,088	263,804	250,285
Wage, social security and housing				
funds	1,174,224	1,045,907	1,164,576	1,035,900
Amortisation of intangible assets	57,688	57,726	57,686	57,724
Depreciation of fixed assets	61,811	65,047	61,293	64,497
Amortisation of deferred assets	54,994	50,202	54,411	50,202
Agency fees	3,096	18,690	3,001	18,506
Research and development				
expenditure	4,183	974	4,183	974
Travelling and vehicle expenses,				
etc.	57,742	25,002	56,989	24,284
Other expenses	31,651	17,392	32,044	16,055
Total	2,161,769	2,006,664	2,142,781	1,988,158

[Note]: For details, please refer to the explanation in the note to "taxes and surcharges" of these financial statements.

## 8. Asset impairment loss

Items	Consolidation		Parent company	
		Amount for		Amount for
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Impairment provision for loans	1,216,559	1,686,982	1,214,552	1,681,599
Impairment provision for				
receivables	196,711	1,621	196,711	1,621
Impairment provision for financial				
assets held under resale				
agreements	-14,000	14,000	-14,000	14,000
Impairment provision for				
available-for-sale financial assets	28,821	28,821		
Others	5,144	309	5,144	309
Total	1,433,235	1,702,912	1,431,228	1,697,529

# 9. Other operating costs

Items	Con	Consolidation		nt company
		Amount for		Amount for
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Resale of forfeiting	18		18	
Others	1	409	1	409
Total	19	409	19	409

# 10. Non-operating income

Items	Con	solidation	Parent company		
		Amount for		Amount for	
		the		the	
	Amount for	corresponding	Amount for	corresponding	
	the current	period of last	the current	period of last	
	period	year	period	year	
Gain from disposal of non-current					
assets	26	132	26	132	
Cash overage income	27	27	27	27	
Government grants		2,554		2,554	
Other income	2,494	225	2,476	216	
Total	2,547	2,938	2,529	2,929	

# 11. Non-operating expenses

Items	Con	solidation	Parent company	
		Amount for		Amount for
		the		
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Compensation expenses		484		484
Loss on disposal of fixed assets	192	311	192	311
Charity donation expenses	5,254	4,360	5,242	4,348
Other expenses	5,740	1,843	5,723	1,843
Total	11,186	6,998	11,157	6,986

# 12. Income tax expenses

Items	Con	solidation	Parent company		
		Amount for Amoun			
		the		the	
	Amount for	corresponding	Amount for	corresponding	
	the current	period of last	the current	period of last	
	period	year	period	year	
Income tax expenses for the period	649,615	704,304	644,133	701,885	
Deferred income tax expenses	-260,483	-345,004	-260,029	-344,891	
Total	389,132	359,300	384,104	356,994	

#### 13. Net other comprehensive income after tax

For details of net other comprehensive income after tax, please refer to the explanation in the note of "other comprehensive income" under notes to items of the consolidated balance sheet, which is included in the notes to these financial statements.

#### (III) Notes to items of the cash flow statement

#### 1. Other cash receipts related to operating activities

Items	Amount for the current perio		
	Consolidation Paren		
Foreign exchange income	4,196	4,196	
Non-operating income	2,546	2,529	
Payment on account	524,943	524,943	
Total	531,685	531,668	

#### 2. Other cash payments related to operating activities

Items	Amount for the current period		
	Consolidation	Parent company	
Out-of-pocket expenses related to operating activities	805,708	804,834	
Non-operating expenses	11,186	11,157	
Current account	1,632	1,632	
Total	818,526	817,623	

#### 3. Supplementary information to the cash flow statement

#### (1) Supplementary information to the cash flow statement

Supplementary information	Con	Consolidation		Parent company		
		Amount for				
		the		the		
	Amount for	corresponding	Amount for	corresponding		
	the current	period of last	the current	period of last		
	period	year	period	year		
1) Reconciliation of net profit to cash flow from operating activities:						
Net profit	1,327,501	1,263,382	1,323,579	1,254,773		
Plus: Provision for asset impairment	1,433,235	1,702,912	1,431,228	1,697,529		

Supplementary information	Consolidation Amount for		Parei	Amount for
		the corresponding period of last year		
Depreciation of fixed assets, depletion of oil and gas assets, and depreciation of				
bearer biological assets  Amortisation of intangible	61,811	65,047	61,293	64,497
assets	57,688	57,726	57,686	57,724
Amortisation of long-term prepaid expenses  Loss on disposal of fixed assets, intangible assets	54,994	50,669	54,411	50,202
and other long-term assets ("-"denotes gain)  Loss on change in fair value	166	179	166	179
("-"denotes gain)	157,761	268,332	157,761	268,332
Investment losses ("-"denotes gain)	177,229	-107,754	168,579	-107,754
Interest paid on issuance of bonds	90,000	90,000	90,000	90,000
Decrease in deferred tax assets (increase represented				
with "-") Increase in deferred income tax liabilities (decrease	-202,444	-291,554	-202,446	-291,442
represented with "-")	-14,884	-75,775	-14,884	-75,775
Net non-operating income	-8,628	-4,057	-8,628	-4,057
Decrease in operating receivables (increase represented with "-")	-3,445,684	-36,459,196	-3,447,491	-36,570,520
Increase in operating payables (decrease				
represented with "-")	13,132,349	32,895,909	13,123,388	33,006,786
Net cash flow from operating activities	12,821,093	-544,180	12,794,643	-559,526

Supplementary information	Consolidation		Parent company		
		Amount for		Amount for	
		the corresponding period of last year			
2) Significant investing and financing activities not related to cash receipts and payments:					
Conversion of debt into capital					
Convertible corporate bonds due within one year					
Fixed assets under finance leases					
3) Net changes in cash and cash equivalents:					
Balance of cash at the end of the					
period	7,067,388	5,015,642	7,037,223	4,999,426	
Less: Balance of cash at the beginning of the period	5,015,642	5,417,344	4,999,426	5,414,872	
Plus: Balance of cash equivalents					
at the end of the period	3,050,000	5,140,000	3,050,000	5,140,000	
Less: Balance of cash equivalents					
at the beginning of the period  Net increase of cash and cash	5,140,000	4,013,773	5,140,000	4,013,773	
1.00 more of cash and cash					

## (2) Composition of cash and cash equivalents

equivalents

Items	Consolidation		Parent comp	
	Closing balance	Opening balance	Closing balance	Opening balance
Cash on hand	352,201	451,980	350,045	445,628
Excess reserves with central banks	6,180,073	4,351,116	6,163,858	4,341,252
Demand deposits with banks	535,114	212,546	523,320	212,546
Cash equivalents	3,050,000	5,140,000	3,050,000	5,140,000
Total	10,117,388	10,155,642	10,087,223	10,139,426

-38,254

724,525 -52,203

710,781

#### X. EVENTS SUBSEQUENT TO THE BALANCE SHEET DATE

#### Profit distribution subsequent to the balance sheet date

Proposed distribution of profit or dividend

451,289

#### XI. RISK MANAGEMENT OF FINANCIAL INSTRUMENTS

#### (I) Summary of risk management of financial instruments

The Bank's operating activities made extensive use of financial instruments. The Bank absorbed deposits of different durations at fixed or variable interest rates and utilised such funds to high-quality assets so as to gain interest differentials, while maintaining sufficient liquidity to ensure timely repayment of liabilities upon maturity. The Bank operated its business across the country under the interest rate system formulated by the People's Bank of China.

#### 1. The objective of financial risk management

The Bank's objective of risk management is to achieve sustainable development through active risk management, pursuing maximisation of risk-adjusted capital gains.

#### 2. The contents of financial risk management

The primary contents of the Bank's risk management were the identification, measurement, detection and control of various types of risks faced in operating activities. Specifically, it included: maintaining the normal operation of the Bank's risk management structure, establishing a sound risk management policy system, authorisation management, credit risk management, market risk management, liquidity risk management, operational risk management, legal and compliance management, as well as the development of risk measurement tools and risk management systems, preparation of periodic risk reports, reporting to senior management and risk management committees, communication and coordination with regulatory agencies, and other work related to risk management.

#### 3. The organisational structure of financial risk management

The board of directors of the Bank assumed ultimate responsibility for the risk management of the Bank and supervised its risk management functions through its Risk Management Committee and Audit Committee. The Bank's president supervised the Bank's risk management and reported directly to the Bank's board of directors on risk management matters. The Bank's risk management functions were centralised at the head office level and clearly stipulated the monitoring of financial risks by various internal departments.

#### (II) Credit risk

#### 1. Credit risk measurement

Credit risk refers to the possibility of losses and uncertainty of revenue due to the default of customers (or counterparties) or a decline in their credit during the operation of credit, lending and

investment businesses of the Bank. The assets of the Bank that bears credit risks include various loans, interbank lending, bonds investment, bills acceptance, letters of credit, letters of guarantee and other on- and off-balance sheet businesses, foremost among which are various loans, bonds investment and other on- and off-balance sheet businesses.

#### 2. Risk limit management and mitigation measures

The Bank has established a comprehensive credit risk management organisational structure and formulated a comprehensive risk control mechanism. There is a risk management committee under the board, which is responsible for risk management policy development and supervision of risk management of the Bank. Risk management committee and senior management, risk management department and legal compliance department and other departments jointly form a vertical management system of credit risk, with clear division of labour and demarcation of responsibilities.

The Bank complies with the credit risk management policies of "developing models, accurate measurement, comprehensive inspection, timely alert, centralised credit extension and stringent control", formulating the basic control processes of credit risk. Facing the regional and industry credit risks incurred by the continuous decline in economic and financial markets, the Bank on one hand imposes a tight control over risk dispersal through adjusting fund allocation management, optimising credit structure and actively mitigating risks, on the other hand adequately reflecting the existing risks through prudent provision for non-performing loans.

The Bank sets limits on credit assets based on management metrics, including industries, regions, customers, business segments, institutions and regulatory indicators according to the risk appetite of the board and the management, pushing forward the implementation of asset portfolio management through the way of limit management. The objectives of the Bank's credit risk portfolio management comply with the principles of "limit management, dynamic monitoring and timely adjustment", which are combined with the evaluation of business lines. Through building ledgers of target businesses and dynamically monitoring the changes in the monthly data, the Bank reviews the accomplishment of the objectives, timely adjusts the strategies for credit extension with respect to industries, regions, products and other aspects with abnormal changes in indicators and adjusts the relevant authorisation to corresponding business lines, so as to ensure that the portfolio management objectives are accomplished.

In connection with specific customers and businesses, the Bank requires its customers or trading counterparties to provide charges, pledges, guarantees or by other ways in order to mitigate credit risks. Charges and pledges mainly include properties, land use rights, certificates of deposit, bonds and bills. The Bank chooses different ways of guarantee according to the risk assessment results of customers or trading counterparties and requires customers or trading counterparties to implement additional guarantee measures and increase the number of charges and pledges when there are changes in their risk profiles, so as to effectively control over credit risk.

#### 3. Maximum exposure to credit risk

Without considering the guarantees that can be used or other credit enhancements (such as not meeting the conditions for offsetting of netting agreements), the amount of maximum exposure to credit risk as at the balance sheet date refers to the carrying balance of a financial asset deducting the carrying amount after a provision for impairment is made. The amounts of maximum exposure to credit risk of the Bank are as follows:

#### (1) Consolidation

Items	Closing balance	Proportion (%)	Opening balance	Proportion (%)
Deposits with banks and other				
financial institutions	964,607	0.51	5,657,550	3.19
Placements with banks and other				
financial institutions	100,000	0.05		
Financial assets held under resale				
agreements assets	11,966,788	6.34	16,687,469	9.42
Interest receivable	1,793,941	0.95	1,212,286	0.68
Other receivables	1,428,478	0.76	1,609,035	0.91
Loans and advances to customers	86,823,290	46.03	77,775,723	43.90
Held-to-maturity investments	9,033,650	4.79	9,283,963	5.24
Investments classified as receivables	60,829,359	32.25	52,079,696	29.40
Available-for-sale financial assets	7,684,381	4.07	8,326,840	4.70
Financial assets measured at fair				
value through profit or loss	7,988,055	4.25	4,518,675	2.56
Subtotal	188,612,549	100	177,151,237	100.00
Off-balance sheet risk exposure				
Bills acceptance	35,339,712	84.30	34,083,721	83.58
Issuance of letters of guaranteed				
funds	4,551,100	10.86	6,496,073	15.93
Issuance of letters of credit	2,031,028	4.84	198,105	0.49
Subtotal	41,921,840	100	40,777,899	100.00
Total	230,534,389		217,929,136	

#### 4. Credit quality information of financial assets

#### (1) Overdue and impaired status of financial assets

Financial assets which are not overdue refer to financial assets whose principal and interest are not overdue. Overdue financial assets refer to financial assets whose principal or interest has been overdue for 1 day or more. Impaired financial assets refer to financial assets of which impairment is determined after conducting a separate impairment test.

The credit risk of financial assets is assessed mainly with reference to credit quality status of financial assets of the Bank as classified according to the five-category classification standards of the China Banking Regulatory Commission.

1) The breakdown of the credit quality information of financial assets of the Bank as at 31 December 2017 is as follows:

Items	Neither overdue nor impaired	Overdue but not impaired	Impaired	Subtotal	Impairment provision	Net value
Cash and deposits with central bank	24,808,474			24,808,474		24,808,474
Deposits with banks and other financial institutions	964,607			964,607		964,607
Placements with banks and other financial institutions	100,000		11,884	111,884	11,884	100,000
Financial assets measured at fair value through profit or loss	7,988,055			7,988,055		7,988,055
Financial assets held under resale agreements assets	11,966,788			11,966,788		11,966,788
Interest receivable	1,721,199	72,742		1,793,941		1,793,941
Loans and advances to customers	88,315,883	1,055,186	1,516,682	90,887,751	4,064,461	86,823,290
Available-for-sale financial assets	7,713,202			7,713,202	28,821	7,684,381
Held-to-maturity investments	9,033,650			9,033,650		9,033,650
Investments classified as receivables	60,369,352	320,000	490,151	61,179,503	350,144	60,829,359
Total	212,981,210	1,447,928	2,018,717	216,447,855	4,455,310	211,992,545

(2) The breakdown of the credit quality information of financial assets of the Bank as at 31 December 2016 is as follows:

Items	Neither overdue nor impaired	Overdue but not impaired	Impaired	Subtotal	Impairment provision	Net value
Cash and deposits with central bank	22,325,114			22,325,114		22,325,114
Deposits with banks	5,657,550			5,657,550		5,657,550
Placements with banks and other financial institutions			11,884	11,884	11,884	
Financial assets measured at fair value through profit or loss	4,518,675			4,518,675		4,518,675
Financial assets held under resale agreements assets	16,014,699	686,770		16,701,469	14,000	16,687,469
Interest receivable	1,144,139	68,147		1,212,286		1,212,286
Loans and advances to customers	77,729,127	2,211,296	1,241,560	81,181,983	3,406,260	77,775,723
Available-for-sale financial assets	8,326,840			8,326,840		8,326,840
Held-to-maturity investments	9,283,963			9,283,963		9,283,963
Investments classified as receivables	51,948,129	239,000	46,000	52,233,129	153,433	52,079,696
Total	196,948,236	3,205,213	1,299,444	201,452,893	3,585,577	197,867,316

- (2) Credit quality information of financial assets that are neither overdue nor impaired
- 1) The breakdown of the credit quality information of financial assets of the Bank that were neither overdue nor impaired as at 31 December 2017 is as follows:

		Special		Impairment	
Items	Normal	mention	Subtotal	provision	Net value
Cash and deposits with central bank	24,808,474		24,808,474		24,808,474
Deposits with banks and other financial institutions	964,607		964,607		964,607
Placements with banks and other financial institutions	100,000		100,000		100,000
Financial assets measured at fair value through profit or loss	7,988,055		7,988,055		7,988,055
Financial assets held under resale agreements assets	11,966,788		11,966,788		11,966,788
Interest receivable	1,721,199		1,721,199		1,721,199
Loans and advances to customers	84,496,306	3,819,577	88,315,883	918,442	87,397,441
Available-for-sale financial assets	7,713,202		7,713,202	28,821	7,684,381
Held-to-maturity investments	9,033,650		9,033,650		9,033,650
Investments classified as receivables	59,919,950		59,919,950		59,919,950
Total	208,712,231	3,819,577	212,531,808	947,263	211,584,545

2) The breakdown of the credit quality information of financial assets of the Bank that were neither overdue nor impaired as at 31 December 2016 is as follows:

Items	Normal	Special mention	Subtotal	Impairment provision	Net value
Items	Normai	mention	Subtotal	provision	Net value
Cash and deposits with central bank	22,325,114		22,325,114		22,325,114
Deposits with banks and other financial institutions	5,657,549		5,657,549		5,657,549
Financial assets measured at fair value through profit or loss	4,518,675		4,518,675		4,518,675
Financial assets held under resale agreements assets	16,701,469		16,701,469	14,000	16,687,469
Interest receivable	1,144,139		1,144,139		1,144,139
Loans and advances to customers	76,462,385	1,266,742	77,729,127	789,959	76,939,168
Available-for-sale financial assets	8,326,840		8,326,840		8,326,840
Held-to-maturity investments	9,283,963		9,283,963		9,283,963
Investments classified as receivables	52,233,129		52,233,129	153,433	52,079,696
Total	196,653,263	1,266,742	197,920,005	957,392	196,962,613

- (3) Analysis of distribution of investment grades of bonds
- 1) The breakdown of the distribution of investment grade of bonds held by the Bank as at 31 December 2017 is as follows:

	Financial assets				
	measured at	Available-			
	fair value	for-sale		Investments	
	through	financial	maturity		
Items	profit or loss	assets	investments	receivables	Aggregate
AAA	4,048,751	641,933	2,505,822	54,008	7,250,514
AA+	458,066	856,194			1,314,260
AA	2,549,613				2,549,613
AA-	145,823	390,589			536,412
A+					
Without issuer rating or debt rating	785,802	3,124,209	6,527,828	300,000	10,737,839
Including: Sovereign bonds	404,389	981,220	4,113,015		5,498,624
Bonds issued by	381,413	2,142,989	2,414,813		4,939,215
financial institutions					
Corporate bonds				300,000	300,000
Total	7,988,055	5,012,925	9,033,650	354,008	22,388,638

2) The breakdown of the distribution of investment grades of bonds held by the Bank as at 31 December 2016 is as follows:

Items	Financial assets measured at fair value through profit or loss	Available- for-sale financial assets	Held-to- maturity investments	Investments classified as receivables	Aggregate
AAA	1,579,017	196,916	517,828	55,331	2,349,092
AA+	734,104	16,590			750,694
AA	519,790	20,669			540,459
AA-	190,908				190,908
A+					
Without issuer rating or debt rating	1,494,856	3,213,305	8,766,135	400,000	13,874,296
Including: Sovereign bonds	462,110	923,392	3,761,292		5,146,794
Bonds issued by financial institutions	1,032,746	2,289,913	5,004,843		8,327,502
Corporate bonds				400,000	400,000
Total	4,518,675	3,447,480	9,283,963	455,331	17,705,449

#### 5. Credit risk concentration of financial assets

Concentration limit management, in principle, is to lower the concentration level of loan portfolio in order to reduce fluctuation of overall loss, thus decreasing capital utilisation and increasing capital returns. It is categorised into single customer concentration limit and portfolio concentration limit. The Bank focuses on industry concentration management due to that the counterparties or debtors of the Bank are largely local, which grants them certain common or similar economic traits. For details of the Bank's credit risks by industrial distribution, please see the specifications on loans and advances to customers in Appendix VI (I).

#### (III) Liquidity risk management

Liquidity risk refers to the risk of capital shortage encountered in the course of fulfilling obligations in respect of financial liabilities. Liquidity risks include the risks incurred when payment obligations cannot be performed or upon failure of providing capital for the realisation of the Bank's asset portfolios in a timely manner or on a reasonable price.

# 1. The breakdown of the Bank's financial assets and financial liabilities as of 31 December 2017 by remaining maturity is as follows:

		Repayable			
Items	Past due	on demand	2-7 days	8-30 days	31-90 days
Assets:	3,573,230	6,239,479	9,930,477	11,432,384	15,122,454
Cash		350,045			
Deposits with central banks		5,244,657			
Deposits with banks		428,574			
Placements with banks	11,884				
Assets held under resale agreements			1,509,300	8,262,728	2,194,760
Loans	2,560,943	65,022	350,255	1,943,967	9,062,070
Bond investments and debt investments			7,988,055	299,998	
Other assets with specific maturity dates	1,000,403	151,181	82,867	925,691	3,865,624
Assets without specific maturity dates					
Liabilities:		54,483,617	3,315,535	6,906,105	28,148,235
Due to central banks			174,888	33,578	293,580
Deposits from banks		121	725	1,502,779	1,522,250
Placements from banks					
Amount sold under repurchase agreements			1,136,600		
Deposits		54,045,184	2,003,322	5,188,131	15,917,566
Including: Term deposits		1,660,895	2,003,322	5,188,131	15,917,566
Demand deposits		52,384,289			
Issuance of bonds		, ,			10,380,000
Other liabilities with specific maturity dates		438,312		181,617	34,839
Liabilities without specific maturity dates					
Net position of assets and liabilities	3,573,230	-48,244,138	6,614,942	4,526,279	-13,025,781

(Continued)

Items	91 days to 1 year	Over 1 year	Indefinite	Total
Assets:	54,856,866	93,599,876	22,766,138	217,520,904
Cash				350,045
Deposits with central banks			18,984,101	24,228,758
Deposits with banks	94,746			523,320
Placements with banks	100,000			111,884
Assets held under resale agreements	_			11,966,788
Loans	40,300,290	36,181,257		90,463,804
Bond investments and debt investments	4,058,871	10,041,715		22,388,639
Other assets with specific maturity dates	10,302,959	47,376,904		63,705,629
Assets without specific maturity dates			3,782,037	3,782,037
Liabilities:	81,994,734	25,956,550	2,136,900	202,941,676
Due to central banks	703,775			1,205,821
Deposits from banks	19,872,624	222,911		23,121,410
Placements from banks	500,000			500,000
Amount sold under repurchase agreements				1,136,600
Deposits	32,528,335	24,237,776		133,920,314
Including: Term deposits	32,528,335	24,237,776		81,536,025
Demand deposits				52,384,289
Issuance of bonds	28,390,000	1,495,863		40,265,863
Other liabilities with specific maturity dates				654,768
Liabilities without specific maturity dates			2,136,900	2,136,900
Net position of assets and liabilities	-27,137,868	67,643,326	20,629,238	14,579,228

# 2. The breakdown of the Bank's financial assets and financial liabilities as of 31 December 2016 by remaining maturity is as follows:

T.	D 4 1	Repayable	2.7.1	0.20.1	21.00.1
Items	Past due	on demand	2-7 days	8-30 days	31-90 days
Assets:	4,404,910	5,311,011	22,604,063	11,931,542	13,345,846
Cash		445,628			
Deposits with central banks		4,341,252			
Deposits with banks		212,546		5,090,000	50,000
Placements with banks	11,884				
Assets held under resale agreements	686,770		15,742,721	271,978	
Loans	3,410,256	84,567	102,711	2,894,830	7,327,991
Bond investments and debt investments			4,518,675	270,035	371,861
Other assets with specific maturity dates	296,000	227,018	2,239,956	3,404,699	5,595,994
Assets without specific maturity dates					
Liabilities:		41,325,852	21,100,425	10,429,264	24,947,900
Due to central banks					1,396
Deposits from banks		310	1,051,859	1,807,126	4,408,588
Placements from banks					90,780
Amount sold under repurchase agreements			16,784,195	1,184,500	
Deposits		40,720,045	2,954,371	5,423,592	13,344,107
Including: Term deposits		877,876	2,954,371	5,423,592	13,344,107
Demand deposits		39,842,169			
Issuance of bonds					
Other liabilities with specific maturity dates		605,497	310,000	2,014,046	7,103,029
Liabilities without specific maturity dates					
Net position of assets and liabilities	4,404,910	-36,014,841	1,503,638	1,502,278	-11,602,054

(Continued)

Items	91 days to 1 year	Over 1 year	Indefinite	Total
Assets:	49,910,540	74,898,864	20,786,544	203,193,320
Cash				445,628
Deposits with central banks			16,608,767	20,950,019
Deposits with banks				5,352,546
Placements with banks				11,884
Assets held under resale agreements				16,701,469
Loans	34,793,289	32,139,208		80,752,852
Bond investments and debt investments	748,318	11,796,559		17,705,448
Other assets with specific maturity dates	14,368,933	30,963,097		57,095,697
Assets without specific maturity dates			4,177,777	4,177,777
Liabilities:	48,311,787	40,544,624	2,822,176	189,482,028
Due to central banks	256,321			257,717
Deposits from banks	17,813,647	171,047		25,252,577
Placements from banks	439,351			530,131
Amount sold under repurchase agreements				17,968,695
Deposits	24,722,468	38,878,322		126,042,905
Including: Term deposits	24,722,468	38,878,322		86,200,736
Demand deposits				39,842,169
Issuance of bonds		1,495,255		1,495,255
Other liabilities with specific maturity dates	5,080,000			15,112,572
Liabilities without specific maturity dates			2,822,176	2,822,176
Net position of assets and liabilities	1,598,753	34,354,240	17,964,368	13,711,292

#### (IV) Market risk management

Market risk refers to the risk of fluctuations of the fair value or future cash flow of financial instruments as a result of changes in market prices. Interest rate risk and exchange rate risk are the primary types of market risks affecting the businesses of the Bank.

#### 1. Interest rate risk

Interest rate risk refers to the risk of fluctuations of the fair value or future cash flow of financial assets or financial liabilities as a result of changes in the market interest rate.

- (1) An analysis of the Bank's interest rate exposure is as follows:
- 1) An analysis of the Bank's financial assets and financial liabilities as of 31 December 2017 by repricing dates or maturity dates (whichever is earlier) is as follows:

Items	Book balance	1 month	1-3 months	3-6 months	6 months to 1 year
Interest-generating assets	210,623,281	43,303,080	19,461,156	21,782,398	39,285,864
Assets generated from financing among financial institutions	12,588,469	10,198,963	2,194,760	194,746	
Interest-bearing loans	88,892,046	7,158,524	10,667,963	16,070,881	30,142,336
Bond investments	19,905,602	706,960	249,773	2,217,225	2,140,116
Other interest-generating assets	89,237,164	25,238,633	6,348,660	3,299,546	7,003,412
Non-interest-generating assets	g 6,351,375				
Total assets	216,974,656				
Interest-bearing liabilities	200,027,503	64,174,818	28,156,936	38,980,517	42,981,595
Liabilities generated from financing among financial institutions	63,528,009	2,903,009	11,895,000	27,180,000	21,550,000
Demand deposits	52,261,784	52,261,784			
Term deposits	81,536,026	8,801,559	15,968,356	11,096,742	21,431,595
Issuance of bonds	1,495,863				
Other interest-bearing liabilities	1,205,821	208,466	293,580	703,775	
Non-interest-bearing liabilities	3,003,998				
Owners' equity	13,943,155				
Total liabilities and owners' equity	216,974,656				
Interest rate sensitivity gap	,	-20,871,738	-8,695,780	-17,198,119	-3,695,731

(Continued)

Items	1-2 years	2-3 years	3-4 years	4-5 years (	Over 5 years
Interest-generating assets	30,627,600	25,646,019	12,776,424	8,312,824	9,427,916
Assets generated from financing among financial institutions					
Interest-bearing loans	14,518,692	7,652,440	1,248,148	739,352	693,710
Bond investments	4,961,635	3,547,606	2,628,319	492,562	2,961,406
Other	11,147,273	14,445,973	8,899,957	7,080,910	5,772,800
interest-generating assets	,,	- 1, 112,212	2,222,22	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2,,
Non-interest-generating assets					
Total assets					
Interest-bearing liabilities	5,389,033	5,505,099	2,451,407	10,860,147	1,527,951
Liabilities generated from financing among financial institutions					
Demand deposits					
Term deposits	5,389,033	5,505,099	2,451,407	10,860,147	32,088
Issuance of bonds					1,495,863
Other interest-bearing liabilities					
Non-interest-bearing liabilities					
Owners' equity					
Total liabilities and owners' equity					
Interest rate sensitivity gap	25,238,567	20,140,920	10,325,017	-2,547,323	7,899,965

2) An analysis of the Bank's financial assets and financial liabilities as of 31 December 2016 by repricing dates or maturity dates (whichever is earlier) is as follows:

Items	Book balance	1 month	1-3 months	3-6 months	6 months to 1 year
Interest-generating assets	196,824,360	60,987,322	14,951,485	22,088,290	32,679,811
Assets generated from financing among financial institutions	22,052,313	22,002,313	50,000		
Interest-bearing loans	79,243,950	11,697,598	8,326,740	15,206,269	23,307,727
Bond investments	17,705,449	598,288	978,751	620,114	1,265,058
Other interest-generating assets	77,822,648	26,689,123	5,595,994	6,261,907	8,107,026
Non-interest-generating assets	g 6,130,235				
Total assets	202,954,595				
Interest-bearing liabilities	186,211,644	72,444,123	25,095,631	24,998,161	23,300,152
Liabilities generated from financing among financial institutions	58,146,283	23,326,152	11,570,780	13,940,000	9,309,351
Demand deposits	39,842,168	39,842,168			
Term deposits	86,200,736	9,255,839	13,344,107	10,921,667	13,800,801
Issuance of bonds	1,495,255				
Other interest-bearing liabilities	527,202	19,964	180,744	136,494	190,000
Non-interest-bearing liabilities	3,648,675				
Owners' equity	13,094,276				
Total liabilities and owners' equity	202,954,595				
Interest rate sensitivity gap	,	-11,456,801	-10,144,146	-2,909,871	9,379,659

(Continued)

APPENDIX IV FINANCIAL INFORMATION ON GUANGDONG NANYUE BANK

Items	1-2 years	2-3 years	3-4 years	4-5 years C	Over 5 years
Interest-generating assets	25,295,548	17,113,800	7,588,474	8,448,647	7,670,983
Assets generated from financing among financial institutions					
Interest-bearing loans	12,732,098	5,505,607	887,086	721,374	859,451
Bond investments	4,581,924	4,879,141	2,225,338	1,812,999	743,836
Other	7,981,526	6,729,052	4,476,050	5,914,274	6,067,696
interest-generating assets	, ,	, ,	, ,	, ,	, ,
Non-interest-generating assets					
Total assets					
Interest-bearing liabilities	10,765,912	6,012,752	1,877,158	16,335,173	5,382,582
Liabilities generated from financing among financial institutions					
Demand deposits					
Term deposits Issuance of bonds	10,765,912	6,012,752	1,877,158	16,335,173	3,887,327 1,495,255
Other interest-bearing liabilities					
Non-interest-bearing liabilities					
Owners' equity					
Total liabilities and owners' equity					
Interest rate sensitivity gap	14,529,636	11,101,048	5,711,316	-7,886,526	2,288,401

# 2. Exchange rate risk management

Exchange rate risk refers to the risk of fluctuations of the fair value or future cash flow of financial instruments as a result of changes in the exchange interest rate.

- (1) The Bank's bookkeeping base currency is Renminbi, and its assets and liabilities are denominated in Renminbi, while its foreign currencies are primarily US Dollar and Euro. The foreign currency exchange rate risk exposure of the Bank's financial assets and financial liabilities is as follows:
- 1) The foreign currency exchange rate risk exposure of the Bank's financial assets and financial liabilities as of 31 December 2017 is as follows:

Items	Renminbi	US Dollar to Renminbi	Euro to Renminbi	Other currencies to Renminbi	Total
Assets:					
Cash and deposits with central banks	24,798,705	9,769			24,808,474
Deposits with banks	834,743	119,504	5,188	5,172	964,607
Placements with banks and other financial institutions	100,000				100,000
Financial assets measured at fair value through profit or loss	7,988,055				7,988,055
Financial assets held under resale agreements	11,966,788				11,966,788
Interest receivable	1,793,941				1,793,941
Loans and advances to customers	86,823,290				86,823,290
Available-for-sale financial assets	7,684,381				7,684,381
Held-to-maturity investments	9,033,650				9,033,650
Investments classified as receivables	60,829,359				60,829,359
Other assets	2,435,219				2,435,219
Total assets	214,288,131	129,273	5,188	5,172	214,427,764
Liabilities:					
Due to central banks	1,199,331				1,199,331
Deposits from banks	23,097,961				23,097,961
Placements from banks	50,000				50,000
Amount sold under repurchase agreements	1,136,600				1,136,600

				Other	
		US Dollar to	Euro to cu	ırrencies	
Items	Renminbi	Renminbi	Renminbi to F	Renminbi	Total
Deposits from customers	134,359,688	298,790		439	134,658,917
Interest payable	2,082,253	1,150			2,083,403
Bonds payable	1,495,863				1,495,863
Certificates of deposit issued	37,803,554				37,803,554
Other liabilities	1,314,788				1,314,788
Total liabilities	202,540,038	299,940		439	202,840,417
Net position of assets and liabilities	11,748,093	-170,667	5,188	4,733	11,587,347

2) The foreign currency exchange rate risk exposure of the Bank's financial assets and financial liabilities as of 31 December 2016 is as follows

		US Dollar to	Euro to c	Other urrencies to	
Items	Renminbi	Renminbi	Renminbi	Renminbi	Total
Assets:					
Cash and deposits with central banks	22,038,774	21,405			22,060,179
Deposits with banks	5,267,209	71,390	3,793	10,154	5,352,546
Placements with banks and other financial institutions					
Financial assets measured at fair value through profit or loss	4,518,675				4,518,675
Financial assets held under resale agreements	16,687,469				16,687,469
Interest receivable	1,204,595	2,464			1,207,059
Loans and advances to customers	77,190,005	91,206			77,281,211
Available-for-sale financial assets	8,327,090				8,327,090
Held-to-maturity investments	9,283,963				9,283,963
Investments classified as receivables	52,027,668	52,028			52,079,696

				Other	
		US Dollar to	Euro to c	urrencies to	
Items	Renminbi	Renminbi	Renminbi	Renminbi	Total
Other assets	2,720,204	3,579			2,723,783
Total assets	199,265,652		3,793	10,154	199,521,671
Liabilities:					
Due to central banks	257,223				257,223
Deposits from banks	25,255,017				25,255,017
Placements from banks	478,103	52,028			530,131
Amount sold under repurchase	17,968,695				17,968,695
agreements Deposits from	126,367,368	76,032	58	67	126,443,525
customers	,,	,		-	, ,
Interest payable	1,800,019	1,296			1,801,315
Bonds payable	1,495,255				1,495,255
Other liabilities	1,301,442	206	3,763	8,137	1,313,548
Total liabilities	174,923,122	129,562	3,821	8,204	175,064,709
Net position of assets and liabilities	24,342,530	112,510	-28	1,950	24,456,962

#### (2) Sensitivity analysis on profit before tax over changes in exchange rate

Exchange rate risk refers to the risk of fluctuations of the fair value or future cash flow of financial instruments as a result of changes in the foreign exchange interest rate. The Bank is primarily exposed to risks in changing exchange rates relating to the assets and liabilities denominated in foreign currencies of the Bank. For assets and liabilities denominated in foreign currencies, the Bank will buy or sell foreign currencies at market exchange rate if necessary upon short-term imbalances, ensuring an acceptable net risk exposure. As the Bank operates in Mainland China and has few operations in foreign currencies, the Bank's exposure to market risks of changing exchange rate is not significant.

#### XII. OTHER SIGNIFICANT EVENTS

- (I) Assets and liabilities measured at fair value
- 1. The Bank's assets and liabilities measured at fair value as of 31 December 2017 are as follows (does not necessarily represent any reconciliation):

	_	Profit or loss arising from			
Items	Fair value at the beginning of the period	changes of fair value for the period		Impairment I provision for the period	Fair value at the end of the period
Assets measured at fair value: Financial assets measured at fair value through profit	4,518,675	-157,761			7,988,055
or loss  Available-for-sale  financial assets	8,326,840		-107,319	28,771	7,684,381
Total	12,845,515	-157,761	-107,319	28,771	15,672,436

#### (II) The Bank's monetary items denominated in foreign currency as of 31 December 2017

#### 1. Breakdown

	Closing balance in foreign	Exchange	RMB
Items	currencies	rate	equivalent
Cash and deposits with central banks	1,495		9,769
Including: USD	1,495	6.5342	9,769
Deposits with banks	30,471		129,864
Including: USD	18,289	6.5342	119,504
Euro	665	7.8023	5,188
JPY	7,666	0.0579	444
HKD	3,661	0.8359	3,060
Pound	190	8.7792	1,668
Interest receivable			
Including: USD			
Deposits from customers	45,777		299,229
Including: USD	45,727	6.5342	298,790
Pound	50	8.7792	439
Interest payable	176		1,150
Including: USD	176	6.5342	1,150

#### (III) Entrusted loan and deposit

Items	Closing balance	Opening balance
Entrusted deposits	2,383,999	3,124,186
Entrusted loans	2,383,999	3,124,186

#### (IV) Interests of structured entities not included in the combined financial statements

The Bank does not have any interests of structured entities not included in the combined financial statements.

#### (V) Other significant events

The Bank does not have any other disclosable significant events that are undisclosed.

Guangdong Nanyue Bank Co., Ltd. 16 April 2018

# CONSOLIDATED FINANCIAL STATEMENTS OF THE GROUP OF GUANGDONG NANYUE BANK

The following text are extracted from the audited consolidated financial statements of Guangdong Nanyue Bank audited by Pan-China Certified Public Accountants, a Chinese Certified Public Accountant for the years ended 31 December 2016:

# Consolidated Balance Sheet 31 December 2016

Prepared by: Guangdong Nanyue Bank Co., Ltd.

Kuai He Shang Yin 01 Sheet *Unit: RMB'000* 

Assets	Note	Closing balance	1 0	Liabilities and shareholders' equity	Note	Closing balance	Opening balance
Assets:				Liabilities:			
Cash and deposits with central banks	1	22,325,114	20,087,540	Due to central banks	17	257,223	977,486
Deposits with banks	2	5,657,550	11,422,579	Deposits from banks and other financial institutions	18	25,168,199	34,326,427
Placements with banks and other financial institutions	3		117,209	Certificates of deposit issued	19	14,281,706	4,962,431
Financial assets measured at fair value through profit or loss	4	4,518,675	9,552,708	Placements from banks and other financial institutions	20	530,131	97,400
Financial assets held under resale agreements	5	16,687,469	4,720,100	Financial assets sold under repurchase agreements	21	17,968,695	240,000
Interest receivable	6	1,212,286	1,159,297	Deposits from customers	22	127,316,189	110,813,115
Loans and advances to customers	7	77,775,723	68,286,841	Employee benefits payables	23	104,160	15,344
Available-for-sale financial assets	8	8,326,840	7,670,843	Taxes payable	24	396,109	293,282
Held-to-maturity investments	9	9,283,963	5,753,126	Interest payable	25	1,805,534	1,845,743
Investments classified as receivables	10	52,079,696	31,845,956	Bonds payable	26	1,495,255	1,494,645
Long-term equity investments	11	250		Deferred income tax liabilities	14	14,884	90,659
Fixed assets	12	539,040	522,162	Other liabilities	27	1,323,059	288,145
Intangible assets	13	2,012,674	2,070,324	Total liabilities		190,661,144	155,444,677
Deferred income tax assets	14	710,157	423,563				
Other assets	15	2,730,271	2,352,999	Shareholders' equity:			
				Share capital Other equity instruments	28	7,521,476	6,221,476
				Capital reserves	29	1,594,768	1,074,768
				Other comprehensive income	30	-26,022	26,078
				Surplus reserve	31	650,760	525,282
				General risk reserves	32	2,502,990	2,085,228
				Undistributed profit	33	869,188	524,985
				Total shareholders' equity attributable to shareholders of the company		13,113,160	10,457,817
				Minority interest		85,404	82,753
				Shareholders' equity		13,198,564	10,540,570
Total assets		203,859,708	165,985,247	Total liabilities and shareholders' equity		203,859,708	165,985,247
				1 7			

Legal representative: Person in charge of accounting: Head of the accounting department:

# Consolidated Income Statement For the year 2016

Prepared by: Guangdong Nanyue Bank Co., Ltd.

Kuai He Shang Yin 02 Sheet

Unit: RMB'000

Iten	ns	Note	Amount for the current period	Amount for the previous period
I.	Revenue		5,572,303	4,843,712
	Net interest income	1	5,093,526	4,035,609
	Interest income		10,292,657	9,106,093
	Interest expenses		5,199,131	5,070,484
	Net fee and commission income		627,099	433,544
	Fee and commission income		731,133	627,162
	Fee and commission expenses		104,034	193,618
	Investment income		107,754	139,725
	Including: Income from investment in associates and joint ventures			
	Gain on change of fair value ("-" denotes loss)	4	-268,332	224,452
	Foreign exchange gains ("-" denotes loss)		9,825	8,211
	Other operating income	5	2,431	2,171
II.	Operating expenses		3,945,561	3,369,538
	Taxes and surcharge	6	235,576	480,258
	Business and administrative expenses	7	2,006,664	1,780,048
	Asset impairment loss	8	1,702,912	1,108,268
	Other operating costs	9	409	964
III.	Operating profit ("-" denotes total loss)		1,626,742	1,474,174
	Plus: Non-operating income	10	2,938	8,918
	Less: Non-operating expenses	11	6,998	12,085
IV.	Total profit ("-" denotes net loss)		1,622,682	1,471,007
	Less: Income tax expenses	12	359,300	353,151
V.	Net profit ("-" denotes net loss)		1,263,382	1,117,856
VI.	Profit or loss of minority interest		2,651	2,096

Items		Note	Amount for the current period	Amount for the previous period
VII. Net	other comprehensive income after tax		-52,100	14,010
(I)	Other comprehensive income that cannot be			
	reclassified subsequently to profit or loss			
	1. Changes in re-measurement on the net			
	defined benefit liabilities/assets			
	2. Share of other comprehensive income			
	of the investees which cannot be			
	reclassified to profit or loss under			
	equity method			
(II)	•			
	be reclassified subsequently to profit or loss		-52,100	14,010
	1. Share of other comprehensive income			
	of the investees which can be			
	reclassified subsequently to profit or			
	loss under equity method			
	2. Profit or loss from changes in fair			
	value of available-for-sale financial assets		52 100	14,010
	3. Profit or loss from reclassification of		-52,100	14,010
	held-to-maturity investments as			
	available-for-sale financial assets			
	4. Effective portion of profit or loss on			
	cash flow hedging			
	5. Translation difference of foreign			
	currency financial statements			
	6. Others			
VIII. Tot	al comprehensive income		1,211,282	1,131,866
IX. Ear	nings per share:			
(I)	Basic earnings per share			
(II)				
` /	U 1			

Legal representative: Person in charge of accounting: Head of the accounting department:

# Consolidated Cash Flow Statement For the year 2016

Prepared by: Guangdong Nanyue Bank Co., Ltd. Kuai He Shang Yin 03 Sheet

Unit: RMB'000

T4		N.	the current	Amount for the corresponding period of
Iten	15	Note	period	last year
I.	Cash flows from operating activities:			
	Net increase of customer deposits and interbank			
	deposits		7,149,088	22,811,962
	Net increase of central bank loans		-720,263	-14,600
	Net increase in placements from other financial			
	institutions		18,161,426	-6,292,134
	Cash receipts from interest, fee and commission		10,971,703	5,742,058
	Cash receipts from issued certificates of deposit		9,319,275	4,962,431
	Other cash receipts related to operating activities	1	1,038,276	12,212
	Subtotal of cash inflows from operating activities		45,919,505	27,221,929
	Net increase of loans and advances to customers		29,956,622	16,760,688
	Net increase of central bank deposits and interbank			
	deposits		-3,648,935	2,569,918
	Net increase in placements with other banks		11,876,043	-124,145
	Cash payment of fee and commission		5,303,102	4,867,246
	Cash paid to and on behalf of employees		951,829	894,204
	Taxes paid		1,048,839	811,563
	Other cash payments related to operating activities	2	976,185	1,995,009
	Subtotal of cash outflows from operating activities		46,463,685	27,774,483
	Net cash flows from operating activities		-544,180	-552,554
II.	Cash flows from investing activities:			
11.	Cash received from disinvestments		1,355,836,592	1 555 402 250
	Cash received from return on investments		1,555,650,592	1,555,402,350 3,851,964
			107,734	3,031,904
	Other cash receipts related to investing activities		1 255 044 246	1 550 254 214
	Subtotal of cash inflows from investing activities		1,355,944,346	1,559,254,314
	Cash payments for investments		1,355,990,025	1,556,502,958
	Cash paid for acquiring fixed assets, intangible		12 972	167 105
	assets and other long-term assets		43,872	167,105
	Other cash payments related to investing activities		1 256 022 907	1 556 670 062
	Subtotal of cash outflows from investing activities		1,356,033,897	1,556,670,063
	Net cash flows from investing activities		-89,551	2,584,251

Iten	ns.	Note	Amount for the current period	Amount for the corresponding period of last year
Iten	15	Note	periou	iast year
III.	Cash flows from financing activities:			
	Cash received from investment		1,820,000	
	Cash received from issuing of bonds			
	Other cash receipts related to financing activities			
	Subtotal of cash inflows from financing activities	1	1,820,000	
	Cash repayments for debts			
	Cash payments for distribution of dividends or			
	profit and interest expenses		371,744	492,129
	Other cash payments related to financing activities		90,000	90,000
	Subtotal of cash outflows from financing activities		461,744	582,129
	Net cash flows from financing activities		1,358,256	-582,129
IV.	Effect of foreign exchange rate changes on cash and cash equivalents			
V.	Net increase in cash and cash equivalents		724,525	1,449,568
	Plus: Opening balance of cash and cash equivalents		9,431,117	7,981,549
VI.	Closing balance of cash and cash equivalents		10,155,642	9,431,117

# FINANCIAL INFORMATION ON GUANGDONG NANYUE BANK

Consolidated Statement of Changes in Equity For the year 2016

Prepared by: Guangdong Nanyue Bank Co., Ltd	guopgu	g Nany	ue Bank C	o., L	td.										Hui H	Hui He Shang Yin 04 Sheet Unit: RMB'000	Yin 0 nit: R	g Yin 04 Sheet Unit: RMB'000
Items		ş	:	Amount f	Amount for current period	iod					F	:	Amount fo	Amount for the previous period	ous period			
	Share capital	Capita reserve	Equity attributable to owners of the company Less: Other Ger Capital Treasury comprehensive Surplus reserves shares income reserves rese	o owners of Other Chensive S income r	of the company General Surplus risk reserves		Undistributed N profit	Minority interest	Total shareholders' equity	Share capital	Eq Capital reserves	Equity attributable to owners of the company Less: Other Ger Capital Treasury comprehensive Surplus reserves shares income reserves rese	Other rehensive income	of the company  General  Surplus risk reserves	risk rrsk erves	Undistributed profit	Minority interest	Total shareholders' equity
Balance at the end of prior year Changes of accounting policies Error correction of prior period	6,221,476	6,221,476 1,074,768	2	26,078 5	525,282 2,085,228	.228	524,985	82,753	10,540,570 6,221,476 1,074,768	6,221,476	1,074,768		12,068	414,177 1,117,107	,117,107	982,868	80,657	9,903,121
II. Balance at the beginning of current year	6,221,476	6,221,476 1,074,768	2,	26,078 5	525,282 2,085,228	228	524,985	82,753	10,540,570 6,221,476 1,074,768	6,221,476	1,074,768		12,068	414,177 1,117,107	,117,107	982,868	80,657	9,903,121
III. Amount of current period increase or decrease ("" denotes decrease) (I) Net profit	1,300,000	520,000		-52,100 1	125,478 417,762	762	344,203	2,651	2,657,994				14,010	111,105	968,121	-457,883	2,096	637,449
(II) Gain or loss directly included in shareholders' equity			, ,	-52,100					-52,100				14,010					14,010
Net change in fair value of available-for-sale financial assets			, ,	-52,100					-52,100				14,010					14,010
(1) Amount included in owners' equity (2) Amount transferred into profit or	14,010	14,010																
loss Subtotal of (I) and (II)			.5.	-52,100			1,260,731	2,651	1,211,282				14,010			1,115,760	2,096	1,131,866

	Total shareholders' equity						-494,417			-494,417		10,540,570	rtment:
												82,753	g depa
	Undistributed Minority profit interest						-1,573,643	-111,105	-968,121	-494,417		524,985	Head of the accounting department:
Amount for the previous period hareholders of the company	General risk reserves						968,121		968,121			525,282 2,085,228	f the a
or the prevers	Surplus reserves						111,105	111,105				525,282	ead o
Amount for the previous per Equity attributable to shareholders of the company	Less: Other Capital Treasury comprehensive teserves shares income											26,078	Н
ity attribu	Less: Treasury shares												
Equ	_											1,074,768	
	Share capital											6,221,476	
	Total shareholders' equity	1,820,000	1,300,000		520,000		-373,288			-373,288		13,198,564 6,221,476 1,074,768	unting:
	Minority interest											85,404	f acco
	Undistributed Minority profit interest						-916,528	-125,478	-417,762	-373,288		869,188	erson in charge of accounting:
current period the company	General risk reserves						417,762		417,762			760 2,502,990	on in
Amount for current period reholders of the company	Surplus						125,478	125,478				650,760	Pers
Amount for Equity attributable to shareholders of	Less: Other Capital Treasury comprehensive reserves shares income											-26,022	
ty attributa	Less: Treasury shares												
Equi	_	520,000			520,000							1,594,768	
	Share capital	s 1,300,000	1,300,000									rt 7,521,476 1,594,768	iive:
Items		(III) Capital paid in and reduced by shareholders 1,300,000	<ol> <li>Capital paid by shareholders</li> </ol>	2. Amount of share-based payment	owners' equity	3. Others	(IV) Profit distribution	<ol> <li>Appropriation of surplus reserves</li> </ol>	<ol> <li>Appropriation of general risk reserves</li> </ol>	3. Distribution to owners (or shareholders)	4. Others	IV. Balance at the end of current period	Legal representative:

#### APPENDIX IV FINANCIAL INFORMATION ON GUANGDONG NANYUE BANK

Guangdong Nanyue Bank Co., Ltd. Notes to Financial Statements For the year 2016

Unit: RMB'000

#### I. COMPANY PROFILE

Guangdong Nanyue Bank Co., Ltd. (hereinafter as the "Bank") is established by six urban credit cooperatives including Zhanjiang People Urban Credit Cooperative (湛江市人民城市信用合作社) under the approval of Guangdong Branch of the People's Bank of China. The Bank has registered with Guangdong Administration for Industry and Commerce in Zhanjiang on March 27, 1998, and its headquarters is located in Zhanjiang, Guangdong. The Bank currently holds an enterprise legal person business license with unified social credit code of 9144080019441821X1 and its registered capital is RMB7,521,476,000. The Bank has obtained a financial license with registration number B0200H244080001 under the approval of the China Banking Regulatory Commission.

The Bank belongs to the banking industry. The business scope of the Bank mainly includes taking public deposits; extending short, medium and long-term loans; conducting domestic settlement and discounting bills; issuance of financial bonds; acting as an agent for the issuance, payment and underwriting of government bonds; trading government bonds; conducting interbank lending; providing guarantees; acting as an agent for collection and payment; acting as an agent for insurance business; providing safe-deposit box services; engaging in the deposit and loan business of the entrusted funds from the local financial credit turnover; conducting other businesses approved by the People's Bank of China; conducting fund sales business; commencing bank acceptance bill business; foreign currency deposits, loans, remittance and exchange; international settlements; interbank foreign currency lending; accepting and discounting foreign currency bills; foreign currency lending; foreign currency guarantee; settlement and sale of foreign exchange; trading foreign currency for its own account or on behalf of customers; credit investigation, consultation and witness business; and other foreign currency businesses approved by the China Banking Regulatory Commission.

The financial statements were approved and authorised for issue by the thirty-first meeting of the sixth session of the board of directors of the Bank on 30 March 2017.

#### APPENDIX IV FINANCIAL INFORMATION ON GUANGDONG NANYUE BANK

#### II. PREPARATION BASIS OF THE FINANCIAL STATEMENTS

#### (I) Preparation basis

The financial statements of the Bank have been prepared on the basis of going concern.

#### (II) Assessment of the ability to continue as a going concern

The Bank has no events or circumstances that may cast significant doubt on the assumption of continuing as a going concern within the 12 months after the end of the reporting period.

# III. SIGNIFICANT ACCOUNTING POLICIES, ACCOUNTING ESTIMATES AND ERROR CORRECTION

## (I) Statement of compliance with the Accounting Standards for Business Enterprises

The financial statements have been prepared in accordance with the requirements of the Accounting Standards for Business Enterprises, and truly and completely present information relating to the financial position, results of operations and cash flows of the Bank.

#### (II) Accounting period

The accounting year runs from 1 January to 31 December under the Gregorian calendar.

#### (III) Functional currency

The functional currency is Renminbi (RMB).

#### (IV) Accounting treatments of business combination under and not under common control

#### 1. Accounting treatment of business combination under common control

Assets and liabilities of the Bank arising from business combination are measured at carrying amount of the combined party at the combination date. Difference between the carrying amount of the net assets acquired by the Bank and the consideration paid for the combination (or total par value of shares) is adjusted to capital reserves, if the capital reserves are insufficient to offset, any excess is adjusted to undistributed profit.

#### 2. Accounting treatment of business combination not under common control

When combination cost of the Bank is in excess of the share of fair value of identifiable net assets obtained from the acquiree at the acquisition date, the excess is recognised as goodwill; when combination cost is lower than the share of fair value of identifiable net assets obtained from the acquiree, the share of fair value of identifiable assets, liabilities and contingent liabilities, and the measurement of the combination cost are reviewed, and if the reviewed combination cost is still lower than the share of fair value of identifiable net assets obtained from the acquiree, the difference is recognised in profit or loss of the current period.

#### (V) Preparation method of consolidated financial statements

The parent company brings all its controlled subsidiaries into the consolidation scope of its consolidated financial statements. The consolidated financial statements are prepared by the parent company according to the Accounting Standard for Business Enterprises No. 33 — Consolidated Financial Statements, based on relevant information and the financial statements of the parent company and its subsidiaries.

#### (VI) Recognition criteria of cash and cash equivalents

Cash as presented in cash flow statement of the Bank refers to cash on hand and deposit on demand for payment of the Bank, including cash on hand, surplus deposit reserves deposited at the central bank, other deposits at the central bank (not including treasury deposits) and interbank deposits and lending with original maturities within three months. Cash equivalents refer to the short-term (generally refer to those with maturities within three months from the date of purchase), highly liquid investments of the Bank that can be readily converted to cash and that are subject to an insignificant risk of changes in value.

#### (VII) Foreign currency business translation

Transactions denominated in foreign currency are translated into RMB at the spot exchange rate at the date of transaction at initial recognition. At the balance sheet date, monetary items denominated in foreign currency are translated at the spot exchange rate at the balance sheet date, with the exchange difference arising from different exchange rates, except for those arising from the principal and interest of exclusive borrowings relating to setup of assets meeting the capitalisation conditions, are included in profit or loss; foreign currency non-monetary items measured at historical cost are

translated at the spot exchange rate at the date of transaction, without changing its RMB amount; foreign currency non-monetary items measured at fair value are translated at the spot exchange rate at the date of determination of fair value, with the difference included in profit or loss or other comprehensive income.

#### (VIII) Financial instruments

#### 1. Classification of financial assets and financial liabilities

Financial assets are classified into the following four categories when initially recognised: financial assets at fair value through profit or loss (including held-for-trading financial assets and financial assets designated at initial recognition as at fair value through profit or loss), held-to-maturity investments, investments classified as receivables, and available-for-sale financial assets.

Financial liabilities are classified into the following two categories when initially recognised: financial liabilities at fair value through profit or loss (including held-for-trading financial liabilities and financial liabilities designated at initial recognition as at fair value through profit or loss), and other financial liabilities.

# 2. Recognition criteria, measurement method and derecognition conditions of financial assets and financial liabilities

When the Bank becomes a party to a financial instrument contract, it is recognised as a financial asset or financial liability. The financial assets and financial liabilities initially recognised by the Bank are measured at fair value; for the financial assets and liabilities at fair value through profit or loss, the transaction expenses thereof are directly included in profit or loss; for other categories of financial assets or financial liabilities, the transaction expenses thereof are included into the initially recognised amount.

The Bank measures its financial assets at fair value subsequent to initial recognition and does not deduct the transaction expenses that may occur when it disposes of the said financial asset in the future. However, those under the following circumstances are excluded: (1) the held-to-maturity investments as well as the investments classified as receivables are measured at amortised costs using effective interest method; (2) the equity instrument investments for which there is no quotation in the active market and whose fair value cannot be measured reliably, and the derivative financial assets which are linked with the equity instrument and must be settled by the delivery of the equity instrument are measured at their costs.

The Bank measures its financial liabilities at the amortised costs using effective interest method, with the exception of those under the following circumstances: (1) for the financial liabilities at fair value through profit or loss, they are measured at fair value, and none of the transaction expenses may be deducted, which may occur when the financial liabilities are settled in the future; (2) for the derivative financial liabilities, which are linked with the equity instrument for which there is no quotation in the active market and whose fair value cannot be reliably measured, and which must be settled by the delivery of the equity instrument, they are measured at their costs; (3) for the financial

guarantee contracts which are not designated as a financial liability at fair value through profit or loss, or for the commitments to grant loans which are not designated as at fair value through profit or loss and which will enjoy an interest rate lower than that of the market, they are measured subsequent to initial recognition at the higher of the following two items: 1) the amount as determined according to the Accounting Standard for Business Enterprises No. 13 — Contingencies; 2) the initially recognised amount deducting the surplus after accumulative amortisation as determined according to the principle of the Accounting Standard for Business Enterprises No. 14 — Revenue.

The gains or losses arising from changes in fair value of financial assets or financial liabilities, if not related to hedging, are measured using the following methods: (1) gains or losses, arising from the change in fair value of financial asset or liability at its fair value through profit or loss, is included in gains or losses on changes in fair value; interests or cash dividends gained during the asset-holding period are recognised as investment income; when disposing of the assets, investment income is recognised at the difference between the actual amount received and the initial recorded amount, at the same time, gains or losses on change in fair value are adjusted accordingly. (2) For available-for-sale financial assets, changes in fair value are recorded as other comprehensive income, interests measured using the effective interest method during the holding period are recorded as investment income; cash dividends from available-for-sale equity instrument investment are recognised as investment income when the investee announces to declare dividend; when disposing of the assets, investment income is recognised at the difference between the actual amount received and the carrying amount deducting the accumulative amount of changes in fair value originally included in other comprehensive.

Financial assets are derecognised when the contractual rights for collecting the cash flow of the said financial assets expire or substantially all risks and rewards related to the said financial assets have been transferred. Only when the underlying present obligations of a financial liability are relieved totally or partly may the financial liability or any part of it be derecognised accordingly.

#### 3. Recognition criteria and measurement method of financial assets transfer

Where the Bank has transferred substantially all of the risks and rewards related to the ownership of the financial asset to the transferee, it derecognises the financial asset. If it retains substantially all of the risks and rewards related to the ownership of the financial asset, it continues recognising the transferred financial asset, and the consideration received is recognised as a financial liability. Where the Bank does not transfer or retain substantially all of the risks and rewards related to the ownership of a financial asset, it is dealt with according to the circumstances as follows respectively: (1) if the control over the financial asset has been given up, it derecognises the financial asset; (2) if the control over the financial asset has not been given up, according to the extent of its continuing involvement in the transferred financial asset, it recognises the related financial asset and recognises the relevant liability accordingly.

If the transfer of an entire financial asset satisfies the conditions for derecognition, the difference between the amounts of the following two items are included in profit or loss for the current period: (1) the carrying amount of the transferred financial asset; (2) the sum of consideration received from the transfer, and the accumulative amount of the changes of the fair value originally included in owners' equity. If the transfer of financial asset partially satisfies the conditions for derecognition, the

entire carrying amount of the transferred financial asset is, between the portion which is derecognised and the portion which is not, apportioned according to their respective relative fair value, and the difference between the amounts of the following two items are included in profit or loss for the current period: (1) the carrying amount of the portion which is derecognised; (2) the sum of consideration of the portion which is derecognised, and the portion of the accumulative amount of the changes in the fair value originally included in owners' equity which is corresponding to the portion which is derecognised.

#### 4. Fair value determination method of major financial assets and liabilities

The Bank uses valuation techniques that are appropriate under the prevailing circumstances and are supported by sufficient available data and other information to recognise fair value of relevant financial assets and liabilities. The inputs to valuation techniques are arranged in the following hierarchy and used accordingly:

- (1) Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Bank can access at the measurement date;
- (2) Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices of similar assets or liabilities in active markets; quoted prices of identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability, for example, interest rates and yield curves observable at commonly quoted intervals; market-corroborated inputs;
- (3) Level 3 inputs are unobservable inputs for the relevant asset or liability. Level 3 inputs include interest rate that is not observable and cannot be corroborated by observable market data at commonly quoted intervals, historical volatility, future cash flows to be paid to fulfil the disposal obligation assumed in business combination, and financial forecast developed using the company's own data, etc.

## 5. Impairment test and provision for impairment of financial assets

An impairment test is carried out at the balance sheet date on the financial assets other than those at fair value through profit or loss, and provisions for impairment loss should be made if there is objective evidence indicating impairment loss.

Objective evidence that a financial asset is impaired includes but is not limited to the following: (1) significant financial difficulty of the issuer or obligor; (2) a breach of contract by the borrower, such as a default or delinquency in interest or principal payments; (3) the creditor, for economic or legal reasons relating to the borrower's financial difficulty, granting a concession to the borrower; (4) it becoming probable that the borrower will enter bankruptcy or other financial reorganisations; (5) the disappearance of an active market for that financial asset because of financial difficulties of the issuer; (6) upon an overall assessment of a group of 333 financial assets, observable data indicates that there is a measurable decrease in the estimated future cash flows from the group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the

individual financial assets in the group, e.g. adverse changes in the payment status of borrower in the group of assets, or an increase in the unemployment rate in the country or region of the borrower, a decrease in property prices for mortgages in the relevant area, or adverse changes in industry conditions that affect the borrower in the group of assets; (7) significant adverse changes in the technological, market, economic or legal environment in which the issuer operates, indicating that the cost of the investment in the equity instrument may not be recovered by the investor; (8) a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost; and (9) other objective evidence indicating there is impairment of a financial asset.

For held-to-maturity investments and investments classified as receivables, an impairment test is made on an individual basis on financial assets that are individually significant; with regard to the financial assets that are individually insignificant, they may be included in groups of financial assets with similar credit risk characteristics so as to carry out an impairment test; where, upon the impairment test on an individual basis, the financial assets (including those financial assets that are individually significant and individually insignificant) are not impaired, they are included in groups of financial assets with similar credit risk characteristics so as to conduct further impairment test. Where a financial asset is impaired, the carrying amount of the said financial asset is written down to the present value of the predicted future cash flow.

Evidence indicating that available-for-sale equity instrument investment may be impaired includes the fair value of equity instrument investment is suffered from significant or prolonged decline and the technical, market, economic, or legal environment in which the investee operates has significant adverse changes under which the Bank may not be able to recover its investment cost.

The Bank performs review on available-for-sale equity instrument investment on an individual basis at the balance sheet date. For equity instrument investment at fair value, if the balance sheet date fair value is 50% (including 50%) or above lower than the cost, or the balance sheet date fair value has been lower than the cost for a consecutive of 12 months (including 12 months) or longer, it is determined that such equity instrument investment is impaired; if the balance sheet date fair value is 20% (including 20%) or above but not exceeding 50% lower than the cost, or the balance sheet date fair value has been lower than the cost for a consecutive of 6 months (including 6 months) or longer but not exceeding 12 months, the Bank may take other factors such as price volatility into consideration in determining whether such equity instrument investment is impaired. For equity instrument investment at cost, the Bank considers whether the technical, market, economic, or legal environment in which the investee operates has significant adverse changes to determine whether such equity instrument is impaired.

When an available-for-sale financial asset at fair value is impaired, the cumulative loss arising from decline in fair value that has been recognised directly in other comprehensive income is reclassified to impairment loss. If, after an impairment loss has been recognised on available-for-sale debt instrument investment, there is objective evidence of a recovery in value of the financial asset which can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss. Subsequent fair value increase in available-for-sale debt instrument investment whose impairment loss has been recognised is directly recognised in other comprehensive income.

#### APPENDIX IV FINANCIAL INFORMATION ON GUANGDONG NANYUE BANK

When an available-for-sale equity instrument at cost is impaired, impairment loss on such equity instrument investment and the excess of its carrying amount over the present value of future cash flows discounted at the then market yield for a similar financial asset are recognised as impairment loss in profit or loss. Such impairment loss is not reversed upon recognition.

# 6. Reclassification of outstanding held-to-maturity investments as available-for-sale financial assets as a basis to show the change in intention or ability:

Pursuant to the management on liquidity risk planning, the Bank intends to realize the outstanding held-to-maturity investments as approved by the risk management committee of the Bank, showing the change in intention or ability of the Bank.

#### 7. Presentation of financial assets and liabilities

Financial assets and liabilities of the Bank are presented separately in the balance sheet without offsetting. However, a financial asset and a financial liability should be offset when, and only when, both of the following conditions are satisfied: (1) the Bank currently has a legally enforceable right to set off the recognised amounts and the legal enforceable right is now executable; (2) the Bank intends either to settle on a net basis, or to liquidate the financial asset and settle the financial liability simultaneously.

#### (IX) Accounting method of resale agreements and repurchase agreements

A transaction under a resale agreement refers to purchasing relevant assets (including bonds and notes) from a counterparty at a certain price pursuant to a contract or an agreement and reselling the same financial products at an agreed price on the expiry date of such contract or agreement. Resale agreements are recognised at the actual amount paid when purchasing and reselling the relevant assets and presented in the "financial assets held under resale agreements" item in the balance sheet.

A transaction under a repurchase agreement refers to selling relevant assets (including bonds and notes) to a counterparty at a certain price pursuant to a contract or an agreement and repurchasing the same financial products at an agreed price on the expiry date of such contract or agreement. Repurchase agreements are recognised at the actual amount received when selling and repurchasing the relevant assets and presented under "financial assets sold under repurchase agreements" in the balance sheet. The financial products are listed under the same category in the balance sheet and are accounted for pursuant to the relevant accounting policy.

The interest received and paid under the resale agreements and repurchase agreements are recognised at the effective interest rate during the period of resale or repurchase. The interest received and paid is calculated at the agreed interest rate stipulated in the contracts for those with small difference between the effective interest rate and the agreed interest rate.

## (X) Long-term equity investments

#### 1. Judgment of joint control and significant influence

Joint control is identified as the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Significant influence is identified as the power to participate in the financial and operating policy decisions of the investee but is not control or joint control with other parties of these policies.

#### 2. Determination of investment cost

- (1) For business combination under common control, if the consideration of the combining party is that it makes payment in cash, transfers non-cash assets, assumes its liabilities or issues equity securities, on the date of combination, it regards the share of the carrying amount of the equity of the combined party included the consolidated financial statements of the ultimate controlling party as the initial cost of the investment. Adjustment to capital reserve is made based on the difference between the initial cost of the long-term equity investment and the carrying amount of the combination consideration paid or the par value of shares issued; if the balance of capital reserve is insufficient to offset, any excess is adjusted to undistributed profit.
- (2) For business combination not under common control, investment cost is initially recognised at the acquisition-date fair value of considerations paid.
- (3) The initial investment cost obtained through ways other than business combination and by making payment in cash is the purchase cost which is actually paid; that obtained on the basis of issuing equity securities is the fair value of the equity securities issued; that obtained through debt restructuring is determined according to the "Accounting Standard for Business Enterprises No. 12 Debt Restructurings; and that obtained through the exchange of non-monetary assets is determined according to the "Accounting Standard for Business Enterprises No. 7 —Exchange of Non-monetary Assets.

#### 3. Subsequent measurement and recognition method of gain or loss

For long-term equity investment with control relationship, it is accounted for with cost method; for long-term equity investment with joint control or significant influence, it is accounted for with equity method.

#### 4. Impairment test and provision methods for impairment

For investments in associates and joint ventures, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is objective evidence that the investments are impaired at the balance sheet date.

#### (XI) Fixed assets

#### 1. Recognition conditions of fixed assets

Fixed assets are tangible assets held for use in the production or supply of goods or services, for rental to others, or for administrative purposes, and are expected to be used during more than one accounting year. Fixed assets are recognised if, and only if, it is probable that future economic benefits associated with the assets will flow in and the cost of the assets can be measured reliably.

#### 2. Depreciation method of different categories of fixed assets

		R	esidual value	Annual
	Depreciation	Useful life	proportion	depreciation
Items	method	(years)	(%)	rate (%)
Buildings and structures	Straight-line method	40	3	2.43
Electronic equipment	Straight-line method	3-6	3	32.33-16.17
Transport facilities	Straight-line method	5	3	19.40
Other equipment	Straight-line method	6	3	16.17
Electronic equipment under	Straight-line method	40	3	2.43
financial lease				

#### 3. Impairment test methods and impairment provision methods for fixed assets

At the balance sheet date, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is evidence that the fixed assets are impaired.

#### (XII) Construction in progress

- 1. Construction in progress is recognised if it is probable that future economic benefits associated with the item will flow in, and the cost of the item can be measured reliably. Construction in progress is measured at the actual cost incurred to reach its designated usable conditions.
- 2. Construction in progress is transferred into fixed assets at its actual cost when it reaches its designated usable conditions. For project that has reached its intended use but before final accounting for completion, it is transferred to fixed assets using estimated value first, and then adjusted accordingly when the actual cost is settled, but the accumulated depreciation is not to be adjusted retrospectively.
- 3. At the balance sheet date, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is evidence that the construction in progress is impaired.

#### (XIII) Intangible assets

- 1. Intangible assets, including land use rights, patent rights and non-patented technologies, are initially measured at cost.
- 2. For intangible assets with finite useful lives, its amortisation amount is amortised within its useful lives systematically and reasonably; if it is unable to determine the expected realisation pattern reliably, intangible assets are amortised by the straight-line method with the specific terms as follows:

Land use rights
Software

Amortisation term
(years)

40

10

3. For intangible assets with definite useful lives, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is evidence at the balance sheet date that the intangible assets are impaired. For intangible assets with indefinite useful lives and those not ready for use, an impairment test is performed each year, irrespective of whether there is evidence of impairment.

## (XIV) Long-term prepaid expenses

Long-term prepaid expenses are recognised as incurred, and evenly amortised within its beneficial period or stipulated period. If items of long-term prepaid expenses fail to be beneficial to the subsequent accounting periods, the residual values of such items are included in profit or loss.

## (XV) Foreclosed assets

Foreclosed assets are recognised at the fair value at the time of acquisition, and the difference between the fair value and the carrying amount of the relevant assets and the taxes paid is recognised through profit or loss. The Bank regularly examines the recoverable amount of the repossessed assets. When the recoverable amount of the foreclosed assets is lower than the carrying amount, impairment is provided for the foreclosed assets.

#### (XVI) Bonds payable

The bonds payable are initially recognised at its fair value, i.e. the difference between the actual amount received (the fair value of consideration received) and the transaction costs deducted, and are subsequently measured at the amortised cost. The difference between the actual amount of net borrowed funds received and the amount due for repayment is amortised over the borrowing period using the effective interest method, and the amortised amount is recognised through profit or loss.

#### (XVII) Entrusted loans and deposits

Entrusted loan business refers to the commissioned business in which the Bank (trustee) distributes, manages and assists in collection of the loans provided by customers (consignor). The risks and benefits associated with the entrusted loan business are borne and enjoyed by the consignor.

#### (XVIII) Principle and method of revenue and expense recognition

#### 1. Interest income and expenses

The Bank adopts the effective interest rate method to recognise the interest income and interest expenses.

The effective interest rate method is a method of calculating the amortised cost and interest income and expenses for each period in accordance with the effective interest rate of a financial asset or financial liability (including a group of financial assets or financial liabilities). The effective interest rate is the rate that exactly discounts the future cash flow of the financial asset and financial liability through the expected life or, when appropriate, a shorter period, to the current book value of the said financial asset and financial liability.

When calculating the effective interest rate, the Bank shall estimate future cash flows (irrespective of future credit losses) considering all contractual terms of the financial assets and financial liabilities. The calculation includes all fees paid or received between parties to the financial assets and financial liabilities contract that are an integral part of the effective interest rate, transaction costs, and premiums or discounts. When it is not possible to estimate reliably the future cash flows or the expected life of the financial asset or financial liability, the Bank shall use the contractual cash flows over the full contractual term of the said financial asset or financial liability.

#### 2. Fee and commission revenue and expenses

For the fee and commission received and paid by the Bank for providing and accepting relevant services at a particular point in time or for a period of time, the relevant revenue and expenses shall be recognised according to the accrual basis.

For the fee and commission received and paid by the Bank for providing and accepting particular transaction services, the relevant revenue and expenses shall be recognised upon completion of actual terms agreed upon by the parties to the transaction.

#### 3. Income from the transfer of right of use of assets

Income from the transfer of right of use of assets is recognised if, and only if, it is probable that economic benefits associated with the transaction will flow to the Bank and the amount of the revenue can be measured reliably.

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#### (XIX) Receivables

#### 1. Receivables that are individually significant but assessed individually for impairment

Judgment basis or amount criteria of receivables that are individually significant Amounts accounting for over 10% (inclusive) of the balance of receivables

Provision method for receivables that are individually significant but assessed individually for impairment Conducting an impairment test on an individual basis while bad debt provision is made based on the excess of the carrying amount over the present value of future cash flow.

#### 2. Receivables that are collectively assessed for impairment for groups

(1) Basis for determining the groups and the methods of determining bad debt provisions

Groups are determined based on the following basis

Ageing analysis groups Receivables within the same ageing group have similar credit

risk characteristics

Individual assessment

groups

For payment and collection clearance amounts, employee borrowings and security deposits receivable in receivables which have similar credit risk characteristics, bad debt provision is made based on the excess of the carrying amount over the present value of future cash flow

(2) Methods of determining bad debt provision by groups

Ageing analysis groups Ageing analysis

Individual assessment method groups

Individual assessment

#### 3. Receivables that are individually insignificant but assessed individually for impairment

Reason for making	Significant difference between the present value of estimated				
individual assessment for bad debt provision	future cash flows and the present value of estimated future cash flows of receivables with ageing as credit risk characteristics and in individual assessment groups of receivables.				
Method of determining bad debt provision	Conducting an impairment test on an individual basis while bad debt provision is made based on the excess of the carrying				

amount over the present value of future cash flow.

For other receivables such as interest receivable and long-term receivables, bad debt provision is made based on the excess of the carrying amount over the present value of future cash flow.

#### (XX) Provision for loan impairment

In accordance with the Administrative Measures for the Provisioning for Reserves of Financial Institutions, the Bank estimates the possible impairment loss on various types of credit assets in an objective and reasonable manner, and makes provision on loan impairment in full and on time. The provision for loan impairment covers the loans subject to risks and losses (including mortgage loans, pledged loans, guaranteed loans and other loans), bank card overdrafts, discounts, credit advances (including advances for bank acceptance bills, letters of credit, guarantees and others), import and export bills, placements with banks and other financial institutions and financial lease receivables.

### (XXI) Government grants

- 1. Government grants comprise asset-related government grants and income-related government grants.
- 2. If a government grant is in the form of a monetary asset, it is measured at the amount received or receivable. If a government grant is in the form of a non-monetary asset, it is measured at fair value. If the fair value cannot be reliably determined, it is measured at the nominal amount.
- 3. An asset-related government grant is recognised as deferred income, and evenly amortised to profit or loss over the useful life of the related asset. For an income-related government grant, if the grant is a compensation for related expenses or losses to be incurred in subsequent periods, the grant is recognised as deferred income, and recognised to profit or loss over the periods in which the related costs are recognised. If the grant is a compensation for related expenses or losses already incurred, the grant is recognised immediately to profit or loss for the current period.

#### (XXII) Deferred income tax assets, deferred income tax liabilities

- 1. Deferred income tax assets or deferred income tax liabilities are calculated and recognised based on the difference between the carrying amount and tax base of assets and liabilities (and the difference of the carrying amount and tax base of items not recognised as assets and liabilities but with their tax base being able to be determined according to tax laws) and in accordance with the tax rate applicable to the period during which the assets are expected to be recovered or the liabilities are expected to be settled.
- 2. A deferred income tax asset is recognised to the extent of the amount of the taxable income, which it is most likely to obtain to deduct from the deductible temporary difference. At the balance sheet date, if there is any exact evidence that it is probable that future taxable profits will be available against which deductible temporary differences can be utilised, the deferred tax assets unrecognised in prior periods are recognised.
- 3. At the balance sheet date, the carrying amount of deferred income tax assets is reviewed. The carrying amount of a deferred income tax asset is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the benefit of the deferred income tax asset to be utilised. Such reduction is subsequently reversed to the extent that it becomes probable that sufficient taxable income will be available.
- 4. The income tax and deferred income tax for the period are treated as income tax expenses or income through profit or loss, excluding those arising from the following circumstances: (1) business combination; (2) the transactions or items directly recognised in equity.

#### (XXIII) Operating leases

When the Bank is the lessee, lease payments are included in cost of relevant asset or recognised in profit or loss with straight-line method over each periods of lease term. Initial expenses are recognised directly into profit or loss. Contingent rents are charged as profit or loss in the periods in which they are actually incurred.

When the Bank is the lessor, rental is recognised as profit or loss with straight-line method over each periods of lease term. Initial expenses, other than those with material amount and eligible for capitalisation which are included in profit or loss by instalments, are recognised directly as profit or loss. Contingent rents are charged to profit or loss during the periods in which they are actually incurred.

## (XXIV) General risk reserves

As at the end of the period, the Bank makes provision for general risk reserves at 1.50% of the risky assets as at the end of the period in accordance with the Administrative Measures for the Provisioning for Reserves of Financial Institutions.

#### (XXV) Assets classified as held for sale

The Bank classifies non-current assets (excluding financial assets) which simultaneously meet the following conditions as assets held for sale: 1. such components must be immediately available for sale under the current conditions only according to the usual terms of the sale of such components; 2. the Bank has reached a resolution as to the disposal of such components; 3. the Bank has entered into any agreement on irrevocable transfer with the transferee; 4. the transfer is likely to be completed within 1 year.

#### IV. TAXES

## (I) Main taxes and tax rates

Items	Tax bases	Tax rates (%)		
		The Company	Subsidiaries	
Business tax	Taxable revenue	5	3	
Value-added tax (VAT)	Taxable revenue	6	3	
Urban maintenance and	Turnover tax			
construction tax	payable	7	5	
	Turnover tax			
Education surcharges	payable	3	3	
	Turnover tax			
Local education surcharges	payable	2	2	
Enterprise income tax	Taxable income	25	25	

The Bank started to implement the Notice on the Full Implementation of the Pilot Reform for Transition from Business Tax to Value-added Tax (Circular No. 36) on 1 May 2016. The taxable income was subject to VAT at 6% instead of business tax at 5%.

#### (II) Income exempted from tax

Pursuant to Article 26 of the Enterprise Income Tax Law of the People's Republic of China, the following enterprise income shall be exempted from tax: the interest income from government debts; the income from equity investment such as dividend and bonus between qualified resident enterprises; the income from equity investment such as dividend and bonus obtained from resident enterprises by non-resident enterprises that have set up institutions or offices in China with an actual relationship with such institutions or offices; the income from qualified non-profit organisations.

The interest income from government debts of the Bank is not included in taxable income pursuant to the above requirements.

#### (III) Preferential tax

Pursuant to the Notice on Further Specifying the Policies on Financial Industry under the Full Implementation of the Pilot Reform for Transition from Business Tax to Value-added Tax (Cai Shui [2016] No. 46), income from financial services provided by rural credit cooperatives, village and town banks, rural mutual cooperatives as well as the rural cooperative banks and rural commercial banks in counties (county-level cities, districts and banners) of loan companies and corporate bodies wholly funded and established by banking institutions shall be subject to a 3% VAT if the applicable simplified tax calculation method is adopted.

# V. BUSINESS COMBINATIONS, SCOPE OF CONSOLIDATED FINANCIAL STATEMENTS AND INTERESTS IN OTHER ENTITIES

#### (I) Major subsidiaries under control

Subsidiaries acquired through establishment or investment

Full name of subsidiary	Business nature	Registered capital	Scope of operation
Zhongshan Guzhen Nanyue County Bank Co., Ltd. (中山 古鎮南粵村鎮銀 行股份有限公 司)	Banking and securities	250,000	Taking in deposits from the general public, granting short-term, mid-term and long-term loans, handling domestic settlements, handling the acceptance and discounting of notes; interbank lending; bank cards (debit cards) business, issuing, paying and underwriting government bonds as an agent; receipt and payment of money as an agent; and other business approved by the banking regulatory authority.

(Continued)

Full name of subsidiary	Actual contribution amount as at the end of the period	Balance of other projects that actually constitutes the net investment to subsidiary	Shareholding (%)	Voting rights ratio (%)
Zhongshan Guzhen Nanyue County Bank Co., Ltd. (中山古鎮南 粤村鎮銀行股份有限 公司)	173,000		69.20	69.20

#### (II) Changes in the scope of consolidation

There was no change in the scope of consolidation during the current period.

#### VI. NOTES TO ITEMS OF FINANCIAL STATEMENTS

Note: The opening balance in the notes to the financial statements refers to the balance of financial statements as at 1 January 2016. The closing balance refers to the balance of financial statements as at 31 December 2016. The current period refers to 1 January 2016 to 31 December 2016. The corresponding period of last year refers to 1 January 2015 to 31 December 2015.

#### (I). Notes to items of the balance sheet

#### 1. Cash and deposit with central bank

#### (1) Details

	Consolidation		Parent Company	
	Closing	Opening	Closing	Opening
Items	balance	balance	balance	balance
Cash on hand	451,980	426,257	445,628	425,349
Statutory reserve deposited with				
central banks	16,857,486	15,570,826	16,608,767	15,186,685
Excess deposit reserve deposited				
with central banks	4,351,116	3,541,254	4,341,252	3,539,691
Other deposits	664,532	549,203	664,532	549,203
Total	22,325,114	20,087,540	22,060,179	19,700,928

# (2) Instructions for using reserve which is limited, overseas deposited with potential recovery risks

Statutory reserve deposited with central banks is the legal deposit reserve deposited to the People's Bank of China in accordance with regulations, and such reserve shall not be used for day-to-day business.

#### 2. Deposit with other banks and other financial institutions

	Consolidation		Parent Company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Deposits with domestic banks	5,572,239	11,343,024	5,267,235	11,311,777
Deposits with overseas banks	85,311	79,555	85,311	79,555
Subtotal	5,657,550	11,422,579	5,352,546	11,391,332
Less: Bad debt provision				
Total	5,657,550	11,422,579	5,352,546	11,391,332

## 3. Placements with banks and other financial institutions

	Consolidation		Parent Company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Placements with domestic banks	11,884	129,093	11,884	129,093
Subtotal	11,884	129,093	11,884	129,093
Less: Bad debt provision	11,884	11,884	11,884	11,884
Total		117,209		117,209

# 4. Financial assets measured at fair value through profit or loss

	Consolidation		Parent Company	
	Closing	<b>Opening</b>	Closing	Opening
Items	balance	balance	balance	balance
Bond investments held for trading				
Including: Sovereign bonds	462,110	741,806	462,110	741,806
Bank financial bonds	1,520,440	5,664,868	1,520,440	5,664,868
Non-bank financial				
institution bonds	200,604	206,485	200,604	206,485
Corporate bonds	2,044,364	2,800,584	2,044,364	2,800,584
Others	291,157	138,965	291,157	138,965
Total	4,518,675	9,552,708	4,518,675	9,552,708

## 5. Financial assets held under resale agreements

	Consolidation		Parent Company	
	Closing	Opening	Closing	Opening
Items	balance	balance	balance	balance
Securities	16,014,699	4,020,100	16,014,699	4,020,100
Others	686,770	700,000	686,770	700,000
Subtotal	16,701,469	4,720,100	16,701,469	4,720,100
Less: Bad debt provision	14,000		14,000	
Total	16,687,469	4,720,100	16,687,469	4,720,100

## 6. Interest receivable

# (1) Details

	Consolidation		Parent Company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Interest on loan	325,310	206,086	322,133	204,806
Interest receivable on deposits with				
central banks	9,815	8,938	9,771	8,900
Interest receivable on deposits with				
banks	6,765	66,890	4,759	66,890
Interest receivable on financial				
assets measured at fair value	152 260	265 472	152 260	265 472
through profit or loss	152,369	265,472	152,369	265,472
Interest receivable on financial				
assets held under resale	21 427	29.226	21 427	29 226
agreements	31,427	38,236	31,427	38,236
Interest receivable on investment	201.046	160 110	201.046	160 110
classified as receivables	281,846	169,119	281,846	169,119
Interest receivable on	216 691	201 246	216 601	201 246
available-for-sale financial assets	216,681	281,246	216,681	281,246
Interest receivable on	400.072	100.011	400.053	100.011
held-to-maturity investments	188,073	109,044	188,073	109,044
Others		14,266		14,266
Total	1,212,286	1,159,297	1,207,059	1,157,979
Less: Bad debt provision for interest receivable				
Total	1,212,286	1,159,297	1,207,059	1,157,979

## 7. Loans and advances to customers

## (1) Distribution by individual and company

	Conso	olidation	Parent Company		
	Closing	Opening	Closing	Opening	
Items	balance	balance	balance	balance	
Loans and advances to individuals	12,549,365	9,701,882	12,297,064	9,489,994	
Including: Credit card	84,590	102,729	84,590	102,729	
Personal housing loans	1,353,511	613,525	1,353,511	613,525	
Personal business loans	4,196,836	6,016,401	4,049,904	5,816,076	
Personal consumption					
loans	6,835,045	2,969,227	6,809,059	2,957,664	
Others	79,383				
Loans and advances to companies	68,632,618	60,812,529	68,377,327	60,490,652	
Including: Loans	61,960,380	55,085,412	61,706,289	54,773,874	
Discount	5,892,528	4,344,073	5,891,328	4,342,694	
Advances	779,710	1,383,044	779,710	1,374,084	
Less: provision for loan loss	3,406,260	2,227,570	3,393,180	2,219,527	
Total	77,775,723	68,286,841	77,281,211	67,761,119	

## (2) Distribution by types of guaranty

	Conso	olidation	Parent Company		
	Closing	Opening	Closing	Opening	
Items	balance	balance	balance	balance	
Unsecured loans	13,599,145	8,455,730	13,579,507	8,453,972	
Guaranteed loans	16,236,734	14,976,403	16,108,549	14,807,908	
Mortgage loans	40,112,728	36,964,913	39,842,562	36,601,401	
Pledged loans	11,233,376	10,002,983	11,143,773	10,002,983	
Trade financing		114,382		114,382	
Subtotal	81,181,983	70,514,411	80,674,391	69,980,646	
Less: Provision for loan loss	3,406,260	2,227,570	3,393,180	2,219,527	
Total	77,775,723	68,286,841	77,281,211	67,761,119	

# (3) Distribution by industry

Notes   Percentage   Percenta		Consolidation					
Wholesale and retail trade         33,350,227         41.08         33,919,938         48.10           Manufacturing industry         16,885,211         20.80         15,317,995         21.72           Real estate industry         4,939,520         6.08         2,622,250         3.72           Construction industry         4,697,188         5.79         4,444,255         6.30           Agriculture, forestry, animal husbandry and fishery         2,522,824         3.11         2,781,220         3.94           Information transmission, computer service and software industry         321,778         0.40         133,602         0.19           Transportation, warehousing and postal industry         950,110         1.17         695,387         0.99           Accommodation and Catering Industry         2,063,741         2.54         2,284,562         3.24           Water conservancy, environment and public facility management         877,316         1.08         1,353,161         1.92           Leasing and commercial service industry         1,871,448         2.31         809,767         1.15           Production and supply of electricity, gas and water         351,451         0.43         439,294         0.62           Public management and social organisation         38,784         0.05         477,	Items	Closing ba	alance	Opening balance			
Wholesale and retail trade         33,350,227         41.08         33,919,938         48.10           Manufacturing industry         16,885,211         20.80         15,317,995         21.72           Real estate industry         4,939,520         6.08         2,622,250         3.72           Construction industry         4,697,188         5.79         4,444,255         6.30           Agriculture, forestry, animal husbandry and fishery         2,522,824         3.11         2,781,220         3.94           Information transmission, computer service and software industry         321,778         0.40         133,602         0.19           Transportation, warehousing and postal industry         950,110         1.17         695,387         0.99           Accommodation and Catering Industry         2,063,741         2.54         2,284,562         3.24           Water conservancy, environment and public facility management         877,316         1.08         1,353,161         1.92           Leasing and commercial service industry         1,871,448         2.31         809,767         1.15           Production and supply of electricity, gas and water         351,451         0.43         439,294         0.62           Public management and social organisation         38,784         0.05         477,			Percentage		Percentage		
Manufacturing industry         16,885,211         20.80         15,317,995         21.72           Real estate industry         4,939,520         6.08         2,622,250         3.72           Construction industry         4,697,188         5.79         4,444,255         6.30           Agriculture, forestry, animal husbandry and fishery         2,522,824         3.11         2,781,220         3.94           Information transmission, computer service and software industry         321,778         0.40         133,602         0.19           Transportation, warehousing and postal industry         950,110         1.17         695,387         0.99           Accommodation and Catering Industry         2,063,741         2.54         2,284,562         3.24           Water conservancy, environment and public facility management         877,316         1.08         1,353,161         1.92           Leasing and commercial service industry         1,871,448         2.31         809,767         1.15           Production and supply of electricity, gas and water         351,451         0.43         439,294         0.62           Public management and social organisation         38,784         0.05         477,415         0.68           Culture, sports and entertainment industry         463,703         0.57		Amount	(%)	Amount	(%)		
Real estate industry         4,939,520         6.08         2,622,250         3.72           Construction industry         4,697,188         5.79         4,444,255         6.30           Agriculture, forestry, animal husbandry and fishery         2,522,824         3.11         2,781,220         3.94           Information transmission, computer service and software industry         321,778         0.40         133,602         0.19           Transportation, warehousing and postal industry         950,110         1.17         695,387         0.99           Accommodation and Catering Industry         2,063,741         2.54         2,284,562         3.24           Water conservancy, environment and public facility management         877,316         1.08         1,353,161         1.92           Leasing and commercial service industry         1,871,448         2.31         809,767         1.15           Production and supply of electricity, gas and water         351,451         0.43         439,294         0.62           Public management and social organisation         38,784         0.05         477,415         0.68           Culture, sports and entertainment industry         463,703         0.57         450,242         0.64           Education         226,854         0.28         266,973	Wholesale and retail trade	33,350,227	41.08	33,919,938	48.10		
Construction industry	Manufacturing industry	16,885,211	20.80	15,317,995	21.72		
Agriculture, forestry, animal husbandry and fishery 2,522,824 3.11 2,781,220 3.94  Information transmission, computer service and software industry 321,778 0.40 133,602 0.19  Transportation, warehousing and postal industry 950,110 1.17 695,387 0.99  Accommodation and Catering Industry 2,063,741 2.54 2,284,562 3.24  Water conservancy, environment and public facility management 877,316 1.08 1,353,161 1.92  Leasing and commercial service industry 1,871,448 2.31 809,767 1.15  Production and supply of electricity, gas and water 351,451 0.43 439,294 0.62  Public management and social organisation 38,784 0.05 477,415 0.68  Culture, sports and entertainment industry 463,703 0.57 450,242 0.64  Education 226,854 0.28 266,973 0.38  Health, social security and social welfare 221,505 0.27 35,125 0.05  Mining industry 25,896 0.03 16,272 0.02  Financial industry 50,000 0.06  Resident service and other services 181,007 0.22 236,971 0.34  Scientific research and technology service industry 19,805 0.02  Other loans 11,123,615 13,71 4,229,982 6  Subtotal 81,181,983 100.00 70,514,411 100  Less: provision for loan loss 3,406,260 2,227,570	Real estate industry	4,939,520	6.08	2,622,250	3.72		
husbandry and fishery   2,522,824   3.11   2,781,220   3.94     Information transmission, computer service and software industry   321,778   0.40   133,602   0.19     Transportation, warehousing and postal industry   950,110   1.17   695,387   0.99     Accommodation and Catering   Industry   2,063,741   2.54   2,284,562   3.24     Water conservancy, environment and public facility management   877,316   1.08   1,353,161   1.92     Leasing and commercial service industry   1,871,448   2.31   809,767   1.15     Production and supply of electricity, gas and water   351,451   0.43   439,294   0.62     Public management and social organisation   38,784   0.05   477,415   0.68     Culture, sports and entertainment industry   463,703   0.57   450,242   0.64     Education   226,854   0.28   266,973   0.38     Health, social security and social welfare   221,505   0.27   35,125   0.05     Mining industry   25,896   0.03   16,272   0.02     Financial industry   50,000   0.06     Resident service and other services   181,007   0.22   236,971   0.34     Scientific research and technology service industry   19,805   0.02     Other loans   11,123,615   13,71   4,229,982   6     Subtotal   81,181,983   100.00   70,514,411   100     Less: provision for loan loss   3,406,260   2,227,570	Construction industry	4,697,188	5.79	4,444,255	6.30		
Information transmission, computer service and software industry   321,778   0.40   133,602   0.19	Agriculture, forestry, animal						
service and software industry         321,778         0.40         133,602         0.19           Transportation, warehousing and postal industry         950,110         1.17         695,387         0.99           Accommodation and Catering Industry         2,063,741         2.54         2,284,562         3.24           Water conservancy, environment and public facility management         877,316         1.08         1,353,161         1.92           Leasing and commercial service industry         1,871,448         2.31         809,767         1.15           Production and supply of electricity, gas and water         351,451         0.43         439,294         0.62           Public management and social organisation         38,784         0.05         477,415         0.68           Culture, sports and entertainment industry         463,703         0.57         450,242         0.64           Education         226,854         0.28         266,973         0.38           Health, social security and social welfare         221,505         0.27         35,125         0.05           Mining industry         50,000         0.06         0.05         0.05           Resident service and other services         181,007         0.22         236,971         0.34           Sci	husbandry and fishery	2,522,824	3.11	2,781,220	3.94		
Transportation, warehousing and postal industry         950,110         1.17         695,387         0.99           Accommodation and Catering Industry         2,063,741         2.54         2,284,562         3.24           Water conservancy, environment and public facility management         877,316         1.08         1,353,161         1.92           Leasing and commercial service industry         1,871,448         2.31         809,767         1.15           Production and supply of electricity, gas and water         351,451         0.43         439,294         0.62           Public management and social organisation         38,784         0.05         477,415         0.68           Culture, sports and entertainment industry         463,703         0.57         450,242         0.64           Education         226,854         0.28         266,973         0.38           Health, social security and social welfare         221,505         0.27         35,125         0.05           Mining industry         25,896         0.03         16,272         0.02           Financial industry         50,000         0.06         0.02         0.34           Resident service and other services         181,007         0.22         236,971         0.34           Scientific resea	Information transmission, computer						
Dostal industry   Dostal ind	service and software industry	321,778	0.40	133,602	0.19		
Accommodation and Catering   Industry   2,063,741   2.54   2,284,562   3.24   Water conservancy, environment and public facility management   877,316   1.08   1,353,161   1.92   Leasing and commercial service industry   1,871,448   2.31   809,767   1.15   Production and supply of electricity, gas and water   351,451   0.43   439,294   0.62   Public management and social organisation   38,784   0.05   477,415   0.68   Culture, sports and entertainment industry   463,703   0.57   450,242   0.64   Education   226,854   0.28   266,973   0.38   Health, social security and social welfare   221,505   0.27   35,125   0.05   Mining industry   25,896   0.03   16,272   0.02   Financial industry   50,000   0.06   Resident service and other services   181,007   0.22   236,971   0.34   Scientific research and technology service industry   19,805   0.02   O.02   Other loans   11,123,615   13,71   4,229,982   6   Subtotal   81,181,983   100.00   70,514,411   100   Less: provision for loan loss   3,406,260   2,227,570	Transportation, warehousing and						
Industry	postal industry	950,110	1.17	695,387	0.99		
Water conservancy, environment and public facility management         877,316         1.08         1,353,161         1.92           Leasing and commercial service industry         1,871,448         2.31         809,767         1.15           Production and supply of electricity, gas and water         351,451         0.43         439,294         0.62           Public management and social organisation         38,784         0.05         477,415         0.68           Culture, sports and entertainment industry         463,703         0.57         450,242         0.64           Education         226,854         0.28         266,973         0.38           Health, social security and social welfare         221,505         0.27         35,125         0.05           Mining industry         25,896         0.03         16,272         0.02           Financial industry         50,000         0.06         0.06           Resident service and other services         181,007         0.22         236,971         0.34           Scientific research and technology service industry         19,805         0.02         0.02         0.02           Other loans         11,123,615         13,71         4,229,982         6           Subtotal         81,181,983         100.00 <td>Accommodation and Catering</td> <td></td> <td></td> <td></td> <td></td>	Accommodation and Catering						
public facility management         877,316         1.08         1,353,161         1.92           Leasing and commercial service industry         1,871,448         2.31         809,767         1.15           Production and supply of electricity, gas and water         351,451         0.43         439,294         0.62           Public management and social organisation         38,784         0.05         477,415         0.68           Culture, sports and entertainment industry         463,703         0.57         450,242         0.64           Education         226,854         0.28         266,973         0.38           Health, social security and social welfare         221,505         0.27         35,125         0.05           Mining industry         25,896         0.03         16,272         0.02           Financial industry         50,000         0.06         0.06         0.02         0.02           Resident service and other services         181,007         0.22         236,971         0.34           Scientific research and technology service industry         19,805         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.03         0.02         0.03         0.03         0.03 <t< td=""><td>Industry</td><td>2,063,741</td><td>2.54</td><td>2,284,562</td><td>3.24</td></t<>	Industry	2,063,741	2.54	2,284,562	3.24		
Leasing and commercial service industry       1,871,448       2.31       809,767       1.15         Production and supply of electricity, gas and water       351,451       0.43       439,294       0.62         Public management and social organisation       38,784       0.05       477,415       0.68         Culture, sports and entertainment industry       463,703       0.57       450,242       0.64         Education       226,854       0.28       266,973       0.38         Health, social security and social welfare       221,505       0.27       35,125       0.05         Mining industry       25,896       0.03       16,272       0.02         Financial industry       50,000       0.06       0.06       0.02         Resident service and other services       181,007       0.22       236,971       0.34         Scientific research and technology service industry       19,805       0.02       0.02       0.02         Other loans       11,123,615       13.71       4,229,982       6         Subtotal       81,181,983       100.00       70,514,411       100         Less: provision for loan loss       3,406,260       2,227,570	Water conservancy, environment and						
industry         1,871,448         2.31         809,767         1.15           Production and supply of electricity, gas and water         351,451         0.43         439,294         0.62           Public management and social organisation         38,784         0.05         477,415         0.68           Culture, sports and entertainment industry         463,703         0.57         450,242         0.64           Education         226,854         0.28         266,973         0.38           Health, social security and social welfare         221,505         0.27         35,125         0.05           Mining industry         25,896         0.03         16,272         0.02           Financial industry         50,000         0.06         0.02         0.34           Scientific research and technology service industry         19,805         0.02         236,971         0.34           Subtotal         81,181,983         100.00         70,514,411         100           Less: provision for loan loss         3,406,260         2,227,570         0.22         0.227,570	public facility management	877,316	1.08	1,353,161	1.92		
Production and supply of electricity, gas and water         351,451         0.43         439,294         0.62           Public management and social organisation         38,784         0.05         477,415         0.68           Culture, sports and entertainment industry         463,703         0.57         450,242         0.64           Education         226,854         0.28         266,973         0.38           Health, social security and social welfare         221,505         0.27         35,125         0.05           Mining industry         25,896         0.03         16,272         0.02           Financial industry         50,000         0.06         0.06         0.02           Resident service and other services         181,007         0.22         236,971         0.34           Scientific research and technology service industry         19,805         0.02         0.02           Other loans         11,123,615         13.71         4,229,982         6           Subtotal         81,181,983         100.00         70,514,411         100           Less: provision for loan loss         3,406,260         2,227,570         0.62	Leasing and commercial service						
gas and water         351,451         0.43         439,294         0.62           Public management and social organisation         38,784         0.05         477,415         0.68           Culture, sports and entertainment industry         463,703         0.57         450,242         0.64           Education         226,854         0.28         266,973         0.38           Health, social security and social welfare         221,505         0.27         35,125         0.05           Mining industry         25,896         0.03         16,272         0.02           Financial industry         50,000         0.06         0.02         0.34           Scientific research and technology service industry         19,805         0.02         0.02         0.04           Other loans         11,123,615         13.71         4,229,982         6           Subtotal         81,181,983         100.00         70,514,411         100           Less: provision for loan loss         3,406,260         2,227,570         0.62	industry	1,871,448	2.31	809,767	1.15		
Public management and social organisation       38,784       0.05       477,415       0.68         Culture, sports and entertainment industry       463,703       0.57       450,242       0.64         Education       226,854       0.28       266,973       0.38         Health, social security and social welfare       221,505       0.27       35,125       0.05         Mining industry       25,896       0.03       16,272       0.02         Financial industry       50,000       0.06       0.06       0.02         Resident service and other services       181,007       0.22       236,971       0.34         Scientific research and technology service industry       19,805       0.02       0.02         Other loans       11,123,615       13.71       4,229,982       6         Subtotal       81,181,983       100.00       70,514,411       100         Less: provision for loan loss       3,406,260       2,227,570	Production and supply of electricity,						
organisation         38,784         0.05         477,415         0.68           Culture, sports and entertainment industry         463,703         0.57         450,242         0.64           Education         226,854         0.28         266,973         0.38           Health, social security and social welfare         221,505         0.27         35,125         0.05           Mining industry         25,896         0.03         16,272         0.02           Financial industry         50,000         0.06         0.06           Resident service and other services         181,007         0.22         236,971         0.34           Scientific research and technology service industry         19,805         0.02         0.02           Other loans         11,123,615         13.71         4,229,982         6           Subtotal         81,181,983         100.00         70,514,411         100           Less: provision for loan loss         3,406,260         2,227,570	gas and water	351,451	0.43	439,294	0.62		
Culture, sports and entertainment industry       463,703       0.57       450,242       0.64         Education       226,854       0.28       266,973       0.38         Health, social security and social welfare       221,505       0.27       35,125       0.05         Mining industry       25,896       0.03       16,272       0.02         Financial industry       50,000       0.06       0.06       0.02       0.34         Scientific research and other services service industry       19,805       0.02 <t< td=""><td>Public management and social</td><td></td><td></td><td></td><td></td></t<>	Public management and social						
industry         463,703         0.57         450,242         0.64           Education         226,854         0.28         266,973         0.38           Health, social security and social welfare         221,505         0.27         35,125         0.05           Mining industry         25,896         0.03         16,272         0.02           Financial industry         50,000         0.06         236,971         0.34           Scientific research and technology service industry         19,805         0.02         236,971         0.34           Other loans         11,123,615         13.71         4,229,982         6           Subtotal         81,181,983         100.00         70,514,411         100           Less: provision for loan loss         3,406,260         2,227,570         2,227,570	organisation	38,784	0.05	477,415	0.68		
Education       226,854       0.28       266,973       0.38         Health, social security and social welfare       221,505       0.27       35,125       0.05         Mining industry       25,896       0.03       16,272       0.02         Financial industry       50,000       0.06       0.06         Resident service and other services       181,007       0.22       236,971       0.34         Scientific research and technology service industry       19,805       0.02	Culture, sports and entertainment						
Health, social security and social welfare       221,505       0.27       35,125       0.05         Mining industry       25,896       0.03       16,272       0.02         Financial industry       50,000       0.06       0.06         Resident service and other services       181,007       0.22       236,971       0.34         Scientific research and technology service industry       19,805       0.02       0.02         Other loans       11,123,615       13.71       4,229,982       6         Subtotal       81,181,983       100.00       70,514,411       100         Less: provision for loan loss       3,406,260       2,227,570	industry	463,703	0.57	450,242	0.64		
welfare       221,505       0.27       35,125       0.05         Mining industry       25,896       0.03       16,272       0.02         Financial industry       50,000       0.06       0.06         Resident service and other services       181,007       0.22       236,971       0.34         Scientific research and technology service industry       19,805       0.02       0.02         Other loans       11,123,615       13.71       4,229,982       6         Subtotal       81,181,983       100.00       70,514,411       100         Less: provision for loan loss       3,406,260       2,227,570	Education	226,854	0.28	266,973	0.38		
Mining industry       25,896       0.03       16,272       0.02         Financial industry       50,000       0.06       0.06       0.02       0.03       0.02       0.03       0.02       0.03       0.02       0.03       0.02       0.03       0.02       0.03       0.02       0.03       0.02       0.03       0.02       0.03       0.02<	Health, social security and social						
Financial industry       50,000       0.06         Resident service and other services       181,007       0.22       236,971       0.34         Scientific research and technology service industry       19,805       0.02	welfare	221,505	0.27	35,125	0.05		
Resident service and other services       181,007       0.22       236,971       0.34         Scientific research and technology service industry       19,805       0.02         Other loans       11,123,615       13.71       4,229,982       6         Subtotal       81,181,983       100.00       70,514,411       100         Less: provision for loan loss       3,406,260       2,227,570	Mining industry	25,896	0.03	16,272	0.02		
Scientific research and technology service industry       19,805       0.02         Other loans       11,123,615       13.71       4,229,982       6         Subtotal       81,181,983       100.00       70,514,411       100         Less: provision for loan loss       3,406,260       2,227,570	Financial industry	50,000	0.06				
service industry     19,805     0.02       Other loans     11,123,615     13.71     4,229,982     6       Subtotal     81,181,983     100.00     70,514,411     100       Less: provision for loan loss     3,406,260     2,227,570	Resident service and other services	181,007	0.22	236,971	0.34		
Other loans       11,123,615       13.71       4,229,982       6         Subtotal       81,181,983       100.00       70,514,411       100         Less: provision for loan loss       3,406,260       2,227,570	Scientific research and technology						
Subtotal       81,181,983       100.00       70,514,411       100         Less: provision for loan loss       3,406,260       2,227,570	service industry	19,805	0.02				
Less: provision for loan loss 3,406,260 2,227,570	Other loans	11,123,615	13.71	4,229,982	6		
•	Subtotal	81,181,983	100.00	70,514,411	100		
	Less: provision for loan loss	3,406,260		2,227,570			
	Total	77,775,723		68,286,841			

(Continued)

	Consolidation					
Items	Closing b	alance	Opening 1	balance		
		Percentage		Percentage		
	Amount	(%)	Amount	(%)		
Wholesale and retail trade	33,309,727	41.29	33,859,025	48.38		
Manufacturing industry	16,736,781	20.75	14,990,162	21.42		
Real estate industry	4,939,520	6.12	2,622,250	3.75		
Construction industry	4,672,818	5.79	4,392,805	6.28		
Agriculture, forestry, animal						
husbandry and fishery	2,518,824	3.12	2,756,470	3.95		
Information transmission, computer						
service and software industry	321,778	0.40	133,602	0.19		
Transportation, warehousing and						
postal industry	950,110	1.18	695,387	0.99		
Accommodation and catering						
Industry	2,063,741	2.56	2,284,562	3.26		
Water conservancy, environment and						
public facility management	877,316	1.09	1,353,161	1.93		
Leasing and commercial service						
industry	1,871,448	2.32	809,767	1.16		
Production and supply of electricity,						
gas and water	351,451	0.44	439,294	0.63		
Public management and social						
organisation	38,784	0.05	477,415	0.68		
Culture, sports and entertainment						
industry	463,703	0.57	450,242	0.64		
Education	226,854	0.28	266,973	0.38		
Health, social security and social						
welfare	221,505	0.27	35,125	0.05		
Mining industry	25,896	0.03	16,272	0.02		
Financial industry	50,000	0.06	_			
Resident service and other services	158,007	0.20	202,471	0.29		
Scientific research and technology						
service industry	19,805	0.02		_		
Other loans	10,856,323	13.46	4,195,663	6		
Subtotal	80,674,391	100.00	69,980,646.0	100		
Less: Provision for loan loss	3,393,180		2,219,527			
Total	77,281,211		67,761,119			

# (4) Overdue loans (by types of guarantee)

## 1) Consolidation

Subtotal

	Closing balance				
	1 to 90 days overdue	90 to 360 days overdue	360 days to 3 years overdue		
	(including	(including	(including	Over 3 years	
Items	90 days)	<b>360 days</b> )	3 years)	overdue	Total
Unsecured loans	29,441	38,269	27,622	112	95,444
Guarantee loans	285,916	441,473	459,630	8,077	1,195,096
Mortgage loans	108,030	438,458	1,080,634	664	1,627,786
Pledged loans	15,331	159,951	351,498	7,750	534,530
Subtotal	438,718	1,078,151	1,919,384	16,603	3,452,856
		Ope	ning balance		
	1 to 90	90 to 360	360 days to 3		
	days overdue	days overdue	years overdue		
	(including	(including	(including	Over 3 years	
Items	90 days)	<b>360 days</b> )	3 years)	overdue	Total
Unsecured loans	36,107	14,282	22,789		73,178
Guaranteed loans	407,545	793,561	209,437	8,077	1,418,620
Mortgage loans	968,813	1,351,569	467,446	492	2,788,320
Pledged loans	175,742	81,972	283,295		541,009
Subtotal	1,588,207	2,241,384	982,967	8,569	4,821,127
		One	ning balance		
	1 to 90	90 to 360	360 days to 3		
	days overdue	days overdue	years overdue		
	(including	(including	(including	Over 3 years	
Items	90 days)	<b>360 days</b> )	3 years)	overdue	Total
Unsecured loans	36,107	14,282	22,789		73,178
Guaranteed loans	407,545	793,561	209,437	8,077	1,418,620
Mortgage loans	950,349	1,347,608	465,686	492	2,764,135
Pledged loans	175,742	81,972	283,295		541,009

1,569,743 2,237,423 981,207 8,569 4,796,942

## (5) Provision for loan loss

	Conso	lidation	Parent Company		
Items	Closing balance	Opening balance	Closing balance	Opening balance	
At the beginning of the period	2,227,570	1,697,708	2,219,527	1,687,962	
Provision	1,686,982	958,098	1,681,599	958,098	
Reversal	90,596	8,565	90,596	6,862	
Write-offs	447,540	429,845	447,194	429,845	
Recovery	29,844	10,174	29,844	10,174	
At the end of the period	3,406,260	2,227,570	3,393,180	2,219,527	

# 8. Available-for-sale financial assets

	Consol	lidation	Parent Company		
Items	Closing balance	Opening balance	Closing balance	Opening balance	
Bonds	3,447,480	896,482	3,447,480	896,482	
Including: Financial institution bonds	2,327,172	891,474	2,327,172	891,474	
Sovereign bonds	1,120,308		1,120,308		
Corporate bonds		5,008		5,008	
Trust investment and others	4,879,360	6,774,361	4,879,360	6,774,361	
Total	8,326,840	7,670,843	8,326,840	7,670,843	

# 9. Held-to-maturity investments

## Consolidation

Closing balance				Opening balance			
Items	Book balance	Provision for impairment	Book value	Book balance	Provision for impairment	Book value	
200	~ 4141100	p	20011 (11110	~ <b>414110</b>		zoon , with	
Sovereign bonds	3,761,292		3,761,292	3,891,933		3,891,933	
Bank bonds	5,004,843		5,004,843	1,344,904		1,344,904	
Corporate bonds	517,828		517,828	516,289		516,289	
Total	9,283,963		9,283,963	5,753,126		5,753,126	

(Continued)

## Parent Company

	Closing balance		Opening balance			
	Book	Provision for		Book	<b>Provision for</b>	
Item	balance	impairment	<b>Book value</b>	balance	impairment	Book value
Sovereign bonds	3,761,292		3,761,292	3,891,933		3,891,933
Bank bonds	5,004,843		5,004,843	1,344,904		1,344,904
Corporate bonds	517,828		517,828	516,289		516,289
Total	9,283,963		9,283,963	5,753,126		5,753,126

# 10. Investments classified as receivables

	Conso	lidation	Parent Company		
	Closing	Opening	Closing	Opening	
Items	balance	balance	balance	balance	
Financial bonds		257,098		257,098	
		237,098		237,098	
Debt financing instruments of					
non-financial enterprises	450,000	550,000	450,000	550,000	
Trust investments	11,879,208	8,088,459	11,879,208	8,088,459	
Others	39,903,921	23,102,211	39,903,921	23,102,211	
Subtotal	52,233,129	31,997,768	52,233,129	31,997,768	
Less: Provision for impairment of					
investments classified as					
receivables	153,433	151,812	153,433	151,812	
Total	52,079,696	31,845,956	52,079,696	31,845,956	

## 11. Long-term equity investments

Investee	Accounting method	Cost of investment	Opening balance	Changes	Closing balance
Zhongshan Guzhen Nanyue County Bank Co., Ltd.	Cost method	173,000	173,000		173,000
Clearing Center For City Commercial Banks	Cost method	250		250	250
Total		173,250	173,000	250	173,250

(Continued)

# APPENDIX IV FINANCIAL INFORMATION ON GUANGDONG NANYUE BANK

Investee	Shareholdings ratio (%)	Voting rights ratio(%)	Explanation of inconsistency in the ratio of shareholdings and voting rights	Provision for impairment	Provision for impairment made in current period	Cash bonus in current period
Zhongshan Guzhen Nanyu	ie					
County Bank Co., Ltd.	69.20	69.20				
Clearing Center For City						
Commercial Banks	<5%	<5%				375

## 12. Fixed assets

## (1) Details

## 1) Consolidation

	Opening			Closing
Items	balance	Increase	Decrease	balance
① Subtotal of original book value	768,038	120,606	45,745	842, 899
Buildings and structures	396,087	86,970	18,620	464,437
Transport facilities	36,119	1,844	5,210	32,753
Electronic equipment	233,124	22,244	1,108	254,260
Other equipment	101,501	9,548	19,634	91,415
Electronic equipment under finance				
leases	1,207		1,173	34

	Increase				
	Opening To		Transferred		Closing
	balance	Provision	out	Decrease	balance
② Subtotal of accumulated	245.076	(5.047	7 444	14.500	202.050
depreciation	245,876	65,047	7,444	14,508	303,859
Buildings and structures	45,398	11,460		0.060	56,858
Transport facilities	30,153	2,588		8,860	23,881
Electronic equipment	128,882	35,196		205	163,873
Other equipment	40,708	15,774	7,444	4,711	59,215
Electronic equipment under					
finance leases	735	29		732	32
3 Subtotal of net book value	522,162				539,040
Buildings and structures	350,689				407,579
Transport facilities	5,966				8,872
Electronic equipment	104,242				90,387
Other devices	60,793				32,200
Electronic devices rented in under					
finance leases	472				2
Subtotal of provision for					
impairment					
Buildings and structures					
Transport facilities					
Electronic equipment					
Other equipment					
Electronic equipment under					
finance leases					
Total book value	522,162				539,040
Buildings and structures	350,689				407,579
Transport facilities	5,966				8,872
Electronic equipment	104,242				90,387
Other equipment	60,793				32,200
Electronic equipment under	•				•
finance leases	472				2

The depreciation amount for the current period was RMB65,047,000; and the original value of fixed assets transferred from construction-in-progress was RMB85,744,000 for the current period.

## (2) Fixed assets rented in under finance leases

## 1) Consolidation

Items	9	Accumulated depreciation	Net book value
Electronic equipment	34	32	2
Subtotal	34	32	2

## 13. Intangible assets

## 1) Consolidation

	Opening			Closing
Items	balance	Increase	Decrease	balance
① Subtotal of original book value	2,157,761	76		2,157,837
Software license	53,135	5		53,140
Land use rights	2,104,116	2,104,116		
Other intangible assets	510	71		581
② Subtotal of accumulated				
amortisation	87,437	57,726		145,163
Software license	29,615	5,071		34,686
Land use rights	57,614	52,603		110,217
Other intangible assets	208	52		260
Subtotal of net book value	2,070,324			2,012,674
Software license	23,520			18,454
Land use rights	2,046,502			1,993,899
Other intangible assets	302			321
Subtotal of provision for				
impairment				
Software license				
Land use rights				
Other intangible assets				
⑤ Total book value	2,070,324			2,012,674
Software license	23,520			18,454
Land use rights	2,046,502			1,993,899
Other intangible assets	302			321

The amortisation amounted to RMB57,726,000 for the current period.

## 14. Deferred income tax assets and deferred income tax liabilities

## (1) Recognised deferred income tax assets and deferred income tax liabilities

	Consol	idation	Parent company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Deferred income tax assets				
Provision for impairment of assets	699,909	422,467	699,453	422,123
Employee education expenses	1,574	1,096	1,574	1,096
Changes in fair value of available-for-sale financial assets	8,674		8,674	
Total	710,157	423,563	709,701	423,219
Deferred income tax liabilities				
Changes in fair value of financial assets measured at fair value through profit or loss for the current period	14,884	81,966	14,884	81,966
Changes in fair value of available-for-sale financial assets		8,693		8,693
Total	14,884	90,659	14,884	90,659

## (2) Details of unrecognised deferred income tax assets

There were no unrecognised deferred income tax assets for the Bank and no unrecognised deferred income tax assets of the Bank for the year.

## (3) Deductible loss of unrecognised deferred tax assets will expire in the coming years

There were no deductible loss of unrecognised deferred income tax assets for the Bank and no deductible loss of unrecognised deferred of the Bank for the year.

## (4) Details of taxable differences and deductible differences

	Amount			
Items	Consolidation	Parent Company		
Taxable differences				
Losses from the impairment of assets	2,799,636	2,797,812		
Employee education expenses	6,296	6,296		
Changes in fair value of available-for-sale financial assets	34,696	34,696		
Subtotal	2,840,628	2,838,804		
Deductible differences				
Changes in fair value of financial assets measured at fair				
value through profit or loss	59,536	59,536		
Subtotal	59,536	59,536		

## 15. Other assets

## (1) Details

	Consolidation		Parent company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Other receivables	1,609,035	1,349,173	1,607,903	1,347,759
Long-term prepaid expenses	416,461	358,943	412,154	354,169
Foreclosed assets	21,547	905	20,501	905
Construction in progress	574,733	634,033	574,733	634,033
Other current assets	108,495	9,945	108,492	9,942
Total	2,730,271	2,352,999	2,723,783	2,346,808

## (2) Other receivables

## 1) Details

## ① Consolidation

	Closing balance			Opening balance			
		Provision			Provision		
Nature	Book balance	for bad-debts	Book value	Book balance	for bad-debts	Book value	
Asset disposal receivables	860,740		860,740	860,740		860,740	
Wealth management receivables	260,321		260,321	177,191		177,191	
Prepayments for land auction	84,100		84,100	84,100		84,100	
Other operating receivables	437,446	33,572	403,874	260,714	33,572	227,142	
Total	1,642,607	33,572	1,609,035	1,382,745	33,572	1,349,173	

# APPENDIX IV FINANCIAL INFORMATION ON GUANGDONG NANYUE BANK

## 2) Receivables due from related parties

At the end of the current period, there were no receivables due from related parties.

## (3) Long-term prepaid expenses

	Consol	idation	Parent company		
Items	Closing balance	Opening balance	Closing balance	Opening balance	
Leased fixed asset improvements	233,181	233,080	229,020	228,306	
Software system upgrade expenditure	135,358	85,640	135,358	85,640	
Others	47,922	40,223	47,776	40,223	
Total	416,461	358,943	412,154	354,169	

## (4) Construction in progress

	Consol	idation	Parent company		
Items	Closing balance	Opening balance	Closing balance	Opening balance	
Office building under construction Operating lease asset improvement	560,434	610,200	560,434	610,200	
expenses	14,219	23,833	14,219	23,833	
Other constructions in progress	80		80		
Total	574,733	634,033	574,733	634,033	

# 16. Detailed statement for asset impairment provision

# (1) Consolidation

Items	Opening			Decr	ease	Closing
	balance	Provision	Recovery	Reversal	Write-offs	balance
Impairment provision for placements with banks and other financial institutions	11,884					11,884
Impairment provision for financial assets held under resale						
agreements		14,000				14,000
Impairment provision for loans	2 227 570	1,686,982	29,844	92,755	445,381	3,406,260
Impairment provisions	2,227,370	1,000,702	27,044	72,133	773,301	3,400,200
for investments classified as						
receivables	151,812	1,621				153,433
Impairment provision for long-term equity						
investments	9,210					9,210
Bad debt provision for other receivables	33,572					33,572
Impairment provision						
for foreclosed assets	157					157
Total	2,434,205	1,702,603	29,844	92,755	445,381	3,628,516

## 17. Due to central banks

	Consol	idation	Parent company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Due to central banks	190,000	141,283	190,000	140,000
Rediscount	67,223	836,203	67,223	836,203
Total	257,223	977,486	257,223	976,203

## 18. Deposits from banks and other financial institutions

	Consolidation		Parent company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Deposits from banks Deposits from insurance companies	9,957,144	22,088,514	10,043,963	22,184,259
and other companies	15,211,055	12,237,913	15,211,054	12,237,913
Total	25,168,199	34,326,427	25,255,017	34,422,172

# 19. Issued certificates of deposit

	Consolidation		Parent company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Negotiable certificates of deposit	14,281,706	4,962,431	14,281,706	4,962,431
Total	14,281,706	4,962,431	14,281,706	4,962,431

## 20. Placements from banks and other financial institutions

	Consolidation		Parent company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Placements from banks	530,131	97,400	530,131	97,400
Total	530,131	97,400	530,131	97,400

# 21. Financial assets sold for repurchase

	Consolidation		Parent company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Financial bonds	9,660,235	240.000	9,660,235	240,000
Other bonds	3,159,860	,	3,159,860	,
Sovereign bonds	5,148,600		5,148,600	
Total	17,968,695	240,000	17,968,695	240,000

# 22. Deposits from customers

	Consolidation		Parent company	
	Closing	Opening	Closing	Opening
Items	balance	balance	balance	balance
Demand deposits:	35,951,833	29,063,516	35,697,814	28,711,536
Including: Companies	28,124,537	21,961,490	27,900,608	21,649,310
Individuals	7,827,296	7,102,026	7,797,206	7,062,226
Term deposits	61,790,974	64,541,735	61,225,721	64,249,015
Including: Companies	55,191,754	58,655,889	54,977,951	58,482,369
Individuals	6,599,220	5,885,846	6,247,770	5,766,646
Call deposits	2,085,204	365,599	2,085,204	364,999
Guarantee deposits	13,871,557	9,823,843	13,822,865	9,714,706
Inward remittance and temporary				
deposits	170,698	122,953	165,998	122,953
Credit card deposits	1,083	917	1,083	917
Wealth management deposits	5,043,479	6,611,506	5,043,479	6,611,506
Structured deposits	7,998,300		7,998,300	
Other deposits	403,061	283,046	403,061	263,583
Total	127,316,189	110,813,115	126,443,525	110,039,215

# 23. Employee benefits payable

## (1) Details

## 1) Consolidation

	Opening			Closing
Items	balance	Increase	Decrease	balance
Short-term employee benefits	15,156	983,711	894,857	104,010
Post-employment benefits—defined				
contribution plans	188	53,219	53,257	150
Termination benefits		3,716	3,716	
Total	15,344	1,040,646	951,830	104,160

## (2) Details of short-term employee benefits

## 1) Consolidation

	Opening			Closing
Items	balance	Increase	Decrease	balance
Wage, bonus, allowance and subsidy	59	826,004	737,857	88,206
Employee welfare fund		52,606	52,606	
Social insurance premium		27,960	27,895	65
Including: Medical insurance				
premium		23,311	23,253	58
Work-related injury insurance				
premium		946	944	2
Maternity insurance premium		2,058	2,053	5
Other social insurance		1,645	1,645	
Housing funds	51	51,686	51,737	0
Labour union fund and employee				
education fund	15,046	25,455	24,762	15,739
Subtotal	15,156	983,711	894,857	104,010

## (3) Details of defined contribution plans

	<b>Opening</b>			Closing
Items	balance	Increase	Decrease	balance
Basic pension insurance premium	188	50,992	51,037	143
Unemployment insurance premium		2,227	2,220	7
Subtotal	188	53,219	53,257	150

## 24. Taxes payable

	Consolidation		Parent company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Business tax and surcharges, etc.	7,052	134,310	6,773	133,989
Corporate income tax	386,017	156,649	385,212	155,653
Withholding and payment of				
withheld taxes	3,040	2,323	2,989	2,285
Total	396,109	293,282	394,974	291,927

## 25. Interest payable

	Consolidation		Parent company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Interest payable to deposits from customers Interest payable to deposits from	1,503,985	1,397,921	1,499,766	1,394,668
banks	277,669	442,381	277,669	442,381
Interest payable to issuing bonds	5,671	5,425	5,671	5,425
Other interest payables	18,209	16	18,209	15
Total	1,805,534	1,845,743	1,801,315	1,842,489

## 26. Bonds payable

Bond type	Issue date	Maturity date	Interest rate	Opening balance	Increase	Decrease	Closing balance
Tier-2 capital bonds	2014-12-9	2024-12-8	6%	1,494,645	610		1,495,255
Total				1,494,645	610		1,495,255

## 27. Other liabilities

## (1) Details

	Consolidation		Parent company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Dividends payable	23,012	21,468	23,012	21,468
Other liabilities	1,300,047	266,677	1,290,536	266,510
Total	1,323,059	288,145	1,313,548	287,978

## (2) Dividends payable

	Consolidation		Parent company	
Items	Closing balance	Opening balance	Closing balance	Opening balance
Dividends payable Total	23,012 23,012	21,468 21,468	23,012 23,012	21,468 21,468

# (3) Other payables

	Consolidation		Parent o	company
	Closing	Opening	Closing	Opening
Items	balance	balance	balance	balance
Entrusted agency business	105,256	100,114	105,256	100,114
Funds clearing payables	605,496	20,859	605,496	20,859
Transfer of credit assets	418,970	41,652	418,970	41,652
Dormant funds	21,788	18,287	21,788	18,287
Deferred income	21,000	5,070	21,000	5,070
Others	127,537	80,695	118,026	80,528
Total	1,300,047	266,677	1,290,536	266,510

## 28. Capital

## (1) Details

Name of investor	Opening balance	Increase	Decrease	Closing balance
Neoglory Holdings Group Co., Ltd. (新光控股集團有限公司)		1,300,000		1,300,000
Guangdong Baolihua New Energy				
Stock Co., Ltd.	699,780			699,780
Guangdong Dahua Sugar Co., Ltd. (廣東大華糖業有限公司)	555,608			555,608
Heung Kong Group Limited	547,830			547,830
Guangdong Hengxing Group Co., Ltd. (廣東恒興集團有限公司)	504,475			504,475
Guangdong Rising Assets	,			,
Management Co., Ltd.	407,818			407,818
Zhanjiang Infrastructure Construction Investment Group Co., Ltd. (湛江				
市基礎設施建設投資集團有限公司)	370,370			370,370
China Delixi Holding Group Co.,				
Ltd.	350,000			350,000
Shandong Hexin Chemical Group Co., Ltd. (山東和信化工集團有限				
公司)	300,820			300,820
Guangdong Huaxiang Industrial Group Co., Ltd. (廣東華翔實業集				
團有限公司)	262,150			262,150
Other investors	2,222,625			2,222,625
Total	6,221,476	1,300,000		7,521,476

# (2) Shareholding structure as at the end of the period

## Closing balance

Type of shareholders	Number of shareholders	Amount	Proportion (%)
State-owned shares/State-owned legal			
person shares	8	839,250	11.16
Social legal person shares	29	6,674,653	88.74
Natural person shares	15	7,573	0.10
Total	52	7,521,476	100

#### (3) Changes in the share capital

Pursuant to the Resolution on Change of Registered Capital as approved by the Bank's first extraordinary general meeting in 2016, the Bank applied to increase its registered capital by RMB1,300,000,000, which shall be paid in full by each of the shareholders in accordance with the relevant provisions. During the current period, the capital increase of RMB1,300,000,000 was contributed by Neoglory Holdings Group Co. Ltd. (新光控股集團有限公司), a shareholder of the Bank, with RMB1,300,000,000 in cash. The registered capital and paid-in capital after such change amounted to RMB7,521,476,000. The capital injection was audited and verified by Guangzhou Rui Qin Accounting Firm (廣州瑞勤會計師事務所), which issued a capital verification report (Rui Qin Yan Zi [2016] No. A017) on 20 October 2016.

#### 29. Capital reserves

#### (1) Consolidation

Items	Opening balance	Increase	Decrease	Closing balance
Tems	bulunce	inci cusc	Decrease	bulunce
Share premium	1,074,357	520,000		1,594,357
Other capital reserves	411			411
Total	1,074,768	520,000		1,594,768

#### (3) Changes in the capital reserves

Pursuant to the Resolution on Change of Registered Capital as approved by the Bank's first extraordinary general meeting in 2016, the Bank had additional shares amounting to RMB1,300,000,000, which were subscribed by a new shareholder of the Bank, namely Neoglory Holdings Group Co., Ltd. (新光控股集團有限公司), at the consideration of RMB1,820,000,000 in cash, and the shareholder's contribution in excess of the paid-in capital was included in the capital reserves.

#### 30. Other comprehensive income

#### (1) Details

#### 1) Consolidation

#### Current period cumulative

-17,367

Attributable

Attributable

-26,022

Less: Transfer from other comprehensive income for Incurred the previous

periods to

before income

-69,467

26,078

tax for the profit or loss to the to minority Opening current during the Less: Income company, net interest, net Closing of tax Items balance period period tax expenses of tax balance Other comprehensive income to be reclassified subsequently to profit or loss Including: Gain or loss from changes in fair value of available-for-sale financial 26,078 -69,467 -17,367 -26,022 Total other comprehensive

#### 31. Surplus reserve

income

#### (1) Consolidation

Items	Opening balance	Increase	Decrease	Closing balance
Statutory surplus reserves	524,503	125,478		649,981
Discretionary surplus reserves	779			779
Total	525,282	125,478		650,760

#### (3) Explanation of the changes

The increase in surplus reserves during the current period is due to the appropriation of statutory surplus reserves at 10% of the net profit of the company realised for the current period.

#### 32. General risk reserves

#### (1) Consolidation

Items	Opening balance	Increase	Decrease	Closing balance
General risk reserves	2,085,228	417,762		2,502,990
Total	2,085,228	417,762		2,502,990

#### (3) Explanation of the changes

At the end of the period, the Bank made provision for general risk reserves at 1.50% of the risky assets as at the end of the period pursuant to the Administrative Measures for the Provisioning for Reserves of Financial Institutions.

## 33. Undistributed profit

Consolidation details

		Proportion of appropriation or
Items	Amount	distribution
Balance at the end of the previous period before		
adjustment	524,985	
Adjustment of total balance at the beginning of the		
period (Increase +, decrease -)		
Balance at the beginning of the period after		
adjustment	524,985	
Plus: Net profit for the current period	1,260,731	
Less: Appropriation of statutory surplus reserves	125,478	
Appropriation of discretionary surplus reserves		
Appropriation of general risk reserves	417,762	
Dividends payable on ordinary shares	373,288	
Dividend on ordinary share converted to share capital		
Undistributed profit at the end of the period	869,188	

# (II) Notes to the items of the income statement

## 1. Net interest income

	Consolidation		Parent company	
	I	Amount for the	Amount for the	
	Amount for	corresponding	Amount for	corresponding
	the current	period of	the current	period of
Items	period	last year	period	last year
Interest income	10,292,657	9,106,093	10,247,379	9,066,281
Loans and advances to				
customers	4,983,387	4,392,198	4,947,951	4,357,101
Deposits with banks	205,275	379,220	196,462	375,653
Deposits with central banks	267,361	257,645	266,332	256,497
Placements with banks and other				
financial institutions	118	462	118	462
Financial assets measured at fair				
value through profit or loss	513,584	518,940	513,584	518,940
Financial assets held under				
resale agreements	149,127	111,161	149,127	111,161
Available-for-sale financial				
assets	631,125	458,395	631,125	458,395
Held-to-maturity investments	215,361	188,637	215,361	188,637
Investments classified as				
receivables	3,121,507	2,545,493	3,121,507	2,545,493
Discounting and rediscounting	204,469	206,542	204,469	206,542
Domestic letters of credit	1,343	896	1,343	896
Others		46,504		46,504
Interest expenses	5,199,131	5,070,484	5,189,491	5,056,846
Deposits from banks	1,182,667	1,586,220	1,182,787	1,588,301
Placements from bank and other				
financial institutions	49,591	54,879	49,591	54,879
Deposits from customers	1,647,051	1,504,288	1,637,291	1,488,717
Agreement deposits	1,257,286	1,272,471	1,257,286	1,272,471
Financial assets sold under				
repurchase agreements	229,258	242,855	229,258	242,855
Issued certificates of deposit	484,685	30,200	484,685	30,200
Issue of bonds	90,857	90,608	90,857	90,608
Discounting and rediscounting		24		24
Wealth management deposits	224,211	176,322	224,211	176,322
Rediscounting	15,087	16,365	15,087	16,217
Other interest expenses	18,438	96,252	18,438	96,252
Net interest income	5,093,526	4,035,609	5,057,888	4,009,435

## 2. Net fee and commission income

	Consolidation		Parent company	
		Amount for the		Amount for the
	Amount for	corresponding	Amount for	corresponding
	the current	period of	the current	period of
Items	period	last year	period	last year
Fee and commission income	731,133	627,162	731,072	623,928
Including: Income from				
settlement and clearing	2,248	1,946	2,248	1,944
Income from bank card				
businesses	27,440	56,296	27,440	56,296
Income from agency businesses	93,316	184,350	93,316	184,344
Income from entrustment				
businesses	390,862	236,195	390,862	236,195
Income from commitment				
businesses	60,515	45,899	60,486	45,761
Income from transaction				
businesses	136,849	88,267	136,849	85,186
Other fee income	19,903	14,209	19,871	14,202
Fee and commission expenses	104,034	193,618	103,917	193,559
Including: Expenses of				
settlement and clearing	10,110	6,425	10,107	6,421
Expenses of bank				
card businesses	18,933	36,669	18,876	36,669
Expenses of agency				
businesses	16,218	8,490	16,218	8,490
Expenses of				
transaction				
businesses	37,970	129,198	37,970	129,198
Other fee expenses	20,803	12,836	20,746	12,781
Net fee and commission income	627,099	433,544	627,155	430,369
1400 for and commission medite	021,099	755,544	021,133	750,509

#### 3. Investment income

	Consolidation		Parent company	
	1	Amount for the	Amount for th	
	Amount for	corresponding	Amount for	corresponding
	the current	period of	the current	period of
Items	period	last year	period	last year
Investment gain on holding				
financial assets measured at				
fair value through profit or				
loss were held	131,935	161,276	131,935	161,276
Investment gain on holding				
held-to-maturity investments	-150		-150	
Income from long-term equity				
investments	375		375	
Investment gain on holding				
available-for-sale financial				
assets	-47,403	-59,178	-47,403	-59,178
Gain on disposal of discounted				
assets	37,640	73,352	37,640	73,352
Others	-14,643	-35,725	-14,643	-34,951
Total	107,754	139,725	107,754	140,499

# 4. Gains on change of fair value

	Consolidation  Amount for the		Parent company Amount for the	
	Amount for the current	corresponding period of	Amount for the current	corresponding period of
Items	period	last year	period	last year
Financial assets measured at fair				
value through profit or loss	-268,332	224,452	-268,332	224,452
Total	-268,332	224,452	-268,332	224,452

# 5. Other operating income

	Con	solidation	Parer	nt company
		Amount for the	I	Amount for the
	Amount for	corresponding	Amount for	corresponding
	the current	period of	the current	period of
Items	period	last year	period	last year
	4 000	4.04.5	4.002	4 04 7
Other income	1,883	1,915	1,883	1,915
Rental income	329		329	
Resale of forfeiting	219	256	219	256
Total	2,431	2,171	2,431	2,171

## 6. Taxes and surcharges

	Con	solidation	Parei	nt company
		Amount for the	1	Amount for the
	Amount for	corresponding	Amount for	corresponding
	the current	period of	the current	period of
Items	period	last year	period	last year
Business tax	152,797	428,823	152,172	427,693
City maintenance and				
construction tax	34,571	29,995	34,505	29,938
Other surcharges	36,511	21,440	36,427	21,385
Other taxes	11,697		11,697	
Total	235,576	480,258	234,801	479,016

## 7. Business and administrative expenses

	Consolidation		Parent company	
	A	Amount for the	Amount for th	
	Amount for	corresponding	Amount for	corresponding
	the current	period of	the current	period of
Items	period	last year	period	last year
Business promotion expenditure	113,250	120,027	112,202	118,324
Business entertainment				
expenditure	83,798	59,531	83,458	58,997
Business office expenses	325,790	214,671	324,273	210,046
Rental and utility expenses	253,088	247,655	250,285	244,921
Wage, social security and				
housing funds	1,045,907	895,577	1,035,900	884,587
Amortisation of intangible assets	57,726	57,042	57,724	57,036
Depreciation of fixed assets	65,047	59,741	64,497	59,158
Agency fees	18,690	10,493	18,506	10,264
Research and development				
expenditure	974	4,604	974	4,604
Travelling and vehicle expenses,				
etc.	25,002	58,918	24,284	57,766
Other expenses	17,392	51,789	16,055	50,566
Total	2,006,664	1,780,048	1,988,158	1,756,269

## 8. Asset impairment loss

	Consolidation  Amount for the		Parent company  Amount for the	
Items	Amount for the current period	corresponding period of last year	Amount for the current period	corresponding period of last year
Impairment provision for loans	1,686,982	956,456	1,681,599	958,098
Impairment provision for				
receivables	1,621	151,812	1,621	151,812
Impairment provision for				
financial assets held under				
resale agreements	14,000		14,000	
Others	309		309	
Total	1,702,912	1,108,268	1,697,529	1,109,910

# 9. Other operating costs

	Con	solidation	Parer	nt company
		Amount for the	Amount for the	
	Amount for	corresponding	Amount for	corresponding
	the current	period of	the current	period of
Items	period	last year	period	last year
Resale of forfeiting		674		674
Others	409	290	409	290
Total	409	964	409	964

## 10. Non-operating income

	Consolidation		Parent company	
		Amount for the	I	Amount for the
	Amount for	corresponding	Amount for	corresponding
	the current	period of	the current	period of
Items	period	last year	period	last year
Gains from disposal of non-current assets	132	280	132	280
Cash overage income	27	23	27	23
Government grants	2,554	3,000	2,554	3,000
Other income	225	5,615	216	1,771
Total	2,938	8,918	2,929	5,074

# 11. Non-operating expenses

	Con	solidation	Parent company		
		Amount for the		Amount for the	
	Amount for	Amount for corresponding A		corresponding	
	the current	period of	the current	period of	
Items	period	last year	period	last year	
Compensation expenses	484	1,319	484	1,319	
Loss on disposal of fixed assets	311	108	311	108	
Charity donation expenses	4,360	7,834	4,348	7,834	
Other expenses	1,843	2,824	1,843	2,811	
Total	6,998	12,085	6,986	12,072	

#### 12. Income tax expenses

	Con	solidation	Parent company		
		Amount for the	Amount for th		
		corresponding			
	the current	period of	the current	period of	
Items	period	last year	period	last year	
Income tax expenses for the					
period	704,304	460,528	701,885	458,369	
Deferred income tax expenses	-345,004	-107,377	-344,891	-107,439	
Total	359,300	353,151	356,994	350,930	

#### 13. Net other comprehensive income after tax

For the details of net other comprehensive income after tax, please refer to the explanation in the note of "other comprehensive income" under notes to items of the balance sheet, which is included in the notes to these financial statements.

## (III) Notes to items of the cash flow statement

## 1. Other cash receipts related to operating activities

	Amount for the current period				
Items	Consolidation	Parent company			
Non-operating income	2,938	2,929			
Increase in other payables	1,035,338	1,025,993			
Total	1,038,276	1,028,922			

#### 2. Other cash payments related to operating activities

	Amount for the current period				
Items	Consolidation	Parent company			
Business promotion expenditure	113,250	112,202			
Business entertainment expenditure	83,798	83,458			
Business office expenses	325,790	324,273			
Rental and utility expenses	253,088	250,285			
Non-operating expenses	6,687	6,675			
Other out-of-pocket expenses	61,828	59,603			
Increase in other receivables	131,744	135,244			
Total	976,185	971,740			

# 3. Supplementary information to the cash flow statement

# (1) Supplementary information to the cash flow statement

	Con	solidation	Parent company		
		Amount for the	Amount for the		
	Amount for	corresponding	Amount for	corresponding	
	the current	period of	the current	period of	
Supplementary information	period	last year	period	last year	
1) Reconciliation of net profit to cash flow from operating activities:					
Net profit	1,263,382	1,117,856	1,254,773	1,111,051	
Plus: Provision for asset					
impairment	1,702,912	1,108,268	1,697,529	1,109,910	
Depreciation of fixed assets, depletion of oil and gas assets, and depreciation of bearer					
biological assets	65,047	59,741	64,497	59,158	
Amortisation of intangible assets	57,726	57,042	57,724	57,036	
Amortisation of long-term prepaid expenses	50,669	35,928	50,202	34,199	
Loss on disposal of fixed assets, intangible assets and other long-term assets ("-"denotes	150		450		
gain)	179	-173	179	-173	
Loss on change in fair value ("-"denotes gain)	268,332	-224,452	268,332	-224,452	
Investment losses ("-"denotes					
gain)	-107,754	-3,851,190	-107,754	-3,851,964	
Interest paid on issuance of bonds	90,000	90,000	90,000	90,000	
Decrease in deferred income tax assets (increase represented	201.554	160,006	201 442	160.060	
with "-")	-291,554	-160,906	-291,442	-160,968	
Increase in deferred income tax liabilities ("-" denotes					
decrease)	-75,775	58,198	-75,775	58,198	
Decrease in operating receivable					
items ("-" denotes increase)	-36,463,253	-20,634,436	-36,574,577	-20,691,176	
Increase in operating payable					
items ("-" denotes decrease)	32,895,909	21,791,570	33,006,786	21,855,490	
Net cash flows from operating					
activities	-544,180	-552,554	-559,526	-553,691	

	Con	solidation	Parent company		
		Amount for the	Amount for the		
	Amount for	corresponding	Amount for	corresponding	
	the current	period of	the current	period of	
Supplementary information	period	last year	period	last year	
2) Significant investing and					
financing activities not related					
to cash receipts and payments:					
Conversion of debt into capital					
Convertible corporate bonds due					
within one year					
Fixed assets under finance leases					
3) Net changes in cash and cash equivalents:					
Closing balance of cash	5,015,642	5,417,344	4,999,426	5,414,872	
Less: Opening balance of cash	5,417,344	3,169,353	5,414,872	3,167,556	
Plus: Closing balance of cash					
equivalents	5,140,000	4,013,773	5,140,000	4,013,773	
Less: Opening balance of cash					
equivalents	4,013,773	4,812,196	4,013,773	4,812,196	
Net increase of cash and cash					
equivalents	724,525	1,449,568	710,781	1,448,893	

## (2) Composition of cash and cash equivalents

	Conso	lidation	Parent company		
Items	Closing balance	Opening balance	Closing balance	Opening balance	
Cash on hand	451,980	426,258	445,628	425,349	
Excess reserves with central banks	4,351,116	3,541,254	4,341,252	3,539,691	
Demand deposits with banks	212,546	1,449,832	212,546	1,449,832	
Cash equivalents	5,140,000	4,013,773	5,140,000	4,013,773	
Total	10,155,642	9,431,117	10,139,426	9,428,645	

# X. EVENTS SUBSEQUENT TO THE BALANCE SHEET DATE

Profit distribution subsequent to the balance sheet date

Proposed distribution of profit or dividend

393,404

#### XI. RISK MANAGEMENT OF FINANCIAL INSTRUMENTS

#### (I) Summary of risk management of financial instruments

#### Major financial risks

The Bank's operating activities makes extensive use of financial instruments. The Bank absorbs deposits of different durations at fixed or variable interest rates and utilises such funds to high-quality assets so as to gain interest differentials, while maintaining sufficient liquidity to ensure timely repayment of liabilities upon maturity. The Bank operates its business across the country under the interest rate system formulated by the People's Bank of China. The Bank obtains above-average interest differentials by providing multiple forms of credit services to enterprises or individuals at the same time. Such financial instruments include not only the grant of loans and advances as included the balance sheet, but also the provision of guarantees and other commitments.

#### 1. The objective of financial risk management

The Bank's objective of risk management is to achieve sustainable development through active risk management, pursuing maximisation of risk-adjusted capital gains.

#### 2. The contents of financial risk management

The primary contents of the Bank's risk management are the identification, measurement, detection and control of various types of risks faced in operating activities. Specifically, it includes: maintaining the normal operation of the Bank's risk management structure, establishing a sound risk management policy system, authorisation management, credit risk management, market risk management, liquidity risk management, operational risk management, legal and compliance management, as well as the development of risk measurement tools and risk management systems, preparation of periodic risk reports, reporting to senior management and risk management committees, communication and coordination with regulatory authorities, and other works related to risk management.

#### 3. The organisational structure of financial risk management

The board of directors of the Bank assumes ultimate responsibility for the risk management of the Bank and supervises its risk management functions through its Risk Management Committee and Audit Committee. The Bank's president supervises the Bank's risk management and reports directly to the Bank's board of directors on risk management matters. The Bank's risk management functions are centralised at the head office level and clearly stipulates the monitoring of financial risks by various internal departments.

#### (II) Credit risk

#### 1. Credit risk measurement

Credit risk refers to the possibility of losses and uncertainty of revenue due to the default of customers (or counterparties) or a decline in their credit during the operation of credit, lending and

investment businesses of the Bank. The assets of the Bank that bear credit risks include various loans, interbank lending, bonds investment, bills acceptance, letters of credit, letters of guarantee and other on- and off-balance sheet businesses, foremost among which are various loans, bonds investment and other on- and off-balance sheet businesses.

#### 2. Risk limit management and mitigation measures

The Bank has established a comprehensive credit risk management organisational structure and formulated a comprehensive risk control mechanism. There is a risk management committee under the board, which is responsible for risk management policy development and supervision of risk management of the Bank. Risk management committee and senior management, risk management department and legal compliance department and other departments jointly form a vertical management system of credit risk, with clear division of labour and demarcation of responsibilities.

The Bank complies with the credit risk management policies of "developing models, accurate measurement, comprehensive inspection, timely alert, centralised credit extension and stringent control", formulating the basic control processes of credit risk. Facing the regional and industry credit risks incurred by the continuous decline in economic and financial markets, the Bank on the one hand imposes a tight control over risk dispersal through adjusting fund allocation management, optimising credit structure and actively mitigating risks. On the other hand, it adequately reflects the existing risks through prudent provision for non-performing loans.

The Bank sets limits on credit assets based on management metrics, including industries, regions, customers, business segments, institutions and regulatory indicators according to the risk appetite of the board and the management, pushing forward the implementation of asset portfolio management through the way of limit management. The objectives of the Bank's credit risk portfolio management comply with the principles of "limit management, dynamic monitoring and timely adjustment", which are combined with the evaluation of business lines. Through building ledgers of target businesses, the Bank dynamically monitors the changes in the monthly data, reviews the accomplishment of the objectives, timely adjusts the strategies for credit extension with respect to industries, regions, products and other aspects with abnormal changes in indicators and adjusts the relevant authorisation to corresponding business lines, so as to ensure that the portfolio management objectives are accomplished.

In connection with specific customers and businesses, the Bank requires its customers or trading counterparties to provide charges, pledges, guarantees or by other ways in order to mitigate credit risks. Charges and pledges mainly include properties, land use rights, certificates of deposit, bonds and bills. The Bank chooses different ways of guarantee according to the risk assessment results of customers or trading counterparties and requires customers or trading counterparties to implement additional guarantee measures and increase the number of charges and pledges when there are changes in their risk profiles, so as to effectively control over credit risk.

#### 3. Maximum exposure to credit risk

Without considering the guarantees that can be used or other credit enhancements (such as not meeting the conditions for offsetting of netting agreements), the amount of maximum exposure to credit risk as at the balance sheet date refers to the carrying balance of a financial asset deducting the carrying amount after a provision for impairment is made. The amounts of maximum exposure to credit risk of the Bank are as follows:

#### (1) Consolidation

	Closing		Opening	
Items	balance	Proportion	balance	Proportion
		(%)		(%)
Deposits with banks	5,657,550	3.17	11,422,580	7.99
Placements with banks and other financial				
institutions			117,209	0.08
Financial assets held under resale agreements	16,687,469	9.36	4,720,100	3.30
Interest receivable	1,212,286	0.69	1,159,297	0.81
Other assets	1,121,236	0.63	1,003,827	0.70
Other receivables	1,609,035	0.90	1,349,173	0.94
Loans and advances to customers	77,775,723	43.63	68,286,841	47.79
Held-to-maturity investments	9,283,963	5.21	5,753,125	4.03
Investments classified as receivables	52,079,696	29.21	31,845,956	22.29
Available-for-sale financial assets	8,326,840	4.67	7,670,843	5.37
Financial assets measured at fair value through	1			
profit or loss	4,518,675	2.53	9,552,708	6.69
Subtotal	178,272,473	100.00	142,881,659	100.00
Off-balance sheet risk exposure				
Bills acceptance	34,083,721	83.58	45,523,452	95.66
Issuance of letters of guaranteed funds	6,496,073	15.93	1,208,602	2.54
Issuance of letters of credit	198,105	0.49	855,785	1.80
Subtotal	40,777,899	100.00	47,587,839	100.00
Total	219,052,288		190,469,498	

#### 4. Credit quality information of financial assets

#### (1) Overdue and impaired status of financial assets

Financial assets which are not overdue refer to financial assets whose principal and interest are not overdue. Overdue financial assets refer to financial assets whose principal or interest has been overdue for 1 day or more. Impaired financial assets refer to financial assets of which impairment is determined after conducting a separate impairment test.

The credit risk of financial assets is assessed mainly with reference to credit quality status of financial assets of the Bank as classified according to the five-category classification standards of the China Banking Regulatory Commission.

1) The breakdown of the credit quality information of financial assets of the Bank as at 31 December 2016 is as follows:

Items		Overdue but not impaired	Impaired	Subtotal	Impairment provision	Net value
Cash and deposits with central bank	22,325,114			22,325,114		22,325,114
Deposits with banks	5,657,550			5,657,550		5,657,550
Placements with banks and other financial institutions			11,884	11,884	11,884	
Financial assets measured at fair value through profit or loss	4,518,675			4,518,675		4,518,675
Financial assets held under resale agreements	16,014,699	686,770		16,701,469	14,000	16,687,469
Interest receivable	1,144,139	68,147		1,212,286		1,212,286
Loans and advances to customers	77,729,127	2,211,296	1,241,560	81,181,983	3,406,260	77,775,723
Available-for-sale financial assets	8,326,840			8,326,840		8,326,840
Held-to-maturity investments	9,283,963			9,283,963		9,283,963
Investments classified as receivables	51,948,129	239,000	46,000	52,233,129	153,433	52,079,696
Other assets	2,730,271		33,572	2,763,843	33,572	2,730,271
Total	199,678,507	3,205,213	1,333,016	204,216,736	3,619,149	200,597,587

2) The breakdown of the credit quality information of financial assets of the Bank as at 31 December 2015 is as follows:

Items		Overdue but not impaired	Impaired	Subtotal	Impairment provision	Net value
Cash and deposits with central bank	20,087,540			20,087,540		20,087,540
Deposits with banks	11,422,579			11,422,579		11,422,579
Placements with banks and other financial institutions	117,209		11,884	129,093	11,884	117,209
Financial assets measured at fair value through profit or loss	9,552,708			9,552,708		9,552,708
Financial assets held under resale agreements	4,720,100			4,720,100		4,720,100
Interest receivable	1,084,437	74,860		1,159,297		1,159,297
Loans and advances to customers	65,572,159	3,701,564	1,240,689	70,514,412	2,227,570	68,286,841
Available-for-sale financial assets	7,670,843			7,670,843		7,670,843
Held-to-maturity investments	5,753,126			5,753,126		5,753,126
Investments classified as receivables	31,997,768			31,997,768	151,812	31,845,956
Other assets	2,352,998		33,572	2,386,570	33,572	2,352,998
Total	160,331,467	3,776,424	1,286,145	165,394,036	2,424,838	162,969,197

## (2) Credit quality information of financial assets that are neither overdue nor impaired

1) The breakdown of the credit quality information of financial assets of the Bank that were neither overdue nor impaired as at 31 December 2016 is as follows:

		Special		Impairment	
Items	Normal	mention	Subtotal	provision	Net value
Deposits with central bank	22,325,114		22,325,114		22,325,114
Deposits with banks	5,657,549		5,657,549		5,657,549
Financial assets measured at fair value					
through profit or loss	4,518,675		4,518,675		4,518,675
Financial assets held under resale					
agreements	16,701,469		16,701,469	14,000	16,687,469
Interest receivable	1,144,139		1,144,139		1,144,139
Loans and advances to customers	76,462,385	1,266,742	77,729,127	789,959	76,939,168
Available-for-sale financial assets	8,326,840		8,326,840		8,326,840
Held-to-maturity investments	9,283,963		9,283,963		9,283,963
Investments classified as receivables	52,233,129		52,233,129	153,433	52,079,696
Other assets	2,730,271		2,730,271		2,730,271
Total	199,383,534	1,266,742	200,650,276	957,392	199,692,884

2) The breakdown of the credit quality information of financial assets of the Bank that were neither overdue nor impaired as at 31 December 2015 is as follows:

		Special		Impairment	
Items	Normal	mention	Subtotal	provision	Net value
Cash and deposits with central bank	20,087,540		20,087,540		20,087,540
Deposits with banks	11,422,579		11,422,579		11,422,579
Placements with banks and other financial					
institutions	117,209		117,209		117,209
Financial assets measured at fair value					
through profit or loss	9,552,708		9,552,708		9,552,708
Financial assets held under resale					
agreements	4,720,100		4,720,100		4,720,100
Interest receivable	1,084,437		1,084,437		1,084,437
Loans and advances to customers	63,186,940	2,385,219	65,572,159	679,574	64,892,585
Available-for-sale financial assets	7,670,843		7,670,843		7,670,843
Held-to-maturity investments	5,753,126		5,753,126		5,753,126
Investments classified as receivables	31,997,768		31,997,768		31,997,768
Other assets	2,352,998		2,352,998		2,352,998
Total	157,946,248	2,385,219	160,331,467	679,574	159,651,893

## (3) Analysis of distribution of investment grades of bonds

1) The breakdown of the distribution of investment grade of bonds held by the Bank as at 31 December 2016 is as follows:

Items	Financial assets measured at fair value through profit or loss	Available-for-sale financial assets	Held-to-maturity investments	Investments classified as receivables	Aggregate
AAA	1,579,017	196,916	517,828	55,331	2,349,092
AA+	734,104	16,590			750,694
AA	519,790	20,669			540,459
AA-	190,908				190,908
A+					
Without issuer rating or debt rating	1,494,856	3,213,305	8,766,135	400,000	13,874,296
Including: Sovereign bonds	462,110	923,392	3,761,292		5,146,794
Bonds issued by financial institutions	1,032,746	2,289,913	5,004,843		8,327,502
Corporate bonds				400,000	400,000
Total	4,518,675	3,447,480	9,283,963	455,331	17,705,449

2) The breakdown of the distribution of investment grades of bonds held by the Bank as at 31 December 2015 is as follows:

#### ① Consolidation

Items	Financial assets measured at fair value through profit or loss	Available-for-sale financial assets	Held-to-maturity investments	Investments classified as receivables	Total
RMB bonds:					
AAA	2,184,257	22,775	516,289	57,098	2,780,419
AA+	1,354,461	21,125			1,375,586
AA	44,873				44,873
AA-					
A+	98,959				98,959
Unrated	5,870,158	852,582	5,236,837	750,000	12,709,577
Total	9,552,708	896,482	5,753,126	807,098	17,009,414
Including: Sovereign bonds	741,806		3,891,933		4,633,739
Bonds issued by financial institutions	5,871,353	891,474	1,344,904	250,000	8,357,731
Corporate bonds	2,800,584	5,008	516,289	550,000	3,871,881
Others	138,965			7,098	146,063

#### 5. Credit risk concentration of financial assets

Concentration limit management, in principle, is to lower the concentration level of loan portfolio in order to reduce fluctuation of overall loss, thus decreasing capital utilisation and increasing capital returns. It is categorised into single customer concentration limit and portfolio concentration limit. The Bank focuses on industry concentration management due to that the counterparties or debtors of the Bank are largely local, which grants them certain common or similar economic traits. For details of the Bank's credit risks by industrial distribution, please see the specifications on loans and advances to customers in Appendix VI (I).

#### (III) Liquidity risk management

Liquidity risk refers to the risk of capital shortage encountered in the course of fulfilling obligations in respect of financial liabilities. Liquidity risks include the risks incurred when payment obligations cannot be performed or upon failure of providing capital for the realisation of the Bank's asset portfolios in a timely manner or at a reasonable price.

# 1. The breakdown of the Bank's financial assets and financial liabilities as at 31 December 2016 by remaining maturity is as follows:

		Repayable			
Items	Overdue	on demand	<b>2-7 days</b>	8-30 days	31-90 days
Assets:	4,404,910	5,311,011	22,604,063	11,931,542	13,345,846
Cash		445,628			
Deposits with central banks		4,341,252			
Deposits with banks		212,546		5,090,000	50,000
Placements with banks	11,884				
Assets held under resale					
agreements	686,770		15,742,721	271,978	
Loans	3,410,256	84,567	102,711	2,894,830	7,327,991
Bond investments and debt					
investments			4,518,675	270,035	371,861
Other assets with specific					
maturity dates	296,000	227,018	2,239,956	3,404,699	5,595,994
Assets without specific maturity					
dates					
Liabilities:		41,325,852	21,100,425	10,429,264	24,947,900
Due to central banks					1,396
Deposits from banks		310	1,051,859	1,807,126	4,408,588
Placements from banks					90,780
Amount sold under repurchase					
agreements			16,784,195	1,184,500	
Deposits		40,720,045	2,954,371	5,423,592	13,344,107
Including: Term deposits		877,876	2,954,371	5,423,592	13,344,107
Demand deposits		39,842,169			
Issuance of bonds					
Other liabilities with specific					
maturity dates		605,497	310,000	2,014,046	7,103,029
Liabilities without specific					
maturity dates					
Net position of assets and					
liabilities	4,404,910	-36,014,841	1,503,638	1,502,278	-11,602,054

(Continued)

Items	91 days to 1 year	Over 1 year	With no fixed term	Total
Assets:	49,910,540	74,898,864	20,786,544	203,193,320
Cash				445,628
Deposits with central banks			16,608,767	20,950,019
Deposits with banks				5,352,546
Placements with banks				11,884
Assets held under resale agreements				16,701,469
Loans	34,793,289	32,139,208		80,752,852
Bond investments and debt investments	748,318	11,796,559		17,705,448
Other assets with specific maturity dates	14,368,933	30,963,097		57,095,697
Assets without specific maturity dates			4,177,777	4,177,777
Liabilities:	48,311,787	40,544,624	2,822,176	189,482,028
Due to central banks	256,321			257,717
Deposits from banks	17,813,647	171,047		25,252,577
Placements from banks	439,351			530,131
Amount sold under repurchase				17.060.605
agreements	24.722.460	20.070.222		17,968,695
Deposits	24,722,468	38,878,322		126,042,905
Including: Term deposits	24,722,468	38,878,322		86,200,736
Demand deposits				39,842,169
Issuance of bonds		1,495,255		1,495,255
Other liabilities with specific maturity				
dates	5,080,000			15,112,572
Liabilities without specific maturity dates			2,822,176	2,822,176
Net position of assets and liabilities	1,598,753	34,354,240	17,964,368	13,711,292

# 2. The breakdown of the Bank's financial assets and financial liabilities as at 31 December 2015 by remaining maturity is as follows:

Items	Overdue	Repayable on demand	With no fixed term	Within 30 days
Assets:				
Cash and deposits with central banks		4,514,242	15,186,686	
Deposits with banks		1,449,832		5,461,500
Placements with banks				64,936
Assets held under resale agreements				4,020,100
Loans and advances to customers	4,796,942	16,280		2,556,682
Bond investments				9,656,267
Other assets with specific maturity dates		144,990		4,134,541
Other assets without specific maturity dates			3,889,615	
Total assets	4,796,942	6,125,344	19,076,301	25,894,026
Liabilities:				
Due to central banks				487,603
Deposits from banks		1,662		5,326,980
Placements from banks				
Amount sold under repurchase agreements				240,000
Deposits	33,125,607	4,746,426		12,292,271
Bonds payable				
Other liabilities with specific maturity dates	20,859			1,014,315
Other liabilities without specific maturity dates			2,483,960	
Total liabilities	33,146,466	4,748,088	2,483,960	19,361,169
Net position of assets and liabilities	-28,349,524		16,592,340	6,532,855

(Continued)

		91 days to		
Items	30-90 days	1 year	Over 1 year	Total
Assets:				
Cash and deposits with central banks				19,700,928
Deposits with banks	3,000,000	1,480,000		11,391,332
Placements with banks	52,274			117,210
Assets held under resale agreements		700,000		4,720,100
Loans and advances to customers	8,423,659	28,600,992	25,586,092	69,980,647
Bond investments	55,208	1,273,388	6,024,551	17,009,414
Other assets with specific maturity dates	4,481,181	16,106,416	13,528,959	38,396,087
Other assets without specific maturity				
dates				3,889,615
Total assets	16,012,322	48,160,796	45,139,602	165,205,333
Liabilities:				
Due to central banks	348,600	140,000		976,203
Deposits from banks	7,883,942	21,124,094	85,493	34,422,171
Placements from banks	14,776	82,624		97,400
Amount sold under repurchase				
agreements				240,000
Deposits	27,492,656	32,382,255		110,039,215
Bonds payable			1,494,645	1,494,645
Other liabilities with specific maturity				
dates	1,995,866	1,975,803		5,006,843
Other liabilities without specific maturity				
dates				2,483,960
Total liabilities	37,735,840	55,704,776	1,580,138	154,760,437
Net position of assets and liabilities	-21,723,518	-7,543,980	43,559,464	10,444,896

#### (IV) Market risk management

Market risk refers to the risk of fluctuations of the fair value or future cash flow of financial instruments as a result of changes in market prices. Interest rate risk and exchange rate risk are the primary types of market risks affecting the businesses of the Bank.

#### 1. Interest rate risk

Interest rate risk refers to the risk of fluctuations of the fair value or future cash flow of financial assets or financial liabilities as a result of changes in the market interest rate.

## (1) An analysis of the Bank's interest rate exposure is as follows:

1) An analysis of the Bank's financial assets and financial liabilities as at 31 December 2016 by repricing dates or maturity dates (whichever is earlier) is as follows:

	Book				6 months
Items	balance	1 month	1-3 months	3-6 months	to 1 year
Interest-generating assets	196,824,360	60,987,322	14,951,485	22,088,290	32,679,811
Assets generated from financing					
among financial institutions	22,052,313	22,002,313	50,000		
Interest-bearing loans	79,243,950	11,697,598	8,326,740	15,206,269	23,307,727
Bond investments	17,705,449	598,288	978,751	620,114	1,265,058
Other interest-generating assets	77,822,648	26,689,123	5,595,994	6,261,907	8,107,026
Non-interest-generating assets	6,130,235				
Total assets	202,954,595				
Interest-bearing liabilities	186,211,644	72,444,123	25,095,631	24,998,160	23,300,152
Liabilities generated from					
financings among financial					
institutions	58,146,283	23,326,152	11,570,780	13,940,000	9,309,351
Demand deposits	39,842,168	39,842,168			
Term deposits	86,200,736	9,255,839	13,344,107	10,921,667	13,800,801
Issuance of bonds	1,495,255				
Other interest-bearing liabilities	527,202	19,964	180,744	136,493	190,000
Non-interest-bearing liabilities	3,648,675				
Owners' equity	13,094,276				
Total liabilities and owners'					
equity	202,954,595				
Interest rate sensitivity gap		-11,456,801	-10,144,146	-2,909,870	9,379,659

(Continued)

					Over
Items	1-2 years	2-3 years	3-4 years	4-5 years	5 years
Interest-generating assets	25,295,548	17,113,800	7,588,474	8,448,647	7,670,984
Assets generated from financing among financial institutions					
Interest-bearing loans	12,732,098	5,505,607	887,086	721,374	859,452
Bond investments	4,581,924	4,879,141	2,225,338	1,812,999	743,836
Other interest-generating assets	7,981,526	6,729,052	4,476,050	5,914,274	6,067,696
Non-interest-generating assets					
Total assets					
Interest-bearing liabilities	10,765,912	6,012,752	1,877,158	16,335,173	5,382,583
Liabilities generated from financings among financial institutions					
Demand deposits					
Term deposits	10,765,912	6,012,752	1,877,158	16,335,173	3,887,328
Issuance of bonds					1,495,255
Other interest-bearing liabilities					
Non-interest-bearing liabilities					
Owners' equity					
Total liabilities and owners' equity					
Interest rate sensitivity gap	14,529,636	11,101,048	5,711,316	-7,886,526	2,288,401

	Book				6 months
Items	balance	1 month	1-3 months	3-6 months	to 1 year
Interest-generating assets	160,264,415	47,189,874	17,463,502	19,366,518	35,819,108
Assets generated from financing					
among financial institutions	16,228,755	10,231,481	3,817,274		2,180,000
Interest-bearing loans	70,049,218	13,748,401	8,859,733	12,624,050	20,356,242
Bond investments	17,009,414	349,520	305,314	566,595	1,449,073
Other interest-generating assets	56,977,028	22,860,472	4,481,181	6,175,873	11,833,793
Non-interest-generating assets	7,866,406				
Total assets	168,130,821				
Interest-bearing liabilities	152,072,604	44,952,725	22,562,245	28,995,469	21,685,265
Liabilities generated from					
financing among financial					
institutions	39,723,359	6,755,315	9,919,966	14,066,008	8,982,070
Demand deposits	31,151,970	31,151,970			
Term deposits	78,725,019	6,557,837	12,292,271	14,929,461	12,563,195
Issuance of bonds	1,494,645				
Other interest-bearing liabilities	977,611	487,603	350,008	140,000	
Non-interest-bearing liabilities	5,145,809				
Owners' equity	10,912,406				
Total liabilities and owners'					
equity	168,130,819				
Interest rate sensitivity gap		2,237,149	-5,098,743	-9,628,951	14,133,843

(Continued)

					Over
Items	1-2 years	2-3 years	3-4 years	4-5 years	5 years
Interest-generating assets	12 012 075	15,597,474	1 368 163	2 721 217	3 700 484
Assets generated from financing among	13,010,973	13,397,474	4,300,103	3,731,317	3,709,404
financial institutions					
Interest-bearing loans	2,952,840	8,920,338	1,113,431	559,214	914,969
Bond investments	3,287,185	4,278,836	2,486,332	2,186,603	2,099,956
Other interest-generating assets	6,778,950	2,398,300	768,400	985,500	694,559
Non-interest-generating assets					
Total assets					
Interest-bearing liabilities	4,055,778	11,478,234	4,036,099	11,759,523	2,547,266
Liabilities generated from financing					
among financial institutions					
Demand deposits					
Term deposits	4,055,778	11,478,234	4,036,099	11,759,523	1,052,621
Issuance of bonds					1,494,645
Other interest-bearing liabilities					
Non-interest-bearing liabilities					
Owners' equity					
Total liabilities and owners' equity					
Interest rate sensitivity gap	8,963,197	4,119,240	332,064	-8,028,206	1,162,218

<sup>2)</sup> An analysis of the Bank's financial assets and financial liabilities as at 31 December 2015 by repricing dates or maturity dates (whichever is earlier) is as follows:

	Book				6 months
Items	balance	1 month	1-3 months	3-6 months	to 1 year
Interest-generating assets	160,264,415	47,189,874	17,463,502	19,366,518	35,819,108
Assets generated from financing					
among financial institutions	16,228,755	10,231,481	3,817,274		2,180,000
Interest-bearing loans	70,049,218	13,748,401	8,859,733	12,624,050	20,356,242
Bond investments	17,009,414	349,520	305,314	566,595	1,449,073
Other interest-generating assets	56,977,028	22,860,472	4,481,181	6,175,873	11,833,793
Non-interest-generating assets	4,940,914				
Total assets	165,205,329				
Interest-bearing liabilities	152,072,604	44,952,725	22,562,245	28,995,469	21,685,265
Liabilities generated from					
financing among financial					
institutions	39,723,359	6,755,315	9,919,966	14,066,008	8,982,070
Demand deposits	31,151,970	31,151,970			
Term deposits	78,725,019	6,557,837	12,292,271	14,929,461	12,563,195
Issuance of bonds	1,494,645				
Other interest-bearing liabilities	977,611	487,603	350,008		140,000
Non-interest-bearing liabilities	2,687,833				
Owners' equity	10,444,892				
Total liabilities and owners'					
equity	165,205,329				
Interest rate sensitivity gap		2,237,149	-5,098,743	-9,628,951	14,133,843

(Continued)

					Over
Items	1-2 years	2-3 years	3-4 years	4-5 years	5 years
Interest-generating assets	13.018.975	15.597.474	4.368.163	3,731,317	3.709.484
Assets generated from financing among financial institutions		,,	.,,		2,102,10
Interest-bearing loans	2,952,840	8,920,338	1,113,431	559,214	914,969
Bond investments	3,287,185	4,278,836	2,486,332	2,186,603	2,099,956
Other interest-generating assets	6,778,950	2,398,300	768,400	985,500	694,559
Non-interest-generating assets					
Total assets					
Interest-bearing liabilities	4,055,778	11,478,234	4,036,099	11,759,523	2,547,266
Liabilities generated from financing among financial institutions					
Demand deposits					
Term deposits	4,055,778	11,478,234	4,036,099	11,759,523	1,052,621
Issuance of bonds					1,494,645
Other interest-bearing liabilities					
Non-interest-bearing liabilities					
Owners' equity					
Total liabilities and owners' equity					
Interest rate sensitivity gap	8,963,197	4,119,240	332,064	-8,028,206	1,162,218

## 2. Exchange rate risk management

Exchange rate risk refers to the risk of fluctuations of the fair value or future cash flow of financial instruments as a result of changes in the exchange interest rate.

- (1) The Bank's bookkeeping base currency is Renminbi, and its assets and liabilities are denominated in Renminbi, while its foreign currencies are primarily US Dollar and Euro. The foreign currency exchange rate risk exposure of the Bank's financial assets and financial liabilities is as follows:
- 1) The foreign currency exchange rate risk exposure of the Bank's financial assets and financial liabilities as at 31 December 2016 is as follows:

		US Dollar		Other currencies	
**	ъ	to	Euro to	to	70. 4 1
Items	Renminbi	Renminbi	Renminbi	Renminbi	Total
Assets:					
Cash and deposits with central banks	22,038,774	21,405			22,060,179
Deposits with banks	5,267,209	71,390	3,793	10,154	5,352,546
Placements with banks and other financial institutions					
Financial assets measured at fair					
value through profit or loss	4,518,675				4,518,675
Financial assets held under resale					
agreements	16,687,469				16,687,469
Interest receivable	1,204,595	2,464			1,207,059
Loans and advances to customers	77,190,005	91,206			77,281,211
Available-for-sale financial assets	8,327,090				8,327,090
Held-to-maturity investments	9,283,963				9,283,963
Investments classified as receivables	52,027,668	52,028			52,079,696
Other assets	2,720,204	3,579			2,723,783
Total assets	199,265,652	242,072	3,793	10,154	199,521,671
Liabilities:					
Due to central banks	257,223				257,223
Deposits from banks	25,255,017				25,255,017
Placements from banks	478,103	52,028			530,131
Amount sold under repurchase					
agreements	17,968,695				17,968,695
Deposits from customers	126,367,368	76,032	58	67	126,443,525
Interest payable	1,800,019	1,296			1,801,315
Bonds payable	1,495,255				1,495,255
Other liabilities	1,301,442	206	3,763	8,137	1,313,548
Total liabilities	174,923,122	129,562	3,821	8,204	175,064,709
Net position of assets and liabilities	24,342,530	112,510	-28	1,950	24,456,962

2) The foreign currency exchange rate risk exposure of the Bank's financial assets and financial liabilities as at 31 December 2015 is as follows:

Items		US Dollar to	to	Other currencies to	
	Renminbi	Renminbi	Renminbi	Renminbi	Total
Assets:					
Cash and deposits with central banks	19,689,331	11,597			19,700,928
Deposits with banks	11,311,633	73,314	3,547	2,838	11,391,332
Placements with banks and other					
financial institutions		117,209			117,209
Financial assets held under resale					
agreements	4,720,100				4,720,100
Interest receivable	1,154,502	3,477			1,157,979
Other receivables	1,347,759				1,347,759
Loans and advances to customers	67,604,621	156,497			67,761,118
Held-to-maturity investments	5,753,126				5,753,126
Investments classified as receivables	31,845,956				31,845,956
Available-for-sale financial assets	7,670,843				7,670,843
Financial assets measured at fair value	e				
through profit or loss	9,552,708				9,552,708
Other assets	4,186,271				4,186,271
Total assets:	164,836,850	362,094	3,547	2,838	165,205,329
Liabilities:					
Due to central banks	976,203				976,203
Deposits from banks	34,422,172				34,422,172
Placements from banks	30,675	66,725			97,400
Certificates of deposit issued	4,962,431				4,962,431
Amount sold under repurchase	240,000				240,000
Deposits from customers	109,849,332	189,883			110,039,215
Interest payable	1,839,158	3,331			1,842,489
Bonds payable	1,494,645				1,494,645
Other liabilities	685,883				685,883
Total liabilities:	154,500,499	259,939			154,760,438
Net position of assets and liabilities	10,336,351	102,155	3,547	2,838	10,444,891

#### (2) Sensitivity analysis on profit before tax over changes in exchange rate

Exchange rate risk refers to the risk of fluctuations of the fair value or future cash flow of financial instruments as a result of changes in the foreign exchange interest rate. The Bank is primarily exposed to risks of changing exchange rates relating to the assets and liabilities denominated in foreign currencies of the Bank. For assets and liabilities denominated in foreign currencies, the Bank will buy or sell foreign currencies at market exchange rate if necessary upon short-term imbalances, ensuring an acceptable net risk exposure. As the Bank operates in Mainland China and has few operations in foreign currencies, the Bank's exposure to market risks of changing exchange rate is not significant.

## XII. OTHER SIGNIFICANT EVENTS

## (I) Assets and liabilities measured at fair value

1. The Bank's assets and liabilities measured at fair value as at 31 December 2016 are as follows (does not necessarily represent any reconciliation):

		Profit or			
		loss arising			
	Fair value	from	Changes in	I	Esim malma
Items	beginning of the period	fair value for the period	fair value	Impairment provision for the period	at the end of the period
Assets measured at fair value					
Financial assets measured at fair					
value through profit or loss	9,552,708	-268,332			4,518,675
Available-for-sale financial assets	7,670,843		69,467		8,326,840
Total	17,223,551	-268,332	69,467		12,845,515

# (II) The Bank's monetary items denominated in foreign currency as at 31 December 2016

#### 1. Details

	Closing		
	balance in		
	foreign	Exchange	RMB
Items	currency	rate	equivalent
Cash and deposits with central banks			
Including: USD	3,086	6.9370	21,405
Deposits with banks			
Including: USD	10,278	6.9370	71,390
EUR	519	7.3068	3,793
JPY	5,000	0.05959	298
HKD	9,192	0.8945	8,237
GBP	190	8.5094	1,619
Interest receivable			
Including: USD	355	6.937	2,464
Deposits from customers			
Including: USD	10,961	6.9370	76,039
HKD	75	0.8945	67
Euro	8	7.3068	59
Interest payable			
Including: USD	187	6.9370	1,297

# (III) Entrusted loan and deposit

Items	Closing balance	Opening balance
Entrusted deposits	3,124,186	4,920,978
Entrusted loans	3,124,186	4,920,978

## (IV) Interests of structured entities not included in the combined financial statements

The Bank does not have any interests of structured entities not included in the combined financial statements.

# (V) Other significant events

The Bank does not have any other disclosable significant events that are undisclosed.

Guangdong Nanyue Bank Co., Ltd. 30 March 2017

# CONSOLIDATED FINANCIAL STATEMENTS OF THE GROUP OF GUANGDONG NANYUE BANK

The following text are extracted from the audited consolidated financial statements of Guangdong Nanyue Bank audited by Pan-China Certified Public Accountants, a Chinese Certified Public Accountant for the years ended 31 December 2015:

# Consolidated Balance Sheet 31 December 2015

Kuai He Shang Yin 01 Sheet

Unit: RMB'000

Prepared by: Guangdong Nanyue Bank Co., Ltd.

Assets	Note	Closing balance	Opening balance	Liabilities and shareholders' equity	Note	Closing balance	Opening balance
Assets:				Liabilities:			
Cash and deposits with central banks	1	20,087,540.34	19,753,380.16	Due to central banks	17	977,485.55	992,085.64
Deposits with banks	2	11,422,579.19	7,736,882.02	Deposits from banks and other financial institutions	18	34,326,427.40	29,074,140.88
Precious metal				Certificates of deposit issued	19	4,962,430.63	
Placements with banks and other financial institutions	3	117,209.48	61,190.00	Placements from banks and other financial institutions	20	97,399.93	1,900,000.00
Financial assets measured at fair value through profit or loss	4	9,552,708.39	7,665,075.89	Financial liabilities measured at fair value through profit or loss			
Derivative financial assets				Financial assets sold under repurchase agreements	21	240,000.00	4,729,533.97
Financial assets held under resale agreements	5	4,720,100.00	4,847,990.84	Deposits from customers	22	110,813,115.29	93,199,648.55
Interest receivable	6	1,159,297.08	923,005.65	Employee benefits payables	23	15,344.45	12,835.23
Loans and advances to customers	7	68,286,840.87		Taxes payable	24	293,282.39	163,975.52
Available-for-sale financial assets	8	7,670,842.70	3,761,182.33	Interest payable	25	1,845,742.77	1,536,466.47
Held-to-maturity investments	9	5,753,125.50	4,607,267.15				
Investments classified as receivables	10	31,845,955.90	37,597,166.53	Bonds payable	26	1,494,645.00	1,494,036.67
Long-term equity investments				Deferred income tax liabilities	13	90,659.37	32,460.93
Investment properties				Other liabilities	27	288,144.66	598,690.49
Fixed assets	12	522,162.31	343,529.48	Total liabilities		155,444,677.44	133,733,874.35
Intangible assets	13	2,070,324.18	235,247.56	Shareholders' equity:			
Deferred income tax assets	14	423,563.17	262,657.56		28	6,221,476.01	6,221,476.01
Other assets	15	2,352,997.90	3,361,514.71	1	29	1,074,767.97	1,074,767.97
				Less: Treasury shares			
				Other comprehensive income	30	26,078.27	12,068.76
				Surplus reserves	31	525,282.48	414,177.41
				General risk reserves	32	2,085,228.43	1,117,107.65
				Undistributed profit	33	524,983.75	982,866.36
				Total shareholders' equity attributable to shareholders of the company		10,457,816.91	9,822,464.16
				Minority interest		82,752.66	80,656.66
				Total shareholders' equity		10,540,569.57	9,903,120.82
Total assets		165,985,247.01	143,636,995.17	Total liabilities and shareholders' equity		165,985,247.01	

Legal representative: Person in charge of accounting: Head of the accounting department:

# Consolidated Income Statement For the year 2015

Prepared by: Guangdong Nanyue Bank Co., Ltd.

Kuai He Shang Yin 02 Sheet

Unit: RMB'000

			Amount for	Amount for
			the current	the previous
Iten	ns	Note	period	period
I.	Revenue		4,843,712.17	4,388,044.70
1.	Net interest income	1	4,035,608.69	3,821,760.65
	Interest income	1	9,106,092.44	9,093,407.07
			5,070,483.75	5,271,646.42
	Interest expenses  Net fee and commission income	2	433,544.25	
		2		382,963.61
	Fee and commission income		627,162.18	430,986.77
	Fee and commission expenses	2	193,617.93	48,023.16
	Investment income ("-" denotes loss)	3	139,725.25	72,114.94
	Including: Income from investment in associates and joint ventures			
	Gain on change of fair value ("-"denotes loss)	4	224,451.93	112,364.44
	Foreign exchange gains ("-"denotes loss)		8,210.98	-1,723.02
	Other operating income	5	2,171.07	564.08
II.	Operating expenses		3,369,538.56	3,062,700.81
	Operating taxes and surcharges	6	480,258.43	417,233.23
	Business and administrative expenses	7	1,780,048.32	1,767,916.46
	Asset impairment loss	8	1,108,267.78	877,226.01
	Other operating costs	9	964.03	325.11
III.	Operating profit ("-"denotes total loss)		1,474,173.61	1,325,343.89
	Plus: Non-operating income	10	8,918.14	5,306.38
	Less: Non-operating expenses	11	12,084.74	14,500.45
IV.	Total profit ("-"denotes net loss)		1,471,007.01	1,316,149.82
	Less: Income tax expenses	12	353,151.08	126,638.11
V.	Net profit ("-"denotes net loss)		1,117,855.93	1,189,511.71
	Profit or loss of minority interest		2,096.00	2,809.25
VI.	Earnings per share:			
	Basic earnings per share			
	Diluted earnings per share			
VII.	Other comprehensive income:	13	14,009.51	12,068.76
	Total comprehensive income:		1,131,865.44	1,201,580.47

Legal representative: Person in charge of accounting: Head of the accounting department:

Kuai He Shang Yin 04 Sheet

Unit: RMB'000

Consolidated Statement of Changes in Equity For the year 2015

Prepared by: Guangdong Nanyue Bank Co., Ltd.

		Eq	uity attributabl	Amount for current per Equity attributable to shareholders of the company	Amount for current period eholders of the company	po					Eq	Amount for the previous I Equity attributable to shareholders of the company	Amount for th reholders of ti	Amount for the previous period ireholders of the company	riod			
Items				Other					Total			<b>1</b> 10						Total
		Capital	Less: Treasury	Capital Less: Treasury comprehensive	Surplus 6	General risk Undistributed			rs,			ury Con			General risk Undistributed			shareholders'
	Share capital	reserves	shares	income	reserves	reserves	profit	interest	equity	Share capital	reserves	shares income		reserves	reserves	profit	interest	equity
<ol> <li>Balance at the end of prior year</li> </ol>	6,221,476.01	6,221,476.01 1,074,767.97		12,068.76	414,177.41	1,117,107.65	982,866.36	80,656.66	80,656.66 9,903,120.82 5,410,582.37	5,410,582.37	750,961.10			296,649.91	975,445.91	537,897.16	77,847.41	8,049,383.86
Changes of accounting policies Error correction of prior period																		
II. Balance at the beginning of current year	6,221,476.01	6,221,476.01 1,074,767.97		12,068.76	414,177.41	1,117,107.65	982,866.36	80,656.66	9,903,120.82	5,410,582.37	750,961.10			296,649.91	975,445.91	537,897.16	77,847.41	8,049,383.86
III. Amount of current period increase or																		
decrease ("-" denotes decrease)				14,009.51	111,105.07	968,120.78	-457,882.61	2,096.00	637,448.75	810,893.64	323,806.87		12,068.76	117,527.50	141,661.74	444,969.20		1,853,736.96
(I) Net Profit							1,115,759.93	2,096.00	1,117,855.93							1,186,702.46	2,809.25	1,189,511.71
<ul><li>(II) Gain or loss directly included in</li></ul>																		
shareholders' equity				14,009.51					14,009.51			2	12,068.76					12,068.76
<ol> <li>Net change in fair value of</li> </ol>																		
available-for-sale financial																		
assets				14,009.51					14,009.51			3	12,068.76					12,068.76
(1) Amount included in																		
owners' equity				14,009.51					14,009.51			7	12,068.76					12,068.76
(2) Amount transferred into																		
profit or loss																		
<ol><li>Net change in fair value of</li></ol>																		
cash flow hedging instruments	zs																	
(1) Amount included in																		
owners' equity																		
(2) Amount transferred into																		
profit or loss																		
(3) Amount included in the																		
initial recognition																		
amount of hedged items																		
3. Effect of other changes in																		
owners' equity of the investees	8																	
under equity method																		

APP	ENDIX	IV		I	FIN	ΙA	N(	CL	ΑL	ı I	NF	O	R	M	ΑT	IC	)N	0	N	G	UA	٩N	G	D(	)N	G	N	Al	ΝY	UE	BANK
	Total ity shareholders' st equity				2,809.25 1,201,580.47		1,135,251.09	1,135,251.09					-483,094.60					-483,094.60											80,656.66 9,903,120.82	department:	
	ed Minority interest												1.72	80.6		7.04		09:1		7.46								1,377.46		ng de	
	General risk Undistributed reserves profit				1,186,702.46								4 -743,110.72	-118,039.08		4 -141,977.04		-483,094.60		0 1,377.46									5 982,866.36	counti	
period ,	General risk reserves												141,977.04			141,977.04				-315.30									1,117,107.65	he acc	
Amount for the previous period areholders of the company	Surplus reserves												118,039.08	118,039.08						511.58								-511.58	414,177.41	Head of the accounting	
Amount for the previous p Equity attributable to shareholders of the company	Other Less: Treasury Comprehensive shares income				12,068.76																								12,068.76	Hea	
quity attribut	Less: Treasu shares																														
ā	Capital reserves						324,357.45	324,357.45												-550.58								-550.58	1,074,767.97		
	Share capital						810,893.64	810,893.64																					6,221,476.01		
	Total shareholders' equity				1,131,865.44								-494,416.69					-494,416.69											82,752.66 10,540,569.57	ing:	
	Minority sl interest				2,096.00																								82,752.66	accounting:	
	Undistributed ?				1,115,759.93								968,120.78 -1,573,642.54	-111,105,07		-968,120.78		-494,416.69											524,983.75	in charge of a	
poi	General risk reserves												968,120.78			968,120.78													2,085,228.43	in cha	
Amount for current period holders of the company	Surplus (												111,105.07	111,105.07															525, 282.48	Person	
Amount for current peri Equity attributable to shareholders of the company					14,009.51																								26,078.27	Pe	
y attributable	Other Less. Treasury comprehensive shares income																														
Equit	Capital Le																												074,767.97		
	C Share capital re																												6,221,476.01 1,074,767.97	::	
	llems	4. Income tax effect related to items	equity	5. Others	Subtotal of (I) and (II)	(III) Capital paid in and reduced by	shareholders	1. Capital paid by shareholders	2. Amount of share-based payment	recognised in shareholders?	equity	3. Others	(IV) Profit distribution	1. Appropriation of surplus reserves	<ol><li>Appropriation of general risk</li></ol>	reserves	3. Distribution to owners (or	shareholders)	4. Others	(V) Transfer within shareholders' equity	1. Transfer of capital reserves to	share capital	2. Transfer of surplus reserves to	share capital	3. Loss made up by surplus reserves	4. Loss made up by general risk	reserves	5. Others	IV. Balance at the end of current year	Legal representative:	

# Consolidated Cash Flow Statement For the year 2015

Prepared by: Guangdong Nanyue Bank Co., Ltd.

Kuai	Shang	Yin	Sheet	03
	$U_{i}$	nit:	RMB'C	000

			Amount for the current	Amount for the previous
Iten	ns .	Note	period	period
I.	Cash flows from operating activities:			
	Net increase of customer deposits and interbank			
	deposits		22,811,962.17	17,391,788.45
	Net increase of certificates of deposit issued		4,962,430.63	_
	Net increase in due to central banks		-14,600.09	-861,465.84
	Net increase in placements from other financial			
	institutions		-6,292,134.05	-8,857,196.11
	Cash receipts from interest, fee and commission		5,742,057.92	5,045,805.67
	Other cash receipts related to operating activities	1	12,212.26	209,978.60
	Subtotal of cash inflows from operating activities		27,221,928.84	12,928,910.77
	Net increase of loans and advances to customers		16,760,687.67	9,923,280.86
	Net increase of central bank deposits and interbank			
	deposits		2,569,918.37	-3,050,748.17
	Net increase in placements with other banks		-124,144.84	-10,285,418.50
	Cash payment of fee and commission		4,867,246.13	4,564,669.31
	Cash paid to and on behalf of employees		894,203.98	922,107.47
	Taxes paid		811,562.76	764,711.17
	Other cash payments related to operating activities	2	1,995,009.02	896,412.23
	Subtotal of cash outflows from operating activities		27,774,483.09	3,735,014.37
	Net cash flows from operating activities		-552,554.25	9,193,896.40
II.	Cash flows from investing activities:			
	Cash received from disinvestments		1,555,402,349.56	973,696,840.74
	Cash received from return on investments		3,851,964.24	3,538,432.43
	Other cash receipts related to investing activities			
	Subtotal of cash inflows from investing activities		1,559,254,313.80	977,235,273.17
	Cash payments for investments		1,556,502,957.59	986,197,009.56
	Cash paid for acquiring fixed assets, intangible			
	assets and other long-term assets		167,105.26	865,173.53
	Other cash payments related to investing activities			
	Subtotal of cash outflows from investing activities		1,556,670,062.85	987,062,183.09
	Net cash flows from investing activities		2,584,250.95	-9,826,909.92

Iten	ns	Note	Amount for the current period	Amount for the previous period
III.	Cash flows from financing activities:			
111.	Cash received from investment			1,135,251.09
				1,500,000.00
	Cash received from issuing of bonds			1,300,000.00
	Other cash receipts related to financing activities			2 (25 251 00
	Subtotal of cash inflows from financing activities			2,635,251.09
	Cash repayments for debts			
	Cash payments for distribution of dividends or		402 120 06	470 672 05
	profit and interest expenses		492,129.06	479,673.95
	Other cash payments related to financing activities		90,000.00	6,000.00
	Subtotal of cash outflows from financing activities		582,129.06	485,673.95
	Net cash flows from financing activities		-582,129.06	2,149,577.14
IV.	Effect of foreign exchange rate changes on cash and cash equivalents			
V.	Net increase in cash and cash equivalents		1,449,567.64	1,516,563.62
	Plus: Opening balance of cash and cash equivalents		7,981,548.88	6,464,985.26
VI.	Closing balance of cash and cash equivalents		9,431,116.52	7,981,548.88
Leg	al representative: Person in charge of accounting:	Head	d of the accounti	ng department:

Guangdong Nanyue Bank Co., Ltd. Notes to Financial Statements For the year 2015

Unit: RMB'000

#### I. COMPANY PROFILE

Guangdong Nanyue Bank Co., Ltd. (hereinafter as the "Bank") is established by six urban credit cooperatives including Zhanjiang People Urban Credit Cooperative (湛江市人民城市信用合作社) under the approval of Guangdong Branch of the People's Bank of China. The Bank has registered with Guangdong Administration for Industry and Commerce in Zhanjiang on March 27, 1998, and its headquarters is located in Zhanjiang, Guangdong. The Bank currently holds an enterprise legal person business license with registered code of 440000000044583 and its registered capital is RMB6,221.476,010. The Bank has obtained a financial license with registration number B0200H244080001 under the approval of the China Banking Regulatory Commission.

The Bank belongs to the banking industry. The business scope of the Bank mainly includes taking public deposits; extending short, medium and long-term loans; conducting domestic settlement and discounting bills; issuance of financial bonds; acting as an agent for the issuance, payment and underwriting of government bonds; trading government bonds; conducting interbank lending; providing guarantees; acting as an agent for collection and payment; acting as an agent for insurance business; providing safe-deposit box services; engaging in the deposit and loan business of the entrusted funds from the local financial credit turnover; conducting other businesses approved by the People's Bank of China; conducting fund sales business; commencing bank acceptance bill business; foreign currency deposits, loans, remittance and exchange; international settlements; interbank foreign currency lending; accepting and discounting foreign currency bills; foreign currency lending; foreign currency guarantee; settlement and sale of foreign exchange; trading foreign currency for its own account or on behalf of customers; credit investigation, consultation and witness business; and other foreign currency businesses approved by the China Banking Regulatory Commission.

The financial statements were approved and authorised for issue by the twentieth meeting of the sixth session of the board of directors of the Bank on 29 March 2016.

#### II. PREPARATION BASIS OF THE FINANCIAL STATEMENTS

#### (I) Preparation basis

The financial statements of the Group have been prepared on the basis of going concern.

#### (II) Assessment of the ability to continue as a going concern

The Group has no events or circumstances that may cast significant doubt on the assumption of continuing as a going concern within the 12 months after the end of the reporting period.

# III. SIGNIFICANT ACCOUNTING POLICIES, ACCOUNTING ESTIMATES AND ERROR CORRECTION

#### (I) Statement of compliance with the Accounting Standards for Business Enterprises

The financial statements have been prepared in accordance with the requirements of Accounting Standards for Business Enterprises, and truly and completely present information relating to the financial position, results of operations and cash flows of the Group.

#### (II) Accounting period

The accounting year runs from January 1 to December 31 under the Gregorian calendar.

#### (III) Functional currency

The functional currency is Renminbi (RMB).

#### (IV) Accounting treatments of business combination under and not under common control

#### 1. Accounting treatment of business combination under common control

Assets and liabilities of the Group arising from business combination are measured at carrying amount of the combined party at the combination date. Difference between the carrying amount of the net assets acquired by the Group and the consideration paid for the combination (or total par value of shares) is adjusted to capital reserves, if the capital reserves are insufficient to offset, any excess is adjusted to undistributed profit.

#### 2. Accounting treatment of business combination not under common control

When combination cost of the Group is in excess of the share of fair value of identifiable net assets obtained from the acquiree at the acquisition date, the excess is recognised as goodwill; when combination cost is lower than the share of fair value of identifiable net assets obtained from the acquiree, the share of fair value of identifiable assets, liabilities and contingent liabilities, and the measurement of the combination cost are reviewed, and if the reviewed combination cost is still lower than the share of fair value of identifiable net assets obtained from the acquiree, the difference is recognised in profit or loss of the current period.

#### (V) Preparation method of consolidated financial statements

The parent company brings all its controlled subsidiaries into the consolidation scope of its consolidated financial statements. The consolidated financial statements are prepared by the parent company according to the Accounting Standard for Business Enterprises No. 33 — Consolidated Financial Statements, based on relevant information and the financial statements of the parent company and its subsidiaries.

#### (VI) Recognition criteria of cash and cash equivalents

Cash as presented in cash flow statement of the Group refers to cash on hand and deposit on demand for payment of the Group, including cash on hand, surplus deposit reserves deposited at the central bank, other deposits at the central bank (not including treasury deposits) and interbank deposits and lending with original maturities within three months. Cash equivalents refer to the short-term (generally refer to those with maturities within three months from the date of purchase), highly liquid investments of the Group that can be readily converted to cash and that are subject to an insignificant risk of changes in value.

#### (VII) Foreign currency business translation

Transactions denominated in foreign currency are translated into RMB at the spot exchange rate at the date of transaction at initial recognition. At the balance sheet date, monetary items denominated in foreign currency are translated at the spot exchange rate at the balance sheet date, with the exchange difference arising from different exchange rates, except for those arising from the principal and interest of exclusive borrowings relating to setup of assets meeting the capitalisation conditions, are included in profit or loss; foreign currency non-monetary items measured at historical cost are translated at the spot exchange rate at the date of transaction, without changing its RMB amount; foreign currency non-monetary items measured at fair value are translated at the spot exchange rate at the date of determination of fair value, with the difference included in profit or loss or capital reserves.

#### (VIII) Financial instruments

## 1. Classification of financial assets and financial liabilities

Financial assets are classified into the following four categories when initially recognised: financial assets at fair value through profit or loss (including held-for-trading financial assets and financial assets designated at initial recognition as at fair value through profit or loss), held-to-maturity investments, loans and receivables, and available-for-sale financial assets.

Financial liabilities are classified into the following two categories when initially recognised: financial liabilities at fair value through profit or loss (including held-for-trading financial liabilities and financial liabilities designated as at fair value through profit or loss), and other financial liabilities.

# 2. Recognition criteria, measurement method and derecognition conditions of financial assets and financial liabilities

When the Group becomes a party to a financial instrument contract, it is recognised as a financial asset or financial liability. The financial assets and financial liabilities initially recognised by the Group are measured at fair value; for the financial assets and liabilities at fair value through profit or loss, the transaction expenses thereof are directly included in profit or loss; for other categories of financial assets or financial liabilities, the transaction expenses thereof are included into the initially recognised amount.

The Group measures its financial assets at fair value subsequent to initial recognition and does not deduct the transaction expenses that may occur when it disposes of the said financial asset in the future. However, those under the following circumstances are excluded: (1) the held-to-maturity investments as well as the loans and receivables are measured at amortised costs using effective interest method; (2) the equity instrument investments for which there is no quotation in the active market and whose fair value cannot be measured reliably, and the derivative financial assets which are linked with the equity instrument and must be settled by the delivery of the equity instrument are measured at their costs.

The Group measures its financial liabilities at the amortised costs using effective interest method, with the exception of those under the following circumstances: (1) for the financial liabilities at fair value through profit or loss, they are measured at fair value, and none of the transaction expenses may be deducted, which may occur when the financial liabilities are settled in the future; (2) for the derivative financial liabilities, which are linked with the equity instrument for which there is no quotation in the active market and whose fair value cannot be reliably measured, and which must be settled by the delivery of the equity instrument, they are measured at their costs; (3) for the financial guarantee contracts which are not designated as a financial liability at fair value through profit or loss, or for the commitments to grant loans which are not designated as at fair value through profit or loss and which will enjoy an interest rate lower than that of the market, they are measured subsequent to initial recognition at the higher of the following two items: 1) the amount as determined according to the Accounting Standard for Business Enterprises No. 13 — Contingencies; 2) the initially recognised amount deducting the surplus after accumulative amortisation as determined according to the principle of the Accounting Standard for Business Enterprises No. 14 — Revenue.

The gains or losses arising from changes in fair value of financial assets or financial liabilities, if not related to hedging, are measured using the following methods: (1) gains or losses, arising from the changes in fair value of financial asset or liability at its fair value through profit or loss, is included in gains or losses on changes in fair value; interests or cash dividends gained during the asset-holding period are recognised as interest income; when disposing of the assets, investment income is recognised at the difference between the actual amount received and the initial recorded amount, at the same time, gains or losses on change in fair value are adjusted accordingly. (2) For available-for-sale financial assets, changes in fair value are recorded as capital reserves, interests measured using the effective interest method during the holding period are recorded as interest income; cash dividends from available-for-sale equity instrument investment are recognised as investment income when the investee announces to declare dividend; when disposing of the assets, investment income is recognised at the difference between the actual amount received and the carrying amount deducting the accumulative amount of changes in fair value originally included in capital reserves.

Financial assets are derecognised when the contractual rights for collecting the cash flow of the said financial assets expire or substantially all risks and rewards related to the said financial assets have been transferred. Only when the underlying present obligations of a financial liability are relieved totally or partly may the financial liability or any part of it be derecognised accordingly.

#### 3. Recognition criteria and measurement method of financial assets transfer

Where the Group has transferred substantially all of the risks and rewards related to the ownership of the financial asset to the transferee, it derecognises the financial asset. If it retains substantially all of the risks and rewards related to the ownership of the financial asset, it continues recognising the transferred financial asset, and the consideration received is recognised as a financial liability. Where the Group does not transfer or retain substantially all of the risks and rewards related to the ownership of a financial asset, it is dealt with according to the circumstances as follows respectively: (1) if the control over the financial asset has been given up, it derecognises the financial asset; (2) if the control over the financial asset has not been given up, according to the extent of its continuing involvement in the transferred financial asset, it recognises the related financial asset and recognises the relevant liability accordingly.

If the transfer of an entire financial asset satisfies the conditions for derecognition, the difference between the amounts of the following two items are included in profit or loss for the current period: (1) the carrying amount of the transferred financial asset; (2) the sum of consideration received from the transfer, and the accumulative amount of the changes of the fair value originally included in owners' equity. If the transfer of financial asset partially satisfies the conditions for derecognition, the entire carrying amount of the transferred financial asset is, between the portion which is derecognised and the portion which is not, apportioned according to their respective relative fair value, and the difference between the amounts of the following two items are included in profit or loss for the current period: (1) the carrying amount of the portion which is derecognised; (2) the sum of consideration of the portion which is derecognised, and the portion of the accumulative amount of the changes in the fair value originally included in owners' equity which is corresponding to the portion which is derecognised.

#### 4. Fair value determination method of major financial assets and liabilities

The Group uses valuation techniques that are appropriate under the prevailing circumstances and are supported by sufficient available data and other information to recognise fair value of relevant financial assets and liabilities. The inputs to valuation techniques are arranged in the following hierarchy and used accordingly:

- (1) Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Bank can access at the measurement date;
- (2) Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices of similar assets or liabilities in active markets; quoted prices of identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability, for example, interest rates and yield curves observable at commonly quoted intervals; market-corroborated inputs;
- (3) Level 3 inputs are unobservable inputs for the relevant asset or liability. Level 3 inputs include interest rate that is not observable and cannot be corroborated by observable market data at commonly quoted intervals, historical volatility, future cash flows to be paid to fulfil the disposal obligation assumed in business combination, and financial forecast developed using the company's own data, etc.

#### 5. Impairment test and provision for impairment of financial assets

An impairment test is carried out at the balance sheet date on the financial assets other than those at fair value through profit or loss, and provisions for impairment loss should be made if there is objective evidence indicating impairment loss.

Objective evidence that a financial asset is impaired includes but is not limited to the following: (1) significant financial difficulty of the issuer or obligor; (2) a breach of contract by the borrower, such as a default or delinquency in interest or principal payments; (3) the creditor, for economic or legal reasons relating to the borrower's financial difficulty, granting a concession to the borrower; (4) it becoming probable that the borrower will enter bankruptcy or other financial reorganisations; (5) the disappearance of an active market for that financial asset because of financial difficulties of the issuer; (6) upon an overall assessment of a group of financial assets, observable data indicates that there is a measurable decrease in the estimated future cash flows from the group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, e.g. adverse changes in the payment status of borrower in the group of assets, or an increase in the unemployment rate in the country or region of the borrower, a decrease in property prices for mortgages in the relevant area, or adverse changes in industry conditions that affect the borrower in the group of assets; (7) significant adverse changes in the technological, market, economic or legal environment in which the issuer operates, indicating that the cost of the investment in the equity instrument may not be recovered by the investor; (8) a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost; and (9) other objective evidence indicating there is impairment of a financial asset.

An impairment test is made on an individual basis on financial assets that are individually significant; with regard to the financial assets that are individually insignificant, they may be included in groups of financial assets with similar credit risk characteristics so as to carry out an impairment test; where, upon the impairment test on an individual basis, the financial assets (including those financial assets that are individually significant and individually insignificant) are not impaired, they are is included in groups of financial assets with similar credit risk characteristics so as to conduct further impairment test.

If a financial asset measured at amortised cost is impaired as indicated by objective evidence as at the end of the period, impairment loss is recognised as the excess of its carrying amount over the present value of estimated future cash flows. If an equity investment not quoted in an active market and whose fair value cannot be reliably measured or a derivative financial asset linked to and settled by way of delivery of such equity investment is impaired, impairment loss is recognised as the excess of the carrying amount of the investment or derivative financial asset over the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. When there is a significant decline, or a prolonged decline is expected, in fair value of available-for-sale financial assets, after all considerations are taken into account, accumulated loss on fair value that previously recorded in equity is recorded as impairment loss.

## 6. Presentation of financial assets and liabilities

Financial assets and liabilities of the Group are presented separately in the balance sheet without offsetting. However, a financial asset and a financial liability should be offset when, and only when, both of the following conditions are satisfied: (1) the Group currently has a legally enforceable right to set off the recognised amounts and the legal enforceable right is now executable; (2) the Group intends either to settle on a net basis, or to liquidate the financial asset and settle the financial liability simultaneously.

#### (IX) Accounting method of resale transactions and repurchase transactions

A transaction under a resale agreement refers to purchasing relevant assets (including bonds and notes) from a counterparty at a certain price pursuant to a contract or an agreement and reselling the same financial products at an agreed price on the expiry date of such contract or agreement. Resale agreements are recognised at the actual amount paid when purchasing and reselling the relevant assets and presented in the "financial assets held under resale agreements" item in the balance sheet.

A transaction under a repurchase agreement refers to selling relevant assets (including bonds and notes) to a counterparty at a certain price pursuant to a contract or an agreement and repurchasing the same financial products at an agreed price on the expiry date of such contract or agreement. Repurchase agreements are recognised at the actual amount received when selling and repurchasing the relevant assets and presented under "financial assets sold under repurchase agreements" in the balance sheet. The financial products are listed under the same category in the balance sheet and are accounted for pursuant to the relevant accounting policy.

The interest received and paid under the resale agreements and repurchase agreements are recognised at the effective interest rate during the period of resale or repurchase. The interest received and paid is calculated at the agreed interest rate stipulated in the contracts for those with small difference between the effective interest rate and the agreed interest rate.

#### (X) Long-term equity investments

#### 1. Judgment of joint control and significant influence

Joint control is identified as the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Significant influence is identified as the power to participate in the financial and operating policy decisions of the investee but is not control or joint control with other parties of these policies.

#### 2. Determination of investment cost

- (1) For business combination under common control, if the consideration of the combining party is that it makes payment in cash, transfers non-cash assets, assumes its liabilities or issues equity securities, on the date of combination, it regards the share of the carrying amount of the equity of the combined party included the consolidated financial statements of the ultimate controlling party as the initial cost of the investment. Adjustment to capital reserve is made based on the difference between the initial cost of the long-term equity investment and the carrying amount of the combination consideration paid or the par value of shares issued; if the balance of capital reserve is insufficient to offset, any excess is adjusted to undistributed profit.
- (2) For business combination not under common control, investment cost is initially recognised at the acquisition-date fair value of considerations paid.
- (3) The initial investment cost obtained through ways other than business combination and by making payment in cash is the purchase cost which is actually paid; that obtained on the basis of issuing equity securities is the fair value of the equity securities issued; that obtained through debt restructuring is determined according to the Accounting Standard for Business Enterprises No. 12 Debt Restructurings; and that obtained through the exchange of non-monetary assets is determined according to the Accounting Standard for Business Enterprises No. 7 Exchange of Non-monetary Assets.

## 3. Subsequent measurement and recognition method of gain or loss

For long-term equity investment with control relationship, it is accounted for with cost method; for long-term equity investment with joint control or significant influence, it is accounted for with equity method.

#### 4. Impairment test and provision methods for impairment

For investments in subsidiaries, associates, and joint ventures, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is objective evidence that the investments are impaired at the balance sheet date.

#### (XI) Fixed assets

#### 1. Recognition conditions of fixed assets

Fixed assets are tangible assets held for use in the production or supply of goods or services, for rental to others, or for administrative purposes, and are expected to be used during more than one accounting year. Fixed assets are recognised if, and only if, it is probable that future economic benefits associated with the assets will flow in and the cost of the assets can be measured reliably.

#### 2. Depreciation method of different categories of fixed assets

		R	esidual value	Annual
	Depreciation	Useful life	proportion	depreciation
Items	method	(years)	(%)	rate (%)
Buildings and structures	Straight-line method	40	3.00	2.43
Transport facilities	Straight-line method	6	3.00	16.17
Electronic equipment	Straight-line method	3	3.00	32.33
Other equipment	Straight-line method	5	3.00	19.40
Transport facilities under	Straight-line method	6	3.00	16.17
financial lease				

#### 3. Impairment test methods and impairment provision methods for fixed assets

At the balance sheet date, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is evidence that the fixed assets are impaired.

#### (XII) Construction in progress

- Construction in progress is recognised if it is probable that future economic benefits
  associated with the item will flow in, and the cost of the item can be measured reliably.
  Construction in progress is measured at the actual cost incurred to reach its designated
  usable conditions.
- 2. Construction in progress is transferred into fixed assets at its actual cost when it reaches its designated usable conditions. For project that has reached its intended use but before final accounting for completion, it is transferred to fixed assets using estimated value first, and then adjusted accordingly when the actual cost is settled, but the accumulated depreciation is not to be adjusted retrospectively.
- 3. At the balance sheet date, impairment is provided for based on the excess of the carrying amount over the recoverable amount when there is evidence that the construction in progress is impaired.

#### (XIII) Intangible assets

- 1. Intangible assets, including software, are initially measured at cost.
- 2. For intangible assets with finite useful lives, its amortisation amount is amortised within its useful lives systematically and reasonably; if it is unable to determine the expected realisation pattern reliably, intangible assets are amortised by the straight-line method with the specific terms as follows:

Category (years)

Land use rights 40
Software 10

3. For intangible assets with definite useful lives, impairment is provided for based on the difference of the carrying amount over the recoverable amount when there is evidence at the balance sheet date that the intangible assets are impaired. For intangible assets with indefinite useful lives and those not ready for use, an impairment test is performed each year, irrespective of whether there is evidence of impairment.

#### (XIV) Long-term prepaid expenses

Long-term prepaid expenses are recognised as incurred, and evenly amortised within its beneficial period or stipulated period. If items of long-term prepaid expenses fail to be beneficial to the subsequent accounting periods, the residual values of such items are included in profit or loss.

#### (XV) Foreclosed assets

Foreclosed assets are recognised at the fair value at the time of acquisition, and the difference between the fair value and the carrying amount of the relevant assets and the taxes paid is recognised through profit or loss. The Group regularly examines the recoverable amount of the foreclosed assets. When the recoverable amount of the foreclosed assets is lower than the carrying amount, impairment is provided for the foreclosed assets.

#### (XVI) Provision

- 1. Provision is recognised when fulfilling the present obligations of the Group arising from contingencies such as providing guarantee for other parties, litigation, product quality guarantee, onerous contract and others gives rise to the possibility of an outflow of economic benefit and such amounts of obligations can be reliably measured.
- 2. The initial measurement of provision is based on the best estimated expenditures required in fulfilling the present obligations, and its carrying amount is reviewed at the balance sheet date.

#### (XVII) Bonds payable

The bonds payable are initially recognised at its fair value, i.e. the difference between the actual amount received (the fair value of consideration received) and the transaction costs deducted, and are subsequently measured at the amortised cost. The difference between the actual amount of net borrowed funds received and the amount due for repayment is amortised over the borrowing period using the effective interest method, and the amortised amount is recognised through profit or loss.

#### (XVIII) Entrusted loans and deposits

Entrusted loan business refers to the commissioned business in which the Group (trustee) distributes, manages and assists in collection of the loans provided by customers (consignor). The risks and benefits associated with the entrusted loan business are borne and enjoyed by the consignor.

#### (XIX) Principle and method of revenue and expense recognition

#### 1. Interest income and expenses

The Group adopts the effective interest rate method to recognise the interest income and interest expenses of all interest-bearing financial assets and financial liabilities other than held-for-trading financial assets and financial liabilities.

The effective interest rate method is a method of calculating the amortised cost and interest income and expenses for each period in accordance with the effective interest rate of a financial asset or financial liability (including a group of financial assets or financial liabilities). The effective interest rate is the rate that exactly discounts the future cash flow of the financial asset and financial liability through the expected life or, when appropriate, a shorter period, to the current book value of the said financial asset and financial liability.

When calculating the effective interest rate, the Group shall estimate future cash flows (irrespective of future credit losses) considering all contractual terms of the financial assets and financial liabilities. The calculation includes all fees paid or received between parties to the financial assets and financial liabilities contract that are an integral part of the effective interest rate, transaction costs, and premiums or discounts. When it is not possible to estimate reliably the future cash flows or the expected life of the financial asset or financial liability, the Group shall use the contractual cash flows over the full contractual term of the said financial asset or financial liability.

#### 2. Fee and commission revenue and expenses

For the fee and commission received and paid by the Group for providing and accepting relevant services at a particular point in time or for a period of time, the relevant revenue and expenses shall be recognised according to the accrual basis.

For the fee and commission received and paid by the Group for providing and accepting particular transaction services, the relevant revenue and expenses shall be recognised upon completion of actual terms agreed upon by the parties to the transaction.

## 3. Income from the transfer of right of use of assets

Income from the transfer of right of use of assets is recognised if, and only if, it is probable that economic benefits associated with the transaction will flow to the Group and the amount of the revenue can be measured reliably.

#### (XX) Receivables

#### 1. Receivables that are individually significant but assessed individually for impairment

Judgment basis or amount criteria of receivables that are individually significant Amounts accounting for over 10% (inclusive) of the balance of receivables

Provision method for receivables that are individually significant but assessed individually for impairment Conducting an impairment test on an individual basis while bad debt provision is made based on the excess of the carrying amount over the present value of future cash flow.

## 2. Receivables that are collectively assessed for impairment for groups

(1) Basis for determining the groups and the methods of determining bad debt provision

Groups are determined based on the following basis

Ageing analysis groups Receivables within the same ageing group have similar credit

risk characteristics

Individual assessment

groups

For payment and collection clearance amounts, employee borrowings and security deposits receivable in receivables which have similar credit risk characteristics, bad debt provision is made based on the excess of the carrying amount over the present value of future cash flow

(2) Methods of determining bad debt provision by groups

Ageing analysis groups Ageing analysis

Individual assessment

groups

Individual assessment

#### 3. Receivables that are individually in significant but assessed individually for impairment

Reason for making	Significant difference between the present value of estimated			
individual assessment for	future cash flows and the present value of estimated future			
bad debt provision	cash flows of receivables with ageing as credit risk			
	characteristics and in individual assessment groups of			
	receivables.			

Method of determining bad debt provision

Conducting an impairment test on an individual basis while bad debt provision is made based on the excess of the carrying amount over the present value of future cash flow.

For other receivables such as interest receivable, and long-term receivables, bad debt provision is made based on the excess of the carrying amount over the present value of future cash flow.

#### (XXI) Provision for loan impairment

In accordance with the Administrative Measures for the Provisioning for Reserves of Financial Institutions, the Group estimates the possible impairment loss on various types of credit assets in an objective and reasonable manner, and makes provision on loan impairment in full and on time. The provision for loan impairment covers the loans subject to risks and losses (including mortgage loans, pledged loans, guaranteed loans and other loans), bank card overdrafts, discounts, credit advances (including advances for bank acceptance bills, letters of credit, guarantees and others), import and export bills, placements with banks and other financial institutions and financial lease receivables.

#### (XXII) Government grants

- 1. Government grants comprise asset-related government grants and income-related government grants.
- 2. If a government grant is in the form of a monetary asset, it is measured at the amount received or receivable. If a government grant is in the form of a non-monetary asset, it is measured at fair value. If the fair value cannot be reliably determined, it is measured at the nominal amount.
- 3. An asset-related government grant is recognised as deferred income, and evenly amortised to profit or loss over the useful life of the related asset. For an income-related government grant, if the grant is a compensation for related expenses or losses to be incurred in subsequent periods, the grant is recognised as deferred income, and recognised to profit or loss over the periods in which the related costs are recognised. If the grant is a compensation for related expenses or losses already incurred, the grant is recognised immediately to profit or loss for the current period.

#### (XXIII) Deferred income tax assets, deferred income tax liabilities

- 1. Deferred income tax assets or deferred income tax liabilities are calculated and recognised based on the difference between the carrying amount and tax base of assets and liabilities (and the difference of the carrying amount and tax base of items not recognised as assets and liabilities but with their tax base being able to be determined according to tax laws) and in accordance with the tax rate applicable to the period during which the assets are expected to be recovered or the liabilities are expected to be settled.
- 2. A deferred income tax asset is recognised to the extent of the amount of the taxable income, which it is most likely to obtain to deduct from the deductible temporary difference. At the balance sheet date, if there is any exact evidence that it is probable that future taxable profits will be available against which deductible temporary differences can be utilised, the deferred tax assets unrecognised in prior periods are recognised.
- 3. At the balance sheet date, the carrying amount of deferred income tax assets is reviewed. The carrying amount of a deferred income tax asset is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the benefit of the deferred income tax asset to be utilised. Such reduction is subsequently reversed to the extent that it becomes probable that sufficient taxable income will be available.
- 4. The income tax and deferred income tax for the period are treated as income tax expenses or income through profit or loss, excluding those arising from the following circumstances: (1) business combination; (2) the transactions or items directly recognised in equity.

#### (XXIV) Operating leases

When the Group is the lessee, lease payments are included in cost of relevant asset or recognised in profit or loss with straight-line method over each periods of lease term. Initial expenses are recognised directly into profit or loss. Contingent rents are charged as profit or loss in the periods in which they are actually incurred.

When the Group is the lessor, rental is recognised as profit or loss with straight-line method over each periods of lease term. Initial expenses, other than those with material amount and eligible for capitalisation which are included in profit or loss by instalments, are recognised directly as profit or loss. Contingent rents are charged to profit or loss during the periods in which they are actually incurred.

#### (XXV) General risk reserves

The Group makes provision for general risk reserves in accordance with the Administrative Measures for the Provisioning for Reserves of Financial Institutions. For the proportion of the balance of general risk reserves to the balance of risky assets as at the end of the period, the Group reached 1.5% of the balance of risky assets as at the end of the period by 31 December 2015.

#### (XXVI) Assets classified as held for sale

The Group classifies non-current assets (excluding financial assets) which simultaneously meet the following conditions as assets held for sale: 1. such assets must be immediately available for sale under the current conditions only according to the usual terms of the sale of such assets; 2. the Group has reached a resolution as to the disposal of such assets; 3. the Group has entered into any agreement on irrevocable transfer with the transferee; 4. the transfer is likely to be completed within 1 year.

#### (XXVII) Segment reporting

The Group has not determined its operating segments.

#### IV. TAXES

#### (I) Main taxes and tax rates

		Tax rates (%)			
Items	Tax bases	The Company	Subsidiaries		
Business tax	Taxable revenue	5	3		
Urban maintenance and					
construction tax	Turnover tax payable	7	5		
Education surcharges	Turnover tax payable	3	3		
Local education surcharges	Turnover tax payable	2	2		
Enterprise income tax	Taxable income	25	25		

#### (II) Income exempted from tax

Pursuant to Article 26 of the Enterprise Income Tax Law of the People's Republic of China, the following enterprise income shall be exempted from tax: the interest income from government debts; the income from equity investment such as dividend and bonus between qualified resident enterprises; the income from equity investment such as dividend and bonus obtained from resident enterprises by non-resident enterprises that have set up institutions or offices in China with an actual relationship with such institutions or offices; the income from qualified non-profit organisations.

The interest income from government debts of the Group is not included in taxable income pursuant to the above requirements.

#### (III) Preferential tax

Pursuant to the Notice on Extending the Term of the Implementation of Business Tax Policy for Rural Financial Institutions (Cai Shui [2011] No. 101), income from financial and insurance business of rural credit cooperatives, village and town banks, rural mutual cooperatives as well as the rural cooperative banks and rural commercial banks in counties (including county-level cities, districts and banners) and regions below county-level where the loan companies and corporate bodies wholly funded and established by banking institutions are located at shall be subject to a 3% business tax.

# V. BUSINESS COMBINATIONS, SCOPE OF CONSOLIDATED FINANCIAL STATEMENTS AND INTERESTS IN OTHER ENTITIES

## (I) Major subsidiaries under control

Subsidiaries acquired through establishment or investment:

Full name of subsidiary	Business nature	Registered capital	Scope of operati	on
Zhongshan Guzhen Nanyue County Bank Co., Ltd. (中山古鎮南粵村鎮銀行 股份有限公司)	Banking and securities	250,000.00	Taking in deposit general public, grand short-term, mid-taken long-term loans, domestic settlement the acceptance are of notes; interbare bank cards (debit business, issuing, underwriting goven as an agent; receip payment of mone and other business the banking regularity.	ranting erm and handling ents, handling and discounting ank lending; a cards) a paying and ernment bonds ipt and by as an agent; as approved by
Full name of subsidiary	Actual contribution amount as at the end of the period	Balance of other projects that actually constitutes the net investment to subsidiary	Shareholding (%)	Voting rights ratio (%)
Zhongshan Guzhen Nanyue County Bank Co., Ltd. (中山古鎮南 粵村鎮銀行股份有限 公司)	173,000.00		69.20	69.20

## (II) Changes in the scope of consolidation

There was no change in the scope of consolidation during the current period.

#### VI. NOTES TO ITEMS OF FINANCIAL STATEMENTS

Notes: The opening balance in the notes to the financial statements refers to the balance of financial statements as at 1 January 2015. The closing balance refers to the balance of financial statements as at 31 December 2015. The current period refers to 1 January 2015 to 31 December 2015. The corresponding period of last year refers to 1 January 2014 to 31 December 2014.

#### (I). Notes to Items of the balance sheet

## 1. Cash and deposit with central bank

#### (1) Details

Items	Cons	onsolidation Parent Compan		
	Closing balance	Opening balance	Closing balance	Opening balance
Cash on hand Statutory reserve deposited with central	426,256.60	377,877.97	425,348.90	376,497.47
banks	15,570,826.40	16,917,832.13	15,186,685.50	16,682,690.52
Excess deposit reserve deposited with				
central banks	3,541,254.34	2,129,293.07	3,539,690.52	2,129,293.07
Other deposits	549,203.00	328,376.99	549,203.00	328,376.99
Total	20,087,540.34	19,753,380.16	19,700,927.92	19,516,858.05

#### (2) Instructions for using reserve which is limited, overseas deposited with potential recovery risks

Statutory reserve deposited with central banks is the legal deposit reserve deposited to the People's Bank of China in accordance with regulations, and such reserve shall not be used for day-to-day business.

#### 2. Deposit with other banks and other financial institutions

Items	<b>Consolidation</b> Par		Parent	Company
	Closing balance	Opening balance	Closing balance	Opening balance
Deposits with domestic banks	11,343,024.47	7,650,718.59	11,311,777.41	7,650,301.04
Deposits with overseas banks	79,554.72	86,163.43	79,554.72	86,163.43
Subtotal	11,422,579.19	7,736,882.02	11,391,332.13	7,736,464.47
Less: Bad debt provision				
Total	11,422,579.19	7,736,882.02	11,391,332.13	7,736,464.47

# 3. Placements with banks and other financial institutions

Items	Consolidation		Parent Company	
	Closing balance	Opening balance	Closing balance	Opening balance
Placements with domestic banks	129,093.39	73,073.91	129,093.39	73,073.91
Subtotal	129,093.39	73,073.91	129,093.39	73,073.91
Less: Bad debt provision	11,883.91	11,883.91	11,883.91	11,883.91
Total	117,209.48	61,190.00	117,209.48	61,190.00

# 4. Financial assets measured at fair value through profit or loss

Items	Consolidation		Parent Company	
	Closing	Opening	Closing	Opening
	balance	balance	balance	balance
Bond investments held for trading				
Including: Sovereign bonds	741,806.29	330,992.74	741,806.29	330,992.74
Bank financial bonds	5,664,868.13	5,146,362.46	5,664,868.13	5,146,362.46
Non-bank financial institution bonds	206,485.00		206,485.00	
Corporate bonds	2,800,584.03	2,187,720.69	2,800,584.03	2,187,720.69
Others	138,964.94		138,964.94	
Total	9,552,708.39	7,665,075.89	9,552,708.39	7,665,075.89

# 5. Financial assets held under resale agreements

Items	Cons	olidation	Parent Company		
	Closing	Opening	Closing	Opening	
	balance	balance	balance	balance	
Securities	4,020,100.00	4,147,990.84	4,020,100.00	4,147,990.84	
Others	700,000.00	700,000.00	700,000.00	700,000.00	
Subtotal	4,720,100.00	4,847,990.84	4,720,100.00	4,847,990.84	
Less: Bad debt provision					
Total	4,720,100.00	4,847,990.84	4,720,100.00	4,847,990.84	

#### 6. Interest receivable

Items	Conso	lidation	Parent	Company
	Closing balance	Opening balance	Closing balance	Opening balance
Interest on loan	206,086.28	184,742.86	204,805.90	182,822.94
Interest receivable on deposits with central banks	8,937.81	9,160.07	8,900.07	9,160.07
Interest receivable on deposits with banks	66,890.40	121,420.75	66,890.40	121,420.75
Interest receivable on financial assets measured at fair value through profit				
or loss	265,472.13	242,457.31	265,472.13	242,457.31
Interest receivable on financial assets				
held under resale agreements	38,235.55	17,959.59	38,235.55	17,959.59
Interest receivable on investment				
classified as receivables	169,119.33	119,788.99	169,119.33	119,788.99
Interest receivable on available-for-sale				
financial assets	281,245.87	113,567.08	281,245.87	113,567.08
Interest receivable on held-to-maturity				
investments	109,043.87	99,643.16	109,043.87	99,643.16
Others	14,265.84	14,265.84	14,265.84	14,265.84
Total	1,159,297.08	923,005.65	1,157,978.96	921,085.73
Less: Bad debt provision for interest receivable				
	1,159,297.08	923,005.65	1,157,978.96	921,085.73

<sup>(2)</sup> As at 31 December 2015, interest receivables of shareholders holding 5% or more of the Bank's shares and shareholders holding less than 5% of the Bank's shares but having appointed equity directors amounted to RMB3,880,030.

# 7. Loans and advances to customers

# (1) Distribution by individual and company

Items	Cons	olidation	Parent Company		
	Closing	Opening	Closing	Opening	
	balance	balance	balance	balance	
Loans and advances to individuals	9,701,881.72	9,307,127.22	9,489,994.35	9,304,167.22	
Including: Credit card	102,728.96	82,613.13	102,728.96	82,613.13	
Personal housing loans	613,524.94	439,748.49	613,524.94	436,960.49	
Personal business loans	6,016,400.53	7,408,712.30	5,816,076.13	7,408,712.30	
Personal consumption loans	2,969,227.29	1,308,215.84	2,957,664.32	1,308,043.84	
Others		67,837.46		67,837.46	
Loans and advances to companies	60,812,529.19	44,871,486.53	60,490,651.43	44,062,208.42	
Including: Loans	55,085,412.26	39,940,406.20	54,773,873.52	39,197,509.20	
Discount	4,344,073.39	3,002,961.92	4,342,693.70	2,948,888.32	
Advances	1,383,043.54	1,928,118.41	1,374,084.21	1,915,810.90	
Less: Provision for loan loss	2,227,570.04	1,697,708.46	2,219,527.21	1,687,961.60	
Total	68,286,840.87	52,480,905.29	67,761,118.57	51,678,414.04	

# (2) Distribution by types of guaranty

Items	Cons	olidation	on Parent Company		
	Closing	Opening	Closing	Opening	
	balance	balance	balance	balance	
Unsecured loans	8,455,729.83	6,408,716.02	8,453,972.16	6,342,334.92	
Guaranteed loans	14,976,402.51	14,002,790.82	14,807,908.30	13,927,390.82	
Mortgage loans	36,964,913.84	9,270,602.82	36,601,400.59	8,600,145.82	
Pledged loans	10,002,983.20	24,482,232.12	10,002,983.20	24,482,232.12	
Trade financing	114,381.53	14,271.97	114,381.53	14,271.96	
Subtotal	70,514,410.91	54,178,613.75	69,980,645.78	53,366,375.64	
Less: Provision for loan loss	2,227,570.04	1,697,708.46	2,219,527.21	1,687,961.60	
Total	68,286,840.87	52,480,905.29	67,761,118.57	51,678,414.04	

# (3) Distribution by industry

Items	Consolidation			
	Closing ba	lance	Opening ba	lance
	P	ercentage	P	ercentage
	Amount	(%)	Amount	(%)
Wholesale and retail trade	33,919,938.07	48.10	27,246,769.26	50.29
Manufacturing industry	15,317,995.48	21.72	10,610,720.36	19.58
Construction industry	4,444,254.53	6.30	3,067,148.43	5.66
Agriculture, forestry, animal				
husbandry and fishery	2,781,220.12	3.94	3,211,739.02	5.93
Real estate industry	2,622,249.56	3.72	867,143.49	1.60
Accommodation and Catering				
Industry	2,284,561.96	3.24	892,352.47	1.65
Water conservancy, environment				
and public facility management	1,353,160.66	1.92	994,791.11	1.84
Leasing and commercial service				
industry	809,766.89	1.15	261,565.03	0.48
Transportation, warehousing and				
postal industry	695,386.69	0.99	709,820.37	1.31
Public management and social				
organisation	477,414.50	0.68	673,722.03	1.24
Culture, sports and entertainment				
industry	450,242.34	0.64	349,701.80	0.65
Production and supply of				
electricity, gas and water	439,293.63	0.62	584,806.43	1.08
Education	266,972.99	0.38	136,820.04	0.25
Resident service and other				
services	236,971.45	0.34	246,049.38	0.45
Information transmission,				
computer service and software	122 (02 07	0.10	155 161 05	0.20
industry	133,602.05	0.19	157,461.05	0.29
Health, social security and social	25 124 62	0.07	60.754.00	0.10
welfare	35,124.63	0.05	62,754.23	0.12
Mining industry	16,272.03	0.02	281,479.25	0.52
Other loans	4,229,983.33	6.00	3,823,770.00	7.06
Subtotal	70,514,410.91	100.00	54,178,613.75	100.00
Less: Provision for loan loss	2,227,570.04		1,697,708.46	
Total	68,286,840.87		52,480,905.29	

Items	Parent company					
	Closing ba	lance	Opening ba	lance		
	P	ercentage	P	ercentage		
	Amount	(%)	Amount	(%)		
Wholesale and retail trade	33,859,025.17	48.38	27,099,276.87	50.78		
Manufacturing industry	14,990,162.48	21.42	10,112,474.65	18.95		
Construction industry	4,392,804.83	6.28	3,027,508.43	5.67		
Agriculture, forestry, animal						
husbandry and fishery	2,756,470.12	3.95	3,171,739.02	5.94		
Real estate industry	2,622,249.56	3.75	867,143.49	1.62		
Accommodation and Catering						
Industry	2,284,561.96	3.26	892,352.47	1.67		
Water conservancy, environment						
and public facility management	1,353,160.66	1.93	994,791.11	1.86		
Leasing and commercial service						
industry	809,766.89	1.16	261,565.02	0.49		
Transportation, warehousing and						
postal industry	695,386.69	0.99	709,820.37	1.33		
Public management and social						
organisation	477,414.50	0.68	673,722.03	1.26		
Culture, sports and entertainment						
industry	450,242.34	0.64	349,701.80	0.66		
Production and supply of		0.50	#0.4.00.c.4.			
electricity, gas and water	439,293.63	0.63	584,806.43	1.10		
Education	266,972.99	0.38	136,820.04	0.26		
Resident service and other	202 471 45	0.20	160 140 20	0.20		
services	202,471.45	0.29	162,149.38	0.30		
Information transmission,						
computer service and software	122 (02 05	0.10	157 461 05	0.20		
industry	133,602.05	0.19	157,461.05	0.30		
Health, social security and social welfare	25 124 62	0.05	60.754.02	0.12		
	35,124.63 16,272.03		62,754.23	0.12		
Mining industry Other loans	4,195,663.80	0.02 6.00	281,479.25 3,820,810.00	0.53 7.16		
Subtotal		100.00	· · · · · ·			
Less: Provision for loan loss	69,980,645.78	100.00	53,366,375.64	100.00		
	2,219,527.21		1,687,961.60			
Total	67,761,118.57		51,678,414.04			

# (4) Overdue loans (by types of guarantee)

# 1) Consolidation

Items			Closing balan	ice	
	1 to 90	90 to 360	360 days to		
	days	days	3 years		
	overdue	overdue	overdue	Over 3	
	(including	(including	(including	years	
	90 days)	360 days)	3 years)	overdue	Total
Unsecured loans	36,107.21	14,281.51	22,788.86		73,177.58
Guarantee loans	407,545.00	793,560.97	209,437.13	8,076.85	1,418,619.95
Mortgage loans	968,812.84	1,351,568.51	467,446.35	492.40	2,788,320.10
Pledged loans	175,741.92	81,971.63	283,294.58		541,008.13
Subtotal	1,588,206.97	2,241,382.62	982,966.92	8,569.25	4,821,125.76
Items			Opening balan	nce	
Items	1 to 90	90 to 360	Opening balan	nce	
Items	1 to 90 days	90 to 360 days		nce	
Items			360 days to	over 3	
Items	days	days	360 days to 3 years		
Items	days overdue	days overdue	360 days to 3 years overdue	Over 3	Total
Items Unsecured loans	days overdue (including	days overdue (including	360 days to 3 years overdue (including	Over 3 years	<b>Total</b> 15,703.96
	days overdue (including 90 days)	days overdue (including 360 days)	360 days to 3 years overdue (including 3 years)	Over 3 years	
Unsecured loans	days overdue (including 90 days) 6,231.18	days overdue (including 360 days)	360 days to 3 years overdue (including 3 years)	Over 3 years	15,703.96
Unsecured loans Guarantee loans	days overdue (including 90 days) 6,231.18 120,010.04	days overdue (including 360 days) 9,147.95 500,419.77	360 days to 3 years overdue (including 3 years) 324.83 181,295.16	Over 3 years overdue	15,703.96 801,724.97

# (5) Provision for loan loss

Items	Cons	olidation	Parent Company		
	Closing balance	Opening balance	Closing balance	Opening balance	
At the beginning of the period	1,697,708.46	1,261,082.94	1,687,961.60	1,254,466.19	
Provision	958,098.41	877,226.01	958,098.41	874,095.90	
Reversal	8,565.82	44,337.39	6,861.79	44,337.39	
Write-offs	429,845.05	399,265.50	429,845.05	399,265.50	
Recovery	10,174.04	3,002.40	10,174.04	3,002.40	
At the end of the period	2,227,570.04	1,697,708.46	2,219,527.21	1,687,961.60	

# 8. Available-for-sale financial assets

Items	Cons	olidation	Parent Company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Bonds	896,481.53	1,126,905.69	896,481.53	1,126,905.69	
Including: Financial institution bonds	891,473.94	1,121,888.69	891,473.94	1,121,888.69	
Corporate bonds	5,007.59	5,017.00	5,007.59	5,017.00	
Trust investment and others	6,774,361.17	2,634,276.64	6,774,361.17	2,634,276.64	
Total	7,670,842.70	3,761,182.33	7,670,842.70	3,761,182.33	

# 9. Held-to-maturity investments

Items	Consolidation				
	Closing	balance		Opening balance	
	Provisi	on		Provision	
	Book f	or	Book	for	
	balance impairme	ent Book value	balance	impairment Book value	
Sovereign bonds	3,891,933.39	3,891,933.39	2,246,076.65	2,246,076.65	
Bank bonds	1,344,903.49	1,344,903.49	1,846,307.53	1,846,307.53	
Corporate bonds	516,288.62	516,288.62	514,882.97	514,882.97	
Total	5,753,125.50	5,753,125.50	4,607,267.15	4,607,267.15	

Items Parent Company

	Closing balance Provision			lance	
	Book for	r	Book	for	
	balance impairment	t Book value	balance	impairment	<b>Book value</b>
Sovereign bonds	3,891,933.39	3,891,933.39	2,246,076.65		2,246,076.65
Bank bonds	1,344,903.49	1,344,903.49	1,846,307.53		1,846,307.53
Corporate bonds	516,288.62	516,288.62	514,882.97		514,882.97
Total	5,753,125.50	5,753,125.50	4,607,267.15		4,607,267.15

# 10. Investments classified as receivables

Items	Cons	olidation	Parent Company		
	Closing	Opening	Closing	Opening	
	balance	balance	balance	balance	
Financial bonds	257,097.97	259,991.58	257,097.97	259,991.58	
Debt financing instruments of					
non-financial enterprises	550,000.00	653,347.95	550,000.00	653,347.95	
Trust investments	8,088,458.82	9,918,781.47	8,088,458.82	9,918,781.47	
Others	23,102,210.78	26,765,045.53	23,102,210.78	26,765,045.53	
Subtotal	31,997,767.57	37,597,166.53	31,997,767.57	37,597,166.53	
Less: Provision for impairment of					
investments classified as receivables	151,811.67		151,811.67		
Total	31,845,955.90	37,597,166.53	31,845,955.90	37,597,166.53	

# 11. Long-term equity investments

Investee	Accounting method	Cost of investment	Opening balance	Change	Closing balance
Zhongshan Guzhen Nanyue					
County Bank Co., Ltd.	Cost method	173,000.00	173,000.00	1	73,000.00
Total		173,000.00	173,000.00	1	73,000.00

Explanation of

inconsistency in
the ratio of Provision for

			the ratio of	P	rovision for
			shareholdings		impairment
	Shareholding	Voting rights	and voting	<b>Provision for</b>	made in Cash bonus in
Investee	ratio (%)	ratio (%)	rights	impairmentcu	rrent periodcurrent period
Zhongshan Guzhen	69.20	69.20			
Nanyue County Bank					
Co., Ltd.					
Total	69.20	69.20			

## 12. Fixed assets

# (1) Details

## 1) Consolidation

			Closing	
Items	balance	Increase	Decrease	balance
① Subtotal of original book value	543,398.71	241,259.88	16,619.74	768,038.85
Buildings and structures	217,491.67	178,595.52		396,087.19
Transport facilities	44,199.35	4,465.11	12,545.26	36,119.20
Electronic equipment	191,661.70	41,462.51		233,124.21
Other equipment	84,764.43	16,736.74		101,501.17
Transportation equipment under				
finance leases	5,281.56		4,074.48	1,207.08

	Opening balance	Provision	Decrease	Closing balance
② Subtotal of accumulated				
depreciation	196,108.14	59,740.67	9,972.27	245,876.54
Buildings and structures	37,585.10	7,812.47		45,397.57
Transport facilities	31,998.88	6,211.18	8,056.83	30,153.23
Electronic equipment	98,264.18	30,618.25		128,882.43
Other equipment	26,067.94	14,640.45		40,708.39
Transportation equipment under				
finance leases	2,192.04	458.32	1,915.44	734.92
3 Subtotal of net book value	347,290.57			522,162.31
Buildings and structures	179,906.57			350,689.62
Transport facilities	12,200.47			5,965.97
Electronic equipment	93,397.52			104,241.78
Other equipment	58,696.49			60,792.78
Transportation equipment under				
finance leases	3,089.52			472.16
Subtotal of provision for				
impairment				
Buildings and structures				
Transport facilities				
Electronic equipment				
Other equipment				
Transportation equipment under				
finance leases				
⑤ Total book value	347,290.57			522,162.31
Buildings and structures	179,906.57			350,689.62
Transport facilities	12,200.47			5,965.97
Electronic equipment	93,397.52			104,241.78
Other equipment	58,696.49			60,792.78
Transportation equipment under				
finance leases	3,089.52			472.16

The depreciation amount for the current period was RMB59,740,670; and the original value of fixed assets transferred from construction-in-progress was RMB178,107,380 for the current period.

# (2) Fixed assets under finance leases

## 1) Consolidation

Items	Original book value	Accumulated depreciation	Net book value
Electronic equipment	33.60	21.28	12.32
Transport facilities	1,173.48	713.64	459.84
Subtotal	1,207.08	734.92	472.16

## 13. Intangible assets

#### 1) Consolidation

	Opening		Closing
Items	balance	Increase	Decrease balance
① Subtotal of original book value		1,892,119.30	2,157,760.84
Software license	46,449.15	6,686.05	53,135.20
Land use rights	218,682.22	1,885,433.25	2,104,115.47
Other intangible assets	510.17		510.17
② Subtotal of accumulated			
amortisation	30,393.98	57,042.68	87,436.66
Software license	25,225.47	4,388.89	29,614.36
Land use rights	5,011.47	52,602.85	57,614.32
Other intangible assets	157.04	50.94	207.98
3 Subtotal of net book value	235,247.56		2,070,324.18
Software license	21,223.68		23,520.84
Land use rights	213,670.75		2,046,501.15
Other intangible assets	353.13		302.19
Subtotal of provision for			
impairment			
Software license			
Land use rights			
Other intangible assets			
⑤ Total book value	235,247.56		2,070,324.18
Software license	21,223.68		23,520.84
Land use rights	213,670.75		2,046,501.15
Other intangible assets	353.13		302.19

The amortisation amounted to RMB57,042.68 for the current period.

## 14. Deferred income tax assets and deferred income tax liabilities

## (1) Recognised deferred income tax assets and deferred income tax liabilities

Items	Conso	olidation	Parent company		
	Closing	Opening	Closing	Opening	
	balance	balance	balance	balance	
Deferred income tax assets					
Provision for impairment of assets	422,467.30	262,657.56	422,123.20	262,251.44	
Employee education expenses	1,095.87	1,095.87			
Total	423,563.17	262,657.56	423,219.07	262,251.44	
Deferred income tax liabilities					
Change in fair value of financial					
assets measured at fair value					
through profit or loss for the					
current period	81,966.61	28,438.01	81,966.61	28,438.01	
Changes in fair value of					
available-for-sale financial assets	8,692.76	4,022.92	8,692.76	4,022.92	
Total	90,659.37	32,460.93	90,659.37	32,460.93	

#### (2) Details of unrecognised deferred income tax assets

There were no unrecognised deferred income tax assets for the Group and no unrecognised deferred income tax assets of the Bank for the year.

#### (3) Deductible loss of unrecognised deferred tax assets will expire in the coming years

There were no deductible loss of unrecognised deferred income tax assets for the Group and no deductible loss of unrecognised deferred income tax assets of the Bank for the year.

# (4) Details for taxable differences and deductible differences

Items	Amount		
	Consolidation	Parent Company	
Taxable differences			
Losses from the impairment of assets	1,689,869.20	1,688,492.80	
Employee education expenses	4,383.48	4,383.48	
Subtotal	1,694,252.68	1,692,876.28	
Deductible differences			
Changes in fair value of financial assets measured at			
fair value through profit or loss	327,866.44	327,866.44	
Changes in fair value of available-for-sale financial			
assets	34,771.03	34,771.03	
Subtotal	362,637.47	362,637.47	

# 15. Other assets

# (1) Details

Items	Cons	olidation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
	Salance	Suluito	Suluito	buluilee	
Other receivables	1,349,173.15	2,447,402.06	1,347,758.60	2,445,351.06	
Long-term prepaid expenses	358,943.44	285,338.79	354,168.56	280,601.25	
Foreclosed assets	905.12	905.12	905.12	905.12	
Construction in progress	634,032.59	619,514.44	634,032.59	617,777.71	
Other current assets	9,943.60	8,354.30	9,943.60	8,354.29	
Total	2,352,997.90	3,361,514.71	2,346,808.47	3,352,989.43	

# (2) Other receivables

#### 1) Details

## ① Consolidation

Nature of accounts		Closing balance			Opening balance		
		Provision			Provision		
	Book	for		Book	for		
	balance	bad-debts	Book value	balance	bad-debts	Book value	
Asset disposal							
receivables	860,739.55		860,739.55				
Wealth management							
receivables	177,190.90		177,190.90	29,826.21		29,826.21	
Prepayments for land							
auction	84,100.00		84,100.00	1,969,527.40		1,969,527.40	
Other operating							
receivables	260,714.72	33,572.02	227,142.70	481,620.47	33,572.02	448,048.45	
Total	1,382,745.17	33,572.02	1,349,173.15	2,480,974.08	33,572.02	2,447,402.06	

# 2) Receivables due from related parties

At the end of the current period, there were no receivables due from related parties.

# (3) Long-term prepaid expenses

Items	Conso	olidation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Leased fixed asset improvements Research and development	233,080.21	216,331.18	228,305.31	211,593.64	
expenditure	85,640.37	48,045.57	85,640.37	48,045.57	
Others	40,222.86	20,962.04	40,222.88	20,962.04	
Total	358,943.44	285,338.79	354,168.56	280,601.25	

# (4) Construction in progress

Items	Conso	olidation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Office building under construction Operating lease asset improvement	610,199.91	585,530.86	610,199.91	583,794.13	
expenses	23,832.68	33,983.58	23,832.68	33,983.58	
Total	634,032.59	619,514.44	634,032.59	617,777.71	

# 16. Detailed statement for asset impairment provision

# (1) Consolidation

	Opening			De	ecrease	Closing
Items	balance	Provision	Others	Reversal	Write-offs	balance
Impairment provision for placements with banks and other						
financial institutions	11,883.91					11,883.91
Impairment provision						
for loans	1,697,708.46	958,098.41	10,174.04	8,565.82	429,845.05	2,227,570.04
Impairment provisions for investments classified as						
receivables		151,811.67				151,811.67
Impairment provision for long-term equity investments	9,210.00					9,210.00
Bad debt provision for						
other receivables	33,572.02					33,572.02
Impairment provision for foreclosed assets	157 10					157 10
	157.18	1 100 010 00	10 174 04	0.565.00	120 045 05	157.18
Total	1,752,531.57	1,109,910.08	10,174.04	8,565.82	429,845.05	2,434,204.82

## 17. due to central banks

Items	Conso	lidation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
due to central banks	141,282.36	140,000.00	140,000.00	140,000.00	
Rediscount	836,203.19	852,085.64	836,203.19	832,300.86	
Total	977,485.55	992,085.64	976,203.19	972,300.86	

# 18. Deposits from banks and other financial institutions

Items	Cons	olidation	Parent company		
	Closing	Opening	Closing	Opening	
	balance	balance	balance	balance	
Deposits from banks	22,088,513.97	21,831,419.23	22,184,258.32	21,885,210.32	
Deposits from trust investment					
companies		600,000.00		600,000.00	
Deposits from insurance companies and					
other companies	12,237,913.43	6,642,721.65	12,237,913.43	6,642,721.65	
Total	34,326,427.40	29,074,140.88	34,422,171.75	29,127,931.97	

# 19. Issued certificates of deposit

Items	Consol	idation	Parent o	company
	Closing balance	Opening balance	Closing balance	Opening balance
Negotiable certificates of deposit	4,962,430.63	4,	962,430.63	
Total	4,962,430.63	4,	962,430.63	

# 20. Placements from banks and other financial institutions

Items	Cons	olidation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Placements from banks	97,399.93	1,900,000.00	97,399.93	1,900,000.00	
Total	97,399.93	1,900,000.00	97,399.93	1,900,000.00	

# 21. Financial assets sold for repurchase

Items	Conse	olidation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Financial bonds	240,000.00	1,816,633.97	240,000.00	1,816,633.97	
Other bonds		1,831,700.00		1,831,700.00	
Sovereign bonds		1,081,200.00		1,081,200.00	
Total	240,000.00	4,729,533.97	240,000.00	4,729,533.97	

# 22. Deposits from customers

Items	Cons	olidation	Parent company		
	Closing	Opening	Closing	Opening	
	balance	balance	balance	balance	
Demand deposits:	29,063,516.00	24,712,946.60	28,711,536.28	24,362,468.00	
Including: Companies	21,961,490.38	19,080,302.12	21,649,309.93	18,740,819.67	
Individuals	7,102,025.62	5,632,644.48	7,062,226.35	5,621,648.33	
Term deposit	64,541,735.52	51,655,959.78	64,249,014.93	51,195,608.83	
Including: Companies	58,655,889.48	43,926,466.32	58,482,369.23	43,608,813.08	
Individuals	5,885,846.04	7,729,493.46	5,766,645.70	7,586,795.75	
Call deposits	365,599.18	425,671.59	364,999.18	419,566.59	
Guarantee deposits	9,823,842.96	12,901,961.66	9,714,705.55	12,901,961.66	
Inward remittance and temporary					
deposits	122,952.77	329,753.18	122,952.77	328,653.18	
Credit card deposits	917.42	418.96	917.42	418.96	
Wealth management deposits	6,611,506.00	2,658,514.00	6,611,506.00	2,658,514.00	
Other deposits	283,045.44	514,422.78	263,582.55	514,422.78	
Total	110,813,115.29	93,199,648.55	110,039,214.68	92,381,614.00	

# 23. Employee benefits payable

# (1) Details

## 1) Consolidation

Items	Opening balance	Increase	Decrease	Closing balance
Short-term employee benefits	12,632.84	821,437.13	818,913.11	15,156.86
Post-employment benefits — defined				
contribution plans	202.39	52,051.99	52,066.79	187.59
Termination benefits		22,087.59	22,087.59	
Total	12,835.23	895,576.71	893,067.49	15,344.45

# (2) Details of short-term employee benefits

	Opening			Closing
Items	balance	Increase	Decrease	balance
Wage, bonus, allowance and subsidy		673,087.91	673,028.84	59.07
Employee welfare fund		48,332.34	48,332.34	
Social insurance premium		25,470.91	25,470.91	
Including: Medical insurance				
premium		21,810.20	21,810.20	
Work-related injury insurance				
premium		1,373.04	1,373.04	
Maternity insurance premium		2,168.77	2,168.77	
Other social insurance		118.90	118.90	
Housing funds	68.81	52,385.90	52,404.18	50.53
Labour union fund and employee				
education fund	12,564.03	22,160.07	19,676.84	15,047.26
Subtotal	12,632.84	821,437.13	818,913.11	15,156.86

# (3) Details of defined contribution plans

# 1) Consolidation

Items	Opening balance	Increase	Decrease	Closing balance
Basic pension insurance premium	202.39	48,834.85	48,849.65	187.59
Unemployment insurance premium		3,217.14	3,217.14	
Subtotal	202.39	52,051.99	52,066.79	187.59

## 24. Taxes payable

Items	Conso	lidation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Taxes and surcharges	134,310.31	114,248.93	133,988.71	113,764.25	
Corporate income tax	156,648.79	47,286.19	155,652.92	46,169.38	
Withholding and payment of					
withheld taxes	2,323.29	2,440.40	2,285.23	2,384.81	
Total	293,282.39	163,975.52	291,926.86	162,318.44	

# 25. Interest payable

Items	Cons	olidation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Interest payable to deposits from customers Interest payable to deposits from	1,397,921.18	1,052,079.90	1,394,667.63	1,047,832.45	
banks	442,381.15	478,961.92	442,381.15	478,961.92	
Interest payable to issuing bonds	5,424.65	5,424.65	5,424.65	5,424.65	
Other interest payables	15.79		15.79		
Total	1,845,742.77	1,536,466.47	1,842,489.22	1,532,219.02	

# 26. Bonds payable

# 1) Consolidation

Bond type	Issue date	Maturity date	Interest rate	Opening balance	Increase	Decrease	Closing balance
Tier-2 Capital bon	ds 2014-12-9	2024-12-8	6%	1,494,036.67	608.33		1,494,645.00
Total				1,494,036.67	608.33		1,494,645.00

# 27. Other liabilities

# (1) Details

Items	Conso	Consolidation			
	Closing balance	Opening balance	Closing balance	Opening balance	
Dividends payable	21,467.78	22,525.71	21,467.78	22,525.71	
Other liabilities	266,676.88	576,164.78	266,510.01	576,075.85	
Total	288,144.66	598,690.49	287,977.79	598,601.56	

# (2) Dividends payable

Items	Consoli	dation	Parent company		
	Closing balance	Opening balance	Closing balance	Opening balance	
Dividends payable	21,467.78	22,525.71	21,467.78	22,525.71	
Total	21,467.78	22,525.71	21,467.78	22,525.71	

# (3) Other payables

Items	Consolidation		Parent company	
	Closing	Opening	Closing	Opening
	balance	balance	balance	balance
Entrusted agency business	100,114.47	2,398.92	100,114.47	2,398.92
Funds clearing payables	20,858.70	273,869.32	20,858.70	273,869.32
Transfer of credit assets	41,652.49		41,652.49	
Dormant funds	18,286.65	20,489.17	18,286.65	20,489.17
Deferred income	5,069.95	20,504.78	5,069.95	20,504.78
Others	80,694.62	258,902.59	80,527.75	258,813.66
Total	266,676.88	576,164.78	266,510.01	576,075.85

# 28. Paid-in capital/share capital

# (1) Details

	Opening			Closing
Name of investor	balance	Increase	Decrease	balance
Guangdong Baolihua New Energy				
Stock Co., Ltd.	699,780.03			699,780.03
Guangdong Dahua Sugar Co., Ltd.				
(廣東大華糖業有限公司)	555,607.54			555,607.54
Heung Kong Group Limited	547,829.79			547,829.79
Guangdong Hengxing Group Co.				
Ltd. (廣東恒興集團有限公司)	504,475.55			504,475.55
Guangdong Rising Assets				
Management Co., Ltd.	407,818.20			407,818.20
Zhanjiang Infrastructure Construction				
Investment Group Co., Ltd. (湛江				
市基礎設施建設投資集團有限公司)	370,369.79			370,369.79
China Delixi Holding Group Co.,				
Ltd.	350,000.00			350,000.00
Shandong Hexin Chemical Group				
Co., Ltd. (山東和信化工集團有限				
公司)	300,820.46			300,820.46
Guangdong Huaxiang Industrial				
Group Co., Ltd. (廣東華翔實業集				
團有限公司)	262,149.98			262,149.98
Zhanjiang Development Zone China				
City Hotel Co., Ltd. (湛江開發區				
中國城酒店有限公司)	252,829.76			252,829.76
Other investors	1,969,794.91			1,969,794.91
Total	6,221,476.01			6,221,476.01

# (2) Shareholding structure at the end of the period

Type of shareholders	Closing balance				
	Number of shareholders		Shareholding oportion (%)		
State-owned shares	8	839,250.30	13.49		
Social legal person shares	28	5,374,653.00	86.39		
Natural person shares	15	7,572.71	0.12		
Total	51	6,221,476.01	100.00		

# 29. Capital reserves

# (1) Consolidation

Items	Opening balance	Increase	Decrease	Closing balance
Share premium	1,074,357.45			1,074,357.45
Other capital reserves	410.52			410.52
Total	1,074,767.97			1,074,767.97

# 30. Other comprehensive income

## 1) Consolidation

				During the p	eriod		
Items	<b>Opening</b> balance	Incurred before income tax for the	•	Less: Income tax expenses	Attributable to the company, net of tax	Attributable to minority interest, net of tax	Closing balance
Other comprehensive income to be reclassified subsequently to profit or loss Including: Gain or loss from changes in fair value of							
available-for-sale financial assets	12,068.76	18,679.35		4,669.84			26,078.27
Total other comprehensive							
income	12,068.76	18,679.35		4,669.84			26,078.27

# 31. Surplus reserves

# (1) Consolidation

	Opening			Closing
Items	balance	Increase	Decrease	balance
Statutory surplus reserves	413,398.36	111,105.07		524,503.43
Discretionary surplus reserves	779.05			779.05
Total	414,177.41	111,105.07		525,282.48

#### (2) Explanation on the changes

The increase in surplus reserves during the current period is due to the appropriation of statutory surplus reserves at 10% of the net profit realised for the current period.

#### 32. General risk reserves

## (1) Consolidation

T.	Opening	<b>T</b>	D	Closing
Items	balance	Increase	Decrease	balance
General risk reserves	1,117,107.65	968,120.78	2	2,085,228.43
Total	1,117,107.65	968,120.78		2,085,228.43

#### (2) Explanation on the changes

At the end of the period, the Bank made provision for general risk reserves at 1.50% of the risky assets as at the end of the period pursuant to the Administrative Measures for the Provisioning for Reserves of Financial Institutions.

#### 33. Undistributed profit

#### (1) Consolidation

Items	Closing balance	Opening balance
Undistributed profit at the beginning of the period	982,866.36	537,897.16
Plus: Net profit attributable to owners of the company		
for the current period	1,115,759.93	1,186,702.46
Less: Appropriation of statutory surplus reserves	111,105.07	118,039.08
Appropriation of general risk reserves	968,120.78	141,977.04
Dividends payable on ordinary shares	494,416.69	483,094.60
Others		-1,377.46
Undistributed profit at the end of the period	524,983.75	982,866.36

## (2) Other explanations

Pursuant to the resolution approved at the Bank's 2014 annual general meeting, which was held in 2015, cash and dividend amounting to RMB494,416,690 were distributed to shareholders.

# (II) Notes to the items of the income statement

#### 1. Net interest income

Items	Consolidation		Parent company		
	Amount for	Amount for the corresponding	Amount for	Amount for the corresponding	
	the current	period of last	the current	period of last	
	period	year	period	year	
Interest income	9,106,092.44	9,093,407.07	9,066,281.21	9,036,061.27	
Loans and advances to customers	4,392,196.48	3,660,537.01	4,357,101.17	3,606,412.27	
Deposits with banks	379,220.02	420,863.27	375,652.53	419,314.52	
Deposits with central banks	257,644.98	277,811.04	256,496.55	276,138.73	
Placements with banks and other					
financial institutions	462.49	2,951.47	462.49	2,951.47	
Financial assets measured at fair value					
through profit or loss	518,940.13	453,188.23	518,940.13	453,188.23	
Financial assets held under resale					
agreements	111,161.22	515,408.25	111,161.22	515,408.25	
Available-for-sale financial assets	458,394.74	310,890.57	458,394.74	310,890.57	
Held-to-maturity investments	188,637.31	126,382.72	188,637.31	126,382.72	
Investments classified as receivables	2,545,492.79	2,875,924.83	2,545,492.79	2,875,924.83	
Inter-bank discounting	206,542.10	395,775.08	206,542.10	395,775.08	
Domestic letters of credit	896.40	6,175.18	896.40	6,175.18	
Others	46,503.78	47,499.42	46,503.78	47,499.42	
Interest expenses	5,070,483.75	5,271,646.42	5,056,846.21	5,255,823.80	
Deposits from banks	1,586,219.97	1,653,585.31	1,588,301.28	1,653,689.29	
Placements from banks and other					
financial institutions	54,879.23	57,872.22	54,879.23	57,872.22	
Deposits from customers	1,504,288.07	1,738,570.97	1,488,717.24	1,722,965.54	
Agreement deposits	1,272,471.16	937,329.04	1,272,471.16	937,329.04	
Financial assets sold under repurchase					
agreements	242,854.56	525,275.75	242,854.56	525,275.75	
Issued certificates of deposit	30,200.13		30,200.13		
Issue of bonds	90,608.33	5,461.32	90,608.33	5,461.32	
Inter-bank discounting	24.05	215,967.57	24.05	215,967.57	
Wealth management deposits	176,321.63	93,142.69	176,321.63	93,142.69	
Rediscounting	16,364.87	21,680.78	16,216.85	21,359.62	
Other interest expenses	96,251.75	22,760.77	96,251.75	22,760.76	
Net interest income	4,035,608.69	3,821,760.65	4,009,435.00	3,780,237.47	

# 2. Net fee and commission income

Items	Consolidation		Parent company	
	Amount for			Amount for
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Fee and commission income	627,162.18	430,986.77	623,928.28	430,774.34
Including: Income from settlement				
and clearing	1,945.87	1,958.36	1,944.45	1,958.36
Income from bank card businesses	56,295.50	18,639.82	56,295.50	18,639.82
Income from agency businesses	184,350.09	101,530.08	184,344.04	101,527.87
Income from entrustment				
businesses	236,195.25	150,235.17	236,195.25	150,235.17
Income from commitment				
businesses	45,899.41	57,285.16	45,761.21	57,084.07
Income from transaction businesses	88,266.66	85,510.41	85,185.65	85,510.41
Other fee income	14,209.40	15,827.77	14,202.18	15,818.64
Fee and commission expenses	193,617.93	48,023.16	193,559.65	48,011.75
Including: Expenses of settlement				
and clearing	6,425.10	12,344.97	6,421.34	12,336.99
Expenses of bank card businesses	36,668.91	9,226.23	36,668.91	9,226.23
Expenses of agency businesses	8,489.91	644.59	8,489.91	644.59
Expenses of transaction businesses	129,197.67	22,750.84	129,197.67	22,750.84
Other fee expenses	12,836.34	3,056.53	12,781.82	3,053.10
Net fee and commission income	433,544.25	382,963.61	430,368.63	382,762.59

## 3. Investment income

Items	Con	solidation	Parer	nt company
		Amount for		Amount for
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Investment gain on holding financial assets measured at fair				
value through profit or loss Investment gain on holding	161,276.00	80,193.37	161,276.00	80,193.37
available-for-sale financial assets	-59,177.70	-8,338.99	-59,177.70	-8,338.99
Gain on disposal of discounted assets	73,352.45		73,352.45	
Others	-35,725.50	260.56	-34,951.48	260.56
Total	139,725.25	72,114.94	140,499.27	72,114.94

# 4. Gains on change of fair value

Items	Consolidation		Parent company	
		Amount for		Amount for
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Financial assets measured at fair				
value through profit or loss	224,451.93	112,364.44	224,451.93	112,364.44
Total	224,451.93	112,364.44	224,451.93	112,364.44

# 5. Other operating income

Items Consolidation		Parent company		
		Amount for	Amount for	
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Other income	1,914.59	193.34	1,914.59	193.34
Resale of forfeiting	256.48	370.74	256.48	370.74
Total	2,171.07	564.08	2,171.07	564.08

# 6. Business tax and surcharges

Items	Con	solidation	Parei	nt company
		Amount for		Amount for
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Business tax	428,822.65	372,526.21	427,692.57	370,896.09
City maintenance and construction				
tax	29,994.81	26,043.80	29,938.47	25,962.29
Other surcharges	21,440.97	18,663.22	21,384.63	18,538.25
Total	480,258.43	417,233.23	479,015.67	415,396.63

# 7. Business and administrative expenses

Items	Consolidation		Parent company	
		Amount for		Amount for
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
B	120 027 40	120 101 44	110 224 12	127 727 02
Business promotion expenditure	120,027.49	129,181.44		127,737.93
Business entertainment expenditure	59,530.75	68,807.44	58,996.56	68,203.93
Office expenses	214,670.76	220,581.72	210,046.28	252,886.69
Rental and utility expenses	247,655.02	214,127.28	244,921.35	180,678.88
Wage, social security and housing				
funds	895,576.71	918,178.18	884,587.41	905,587.12
Amortisation of intangible assets	57,042.03	9,052.89	57,035.82	9,045.12
Depreciation of fixed assets	59,740.67	58,346.99	59,157.61	58,006.33
Agency fees	10,492.87	27,461.23	10,264.27	27,461.23
Research and development				
expenditure	4,604.45	26,447.44	4,604.45	26,447.44
Travelling and vehicle expenses,				
etc.	58,917.72	72,198.68	57,765.56	70,593.74
Other expenses	51,789.85	23,533.17	50,565.60	17,040.72
Total	1,780,048.32	1,767,916.46	1,756,269.03	1,743,689.13

# 8. Asset impairment loss

Items	Con	solidation	Parei	nt company
		Amount for		Amount for
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Impairment provision for loans Impairment provision for	956,456.11	877,226.01	958,098.41	874,095.90
receivables	151,811.67		151,811.67	
Total	1,108,267.78	877,226.01	1,109,910.08	874,095.90

# 9. Other operating costs

Items	Consolidation		Parei	nt company
		Amount for		Amount for
		the		the
	Amount for	corresponding	Amount for	corresponding
	the current	period of last	the current	period of last
	period	year	period	year
Resale of forfeiting	674.00	674.00		
Others	290.03	325.11	290.03	325.11
Total	964.03	325.11	964.03	325.11

# 10. Non-operating income

Items	Con	solidation	Parer	nt company	
		Amount for		Amount for	
		the		the	
	Amount for	corresponding	Amount for	r corresponding	
	the current	period of last	the current	period of last	
	period	year	period	year	
Gain from disposal of non-current					
assets	280.40	280.40			
Cash overage income	22.83	0.10	22.83		
Government grants	3,000.00	4,081.95	3,000.00	3,931.95	
Other income	5,614.91	1,224.33	1,770.89	1,224.33	
Total	8,918.14	5,306.38	5,074.12	5,156.28	

# 11. Non-operating expenses

Items	ns Consolidation		Parent company		
		Amount for		Amount for	
		the		the	
	Amount for	corresponding	Amount for	or corresponding	
	the current	period of last	the current	period of last	
	period	year	period	year	
Compensation expenses	1,319.57		1,319.57		
Loss on disposal of fixed assets	107.80		107.80		
Charity donation expenses	7,834.00	5,765.00	7,834.00	5,765.00	
Expenses on dormant funds	0.38	1.20	0.38	1.20	
Other expenses	2,822.99	8,734.25	2,809.95	8,734.25	
Total	12,084.74	14,500.45	12,071.70	14,500.45	

# 12. Income tax expenses

Items	Consolidation		Parent company		
		Amount for		Amount for	
		the		the	
	Amount for	corresponding	Amount for	corresponding	
	the current	period of last	the current	period of last	
	period	year	period	year	
Income tax expenses for the period	460,528.08	358,780.61	458,368.78	354,815.17	
Deferred income tax expenses	-107,377.00	-232,142.50	-107,439.02	-231,736.38	
Total	353,151.08	126,638.11	350,929.76	123,078.79	

## 13. Net other comprehensive income after tax

For details of net other comprehensive income after tax, please refer to the explanation in the note of "other comprehensive income" under notes to items of the consolidated balance sheet, which is included in the notes to these financial statements.

#### (III) Notes to items of the cash flow statement

## 1. Other cash receipts related to operating activities

Items	Amount for th	Amount for the current period		
	Consolidation			
Non-operating income	8,918.14	5,074.12		
Others	3,294.12	3,216.15		
Total	12,212.26	8,290.27		

## 2. Other cash payments related to operating activities

Items	Amount for the current period		
	Consolidation	Parent company	
Business promotion expenditure	120,027.49	118,324.12	
Business entertainments expenditure	59,530.75	58,996.56	
Business office expenses	214,670.76	210,046.28	
Rental and utility expenses	247,655.02	244,921.35	
Non-operating expenses	12,084.74	12,071.70	
Other out-of-pocket expenses	88,526.75	88,434.39	
Decrease in other payables	313,875.46	313,875.46	
Increase in other financial receivables	938,638.05	938,349.72	
Total	1,995,009.02	1,985,019.58	

# 3. Supplementary information to the cash flow statement

# (1) Supplementary information to the cash flow statement

Supplementary information	Amount for	solidation Amount for the corresponding period of last year	Amount for the current	Amount for the corresponding period of last year
1) Reconciliation of net profit to cash flow from operating				
activities: Net profit Plus: Provision for asset	1,117,855.93	1,189,511.71	1,111,050.73	1,180,390.77
impairment Depreciation of fixed assets, depletion of oil and gas	1,108,267.78	877,226.01	1,109,910.08	874,095.90
assets, and depreciation of bearer biological assets Amortisation of intangible	59,740.67	58,346.99	59,157.61	58,006.33
assets	57,042.03	9,052.89	57,035.82	9,045.12
Amortisation of long-term prepaid expenses Loss on disposal of fixed assets, intangible assets and	35,928.24	20,965.29	34,199.37	19,308.78
other long-term assets ("-"denotes gain)	-172.60		-172.60	
Loss on change in fair value ("-"denotes gain) Investment losses ("-"denotes	-224,451.93	-112,364.44	-224,451.93	-112,364.44
gain) Interest paid on issuance of	-3,851,190.22	-72,114.94	-3,851,964.24	-72,114.94
bonds  Decrease in deferred tax assets  (increase represented with	90,000.00		90,000.00	
"-") Increase in deferred income tax	-160,905.61	-260,580.52	-160,967.63	-260,174.40
liabilities (decrease represented with "-") Decrease in operating	58,198.44	32,460.93	58,198.44	32,460.93
receivables (increase represented with "-") Increase in operating payables	20,634,436.40	-5,193,726.27	-20,691,175.96	-5,032,680.87
(decrease represented with	21,791,569.42	12,645,118.75	21,855,490.02	12,497,211.06

Supplementary information	Con	Amount for the	Parei	Amount for the
		corresponding period of last year		corresponding period of last year
Net cash flow from operating				
activities  2) Significant investing and financing activities not related to cash receipts and payments:  Conversion of debt into capital Convertible corporate bonds due within one year Fixed assets under finance leases  3) Net changes in cash and cash	-552,554.25	9,193,896.40	-553,690.29	9,193,184.24
equivalents: Balance of cash at the end of				
the period  Less: Balance of cash at the	5,417,343.07	3,169,353.06	5,414,871.55	3,167,555.04
beginning of the period Plus: Balance of cash equivalents at the end of the	3,169,353.09	2,199,858.84	3,167,555.04	2,196,673.28
period  Less: Balance of cash	4,013,773.48	4,812,195.82	4,013,773.48	4,812,195.82
equivalents at the beginning of the period	4,812,195.82	4,265,126.42	4,812,195.82	4,265,126.42
Net increase of cash and cash equivalents	1,449,567.64	1,516,563.62	1,448,894.17	1,517,951.16

# (2) Cash and cash equivalents

Items	Cons	solidation	Parent company		
	Closing balance	Opening balance	C	Opening balance	
Cash on hand	426,256.60	377,877.97	425,348.90	376,497.47	
Excess reserves with central banks	3,541,254.34	2,129,293.07	3,539,690.52	2,129,293.07	
Demand deposits with banks	1,449,832.13	662,182.02	1,449,832.13	661,764.50	
Cash equivalents	4,013,773.48	4,812,195.82	4,013,773.48	4,812,195.82	
Total	9.431.116.55	7.981.548.88	9,428,645.03	7,979,750.86	

#### X. EVENTS SUBSEQUENT TO THE BALANCE SHEET DATE

Profit distribution subsequent to the balance sheet date

Proposed distribution of profit or dividend

373,288.56

#### XI. RISK MANAGEMENT OF FINANCIAL INSTRUMENTS

#### (I) Summary of risk management of financial instruments

#### Major financial risks

The Group's operating activities made extensive use of financial instruments. The Group absorbed deposits of different durations at fixed or variable interest rates and utilised such funds to high-quality assets so as to gain interest differentials, while maintaining sufficient liquidity to ensure timely repayment of liabilities upon maturity. The Group operated its business across the country under the interest rate system formulated by the People's Bank of China. The Group obtains above-average interest differentials by providing multiple forms of credit services to enterprises or individuals at the same time. Such financial instruments include not only the loans and advances to customers as included the balance sheet, but also the provision of guarantees and other commitments.

#### 1. The objective of financial risk management

The Group's objective of risk management is to achieve sustainable development through active risk management, pursuing maximisation of risk-adjusted capital gains.

#### 2. The contents of financial risk management

The primary contents of the Group's risk management were the identification, measurement, detection and control of various types of risks faced in operating activities. Specifically, it included: maintaining the normal operation of the Bank's risk management structure, establishing a sound risk management policy system, authorisation management, credit risk management, market risk management, liquidity risk management, operational risk management, legal and compliance management, as well as the development of risk measurement tools and risk management systems, preparation of periodic risk reports, reporting to senior management and risk management committees, communication and coordination with regulatory agencies, and other work related to risk management.

#### 3. The organisational structure of financial risk management

The board of directors of the Bank assumed ultimate responsibility for the risk management of the Bank and supervised its risk management functions through its Risk Management Committee and Audit Committee. The Bank's president supervised the Bank's risk management and reported directly to the Bank's board of directors on risk management matters. The Bank's risk management functions were centralised at the head office level and clearly stipulated the monitoring of financial risks by various internal departments.

#### (II) Credit risk

#### 1. Credit risk measurement

Credit risk refers to the possibility of losses and uncertainty of revenue due to the default of customers (or counterparties) or a decline in their credit during the operation of credit, lending and investment businesses of the Group. The assets of the Group that bear credit risks include various loans, interbank lending, bonds investment, bills acceptance, letters of credit, letters of guarantee and other on- and off-balance sheet businesses, foremost among which are various loans, bonds investment and other on- and off-balance sheet businesses.

#### 2. Risk limit management and mitigation measures

The Group has established a comprehensive credit risk management organisational structure and formulated a comprehensive risk control mechanism. There is a risk management committee under the board, which is responsible for risk management policy development and supervision of risk management of the Group. Risk management committee and the president of the Bank, senior management, risk management department, financial department, internal audit and supervision department, information technology department as well as other departments jointly form a vertical management system of credit risk, with clear division of labour and demarcation of responsibilities.

The Group complies with the credit risk management policies of "developing models, accurate measurement, comprehensive inspection, timely alert, centralised credit extension and stringent control", formulating the basic control processes of credit risk. Facing the regional and industry credit risks incurred by the continuous decline in economic and financial markets, the Group on the one hand imposes a tight control over risk dispersal through adjusting fund allocation management, optimising credit structure and actively mitigating risks, on the other hand adequately reflecting the existing risks through prudent provision for non-performing loans.

The Group explores the establishment of quantitative risk measurement technology that based on mathematical models, as well as a portfolio risk management model with optimised allocation of assets as its core. It sets limits on credit assets based on management metrics, including industries, regions, customers, business segments, institutions and regulatory indicators, pushing forward the implementation through the way of limit management. The objectives of the Group's credit risk portfolio management comply with the principles of "limit management, dynamic monitoring and timely adjustment", which are combined with the evaluation of business lines and branches. Through building ledgers of target businesses, the Group dynamically monitors the changes in the monthly data, reviews the accomplishment of the objectives, timely adjusts the strategies for credit extension with respect to industries, regions, products and other aspects with abnormal changes in indicators and adjusts the relevant authorisation to corresponding branches, so as to ensure that the portfolio management objectives are accomplished.

In connection with specific customers and businesses, the Group requires its customers or trading counterparties to provide charges, pledges, guarantees or by other ways in order to mitigate credit risks. Charges and pledges mainly include properties, land use rights, certificates of deposit, bonds and bills. The Group chooses different ways of guarantee according to the risk assessment results of customers or trading counterparties and requires customers or trading counterparties to implement additional guarantee measures and increase the number of charges and pledges when there are changes in their risk profiles, so as to effectively control over credit risk.

## 3. Maximum exposure to credit risk

Without considering the guarantees that can be used or other credit enhancements (such as not meeting the conditions for offsetting of netting agreements), the amount of maximum exposure to credit risk as at the balance sheet date refers to the carrying balance of a financial asset deducting the carrying amount after a provision for impairment is made. The amounts of maximum exposure to credit risk of the Group are as follows:

#### (1) Consolidation

	Closing Proportion		Opening Proportion		
Items	balance	(%)	balance	(%)	
Deposits with banks and other					
financial institutions	11,422,579.19	7.99	7,736,882.02	6.29	
Placements with banks and other					
financial institutions	117,209.48	0.08	61,190.00	0.05	
Financial assets held under resale					
agreements	4,720,100.00	3.3	4,847,990.84	3.94	
Interest receivable	1,159,297.08	0.81	923,005.65	0.75	
Other assets	1,003,824.75	0.71	914,112.65	0.74	
Other receivables	1,349,173.15	0.94	2,447,402.06	1.99	
Loans and advances to customers	68,286,840.87	47.79	52,480,905.29	42.65	
Held-to-maturity investments	5,753,125.50	4.03	4,607,267.15	3.74	
Investments classified as receivables	31,845,955.90	22.29	37,597,166.53	30.56	
Available-for-sale financial assets	7,670,842.70	5.37	3,761,182.33	3.06	
Financial assets measured at fair					
value through profit or loss	9,552,708.39	6.69	7,665,075.89	6.23	
Subtotal	142,881,657.01	100.00	123,042,180.41	100.00	
Off-balance sheet risk exposure:					
Bills acceptance	45,523,452.33	95.66	45,506,633.41	95.33	
Issuance of letters of guaranteed					
funds	1,208,602.27	2.54	1,111,373.08	2.33	
Issuance of letters of credit	855,785.19	1.80	1,116,744.18	2.34	
Subtotal	47,587,839.79	100.00	47,734,750.67	100.00	
Total	190,469,496.80		170,776,931.08		

#### 4. Credit quality information of financial assets

#### (1) Overdue and impaired status of financial assets

Financial assets which are not overdue refer to financial assets whose principal and interest are not overdue. Overdue financial assets refer to financial assets whose principal or interest has been overdue for 1 day or more. Impaired financial assets refer to financial assets of which impairment is determined after conducting a separate impairment test.

The credit quality of financial assets is assessed mainly with reference to the administrative measures for the classification of credit assets and quasi-credit assets formulated by the Group in the light of its relevant situation according to the requirements of the relevant documents of the state's relevant legal, policy and financial regulatory departments.

1) The breakdown of the credit quality information of financial assets of the Group as at 31 December 2015 is as follows:

Items	Neither overdue nor impaired	Overdue but not impaired	Impaired	Subtotal	Impairment provision	Net value
Cash and deposits with central						
bank	20,087,540.34			20,087,540.34		20,087,540.34
Deposits with banks and other						
financial institutions	11,422,579.19			11,422,579.19		11,422,579.19
Placements with banks and other						
financial institutions	117,209.48		11,883.91	129,093.39	11,883.91	117,209.48
Financial assets measured at fair						
value through profit or loss	9,552,708.39			9,552,708.39		9,552,708.39
Financial assets held under resale						
agreements	4,720,100.00			4,720,100.00		4,720,100.00
Interest receivable	1,084,437.10	74,859.98		1,159,297.08		1,159,297.08
Loans and advances to customers	65,572,158.55	3,701,563.62	1,240,688.74	70,514,410.91	2,227,570.04	68,286,840.87
Available-for-sale financial assets	7,670,842.70			7,670,842.70		7,670,842.70
Held-to-maturity investments	5,753,125.50			5,753,125.50		5,753,125.50
Investments classified as						
receivables	31,997,767.57			31,997,767.57	151,811.67	31,845,955.90
Other assets	2,352,997.90		33,572.02	2,386,569.92	33,572.02	2,352,997.90
Total	160,331,466.72	3,776,423.60	1,286,144.67	165,394,034.99	2,424,837.64	162,969,197.35

2) The breakdown of the credit quality information of financial assets of the Group as at 31 December 2014 is as follows:

	Neither overdue nor	Overdue but			Impairment	
Items	impaired	not impaired	Impaired	Subtotal	provision	Net value
Cash and deposits with central	•	•	•		•	
bank	19,753,380.16			19,753,380.16		19,753,380.16
Deposits with banks and other						
financial institutions	7,736,882.02			7,736,882.02		7,736,882.02
Placements with banks and other						
financial institutions	61,190.00		11,883.91	73,073.91	11,883.91	61,190.00
Financial assets measured at fair						
value through profit or loss	7,665,075.89			7,665,075.89		7,665,075.89
Financial assets held under resale						
agreements	4,847,990.84			4,847,990.84		4,847,990.84
Interest receivable	873,617.81	49,387.84		923,005.65		923,005.65
Loans and advances to customers	50,389,403.72	3,118,984.13	670,225.90	54,178,613.75	1,697,708.46	52,480,905.29
Available-for-sale financial assets	3,761,182.33			3,761,182.33		3,761,182.33
Held-to-maturity investments	4,607,267.15			4,607,267.15		4,607,267.15
Investments classified as						
receivables	37,597,166.53			37,597,166.53		37,597,166.53
Other assets	3,361,514.71		33,572.02	3,395,086.73	33,572.02	3,361,514.71
Total	140,654,671.16	3,168,371.97	715,681.83	144,538,724.96	1,743,164.39	142,795,560.57

- (2) Credit quality information of financial assets that are neither overdue nor impaired
- 1) The breakdown of the credit quality information of financial assets of the Group that were neither overdue nor impaired as at 31 December 2015 is as follows:

		Special		Impairment	
Items	Normal	mention	Subtotal	provision	Net value
Cash and deposits with central bank	20,087,540.34		20,087,540.34		20,087,540.34
Deposits with banks and other financial institutions	11,422,579.19		11,422,579.19		11,422,579.19
Placements with banks and other financial institutions	117,209.48		117,209.48		117,209.48
Financial assets measured at fair value through profit or loss	9,552,708.39		9,552,708.39		9,552,708.39
Financial assets held under resale agreements	4,720,100.00		4,720,100.00		4,720,100.00
Interest receivable	1,084,437.10		1,084,437.10		1,084,437.10
Loans and advances to customers	63,186,939.89	2,385,218.66	65,572,158.55	679,573.77	64,892,584.78
Available-for-sale financial assets	7,670,842.70		7,670,842.70		7,670,842.70
Held-to-maturity investments	5,753,125.50		5,753,125.50		5,753,125.50
Investments classified as receivables	31,997,767.57		31,997,767.57		31,997,767.57
Other assets	2,352,997.90		2,352,997.90		2,352,997.90
Total	157,946,248.06	2,385,218.66	160,331,466.72	679,573.77	159,651,892.95

2) The breakdown of the credit quality information of financial assets of the Group that were neither overdue nor impaired as at 31 December 2014 is as follows:

Items	Normal	Special mention	Subtotal	Impairment provision	Net value
				_	
Cash and deposits with central bank	19,753,380.16		19,753,380.16		19,753,380.16
Deposits with banks and other financial institutions	7,736,882.02		7,736,882.02		7,736,882.02
Placements with banks and other financial institutions	61,190.00		61,190.00		61,190.00
Financial assets measured at fair value through profit or loss	7,665,075.89		7,665,075.89		7,665,075.89
Financial assets held under resale agreements	4,847,990.84		4,847,990.84		4,847,990.84
Interest receivable	873,617.81		873,617.81		873,617.81
Loans and advances to customers	50,154,015.66	235,388.06	50,389,403.72	506,247.92	49,883,155.80
Available-for-sale financial assets	3,761,182.33		3,761,182.33		3,761,182.33
Held-to-maturity investments	4,607,267.15		4,607,267.15		4,607,267.15
Investments classified as receivables	37,597,166.53		37,597,166.53		37,597,166.53
Other assets	3,361,514.71		3,361,514.71		3,361,514.71
Total	140,419,283.10	235,388.06	140,654,671.16	506,247.92	140,148,423.24

- (3) Analysis of distribution of investment grades of bonds
- 1) The breakdown of the distribution of investment grade of bonds held by the Group as at 31 December 2015 is as follows:

Items	Financial assets measured at fair value through profit or loss	Available- for-sale financial assets	Held-to- maturity investments	Investments classified as receivables	Total
RMB bonds:					
AAA	2,184,257.32	22,774.50	516,288.62	57,097.97	2,780,418.41
AA+	1,354,460.69	21,125.12			1,375,585.81
AA	44,873.00				44,873.00
A+	98,958.90				98,958.90
Unrated	5,870,158.48	852,581.91	5,236,836.88	750,000.00	12,709,577.27
Including: Sovereign bonds	741,806.29		3,891,933.39		4,633,739.68
Bonds issued by financial institutions	5,871,353.13	891,473.94	1,344,903.49	250,000.00	8,357,730.56
Corporate bonds	2,800,584.03	5,007.59	516,288.62	550,000.00	3,871,880.24
Others	138,964.94			7,097.97	146,062.91
Total	9,552,708.39	896,481.53	5,753,125.50	807,097.97	17,009,413.39

2) The breakdown of the distribution of investment grades of bonds held by the Group as at 31 December 2014 is as follows:

	Financial				
	assets				
	measured at	Available-			
	fair value	for-sale	Held-to-	Investments	
	through profit	financial	maturity	classified as	
Items	or loss	assets	investments	receivables	Total
RMB bonds:	2,570,523.20	448,670.27	514,882.98	163,339.53	3,697,415.97
AAA	1,231,112.01	107,184.78	514,882.98	59,991.58	1,913,171.34
AA+	602,081.51			103,347.95	705,429.46
AA	697,732.36	341,485.50			1,039,217.86
AA-	39,597.32				39,597.32
Unrated	5,094,552.69	678,235.42	4,092,384.18	750,000.00	10,615,163.12
Including: Sovereign bonds	330,992.74		2,246,076.65		2,577,069.39
Bonds issued by financial institutions	4,763,559.95	678,235.42	1,846,307.53		7,288,093.73
Corporate bonds				500,000.00	500,000.00
Others				250,000.00	250,000.00
Total	7,665,075.89	1,126,905.69	4,607,267.15	913,339.53	14,312,579.09

#### 5. Credit risk concentration of financial assets

Concentration limit management, in principle, is to lower the concentration level of loan portfolio in order to reduce fluctuation of overall loss, thus decreasing capital utilisation and increasing capital returns. It is categorised into single customer concentration limit and portfolio concentration limit. The Bank focuses on industry concentration management due to that the counterparties or debtors of the Bank are largely local, which grants them certain common or similar economic traits. For details of the Bank's credit risks by industrial distribution, please see the specifications on loans and advances to customers in Appendix VI (I).

## (III) Liquidity risk management

Liquidity risk refers to the risk of capital shortage encountered in the course of fulfilling obligations in respect of financial liabilities. Liquidity risks include the risks incurred when payment obligations cannot be performed or upon failure of providing capital for the realisation of the Bank's asset portfolios in a timely manner or at a reasonable price.

# 1. The breakdown of the Bank's financial assets and financial liabilities as at 31 December 2015 by remaining maturity is as follows:

Items	Overdue	Repayable on demand	With no fixed term	Within 30 days
Assets:				
Cash and deposits with central banks		4,514,242.42	15,186,685.50	
Deposits with banks		1,449,832.13		5,461,500.00
Placements with banks				64,935.98
Assets held under resale agreements				4,020,100.00
Loans and advances to customers	4,796,941.90	16,279.50		2,556,681.80
Bond investments				9,656,266.60
Other assets with specific maturity dates		144,990.10		4,134,540.90
Other assets without specific maturity				
dates			3,889,614.58	
Total assets	4,796,941.90	6,125,344.15	19,076,300.08	25,894,025.28
Liabilities:				
Due to central banks				487,603.30
Deposits from banks		1,661.95		5,326,980.47
Placements from banks				
Amount sold under repurchase				
agreements				240,000.00
Deposits from customers	33,125,607.36	4,746,425.52		12,292,271.10
Bonds payable				
Other liabilities with specific maturity				
dates	20,858.70			1,014,314.99
Other liabilities without specific maturity				
dates			2,483,959.67	
Total liabilities	33,146,466.06	4,748,087.47		19,361,169.86
Net position of assets and liabilities	-28,349,524.16	1,377,256.68	16,592,340.41	6,532,855.42

(Continued)

		91 days to 1	
Items	30-90 days	year	Over 1 year Total
Assets:			
Cash and deposits with central banks			19,700,927.92
Deposits with banks	3,000,000.00	1,480,000.00	11,391,332.13
Placements with banks	52,273.50		117,209.48
Assets held under resale agreements		700,000.00	4,720,100.00
Loans and advances to customers	8,423,658.90	28,600,991.58	25,586,092.10 69,980,645.78
Bond investments	55,207.90	1,273,387.80	6,024,551.09 17,009,413.39
Other assets with specific maturity dates	4,481,180.50	16,106,415.80	13,528,958.62 38,396,085.92
Other assets without specific maturity			
dates			3,889,614.58
Total assets	16,012,320.80	48,160,795.18	45,139,601.81 165,205,329.20
Liabilities:			
Due to central banks	348,599.89	140,000.00	976,203.19
Deposits from banks	7,883,942.00	21,124,094.02	85,493.31 34,422,171.75
Placements from banks	14,776.13	82,623.80	97,399.93
Amount sold under repurchase			
agreements			240,000.00
Deposits from customers	27,492,656.10	32,382,254.60	110,039,214.68
Bonds payable			1,494,645.00 1,494,645.00
Other liabilities with specific maturity			
dates	1,995,866.08	1,975,803.10	5,006,842.87
Other liabilities without specific maturity	,		
dates			2,483,959.67
Total liabilities	37,735,840.20	55,704,775.52	1,580,138.31 154,760,437.09
Net position of assets and liabilities	-21,723,519.40	-7,543,980.34	43,559,463.50 10,444,892.11

# 2. The breakdown of the Bank's financial assets and financial liabilities as at 31 December 2014 by remaining maturity is as follows:

Items Assets:	Overdue	Repayable on demand	With no fixed term	Within 30 days
Cash and deposits with central banks			16,682,690.52	
Deposits with banks		166,764.47		300,000.00
Placements with banks				61,190.00
Assets held under resale agreements				4,147,990.84
Loans and advances to customers	3,708,591.80	80,153.94		2,919,306.00
Bond investments				7,666,484.80
Other assets with specific maturity dates		429,901.00		4,929,005.80
Other assets without specific maturity				
dates			3,115,841.52	
Total assets	3,708,591.80	3,510,986.94	19,798,532.04	20,023,977.44
Liabilities:				
Due to central banks				89,003.90
Deposits from banks				8,166,059.37
Placements from banks				800,000.00
Amount sold under repurchase				
agreements				4,629,533.97
Deposits from customers		30,593,488.30		5,952,498.80
Bonds payable				
Other liabilities with specific maturity				
dates		273,869.30		198,881.00
Other liabilities without specific maturity				
dates			1,860,034.68	
Total liabilities		30,867,357.60	1,860,034.68	19,835,977.04
Net position of assets and liabilities	3,708,591.80	-27,356,370.66	17,938,497.36	188,000.40

(Continued)

		91 days to 1		
Items	30-90 days	year	Over 1 year	Total
Assets:				
Cash and deposits with central banks				19,516,858.05
Deposits with banks	5,500,000.00	802,200.00	967,500.00	7,736,464.47
Placements with banks				61,190.00
Assets held under resale agreements			700,000.00	4,847,990.84
Loans and advances to customers	8,149,058.40	27,993,137.80	10,516,127.70	53,366,375.64
Bond investments		1,003,134.90	5,642,959.39	14,312,579.09
Other assets with specific maturity dates	6,921,261.50	12,945,848.50	14,574,784.80	39,800,801.60
Other assets without specific maturity				
dates				3,115,841.52
Total assets	20,570,319.90	42,744,321.20	32,401,371.89	142,758,101.21
Liabilities:				
Due to central banks	442,148.40	441,148.56		972,300.86
Deposits from banks	6,950,920.00	12,543,210.00	1,467,742.60	29,127,931.97
Placements from banks	900,000.00	200,000.00	1,900,000.00	
Amount sold under repurchase				
agreements		100,000.00		4,729,533.97
Deposits from customers	11,827,873.40	20,755,707.60	23,252,045.90	92,381,614.00
Bonds payable			1,494,036.67	1,494,036.67
Other liabilities with specific maturity				
dates	5,650.20			478,400.50
Other liabilities without specific maturity				
dates				1,860,034.68
Total liabilities	20,126,592.00	34,040,066.16	26,213,825.17	132,943,852.65
Net position of assets and liabilities	443,727.90	8,704,255.04	6,187,546.72	9,814,248.56

## (IV) Market risk management

Market risk refers to the risk of fluctuations of the fair value or future cash flow of financial instruments as a result of changes in market prices. Interest rate risk and exchange rate risk are the primary types of market risks affecting the businesses of the Bank.

#### 1. Interest rate risk

Interest rate risk refers to the risk of fluctuations of the fair value or future cash flow of financial assets or financial liabilities as a result of changes in the market interest rate.

- (1) An analysis of the Bank's interest rate exposure is as follows:
- 1) An analysis of the Bank's financial assets and financial liabilities as at 31 December 2015 by repricing dates or maturity dates (whichever is earlier) is as follows:

					6 months to 1
Items	Book balance	1 month	1-3 months	3-6 months	year
Interest-generating assets	160,264,413.10	47,189,874.10	17,463,501.00	19,366,517.40	35,819,107.90
Assets generated from financing among financial institutions	16,228,754.50	10,231,481.00	3,817,273.50		2,180,000.00
Interest-bearing loans	70,049,217.80	13,748,400.80	8,859,733.10	12,624,050.00	20,356,242.00
Bond investments	17,009,413.50	349,520.00	305,313.90	566,594.70	1,449,072.70
Other interest-generating assets	56,977,027.30	22,860,472.30	4,481,180.50	6,175,872.70	11,833,793.20
Non-interest-generating assets	4,940,916.10				
Total assets	165,205,329.20				
Interest-bearing liabilities	152,072,603.40	44,952,724.70	22,562,244.80	28,995,468.90	21,685,265.40
Liabilities generated from financings among financial institutions	39,723,358.70	6,755,314.50	9,919,966.10	14,066,008.10	8,982,070.00
Demand deposits	31,151,970.30	31,151,970.30			
Term deposits	78,725,018.50	6,557,836.60	12,292,271.10	14,929,460.80	12,563,195.40
Issuance of bonds	1,494,645.00				
Other interest-bearing liabilities	977,610.90	487,603.30	350,007.60		140,000.00
Non-interest-bearing liabilities	2,687,833.69				
Owners' equity	10,444,892.11				
Total liabilities and owners' equity	165,205,329.20				
Interest rate sensitivity gap		2,237,149.40	-5,098,743.80	-9,628,951.50	14,133,842.50

Items	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years
Interest-generating assets Assets generated from financing among financial institutions	13,018,974.60	15,597,474.30	4,368,163.60	3,731,317.20	3,709,483.00
Interest-bearing loans	2,952,839.50	8,920,338.20	1,113,431.30	559,214.40	914,968.50
Bond investments	3,287,185.00	4,278,836.10	2,486,332.30	2,186,602.80	2,099,956.00
Other interest-generating assets	6,778,950.10	2,398,300.00	768,400.00	985,500.00	694,558.50
Non-interest-generating assets					
Total assets					
Interest-bearing liabilities	4,055,778.20	11,478,234.00	4,036,099.20	11,759,522.50	2,547,265.70
Liabilities generated from financings among financial institutions					
Demand deposits					
Term deposits	4,055,778.20	11,478,234.00	4,036,099.20	11,759,522.50	1,052,620.70
Issuance of bonds					1,494,645.00
Other interest-bearing liabilities					
Non-interest-bearing liabilities					
Owners' equity					
Total liabilities and owners' equity					
Interest rate sensitivity gap	8,963,196.40	4,119,240.30	332,064.40	-8,028,205.30	1,162,217.30

2) An analysis of the Bank's financial assets and financial liabilities as at 31 December 2014 by repricing dates or maturity dates (whichever is earlier) is as follows:

Items	Book balance	1 month	1-3 months	3-6 months	6 months to 1 year
Interest-generating assets	138,520,677.60	33,224,436.10	21,038,896.10	21,829,174.00	22,493,021.50
Assets generated from financing among financial institutions	12,645,645.30	4,675,945.30	5,500,000.00	802,200.00	
Interest-bearing loans	53,366,375.60	4,809,200.60	8,152,847.00	12,696,842.30	17,502,600.40
Bond investments	14,378,569.30	51,097.50	464,787.70	713,479.00	661,225.30
Other interest-generating assets	58,130,087.40	23,688,192.70	6,921,261.40	7,616,652.70	4,329,195.80
Non-interest-generating assets	4,237,423.61				
Total assets	142,758,101.21				
Interest-bearing liabilities	130,390,994.70	50,958,904.10	20,145,941.80	18,063,539.70	15,976,526.50
Liabilities generated from financings among financial institutions	35,751,386.50	14,557,256.50	7,850,920.00	5,066,630.00	7,776,580.00
Demand deposits	29,427,891.20	29,427,891.20			
Term deposits	62,745,379.40	6,884,752.60	11,852,873.40	12,695,761.00	8,059,946.50
Issuance of bonds	1,494,036.70				
Other interest-bearing liabilities	972,300.90	89,003.80	442,148.40	301,148.70	140,000.00
Non-interest-bearing liabilities	2,549,857.95				
Owners' equity	9,817,248.56				
Total liabilities and owners' equity	142,758,101.21				
Interest rate sensitivity gap		-17,734,468.00	892,954.30	3,765,634.30	6,516,495.00

Items	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years
Interest-generating assets Assets generated from financing among financial institutions	13,684,188.00 1,667,500.00	9,129,126.50	3,453,975.00	4,746,886.00	8,920,974.40
Interest-bearing loans	1,794,982.30	4,549,379.40	779,844.10	1,412,567.10	1,668,112.40
Bond investments	1,211,892.20	3,336,505.80	1,880,880.90	2,640,438.90	3,418,262.00
Other interest-generating assets	9,009,813.50	1,243,241.30	793,250.00	693,880.00	3,834,600.00
Non-interest-generating assets					
Total assets					
Interest-bearing liabilities	3,944,862.70	3,208,727.90	6,311,078.60	8,751,822.00	3,029,591.40
Liabilities generated from financings among financial institutions	500,000.00				
Demand deposits					
Term deposits Issuance of bonds Other interest-bearing liabilities	3,444,862.70	3,208,727.90	6,311,078.60	8,751,822.00	1,535,554.70 1,494,036.70
Non-interest-bearing liabilities					
Owners' equity					
Total liabilities and owners' equity					
Interest rate sensitivity gap	9,739,325.30	5,920,398.60	-2,857,103.60	-4,004,936.00	5,891,383.00

### 2. Exchange rate risk management

Exchange rate risk refers to the risk of fluctuations of the fair value or future cash flow of financial instruments as a result of changes in the exchange interest rate.

- (1) The Bank's bookkeeping base currency is Renminbi, and its assets and liabilities are denominated in Renminbi, while its foreign currencies are primarily US dollar and Euro. The foreign currency exchange rate risk exposure of the Bank's financial assets and financial liabilities is as follows:
- 1) The foreign currency exchange rate risk exposure of the Bank's financial assets and financial liabilities as at 31 December 2015 is as follows:

		US dollar	Euro	Other currencies	
Items	Renminbi	to Renminbi	to Renminbi	to Renminbi	Total
Assets:					
Cash and deposits with central banks	19,689,331.37	11,596.55			19,700,927.92
Deposits with banks	11,311,632.65	73,314.44	3,547.49	2,837.55	11,391,332.13
Placements with banks and other financial institutions		117,209.48			117,209.48
Financial assets held under resale agreements	4,720,100.00				4,720,100.00
Interest receivable	1,154,502.04	3,476.92			1,157,978.96
Other receivables	1,347,758.60				1,347,758.60
Loans and advances to customers	67,604,621.15	156,497.42			67,761,118.57
Held-to-maturity investments	5,753,125.50				5,753,125.50
Investments classified as receivables	31,845,955.90				31,845,955.90
Available-for-sale financial assets	7,670,842.70				7,670,842.70
Financial assets at fair value through profit or loss	9,552,708.39				9,552,708.39
Other assets	4,186,271.05				4,186,271.05
Total assets	164,836,849.35	362,094.81	3,547.49	2,837.55	165,205,329.20

			Other	
	US dollar	Euro	currencies	
Renminbi	to Renminbi	to Renminbi	to Renminbi	Total
976,203.19				976,203.19
34,422,171.51				34,422,171.51
30,675.00	66,724.93			97,399.93
4,962,430.63				4,962,430.63
240,000.00				240,000.00
109,849,332.18	189,882.50		1	110,039,214.68
1,839,157.73	3,331.49			1,842,489.22
1,494,645.00	1,494,645.00			
685,882.93	685,882.93			
154,500,498.17	259,938.92		1	154,760,437.09
10,336,351.18	102,155.89	3,547.49	2,837.55	10,444,892.11
	976,203.19 34,422,171.51 30,675.00 4,962,430.63 240,000.00 109,849,332.18 1,839,157.73 1,494,645.00 685,882.93 154,500,498.17	Renminbi       to Renminbi         976,203.19       34,422,171.51         30,675.00       66,724.93         4,962,430.63       66,724.93         240,000.00       189,882.50         1,839,157.73       3,331.49         1,494,645.00       1,494,645.00         685,882.93       685,882.93         154,500,498.17       259,938.92	Renminbi       to Renminbi       to Renminbi         976,203.19       34,422,171.51       30,675.00       66,724.93         4,962,430.63       66,724.93       4,962,430.63         240,000.00       109,849,332.18       189,882.50         1,839,157.73       3,331.49         1,494,645.00       1,494,645.00         685,882.93       685,882.93         154,500,498.17       259,938.92	Renminbi         US dollar to Renminbi         Euro to Renminbi         currencies to Renminbi           976,203.19         34,422,171.51         30,675.00         66,724.93           4,962,430.63         4,962,430.63         4,962,430.63           109,849,332.18         189,882.50         1,839,157.73         3,331.49           1,494,645.00         1,494,645.00         685,882.93         685,882.93           154,500,498.17         259,938.92         1.494,645.00         1.494,645.00

2) The foreign currency exchange rate risk exposure of the Bank's financial assets and financial liabilities as at 31 December 2014 is as follows:

Items	Renminbi	US dollar to Renminbi	<b>Euro</b> to Renminbi	Other currencies to Renminbi	Total
Assets:					
Cash and deposits with central banks	19,463,573.80	53,284.25		19,516,858.05	
Deposits with banks	7,716,324.53	13,417.49	228.09	6,494.36	7,736,464.47
Placements with banks and other financial institutions	61,190.00				61,190.00
Financial assets at fair value through profit or loss	7,665,075.89				7,665,075.89
Financial assets held under resale agreements	4,847,990.84				4,847,990.84
Interest receivable	914,473.21	6,612.52			921,085.73
Loans and advances to customers	50,588,748.52	1,089,665.52			51,678,414.04
Available-for-sale financial assets	3,761,182.33				3,761,182.33
Held-to-maturity investments	4,607,267.15				4,607,267.15
Investments classified a receivables	s 37,597,166.53				37,597,166.53
Other assets	4,365,406.18				4,365,406.18
Total assets	141,527,208.98	1,224,169.78	228.09	6,494.36	142,758,101.21
Liabilities:					
Due to central banks	972,300.86				972,300.86
Deposits from banks	29,127,931.97				29,127,931.97
Placements from banks	1,900,000.00				1,900,000.00
Amount sold under repurchase agreement	4,729,533.97 s				4,729,533.97
Deposits from customer	s 91,271,016.73	1,108,801.35	1,737.04	58.88	92,381,614.00
Interest payable	1,526,905.45	5,313.57			1,532,219.02
Bonds payable	1,494,036.67				1,494,036.67
Other liabilities	806,216.16				806,216.16
Total liabilities	131,827,941.81	1,114,114.92	1,737.04	58.88	132,943,852.65
Net position of assets and liabilities	9,699,267.17	110,054.86	-1,508.95	6,435.48	9,814,248.56

(2) Sensitivity analysis on profit before tax over changes in exchange rate

Exchange rate risk refers to the risk of fluctuations of the fair value or future cash flow of financial instruments as a result of changes in the foreign exchange interest rate. The Bank is primarily exposed to risks of changing exchange rates relating to the assets and liabilities denominated in foreign currencies of the Bank. For assets and liabilities denominated in foreign currencies, the Bank will buy or sell foreign currencies at market exchange rate if necessary upon short-term imbalances, ensuring an acceptable net risk exposure. As the Bank operates in Mainland China and has few operations in foreign currencies, the Bank's exposure to market risks of changing exchange rate is not significant.

### XII. OTHER SIGNIFICANT EVENTS

- (I) Assets and liabilities measured at fair value
- 1. The Bank's assets and liabilities measured at fair value as at 31 December 2015 are as follows (does not necessarily represent any reconciliation):

		Profit or			
		loss arising			
		from			
	Fair value	changes of	Changes in	Impairment	Fair value
	at the	fair value	fair value	provision	at the end
	beginning of	for the	recognised	for the	of the
Items	the period	period	in equity	period	period
	RMB	to RMB	to RMB	to RMB	Total
Assets measured at fair value					
Financial assets at fair value					
through profit or loss	7,665,075.89	224,451.93			9,552,708.39
Available-for-sale financial					
assets	3,761,182.33		14,009.51		7,670,842.70
Total	11,426,258.22	224,451.93	14,009.51		17,223,551.09

## (II) The Bank's monetary items denominated in foreign currency as at 31 December 2015

## 1. Details

	Closing balance in foreign	Exchange co	Closing balance onverted into
Items	currency	rate	RMB
Cash and deposits with central banks			
Including: USD	1,785.84	6.4936	11,596.55
Deposits with banks			
Including: USD	11,290.26	6.4936	73,314.44
EUR	499.98	7.0952	3,547.49
JPY	662.49	5.3875	35.69
HKD	3,344.39	0.83778	2,801.86
Placements with banks and other financial			
institutions			
Including: USD	18,050.00	6.4936	117,209.48
Interest receivable			
Including: USD	535.44	6.4936	3,476.92
Loans and advances to customers			
Including: USD	24,100.26	6.4936	156,497.42
Placements from banks			
Including: USD	10,275.49	6.4936	66,724.93
Deposits from customers			
Including: USD	29,241.48	6.4936	189,882.50
Interest payable			
Including: USD	513.04	6.4936	3,331.49

## (III) Entrusted loan and deposit

Items	Closing balance	Opening balance
Entrusted deposits	4,920,978.09	10,296,215.24
Entrusted loans	4,920,978.09	10,296,215.24

### (IV) Interests of structured entities not included in the combined financial statements

The Bank does not have any interests of structured entities not included in the combined financial statements.

## (V) Other significant events

The Bank does not have any other disclosable significant events that are undisclosed.

Guangdong Nanyue Bank Co., Ltd. 29 March 2016

## APPENDIX V UNAUDITED PRO FORMA FINANCIAL INFORMATION OF THE ENLARGED GROUP

## A. UNAUDITED PRO FORMA STATEMENT OF ASSETS AND LIABILITIES OF THE ENLARGED GROUP

#### Introduction

On 28 May 2018, the Group entered into the Subscription with the Guangdong Nanyue Bank and Share Transfer Agreements with the Vendors, pursuant to which the Group has agreed to acquire altogether 14.55% share capital in Guangdong Nanyue Bank after the enlargement of Guangdong Nanyue Bank at a consideration of RMB2,546,340,000. The consideration shall be satisfied by way of cash. The Subscription and the Share Transfer are subject to approval of the Shareholders.

The following is an unaudited pro forma consolidated statement of assets and liabilities of the Enlarged Group (the "Unaudited Pro Forma Financial Information"), which has been prepared by the Directors in accordance with Rule 4.29 of the Listing Rules for the purpose of illustrating the effect of the Subscription and the Share Transfer, as if the Completion had been taken place at the date reported on (i.e. 31 December 2017).

The Unaudited Pro Forma Financial Information is prepared based on the audited condensed consolidated statement of financial position of the Group as at 31 December 2017 (as extracted from the Company's annual report for the year ended 31 December 2017), after making pro forma adjustments relating to the Completion that are (i) directly attributable to the transaction concerned and not relating to future events or decisions; and (ii) factually supportable.

The Unaudited Pro Forma Financial Information should be read in conjunction with the historical financial information of the Group as set out in the published annual report of the Company for the year ended 31 December 2017, the financial information contained in this circular and the accountant's report on Guangdong Nanyue Bank. The Unaudited Pro Forma Financial Information does not take account of any trading or other transactions subsequent to the date of the financial statement included in the Unaudited Pro Forma Financial Information.

The Unaudited Pro Forma Financial Information has been prepared by the Directors for illustrative purposes only, based on the judgements and assumptions of the Directors, and because of its hypothetical nature, it may not give a true picture of the financial position of the Enlarged Group as at 31 December 2017 or any future dates.

## The unaudited pro forma statement of assets and liabilities of the Enlarged Group

### CONSOLIDATED BALANCE SHEET

Unit: RMB

Prepared by: Shandong Chenming Paper Holdings Limited

	Data as at		Pro forma data
	Data as at	D.,	as at
T4	31 December	Pro forma	31 December
Item	2017	adjusted data	2017
CURRENT ASSETS:			
Monetary funds	14,443,492,461.43	-2,546,340,000.00	11,897,152,461.43
Settlement reserve			
Placements with banks and other			
financial institutions			
Financial assets measured at fair			
value through profit or loss	94,000,000.00		94,000,000.00
Derivative financial assets			
Bills receivable	4,220,231,853.56		4,220,231,853.56
Accounts receivable	3,665,865,577.03		3,665,865,577.03
Prepayments	1,962,151,472.35		1,962,151,472.35
Premium receivable			
Subrogation receivable			
Reinsurance contract reserve			
receivable			
Interests receivable			
Dividends receivable			
Other receivables	538,734,656.65		538,734,656.65
Financial assets purchased under			
agreements to resell			
Inventories	6,022,805,491.17		6,022,805,491.17
Held-for-sale assets			
Non-current assets due within			
one year	6,901,695,875.94		6,901,695,875.94
Other current assets	11,568,757,330.26		11,568,757,330.26
Total current assets	49,417,734,719.29	-2,546,340,000.00	46,871,394,719.29
NON-CURRENT ASSETS:		, , ,	
Issuing entrusted loans and			
advances			
Available-for-sale financial			
assets	2,453,000,000.00	2,546,340,000.00	4,999,340,000.00
Held-to-maturity investment	, , ,	, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,
Long-term receivables	9,400,862,089.18		9,400,862,089.18

# APPENDIX V UNAUDITED PRO FORMA FINANCIAL INFORMATION OF THE ENLARGED GROUP

	Data as at 31 December	Pro forma	Pro forma data as at 31 December
Item	2017	adjusted data	2017
CURRENT ASSETS:			
Long-term investments	391,868,827.45		391,868,827.45
Investment properties	4,809,535,109.82		4,809,535,109.82
Fixed assets	28,227,509,503.05		28,227,509,503.05
Construction in progress	7,668,669,413.87		7,668,669,413.87
Construction materials	15,275,630.45		15,275,630.45
Disposal of fixed assets			
Productive biological assets			
Oil and gas assets			
Intangible assets	2,059,221,379.09		2,059,221,379.09
Development expenses			
Goodwill	20,283,787.17		20,283,787.17
Long-term prepaid expenses	139,122.569.45		139,122.569.45
Deferred income tax assets	522,288,850.40		522,288,850.40
Other non-current assets	499,724,197.70		499,724,197.70
Total non-current assets	56,207,361,357.63		56,207,361,357.63
Total assets	105,625,096,076.92		105,625,096,076.92

Unit: RMB

## CONSOLIDATED BALANCE SHEET - CONTINUED

Prepared by: Shandong Chenming Paper Holdings Limited

	Data as at		Pro forma data as at
Item	31 December 2017	Pro forma adjusted data	31 December 2017
Short-term borrowings	35,096,574,873.03		35,096,574,873.03
Borrowings from central bank			
Deposits from customers and			
interbank			
Borrowing funds			
Financial liabilities measured at			
fair value through profit or loss			
Derivative financial liabilities			
Bills payable	1,278,395,090.71		1,278,395,090.71
Accounts payable	4,013,936,527.74		4,013,936,527.74
Advance receipts	243,182,891.22		243,182,891.22
Financial assets sold for			
repurchase			
Handling charge and			
commissions payable			
Employee benefits payable	185,130,892.10		185,130,892.10
Tax payable	496,626,014.68		496,626,014.68
Interests payable	85,480,380.32		85,480,380.32
Dividends payable			
Other payables	1,426,629,545.41		1,426,629,545.41
Dividends payable for			
reinsurance			
Provision for insurance contracts			
Agency trading securities			
Agency underwriting securities			
Held-for-sale liabilities			
Non-current liabilities due			
within one year	3,625,430,347.40		3,625,430,347.40
Other current liabilities	10,797,248.631.76		10,797,248.631.76
Total current liabilities	57,248,635,194.37		57,248,635,194.37
NON-CURRENT LIABILITIES:			
Long-term borrowings	7,646,122,995.91		7,646,122,995.91
Bonds payable	2,196,261,279.57		2,196,261,279.57
Including: Preference shares			
Perpetual bonds			

# APPENDIX V UNAUDITED PRO FORMA FINANCIAL INFORMATION OF THE ENLARGED GROUP

	D-44		Pro forma data
	Data as at 31 December	Pro forma	as at
Item	2017		31 December 2017
CURRENT LIABILITIES:	2017	adjusted data	2017
	5 550 991 425 64		5 550 001 425 64
Long-term payables  Long-term payables for	5,550,881,435.64		5,550,881,435.64
employees			
Special payables	681,039,716.66		681,039,716.66
Provisions	325,259,082.28		325,259,082.28
Deferred income	1,452,717,833.55		1,452,717,833.55
Deferred income tax liabilities	, , ,		
Other non-current liabilities	250,000,000.00		250,000,000.00
Total non-current liabilities	18,102,282,343.61		18,102,282,343.61
TOTAL LIABILITIES	75,350,917,537.98		75,350,917,537.98
OWNERS' EQUITY:			
Share capital	1,936,405,467.00		1,936,405,467.00
Other equity instruments	10,048,300,000.00		10,048,300,000.00
Including: Preference shares	4,477,500,000.00		4,477,500,000.00
Perpetual bonds	5,570,800,000.00		5,570,800,000.00
Capital reserves	6,149,257,784.90		6,149,257,784.90
Less: Treasury stock			
Other comprehensive income	-354,165,127.80		-354,165,127.80
Special reserves			
Surplus reserves	1,132,116,106.40		1,132,116,106.40
General risk preparation			
Retained profit	8,866,614,844.40		8,866,614,844.40
Total equity attributable to			
equity holders of the company	27,778,529,074.90		27,778,529,074.90
Minority interest	2,495,649,464.04		2,495,649,464.04
Total shareholders' equity	30,274,178,538.94		30,274,178,538.94
TOTAL LIABILITIES AND			
SHAREHOLDERS' EQUITY	105,625,096,076.92		105,625,096,076.92

#### REPORT ON THE UNAUDITED PRO FORMA FINANCIAL INFORMATION OF THE В. ENLARGED GROUP

## SHANDONG CHENMING PAPER HOLDINGS LIMITED\* Explanation on Preparation of Pro forma Balance Sheet as at 31 December 2017

#### I. Background to financial statement preparation

Zhanjiang Chenming Pulp & Paper Co., Ltd. ("Zhanjiang Chenming"), a subsidiary of Shandong Chenming Paper Holdings Limited (the "Company"), proposed to finance the subscription of 425,594,366 new shares of Guangdong Nanyue Bank Co., Ltd. ("Guangdong Nanyue Bank") and the transfer of, in aggregate, 943,405,634 shares of Guangdong Nanyue Bank held by each of four enterprises, namely China Delixi Holdings Limited ("Delixi"), Shandong Hexin Chemical Group Co., Ltd. ("Shandong Hexin"), Chibi Chenli Paper Co., Ltd. ("Chibi Chenli") and Foshan Nanhai Quanhui Metal Material Trading Co., Ltd. ("Nanhai Quanhui"), shareholders of Guangdong Nanyue Bank its own funds. Zhanjiang Chenming intends to subscribe for the above new shares and transferred shares at a price which is equal to Guangdong Nanyue Bank's audited net assets per share of RMB 1.86 as at 31 December 2017, and the total share subscription amount will amount to approximately RMB2,546,340,000.00. After the subscription of the above new shares and the transfer of the shares transferred from the four shareholders of Guangdong Nanyue Bank, Zhanjiang Chenming will hold 1,369,000,000 shares of Guangdong Nanyue Bank, accounting for 14.55% of the total share capital of Guangdong Nanyue Bank. The number of the above new shares to be subscribed and the shares to be transferred from the shareholders, and the share subscription amount shall be subject to the formal agreements signed by the parties.

This pro forma balance sheet is prepared as if the above matters were completed on 31 December 2017.

#### II. Explanation on financial statement preparation

- 1. The data as at 31 December 2017 is the data audited by Ruihua Certified Public Accountants (special general partnership);
- 2. The pro forma adjusted data is the pro forma adjusted data based on the above matter 1;
- The pro forma data as at 31 December 2017 is the pro forma adjusted data based on the above 3. matter 1;

Shandong Chenming Group Holdings Limited 12 June 2018 APPENDIX V

## UNAUDITED PRO FORMA FINANCIAL INFORMATION OF THE ENLARGED GROUP



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## **Review Report**

Rui Hua Yue Zi [2018] No. 2703001

#### To the Shareholders of Shandong Chenming Paper Holdings Limited:

We have reviewed the accompanying pro forma financial statements prepared by Shandong Chenming Paper Holdings Limited (the "Company"), which comprise the consolidated balance sheets as at 31 December 2017 and the explanation on preparation. The management of the Company is responsible for the preparation of these pro forma financial statements and explanation on preparation. Our responsibility is to issue a review report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagements for CPAs of China No. 2101 — Engagements to Review of Financial Statements. This standard requires that we plan and perform the review to obtain limited assurance about whether the financial statements referred to above are free from material misstatements. A review of financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit. As we do not perform an audit on the financial statements, we do not express an audit opinion accordingly.

Based on our review, nothing has come to our attention that causes us to believe that the financial statements referred to above do not present fairly, in all material respects, the financial position of Shandong Chenming Paper Holdings Limited as at 31 December 2017 in accordance with the requirements of the Accounting Standards for Business Enterprises.

Ruihua Certified Public Accountants PRC Certified Public Accountant (project

partner):

Beijing, China PRC Certified Public Accountant:

12 June 2018